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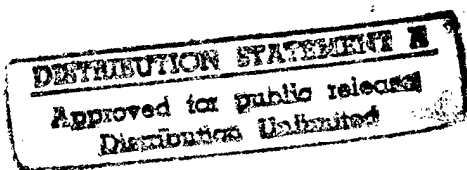
FINAL SUBMITTAL

ENERGY SURVEYS OF
ARMY INDUSTRIAL FACILITIES
ENERGY ENGINEERING ANALYSIS PROGRAM
RADFORD ARMY AMMUNITION PLANT
RADFORD, VIRGINIA

VOLUME II
APPENDICES

89

CONTRACT NO. DACA65-85-C-0154



PREPARED FOR:

U.S. ARMY CORPS OF ENGINEERS
NORFOLK, VIRGINIA

DTIC QUALITY INSPECTED 2

PREPARED BY:

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MARCH 1991

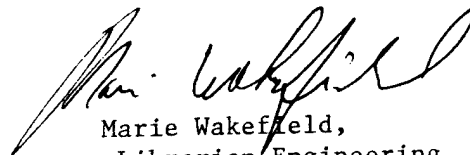


DEPARTMENT OF THE ARMY
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Marie Wakefield,
Librarian Engineering

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APPENDIX A

PRENEGOTIATION MINUTES NOTES RADFORD AAP INDUSTRIAL FACILITIES STUDY

Attendees: Graham Ellixson
Paul Hutchins

Date: 08/25/89

- o Entire project will require about 13 months.
- o Give formal presentation at each conference (2).
- o Graham will provide a list of submission copies requirements.
- o Intent is to find energy savings in industrial processes, not buildings. Therefore, much of the data requested in the SOW for building envelop data [SOW 3.1.4] is superfluous and should have been gathered in the previous EEAP. Graham suggested that I use my judgement in these matters. Our philosophy concerning this is as follows: if the building is conditioned because of process-related requirements, then building envelop data are required. If the building is conditioned for personnel comfort only, then the envelop data are not required.
- o Remove EMCS from SOW.
- o Concentrate on smaller projects--stay away from ECIP.
- o Update three projects from previous EEAP.
- o No solar.
- o Will send Graham examples of linear regression analysis.
- o Rescheduling of production lines at Radford will be difficult.
- o Send map of Radford areas and building lists to Graham.
- o RAAP has requested that A/E not package projects for funding source and documentation. RAAP prefers to do this.

CENAO-EN-MP

July 1989

DETAIL/GENERAL SCOPE OF WORK
ENERGY SURVEYS OF ARMY INDUSTRIAL FACILITIES
ENERGY ENGINEERING ANALYSIS PROGRAM (EEAP)
RADFORT ARMY AMMUNITION PLANT (RAAP)
RADFORD, VIRGINIA

SCOPE OF WORK
ENERGY SURVEYS OF ARMY INDUSTRIAL FACILITIES
ENERGY ENGINEERING ANALYSIS PROGRAM

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1. BRIEF DESCRIPTION OF WORK: The Architect-Engineer (AE) shall:

1.1 Perform a complete energy audit and analysis of the industrial facility.

1.2 Identify all Energy Conservation Opportunities (ECOs) including low cost/no cost ECOs and perform complete evaluations of each.

1.3 Prepare programming and implementation documentation for all justifiable energy conservation opportunities.

1.4 List and prioritize all recommended energy conservation opportunities.

1.5 Prepare a comprehensive report which will document the work accomplished, the results and the recommendations.

2. GENERAL:

2.1 A coordinated energy study, including a detailed energy survey, shall be accomplished for the industrial facility. The study shall integrate the results of and any available data from prior or ongoing energy conservation studies, projects, designs, or plans. This Scope of Work is not intended to prescribe the methods in which the study is to be conducted or limit the AE in the exercise of his professional engineering expertise, good judgment or investigative ingenuity. However, the information and analyses outlined herein are considered to be minimum essentials for adequate performance of this study. The study shall include a comprehensive energy report documenting study methods and results.

2.2 All ECOs recommended shall comply with all current criteria (e.g., environmental, safety) for the industrial facility. These criteria may have changed since the facility was constructed. Replacement of people with automation systems may allow reductions in outside air quantities, ventilation rates, and similar items resulting in significant energy savings. Stated requirements for special environments (temperature/humidity control) for industrial equipment and processes shall be researched as needed by the AE to verify (a) the requirement and (b) the degree of control essential for the industrial mission.

2.3 All recommended ECOs, including maintenance, operational and low cost/no cost opportunities as well as Energy Conservation Investment Program (ECIP) and Energy Conservation and Management Program (ECAM) projects shall be ranked in order of highest to lowest Savings Investment Ratio (SIR).

2.4 An Energy Engineering Analysis Program (EEAP) study has been accomplished for the installation. Applicable portions of the study, ~~if any~~, shall be updated as needed and incorporated into the report. The report shall list

the recommended ECOs from the previous study that pertain or should pertain to industrial facilities processes. This list shall summarize the ECOs (cost, short description, and anticipated energy savings) and identify the fiscal year for which the project was or is programmed. Any industrial facility related ECO identified in the previous studies but not recommended shall be reevaluated under this contract. Any industrial facility related ECO recommended from the previous studies but not implemented nor programmed for implementation shall be updated in accordance with the latest ECIP criteria. Three (3) projects as per D-5.

2.5 The terms "industrial," "production," and "process" are used interchangeably in this Scope of Work and should be interpreted broadly to include research, test and development, end item maintenance and repair, supply and distribution, as well as the typical "production centers" in Army industrial facilities. The term "facility" means one or more buildings or enclosures together with the equipment installed therein. It implies an integrated production system which requires a coordinated approach to achieve the best overall results.

2.6 The "Energy Conservation Investment Program (ECIP) Guidance," described in letter from DAEN-MPO-U, 10 August 1982 and revised by letters from DAEN-ZCF-U, 4 March 1985 and 11 June 1986, establishes criteria for ECIP/ECAM Projects and shall be used for performing the economic analyses of all ECOs and projects. ~~Construction cost escalation for DD Form 1391 submission shall be calculated using the guidelines contained in AR 415-17 and the latest Tri-Service MCP Index. The Tri-Service MCP Index, when updated, is contained in the latest applicable edition of the Engineer Improvement Recommendation System (EIRS) bulletin.~~

2.7 Energy conservation opportunities determined to be technically and economically feasible shall be developed into projects acceptable to installation personnel. This may involve combining similar ECOs into larger packages which will qualify for ECIP/ECAM or MCA funding, and determining, in coordination with installation personnel, the appropriate packaging and implementation approach for all feasible ECOs.

2.8 Projects which qualify for ECIP/ECAM funding shall be identified, separately listed, and prioritized by Savings Investment Ratio (SIR).

2.9 All energy saving opportunities shall be listed and prioritized by SIR.

3. WORK TO BE ACCOMPLISHED:

3.1 Audit. The audit consists of gathering data and inspecting industrial facilities in the field, including those which are government-owned, contractor operated (GOCO). These activities shall be closely coordinated with the contractor operator at GOCOs, facilities or plant engineer representatives, production engineers, the installation commander or his representative, and the Government's representative. The AE shall become thoroughly familiar with the facility and its industrial mission and undertake all necessary field trips to

obtain required data. The AE shall consolidate or summarize the survey data to make it concise, and shall submit the summarized data as part of the report. Data sources shall be identified and assumptions clearly stated and justified. All test and/or measurement equipment shall be properly calibrated prior to its use.

3.1.1 Boiler plants, chilled water plants, incinerators, and similar facilities listed in Annex D that are associated with the industrial facility shall be included in the study. The intent is to determine the condition of existing equipment, efficiency of boiler plant equipment, operational procedures, adequacy of plant capacity, and heat recovery possibilities in addition to the general items listed.

~~3.1.2 During the audit process promising applications of solar energy for industrial processes shall be identified. Tremendous amounts of steam and hot water are used in industrial facilities dictating active consideration and analysis of potential solar applications.~~

3.1.3 The audit shall be conducted with the view that the term "industrial facility" means an integrated production infrastructure including the building envelope, industrial equipment, process standards, materials, utilities and other components of the industrial operation which have an energy value.

Envelope energy and process energy are interrelated. Inputs and outputs, particularly of thermal energy, should be balanced in order to optimize overall energy efficiency of industrial facilities. ECOs should therefore reflect the "systems" approach for a totally integrated facility, and assure that any energy trade-offs between buildings and processes are analyzed.

3.1.4 Data collected during the audit shall, as a minimum, include:

3.1.4.1 Building data.

a. Building number, building age, number of floors, and gross square feet.

b. Floor area, HVAC zones, nonair-conditioned spaces, and usage of space ("industrial" or "other").

c. Glass areas.

d. Wall and roof surface areas and condition, type of construction, and "U" factors.

e. Drawings, equipment schedules, shop layouts, utilities distribution diagrams, etc.

f. Nameplate data of energy related building equipment.

g. Any major expansions, alterations, or modernization projects.

3.1.4.2 Weather information.

3.1.4.3 Operating methods.

- a. Facilities operating hours (peacetime).
- b. Personnel strength (direct labor).
- c. Facilities system and equipment operating and maintenance schedules.
- d. 3.1.4.3.4 Control set points, chilled water temperatures, and freeze protection temperatures.
- e. Rooms, areas, or zones with special or critical requirements.

3.1.4.4 Past performance records.

- a. Energy peak demands.
- b. Latest annual energy consumption (Gross BTU/yr, BTU/SF/yr, BTU/end product/yr) for total installation and facility(ies) being studied.
- c. Utility rate schedules.
- d. Energy conservation projects (ECIP/ECAM/other) in facilities being studied.

3.1.4.5 Energy sources.

3.1.4.6 Production data.

- a. Production areas by type utilization (e.g., fabrication, finishing, assembly, test, storage, etc.).
- b. Production equipment schedules, age, utilization, and energy requirements.
- c. Production equipment replacement or modernization plans.
- d. Process flow layouts.
- e. Production rates/quantities.
- f. Material handling systems.
- g. Expected changes (equipment, process, facilities, workload, etc.).

3.2 Analysis. The energy analysis is a comprehensive study of the industrial facilities energy usage. It includes a detailed investigation of the operation, environment and equipment. Computer modeling shall be used to in-

corporate field survey data, weather data, production data, operation schedules, building construction data, energy distribution systems and equipment data into a model of the total facility. The computer program shall, for varying production rates (peacetime levels and full mobilization), develop load profiles, calculate energy savings, and evaluate the energy requirements of the industrial facility, using a "Linear Regression" model program. The computer results should be verified by comparing them to any available past utility bills or records. The A-E shall submit a sample computer run with an explanation of all input and output data, and a summary of program methodology and energy evaluation capabilities for approval by the Contracting Officer prior to use of the program for analysis.

3.2.1 The energy analysis shall provide the following types of information:

- a. A baseline of energy usage of the existing facility (at current production capacity prior to implementing ECOs generated by this study).
- b. Comparison of equipment capacities with current workloads.
- c. Process related energy usage by systems (lighting, heating, cooling, process, etc.).
- d. Basis for evaluating ECOs.
- e. A baseline of energy usage of the facility after incorporation of all recommended ECOs (assuming no change in production level).

3.2.2 The AE shall develop graphic presentations, i.e. graphs and charts which depict a complete energy consumption picture for the industrial facility both presently and after implementation of energy saving recommendations.

3.2.3 The AE shall develop a listing of each shop, zone, or area of the facility as appropriate. The list shall include the air handling system and humidity setpoints, lighting levels and similar data. The valid criteria requirements for supply, return and exhaust air quantities, temperature and humidity setpoints, lighting levels, etc., shall also be shown. The listing shall be in sufficient detail so that areas with potential energy savings can be identified. The AE shall be familiar with the latest Army environmental and safety criteria and shall evaluate installed systems for possible energy saving revisions which may be permitted by current criteria.

3.2.4 If data is available, the AE shall develop an historical load profile by year for the past three fiscal years for each energy source utilized.

3.2.5 The AE shall project energy costs for three fiscal years from the date of contract award. Department of Energy (DOE) projections are acceptable.

3.3 Identify ECOs. All methods of energy conservation which are reasonable and practical shall be considered, including improvements of operational methods and procedures and maintenance practices as well as the physical facilities. A list of energy conservation opportunities is included as Annex A to this scope. This list is not intended to limit or guide the AE but only to assure that at least these opportunities are considered. Each of the items shall be discussed in the report. Those items on the list which are not practical, have been previously accomplished, are inappropriate or can be eliminated from detailed analysis based on preliminary analysis shall be listed in the report along with the reason for elimination from further analysis. All potential ECOs which are not eliminated by preliminary considerations shall be thoroughly documented and evaluated as to technical and economic feasibility. The AE shall provide all data needed to support the recommended ECO. All assumptions shall be clearly stated. Calculations shall be prepared showing how all numbers in the ECO were figured. Calculations shall be an orderly step-by-step progression from the first assumption to the final number. A Life Cycle Cost Analysis Summary Sheet shall be prepared for each ECO and included as part of the supporting data.

3.4 Energy Monitoring and Control Systems (EMCS)/Process Control System (PCS).

3.4.1 The AE shall determine the feasibility of an EMCS/PCS for the industrial facility. The intent of this study is to determine the basic conceptual architecture of the EMCS/PCS to the extent that primary economic calculations can be made to determine feasibility per ECIP criteria. The documentation shall be of sufficient accuracy to insure that future project design calculations that will be done after completion of this study will not deviate more than 20 percent from the results of this study.

3.4.2 The AE shall survey all buildings and perform feasibility evaluations in accordance with guidance in HNDSP-84-076-ED-ME. Any existing base-wide EMCS project or any currently under design or study shall be considered and evaluated for intergration. The use of existing survey data is acceptable only if it is in sufficient detail and can be easily revalidated by building walk through inspections. The standard evaluation forms contained in HNDSP-84-076-ED-ME shall be a part of the submittal. EMCS/PCS analyses and evaluations shall be developed using TM 5-815-2. Energy savings calculations shall be in accordance with NCEI CR 82.030. The AE shall consider connection of the industrial facility to this basewide system. An independent system for the industrial facility and some type of communication with the basewide system for monitoring and data gathering shall also be considered. EMCS/PCS evaluations shall consider but not be limited to the following features:

a. Start/Stop Programs

- Scheduling
- Duty cycling
- Load shedding for electrical demand limiting
- Lighting control
- Start/Stop Optimization

b. Ventilation and Recirculation Programs

Dry bulb economizer
Outside air reduction
Industrial process economizer
Exhaust air reduction/optimization (based on production activity)

c. Temperature Reset Programs

Space temperature night setback
Process temperature night setback
Hot and cold deck
Reheat coil
Chilled water
Chiller selection
Boiler selection

d. Labor Savings/Monitoring (Example: Boiler plant monitoring (EMCS/PCS logging of points which are present are manually logged.)

e. Machine run time, production profiles and maintenance management

3.4.3 The AE's recommendations for an EMCS/PCS shall be in sufficient detail to define the system configuration, the approximate quantity and types of control instruments and sensors, and the data transmission system. The selection of points to be monitored and controlled shall be given priority based upon ECIP criteria. The control system functions, expected energy reduction, and monetary savings (including the manner in which these savings are to be achieved) shall be explained.

3.4.4 The AE shall prepare and provide recommendations in narrative form. Input/output (I/O) summary tables shall be prepared and provided for each system selected in accordance with HNDS-84-076-ED-ME. Cost estimates shall be prepared and provided in accordance with HNDS-84-076-ED-ME for the mechanical and electrical modifications required to implement the EMCS/PCS.

3.4.5 Inoperative controls shall be surveyed in accordance with TM 5-815-2. Cost estimates to repair and replace inoperative controls shall be as described in HNDS-84-076-ED-ME.

3.4.6 Labor savings/monitoring shall be included, provided the SIR is not affected to the extent of jeopardizing the ECIP requirements.

3.5 Project Documentation. All energy conservation opportunities (ECOs) the AE has considered shall be included in one of the following categories and presented as such in the report:

3.5.1 ECIP/ECAM Projects. To qualify as an ECIP/ECAM project, an ECO, or several ECOs which have been combined, must have a construction cost estimate greater than \$200,000 and Savings Investment Ratio greater than one and a

simple payback period of less than ten years. For ECAM projects, the \$200,000 limitation may not apply. The AE shall check with the installation for guidance. The overall project, and each discrete part of the project, shall have a SIR greater than one. For all projects meeting the above criteria, complete programming documentation will be required. Programming documentation shall consist of a ~~DD Form 1391~~, Life Cycle Cost Analysis Summary Sheet(s) (with necessary backup data to verify the numbers presented), and a project development brochure (PDB). These forms shall be separate from the report. They shall be bound similarly to the final report in a manner which will facilitate repeated disassembly and reassembly. A Life Cycle Cost Analysis Summary Sheet shall be developed for each ECO and for the overall project when more than one ECO is combined. For projects and ECOs updated or developed from the previous studies, the backup data shall consist of copies of the original calculations and analysis, with new pages updating and revising the original calculations and analysis. In addition, the backup data shall include as much of the following as is available: the increment of work the project or ECO was developed under in the previous study, title(s) of the project(s), the energy to cost (E/C) ratio, the benefit to cost (B/C) ratio, the current working estimate (CWE), and the payback period. This information shall be included as part of the backup data. The purpose of this information is to provide a means to prevent duplication of projects in any future reports. For projects or ECOs the installation wants submitted as ECIP/ECAM projects, complete programming documentation shall be prepared.

~~3.5.1.1 Military Construction Project Data (DD Form 1391). These documents shall be prepared in accordance with AR 415-15 and the supplemental requirements in Annex B. A complete DD Form 1391 shall be prepared for each project. The form shall include a statement that the project results from an EEAP study. Documents shall be complete as required for submission to higher DA headquarters. These programming documents will require review and signatures by the proper installation officials. All documents shall be complete except for the required signatures.~~

3.5.1.2 Project Development Brochures (PDBs). Preparation of PDBs requires the AE to delineate the functional requirements of the project as related to the specific site. The AE shall prepare PDBs in accordance with AR 415-20 and TM 5-800-3. Most projects will not require all the forms and checklists included in the Technical Manual (TM). Only that information needed for the project shall be included. The PDB-I format described in the TM shall be used for whatever information is needed.

3.5.1.3 Supporting Data. The AE shall provide all data and calculations needed to support the recommended project. Descriptions of the products, manufacturers catalog cuts, pertinent drawings, and sketches shall also be included. A Life Cycle Cost Analysis Summary Sheet shall be prepared for each ECIP project and each discrete part of the project and included as part of the supporting data.

3.5.2 Non-ECIP/ECAM Projects. Projects which normally do not meet ECIP/ECAM criteria, but which have an overall SIR greater than one shall be

individually packaged and fully documented. The Life Cycle Cost Analysis Summary Sheet shall be completed through and including line 6 for all projects or ECOs. Each shall be analyzed to determine if they are feasible even if they do not meet ECIP/ECAM criteria. These ECOs or projects may not meet the nonenergy qualification test. For projects or ECOs which meet this criteria, the Life Cycle Cost Analysis Summary Sheet, completely filled out, with all the necessary backup data to verify the numbers presented, a complete description of the project and the simple payback period shall be included in the report. ~~Additionally, these projects shall have the necessary documentation prepared, in accordance with the requirements of the Government's representative, for one of the following categories:~~

~~a. Quick Return on Investment Program (QRIP). This program is for projects which have a total cost not over \$100,000 and a simple payback period of two years or less.~~

~~b. OSD Productivity Investment Funding (OSD PIF). This program is for projects which have a total cost greater than \$100,000 and a simple payback period of four years or less.~~

~~c. Productivity Enhancing Capital Investment Program (PECIP). This program is for projects which have a total cost of more than \$3,000 and a simple payback period of four years or less.~~

~~The above programs are described and documentation shall be prepared in accordance with AR 5-4, Change No. 1.~~

~~d. Regular Military Construction Army (MCA) Program. This program is for projects which have a total cost greater than \$200,000 and a simple payback period of ten to twenty-five years. Projects or ECOs which qualify for this program shall be economically analyzed in accordance with the requirements for Special Directed Studies in Engineering Technical Letter (ETL) 1110-3-332. Documentation shall be in accordance with paragraph 3.5.1 except that the economic analysis required by ETL 1110-3-332 shall be included in lieu of the ECIP Life Cycle Cost Analysis.~~

e. Low Cost/No Cost Projects. These are projects that the installation can perform using their funds. For these projects the following information shall be provided:

- (1) Brief description of the project.
- (2) Brief description of the reasons for the modification.
- (3) Specific instructions for performing the modification.
- (4) Estimated dollar and energy savings per year.

(5) Estimated manhours and labor and materials costs. Costs shall be calculated for the current calendar year and so marked. Manhours shall be

listed by trade. For projects that would repair an existing system so that it will function properly, also include the estimated manhours by trade and labor and material costs necessary to maintain the system in that condition. Some of the simple practical modifications may be developed on a per unit basis. An example of this type of modification would be the repair or replacement of steam traps on an as needed basis. As a rule, however, the AE should develop complete projects, if at all possible, rather than per unit modifications. Separate sheets for each project showing the above information shall be prepared and included in the report.

3.5.3 Nonfeasible ECOs. All ECOs which the AE has considered but which are not feasible, shall be documented in the report with reasons and justifications showing why they were rejected.

4. DETAILED SCOPE OF WORK: The general Scope of Work is intended to apply to contract efforts for all Army industrial facilities except as modified by the detailed Scope of Work for each specific installation. The detailed Scope of Work is contained in Annex D.

5. PROJECT MANAGEMENT

5.1 Project managers. The AE shall designate a project manager to serve as a point of contact and liaison for all work required under this contract. Upon award of this contract, the individual shall be immediately designated in writing. The AE's designated project manager must be approved by the Contracting Officer prior to commencement of work. This designated individual shall be responsible for coordination of work under this contract. The Contracting Officer will designate a project manager to serve as the Government's point of contact and liaison for all work required under this contract. This individual will be the Government's representative. The Project Manager designated for the Norfolk District Corps of Engineers is Mr. Graham J. Ellixson, Ph, (804) 441-7214

5.2 Installation assistance. The Commanding Officer or contractor operator at each installation will designate an individual who will serve as the point of contact for obtaining information and assisting in establishing contacts with the proper individuals and organizations as necessary to accomplish the work required under this contract. That individual designated for RAAP is Ms. Joanne Wills.

5.3 Public disclosures. The AE shall make no public announcements or disclosures relative to information contained or developed under this contract, except as authorized by the Contracting Officer.

5.4 Meetings. Meetings will be scheduled whenever requested by the AE or the Contracting Officer for the resolution of questions or problems encountered in the performance of the work. The AE and/or the designated representative(s) shall be required to attend and participate in all meetings pertinent to the work required under this contract as directed by the Contracting Officer.

5.5 Site visits, inspections, and investigations. The AE, consultants, if applicable, and/or designated representative(s) thereof shall visit and inspect/investigate the site of the project as necessary and required during the preparation and accomplishment of the work.

5.6 Records

5.6.1 The AE shall provide a record of all significant conferences, meetings, discussions, verbal directions, telephone conversations, etc., with Government representative(s) relative to this contract in which the AE and/or designated representatives(s) thereof participated. These records shall be dated and shall identify the contract number, and modification number if applicable, participating personnel, subject discussed and conclusions reached. The AE shall forward to the Contracting Officer within ten (10) calendar days, a reproducible copy of the records.

5.6.2 The AE shall provide a record of requests for and/or receipt of Government-furnished material, data, documents, information, etc., which if not furnished in a timely manner, would significantly impair the normal progression of work under this contract. The records shall be dated and shall identify the contract number and modification number, if applicable. The AE shall forward to the Contracting Officer within ten calendar days, a reproducible copy of the record or receipt.

6. SUBMITTALS, PRESENTATIONS AND REVIEWS

6.1 General. The work accomplished shall be fully documented by a comprehensive report. The report shall have a table of contents and be indexed. Tabs and dividers shall clearly and distinctly divide sections, subsections, and appendices. All pages shall be numbered. The AE shall give a formal presentation of all but the final submittal to installation, command, and other government personnel. During the presentation, the personnel in attendance shall be given ample opportunity to ask questions and discuss any changes deemed necessary to the study. A review conference will be conducted on the same day following the presentation. Each comment presented at the review conference will be discussed and resolved or action items assigned. The AE shall provide all comments and written notification of the action taken on each comment to all reviewing agencies within three weeks after the review meeting. It is anticipated that each presentation and review conference will require approximately one working day. The presentation and review conferences will be at the installation on the date(s) agreeable to the AE and the Government's representative. The Contracting Officer may require a resubmittal of any document(s), if such document(s) are not approved because they are determined by the Contracting Officer to be inadequate for the intended purpose. Conference schedules are as provided in the Detail Scope.

6.2 Interim submittal. An interim report shall be submitted for review after completion of the field survey and an analysis has been performed on all of the ECOs. The report shall indicate the work which has been accomplished to date, illustrate the methods and justifications of the approaches taken and

contain a plan of the work remaining to complete the study. Calculations showing energy and dollar savings and SIRs of all the ECOs shall be included. The simple payback period of all ECOs shall be calculated and shown on the report. The AE shall submit the Scope of Work and any modifications to the Scope of Work as an appendix to the report. A narrative summary describing the work and results to date shall be a part of this submittal. During the review period, the Government's representative and Facilities Energy Coordinator shall provide the A-E with direction for packaging or combining ECOs for programming purposes. ~~A sample programming document (DB Form 1391), PDB and supporting data for one ECIP/ECAM project shall be submitted with this submittal for review and approval prior to the preparation of the other programming documents. To the degree possible, the project selected for the sample submission shall be typical of the majority of subsequent projects to be submitted. This sample shall consist of complete project documentation with primary emphasis on format and manner of presentation rather than precise accuracy of cost estimates and energy saving data.~~ The survey forms completed during the audit shall be submitted with this report. The survey forms only may be submitted in final form with this submittal. They should be clearly marked at the time of submission that they are to be retained. They shall be bound in a standard three-ring binder which will allow repeated disassembly and reassembly of the material contained within.

6.3 Prefinal submittal. The AE shall prepare and submit the prefinal report when all of the work under this contract is complete. The AE shall submit the Scope of Work for the installation studied and any modifications to the Scope of Work as an appendix to the submittal. The report shall contain a narrative summary of conclusions and recommendations, together with all raw and supporting data, methods used, and sources of information. The report shall integrate all aspects of the study. The report shall include an order of priority by SIR in which the recommended ECOs should be accomplished. Completed programming and implementation documents for all recommended new and reevaluated projects shall be included. The programming and implementation documents shall be ready for review and signature by the installation commander. The prefinal report, Executive Summary, and all appendices shall be bound in standard three-ring binders which will allow repeated disassembly and reassembly. The prefinal submittal shall be arranged to include (a) a separately bound Executive Summary, to give a brief overview of what was accomplished and the results of this study using graphs, tables and charts as much as possible (see Annex C for minimum requirements), (b) the narrative report containing a copy of the Executive Summary at the beginning of the volume and describing in detail what was accomplished and the results of this study, (c) appendices to include the detailed calculations and all backup material and (d) the programming and implementation documentation. A list of all projects and ECOs developed during this study shall be included in the Executive Summary and shall include the following data from the Life Cycle Cost Analysis Summary Sheet: the cost (construction plus SIOH), the annual energy savings (type and amount), the annual dollar savings, the SIR and the analysis date. For all programmed projects also include the year in which it is programmed and the programmed year cost. The simple payback period shall also be shown for these projects and ECOs.

6.4 Final submittal Any revisions or corrections resulting from comments made during the review of the prefinal report or during the presentation shall be incorporated into the final report. These revisions or corrections may be in the form of replacement pages, which may be inserted in the prefinal report, or complete new volumes. Pen and ink changes or errata sheets will not be acceptable. If replacement pages are to be issued, it shall be clearly stated with the prefinal submittal that the submitted documents will be changed only to comply with the comments made during the prefinal conference and that the volumes issued at the time of the prefinal submittal should be retained. Failure to do so will require resubmission of the complete volumes. If new volumes are submitted, they shall be in standard three-ring binders and shall contain all the information presented in the prefinal report with any necessary changes made. Detailed instructions of what to do with the replacement pages should be securely attached to the replacement pages.

7. OPERATION AND MAINTENANCE INSTRUCTION. The AE shall prepare a one-day instructional course for the mechanical and electrical operation and maintenance personnel and affected production supervisors to explain possible energy saving potentials due to modified equipment and systems operation. The course will identify operational items noted during the audit, in both facilities and process areas, which will effect energy conservation, and will explain the savings possible. This course will be held near the end of the study period at a time agreeable to the AE and the Government's representative. This course is in addition to the formal review and presentations required. An outline of the topics that will be covered shall be submitted with the prefinal report.

8. ENTRY AND EXIT INTERVIEWS. The AE and the Government's representative shall conduct entry and exit interviews with the Facilities or Plant Engineer and other interested managers before starting work at the facility and after completion of the field work. The Government's representative shall schedule the interviews at least one week in advance.

8.1 The entry interview shall thoroughly describe the intended procedures for the survey. As a minimum, the interview shall cover the following points:

- a. Schedules.
- b. Names of energy analysts who will be conducting the site survey.
- c. Proposed working hours.
- d. Support requirements from the facilities or plant engineer.
- e. Limitations imposed by production operations.
- f. Plant security and safety procedures.

8.2 The exit interview shall include a thorough briefing describing the work accomplished, problems encountered, probable areas of energy conservation, and any follow-on efforts which may be required.

9. SERVICES AND MATERIALS. All services, supplies, materials (except those specifically enumerated to be furnished by the Government), plant, labor, superintendence and travel necessary to perform the work and render the data required under this contract shall be included in the lump sum price of the contract.

ANNEX A

ENERGY CONSERVATION OPPORTUNITIES (ECOs)

ECOs shall not be recommended if their implementation would be detrimental to the facility's mission during peacetime. ECOs which may pose a constraint on mobilization production requirements shall include an analysis thereof, along with recommended contingency actions. Industrial process ECOs shall include, but not be limited to, the following:

- a. Production equipment replacements, modifications, disposals.
- b. Energy efficient motors and variable frequency drives.
- c. Scheduling/loading of production equipment.
- d. Waste heat recovery from industrial processes.
- e. Automated control of production equipment - integrated with existing or proposed EMCS equipment, if appropriate.
- f. Improve facility layout and space utilization.
- g. Solar applications.
- h. Consolidate processes and equipment requiring special environments.
- i. Building ventilation, exhaust systems.
- j. Production equipment maintenance.
- k. Improved methods/controls to reduce scrap, rework, and "goldplating," which consume energy without contributing to production mission.
- l. Steam distribution and condensate return systems.
- m. Compressed air distribution systems, equipment and controls.
- n. Lighting control (zones, levels, etc.). (Efficient types)
- o. Electrical Distribution.
- p. Radiant heating.
- q. Loading dock seals.
- r. Thermal storage.

CONTINUATION OF
ANNEX A

ENERGY CONSERVATION OPPORTUNITIES (ECOs)

- Boiler flue gas recirculation
- Ventilation versus air conditioning
- Insulation
- Reduction of glass area
- Improve efficiency of compressed air systems
- Cargo door strip curtains for controlled humidity warehouses
- Energy efficient ballasts

ANNEX B

REQUIRED DD FORM 1391 DATA

To facilitate ECIP/ECAM project approval, the following supplemental data shall be provided:

- a. In title block, clearly identify project as "ECIP" or "ECAM."
- b. Complete description of each item of work to be accomplished including quantity, square footage, etc.
- c. A comprehensive list of building zones, or areas including building numbers, square foot floor area and usage (administration, production, etc.).
- d. Complete list of production equipment, process controls and ancillary equipment to be installed or retrofitted.
- e. List references, assumptions and provide calculations to support life cycle dollar and energy savings and indicate any added costs.
 - (1) If a specific building, zone or area is used for sample calculations - identify the building, zone or area, category, age, square footage floor area, window and wall area for such. For a specific piece of production equipment or system - provide complete description, environmental requirement, manner of operation, age, etc.
 - (2) Identify weather data source, if applicable.
 - (3) Compare process-building systems interface before and after improvements.
 - (4) Provide and justify process criteria and temperature profiles before and after retrofit of buildings or modification of process. Include source of expertise and demonstrate savings claimed by process energy contributions, exhaust or outside air quantities, temperatures, humidity, production flow, etc.
- f. Recommended process/equipment efficiency improvements must identify data to support present properly adjusted operation and future expected efficiency. If full replacement of equipment is indicated, explain rejection of alternatives such as repair, nonfunctioning controls, etc. Assessment of the complete existing installation is required to make accurate determinations of required retrofit/replacement.

g. An ECIP/ECAM Life Cycle Cost Analysis Summary Sheet as shown in the ECIP guidance will be provided for the complete project and for each discrete part included in the project. The SIR is applicable to all segments of the project. Supporting documentation consisting of basic engineering and economic calculations showing how savings were determined shall be included.

h. The DD Form 1391 face sheet shall include, for the complete project, the annual dollar and MBTU savings, SIR, simple amortization period and a statement attesting that all buildings and production equipment will be in active use throughout the amortization period.

i. The calendar year in which the cost was calculated shall be clearly shown on the DD Form 1391.

j. For each temporary building included in a project, separate documentation is required showing (1) a minimum 10-year continuing need, based on the installation's annual real property utilization survey, for active building retention after retrofit, (2) the specific retrofit action applicable, and (3) an economic analysis supporting the specific retrofit.

k. Nonappropriated funded facilities will not be included in the ECIP project without an accompanying statement certifying that utility costs are not reimbursable.

l. Any requirements required by ECIP guidance dated 10 August 1982, and any revisions thereto. Note that unescalated costs/savings are to be used in the economic analyses.

m. The five digit category code number for all ECIP/ECAM projects developed under this scope of work is 80000.

ANNEX C

EXECUTIVE SUMMARY GUIDELINE

1. Introduction.
2. Building Data.
3. Present Energy Consumption.
 - o Total Annual Energy Used.
 - o Source Energy Consumption.
 - Electricity - KWH, Dollars, BTU
 - Fuel Oil - GALS, Dollars, BTU
 - Natural Gas - THERMS, Dollars, BTU
 - Propane - GALS, Dollars, BTU
 - Other - QTY, Dollars, BTU
 - o Energy Consumption by Systems.
4. Historical Energy Consumption.
5. Production Profile and Trends.
6. Energy Conservation Analysis.
 - o ECOs Investigated.
 - o ECOs Recommended.
 - o ECOs Rejected. (Provide economics or reasons)
 - o ECIP/ECAM Projects Developed. (Provide list)*
 - o Non-ECIP/ECAM Projects Developed. (Provide list)*
 - o Operational or Policy Change Recommendations.

* Include the following data from the Life Cycle Cost Analysis Summary Sheet: the cost (construction plus SIOH), the annual energy savings (type and amount), the annual dollar savings, the SIR and the analysis date. For all programmed projects also include the year in which it is programmed and the programmed year cost. Show the simple payback period for all ECOs.

7. Energy and Cost Savings.

- o Total Potential Energy and Cost Savings.
- o Percentage of Energy Conserved.
- o Energy Use and Cost Before and After the Energy Conservation Opportunities are Implemented Based on Projected Workloads.

8. Energy Plan.

- o Project Breakouts with Total Cost and SIR.
- o Schedule of Energy Conservation Project Implementation

ANNEX D

DETAIL SCOPE OF WORK

ENERGY SURVEYS OF ARMY INDUSTRIAL FACILITIES

ENERGY ENGINEERING ANALYSIS PROGRAM

TABLE OF CONTENTS

| | |
|--------------------------------------|--------|
| Areas/Buildings to be Audited | D-2,3 |
| Specific ECO ^s | D-4 |
| Update of Previous Studies | D-5,6 |
| Schedule of Activities | D-7 |
| Submittal Distribution List | D-8,9 |
| Government Furnished Criteria | D-9,10 |
| Special Requirements and Information | D-11 |

AREAS/BUILDINGS TO BE AUDITED

Due to the large number of buildings and diversity of building types it is impractical to list each individual building number. The intent is to survey buildings that contain the more energy intensive processes. It has been determined through discussions with RAAP personnel and review of existing energy data that the following production areas are the large energy users. Where there are multiple buildings of the same type, a single representative building will be surveyed.

| <u>AREAS</u> | <u>BLDG. NOS.</u> | <u># OF BLDGS.</u> |
|----------------------------|--|--------------------|
| Nitroglycerin #2 | 9400's | 57 |
| Nitrocellulose B C | 2000's (28) 3000's (39), 4026 | 68 |
| Waste Acid A & B | 420's | 9 |
| Cast Propellant | 4912-1 thru 4912-27 (62) 4912-36, 4913 (4), 4915 (5) 4919 (2), 4921 (4), 4924-1-7 (9), 4928, 4952 | 86 |
| Pilot "B" | 4912-28 thru 4912-54 (52), 4925, 8902, 8903, 9126 | 56 |
| Pilot "A" | 5008's (4) | 4 |
| Ignitor Line | 5010, 5011, 5012, 5016, 5027 | 5 |
| Solvent Propellant | | |
| Green Lines B C | 2500's (40), 3500's (48), 3670-3693 (34) | 122 |
| Inert Gas Plant | 421, 4903 | 2 |
| Solvent Recovery B C | 1609-1617 (36), 1659-1667 (27), 1728-1730 (12) 1618-1626 (36), 1668-1676 (27), 4910's (9), 1731-1733 (15), 4911's (9) | 75 94 |
| Finish Areas B C | 1757-1762 (6) 1763-1765 (3), 3655-3658 (4), 3675-3678 (8) | 6 15 |
| Common Finish Area | 1825-1888 (36), 4934's (2) | 38 |

| <u>AREAS</u> | <u>BLDG. NOS.</u> | <u># OF BLDGS.</u> |
|------------------------|--|--------------------|
| Wastewater Treatment | 4325, 7226, 424, 470's (3), 9126 5502 | 8 |
| Incinerators | 425, 429, 440, 441, 450 | 5 |
| Acid | 700's | 32 |
| Solventless Propellant | | 73 |
| Premix 1 | 7102's (7), 7103's (8) 3647-3650 (4), 4904, 4905, 4932 | 22 |
| RP1 | 7104-7112 (31), 7121 (2), 7124-7160 (11), 7221 (3), 3712-3751 (18) | 65 |
| Grain Finish | 7800-7803 (5) | 5 |
| F-Line | 7113 | 1 |
| RP4 | 9300's (42) | 42 |

Supplying these production lines with energy are the following:

| | | |
|---------------------|-------------------------------|---|
| Boiler/Power Houses | 400, 4329 | 2 |
| Compressed Air | 700, 4705-01, 4333 | 3 |
| Pump Houses | 407, 408, 409, 404, 455, 4330 | 6 |

SPECIFIC ECO'S

1. Incinerators - Building 440 and 441, oil fired, study alternative fuels.
2. Boilers and Chillers - Other boilers in addition to Buildings 400 and 4329 and small chillers as located in Buildings in the study.

**SUMMARY OF ENERGY CONSERVATION OPPORTUNITIES
(IN DESCENDING E/C PRIORITY)**

| <u>Project No.</u> | <u>Project Description</u> | <u>CWE In 1984 Dollars</u> | <u>E/C Ratio</u> | <u>B/C Ratio</u> | <u>Energy Saved, MBTU/Yr.</u> | <u>Dollars Saved, \$/Year</u> | <u>Payback Period, Years</u> | <u>Action</u> |
|--------------------|--|------------------------------------|----------------------|----------------------|---------------------------------------|---------------------------------------|--------------------------------------|---|
| | Install Gate Valve in 8" Main at TNT Area | 14,021 | 230.0 | - | 3,224 | 11,761 | 1.2 | Valve already installed |
| | Replace Defective Steam Traps | 23,955 | 70.8 | - | 1,695 | 7,437 | 3.2 | Dropped because of existing steam trap maintenance program |
| ✓ T-102-G | Replacement and Installation of Gate Valves | 191,537 | 69.4 | 4.7 | 13,295 | 52,578 | 3.6 | Submitted - Increment G, EC/CC = 4.95 |
| T-105 | Ambient Sensing Steam Control Valves | 536,049 | 48.1 | 1.7 | 25,808 | 79,876 | 6.7 | Submitted - Increment A |
| T-101 | Individual Ray Heaters for FAD Houses | 102,895 | 32.6 | 3.0 | 3,352 | 15,284 | 6.7 | Submitted - Increment A |
| | Final Wringer Timers | 31,454 | 31.6 | - | 995 | 5,134 | 6.1 | Timers already installed |
| ✓ T-108 | Change House Modifications | 135,200 | 28.4 | 4.2 | 3,818 | 36,000 | 3.8 | Submitted - Increment A |
| | Return Condensate System for TNT Area | 323,384 | 25.5 | - | 8,240 | 33,142 | 9.8 | Condensate system already installed |
| T-104 | Heat Pipe for FAD Houses | 2,385,729 | 25.3 | 1.6 | 60,349 | 306,448 | 7.8 | Submitted - Increment A |
| | Heat Recovery For Air Dry House | 690,755 | 23.5 | .76 | 16,225 | 18,146 | 38.1 | Not submitted because B/C < 1 |
| T-106 | Return Condensate System Plant-Wide | 3,786,679 | 21.1 | 1.1 | 79,716 | 328,520 | 11.5 | Submitted - Increment B |
| WO-111G | Replace Plastic Blow-out Panels with Insulated Panels, Mix House | 18,254 | 21.0 | 1.1 | 383 | 1,185 | 15.4 | Submitted - Increment G, EC/CC = 1.17 |
| T-107 | Steam Tie-Line Linking Power House 400 with Hurricane Area | 6,881,510 | 20.3 | 7.2 | 139,777 | 1,098,614 | 2.2 | Submitted - Increment B (Design Completed under WE project) |

| Project No. | Project Description | CWE in 1984 Dollars | E/C Ratio | B/C Ratio | Energy Saved, MBTU/Yr. | Dollars Saved, \$/Year | Payback Period, Years | Action |
|-------------|--|---------------------------|--------------|--------------|------------------------------|------------------------------|-----------------------------|--|
| T 109 | Insulating and Weather- proofing Combined Shops, Solventless Press House, and 4th Rolled Powder Line | 387,756 | 18.9 | 1.1 | 7,346 | 23,737 | 16.3 | Submitted Increment A |
| T 103 | Heat Recovery for Curing Houses | 615,143 | 17.6 | 1.7 | 10,849 | 58,723 | 10.5 | Submitted Increment A |
| | Weatherize Change Houses | 279,728 | 15.8 | - | 4,410 | 16,308 | 17.2 | Already in progress under WB program. |
| W0-113G | Insulate Wall & Roof, Ether Still House | 23,300 | 13.3 | .7 | 309 | 956 | 24.4 | Submitted Increment G, EC/CC = 0.74 |
| | Insulate Wall & Roof Cotton Pulp & Dry House | 42,095 | 12.3 | - | 518 | 1,916 | 21.2 | E/C not valid; violates safety regulations |
| W0-112G | Installation of Photocell at 4th Rolled Powder for Walkway Lighting | 8,032 | 11.5 | 1.6 | 92 | 1,341 | 6.0 | Submitted Increment G, EC/CC = 0.83 |
| | Insulate Wall & Roof Press & Cutting House | 40,337 | 10.9 | - | 441 | 1,631 | 24.7 | E/C not valid; violates safety regulations. |
| | Insulate Wall & Roof, Mix House | 35,219 | 10.7 | - | 378 | 1,398 | 25.2 | E/C not valid; violates safety regulations. |
| W0-114G | Water Dry Tank Covers | 210,302 | 8.6 | 12.9 | 1,973 | 322,810 | 0.7 | Submitted Increment G, E/C = 0.48 |
| | Replace Drive Shafts with Individual Mixers at Paucher Blender Houses | 2,481,000 | 8.6 | - | 21,487 | 110,870 | 22.4 | E/C not valid. |
| T 110G | Installation of HPS Lighting in Combined Shops, Boiling Tub Basement and Wringer Houses | 354,493 | 7.9 | 1.2 | 2,793 | 27,954 | 12.7 | Submitted Increment G, EC/CC = .91 |

SCHEDULE OF ACTIVITIES

| Activity | Calendar Days (NTP Plus) |
|--------------------------------------|--------------------------|
| NTP | 0 |
| Interim Submittal | 205 |
| Interim Review Conference | 250 |
| Prefinal Submittal | 295 |
| Prefinal Review Conference | 335 |
| Prefinal (Corrected)/Final Submittal | 365 |

SCHEDULE OF ACTIVITIES

| Activity | Calendar Days (NTP Plus) |
|--------------------------------------|--------------------------|
| NTP 10/23/89 | 0 |
| Interim Submittal | 205 |
| Interim Review Conference | 250 |
| Prefinal Submittal | 295 |
| Prefinal Review Conference | 335 |
| Prefinal (Corrected)/Final Submittal | 365 |

SUBMITTAL DISTRIBUTION LIST

| <u>ADDRESS</u> | <u>INTERIM (60%)</u> | <u>PREFINAL (90%)</u> | <u>FINAL (100%)</u> |
|---|--------------------------------|---------------------------|-------------------------|
| Commander U. S. Army Engineer Division, North Atlantic ATTN: CENAD-EN-MM 90 Church Street New York, NY 10007 | 2 cys | 2 cys | 1 cy |
| Commander Office of Chief of Engineers ATTN: CEEC-EE (McCarty) Pulaski Building Washington, DC 20314 | Executive Summary only 1 cy | | 1 cy |
| Commander U. S. Army Engineer District, Norfolk ATTN: CENAO-EN-MP (Ellixson) 903 Front Street Norfolk, Virginia 23510 | 3 cys | 3 cys | 2 cys |
| Army Energy Office ATTN: DALO-LEP (Keath) New Cumberland Army Depot New Cumberland, PA 17070 | Executive Summary only | | |
| Commander USAMC Installations & Services Activity ATTN: AMXEN_B (G. Badtram) Building 60, 2nd Floor Rock Island, IL 61299-7190 | 1 cy | 1 cy | 1 cy |
| Commander U. S. Army Ammunitions PDN Base Modernization Agency, Picatinny Arsenal ATTN: AMSMC-PBE(D) (Yose Yamoza) Building 171 Annex Dover, NJ 07801 | 2 cys | 2 cys | 1 cy |
| Commander Radford Army Ammunition Plant ATTN: SMCRA-OR (J. Wills) Radford, VA 24141-0298 | 2 cys | 2 cys | 1 cy |
| Totals | 10 cys | 12 cys | 8 cys |

GOVERNMENT FURNISHED CRITERIA

- (1) Building information schedule (manual).
- (2) Production equipment schedule.
- (3) Utility procurement records (including reimbursable).
- (4) Facilities engineering technical data support.
- (5) Equipment modernization/acquisition plan.
- (6) Basic utility systems information maps.
- (7) Equipment layout and utilization records.
- (8) Final reports of previously completed studies performed under the Energy Engineering Analysis Program (EEAP). Only portions pertaining to the industrial facilities, if any, need to be made available (attached, See D-5, D-6).
- (9) Latest copies of any other energy studies performed since the previous EEAP study. Only portions pertaining to the industrial facilities, if any, need to be made available.
- (10) Installation Energy Plan.
- ~~(11) Army Facilities Energy Plan.~~
- (12) ETLs 1110-3-282, Energy Conservation; ~~1110-3-318, Procedures for Programming Energy Monitoring and Control Systems (EMCS) Funded through the MCA Program;~~ and 1110-3-332, Economic Studies.
- (13) Energy Conservation Investment Program (ECIP) Guidance, dated 10 August 1982, and revisions dated 4 March 1985 and 11 June 1986.
- ~~(14) Information on Existing EMCS Studies, Designs, Construction Contracts, or Operating Systems.~~
- (15) TM 5-785, Engineering Weather Data; TM 5-800-2, General Criteria Preparation of Cost Estimates; TM 5-800-3, Project Development Brochure; and ~~TM 5-815-2, Energy Monitoring and Control Systems (EMCS). (TM 5-815-2 need only be furnished if items 14, 17, and 18 are furnished.)~~

(16) AR 415-15, Military Construction Army (MCA) Program Development; AR 415-17, Cost Estimating for Military Programming; AR 415-20, Construction, Project Development and Design Approval; AR 415-28, Department of the Army Facility Classes and Construction Categories; AR 415-35, Construction, Minor Construction; AR 420-10, General Provisions, Organization, functions, and Personnel; AR 11-27, Army Energy Program; and AR 5-4, change No. 1, Department of the Army Productivity Improvement Program.

~~(17) HMDSP 84-076 ED ME, Preliminary Survey and Feasibility Study for Energy Monitoring and Control Systems.~~

~~(18) NCEI CR 82-030, Standardized EMCS Energy Savings Calculations.~~

(19) The latest applicable Engineer Improvement Recommendation System (EIRS) Bulletin.

(20) An example of a correctly completed programming document for an ECIP/ECAM Project.

(21) Production data.

(22) Architectural and Engineering Instructions, DAEN-ECE-A, dated 13 March 1987.

SPECIAL REQUIREMENTS AND INFORMATION

1. Point of contact at Radford AAP and Liaison for all work required under this contract is:

Joanne Wills
Radford Army Ammunition Plant
ATTN: SMCRA-OR
Radford, Virginia 24141-0298
Phone: AV 931-7480, (804) 639-7480

2. The Fiscal Year to which all ECIP projects should be estimated to and programming or implementation documents prepared for is FY 92. Depending on project packaging, the Installation Commander may determine different program years for the final report. Remaining projects shall be escalated to a FY TBD.
3. A computer program titled Life Cycle Costing in Design (LCCID) is available from the BLAST Support Office in Urbana, Illinois for a nominal fee. The computer program can be used for performing the economic calculations for ECIP and non-ECIP ECO's. The A-E is encouraged to obtain this computer program. The BLAST Support Office can be contacted at 144 Mechanical Engineering Building, 1206 West Green Street, Urbana, Illinois 61801. The telephone number is (217) 333-3977. A-E shall indicate in writing what program will be used.
4. Consolidated review comments will be provided to A-E by Project Manager about 14 days prior to review conferences. A-E will review each comment and provide consolidated proposed responses to Project Manager 48 hours prior to conference.
5. A-E will provide cover letter with all submittals noting a review is required and that a Review Conference is scheduled approximately 45 days hence. Letter will also inform recipients of letter to follow from Norfolk District C.O.E. setting exact conference date.

APPENDIX B
BACKUP DATA AND CALCULATIONS

TABLE OF CONTENTS

1. Energy Prices and Economic Parameters
2. Effects of Steam Savings on Powerhouse #1 Coal Use and Power Production
3. Hourly Electrical Demand Data
4. Energy Distribution Analysis Back Up
5. Selected Production Data
6. Preliminary Evaluation of ECOs
7. ECO Calculations
 - FN-U-1 Cover water dry tank surface with insulating spheres
 - FN-U-2 Insulate fiberglass water dry tanks
 - GP-B-1 Install energy-efficient motors
 - GP-B-2 Install energy-efficient motors--upon failure
 - GP-B-3 Install energy-efficient motors instead of rewind
 - GP-B-4 Install variable frequency drives on plant water pumps
 - GP-D-1 Replace existing IGG with heat recovery type
 - GP-D-2 Install Condensing Heat Exchanger at Power House #1
 - GP-N-1 Replace incandescents with 35 W HPS screw-ins
 - GP-N-2 Replace incandescents with Circline fluorescents
 - GP-N-3 Replace exterior incandescents with fluorescents
 - GP-N-4 Replace 40 W fluorescents with 34 W
 - GP-N-5 Replace lamps and ballasts with energy-efficient types
 - GP-N-6 Replace incandescents with HPS fixtures
 - GP-N-7 Replace inefficient ballasts
 - GP-N-8 Replace incandescents with color-corrected HPS screw-ins
 - GP-N-9 Replace 40 W fluorescents with 34 W upon failure
 - GP-N-10 Replace inefficient ballasts upon failure
 - GP-W-1 Install vinyl strip door curtains
 - GP-X-1 Reduce exhaust gas temperature in incinerator
 - GP-X-2 Reduce water flow into incinerator
 - GP-X-3 Reduce incinerator excess air
 - GP-X-4 Install turning vanes in boiler ductwork
 - GP-X-5 Install thermostatic control system in motor houses
 - GP-X-6 Change incinerator fuel to natural gas
 - MF-X-1 Install preheat controls in FADs
 - NC-U-1 Insulate boiling and poacher tubs
 - NC-X-1 Modify boiling tub heating method
 - SR-I-1 Remove steam coils in Activated Carbon Area
8. Low Cost/No Cost ECO Calculations
9. Programming Documents Backup

Energy Prices and Economic Parameters

Energy Prices:

Purchased Electricity, 3,413 Btu/Kwh, \$8.87/MBtu, \$0.03026/kwh (average cost)

Energy charge: \$4.93/MBtu, \$0.0168/kwh

Demand Charge: \$7.12/KW/Month

Source: Rate schedule and Radford AAP estimate

Fuel Oil #2, 138,690 Btu/Gallon, \$4.27/MBtu

Source: November 2, 1989 invoice

Natural Gas, 1.031 MBtu/Kcf, \$3.36/MBtu

Source: October 1989 Natural Gas Billing

Coal (Bituminous), 24.58 MBtu/Ton, PH#1 - \$1.61/MBtu, PH#2 - \$1.78/MBtu

Source: Radford AAP CY 1990 average delivered coal costs

Energy Savings/Costs:

Coal Savings: 1.32 MBtu coal/MBtu 40 psig steam

1.21 MBtu coal/MBtu 275 psig steam

Electricity Purchase

vs. Generation Price

Differential Cost: \$1.11/MBtu 40 psig steam
\$0.35/MBtu 275 psig steam

Basis For Cost Estimates:

| <u>Adjustment</u> | <u>Labor</u> | <u>Material</u> | <u>Comments</u> |
|-------------------|--------------|-----------------|---|
| Location | 0.683 | 1.002 | Only for estimates by Means, based on Roanoke, VA values |
| Sales Tax | N.A. | 4.5 % | Includes state and local |
| FICA/Insurance | 20.0% | N.A. | - |
| Overhead | 15.0 % | | - |
| Profit | 10.0 % | | - |
| Performance Bond | 1.0 % | | - |
| Contingency | 5.0 % | | New construction |
| | 7.5 % | | Modernization |
| | 10.0 % | | Renovation work |
| Hercules Support | 6.0 % | | - |
| SIOH | 5.5 % | | - |
| Design Fees | 6.0 % | | - |

All costs are adjusted to January 1990.

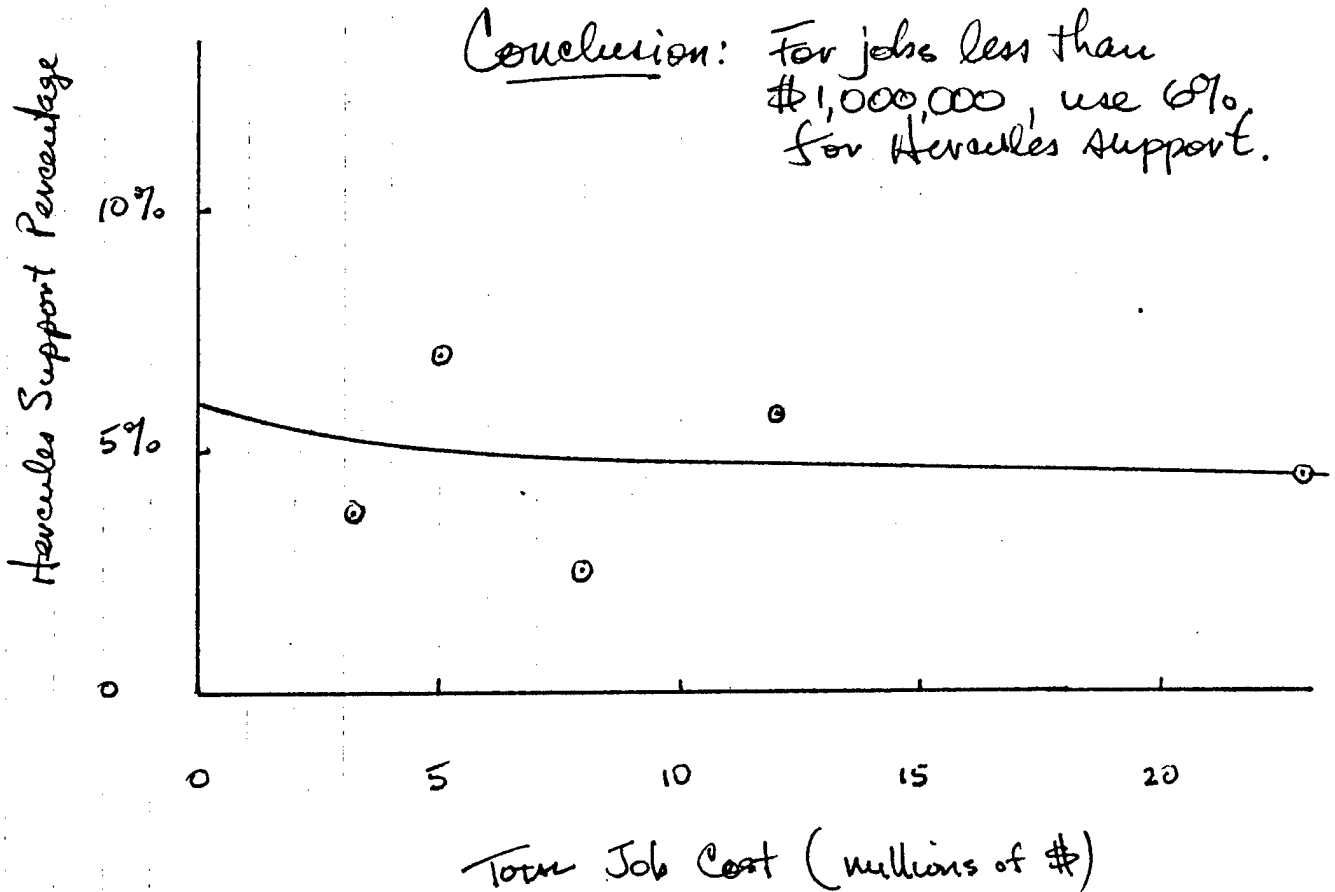
Hercules Support Services

Total job

\$ 23,000,000
\$ 8,000,000
\$ 5,000,000
\$ 12,000,000
\$ 3,200,000

Hercules Support

3.5 %
2.6 %
7.0 %
5.8 %
3.8 %



EFFECTS OF STEAM SAVINGS ON POWERHOUSE #1 COAL USE AND POWER PRODUCTION

It is known that when process steam flow is reduced at the point of use in the production areas, there are two effects on energy purchases at Powerhouse #1. First, coal use is decreased and second, less electricity is generated due to the decrease in steam flow. Therefore, less coal is purchased and more utility-generated electricity is purchased. The following are the detailed calculations used to determine the change in coal use and electricity production at Powerhouse #1 when steam use is reduced due to implementation of an energy saving project.

The approach taken was to perform heat balances for three cases:

| | |
|------------|---|
| Base Case: | Typical operating conditions |
| Case 1: | 10,000 #/hr reduction in 40 psig process steam |
| Case 2: | 10,000 #/hr reduction in 275 psig process steam |

All pressures, temperatures and enthalpies were provided by RAAP except the final exhaust enthalpy. The final exhaust enthalpy was calculated using the turbine/generator performance chart and determining power production with no extractions. Coal use and electricity production were calculated for each case using fundamental engineering principles. The differences between the Base Case and Case 1 and the Base Case and Case 2 provided the steam-to-coal conversion factors and electricity price differential costs which are summarized at the beginning of this section.

**STEAM-TO-COAL CONVERSION FACTOR
AND ELECTRICITY PRICE DIFFERENTIAL COST EXAMPLES**

Example #1

Calculate savings due to 1 MBtu reduction in 40 psig steam use.

$$\text{Coal savings} = 1.32 \text{ MBtu (coal) / MBtu (steam)} * 1 \text{ MBtu (steam)} = 1.32 \text{ MBtu (coal)}$$

$$\begin{array}{lcl} \text{Electricity Price} & = & -\$1.11 \\ \text{Differential Cost} & = & \frac{-\$1.11}{\text{MBtu (steam)}} * 1 \text{ MBtu (steam)} = -\$1.11 \end{array}$$

Example #2

Calculate savings due to 1 MBtu reduction in 275 psig steam use.

$$\text{Coal savings} = 1.21 \text{ MBtu (coal) / MBtu (steam)} * 1 \text{ MBtu (steam)} = 1.21 \text{ MBtu (coal)}$$

$$\begin{array}{lcl} \text{Electricity Price} & = & -\$0.35 \\ \text{Differential Cost} & = & \frac{-\$0.35}{\text{MBtu (steam)}} * 1 \text{ MBtu (steam)} = -\$0.35 \end{array}$$

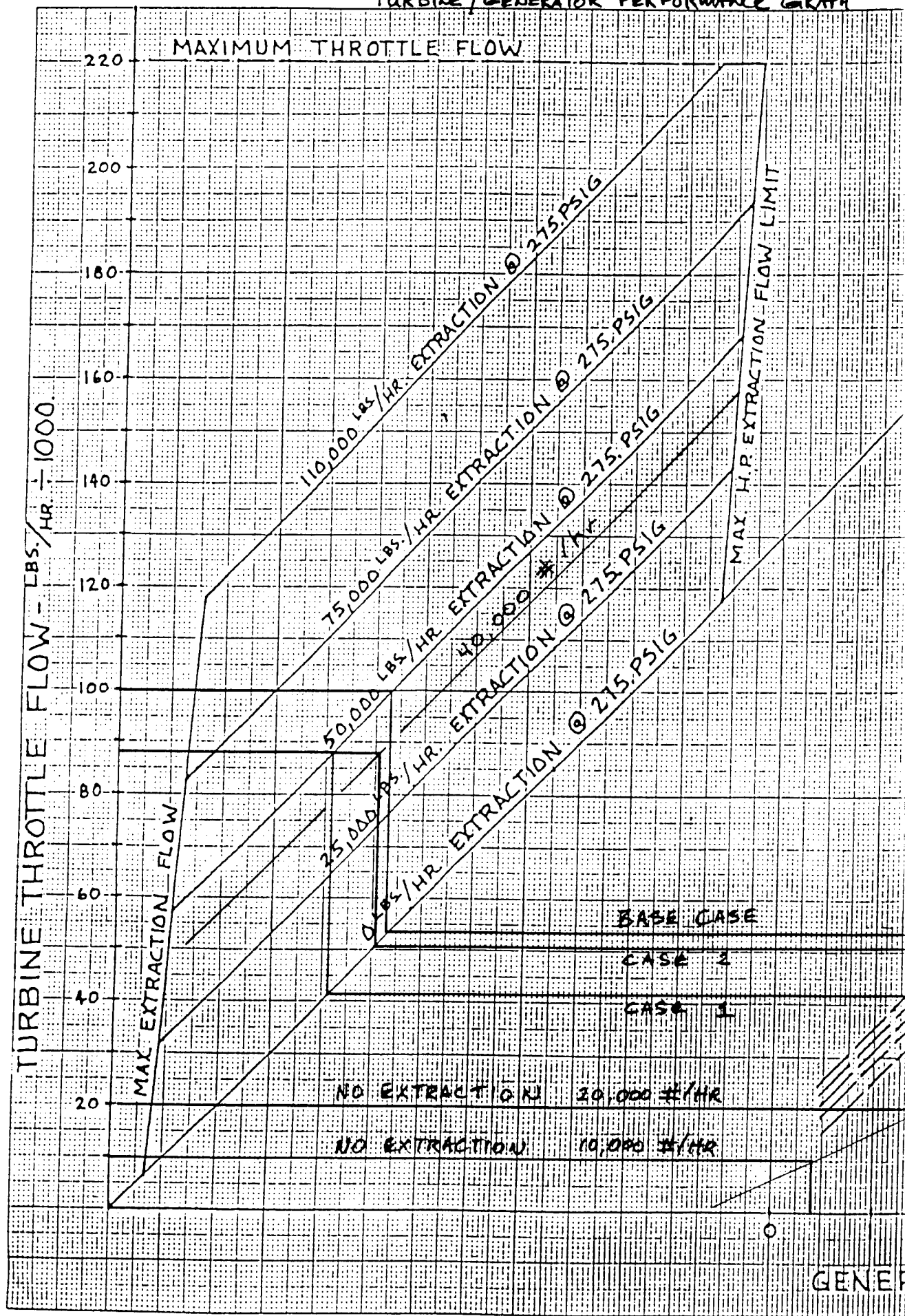
Example #3

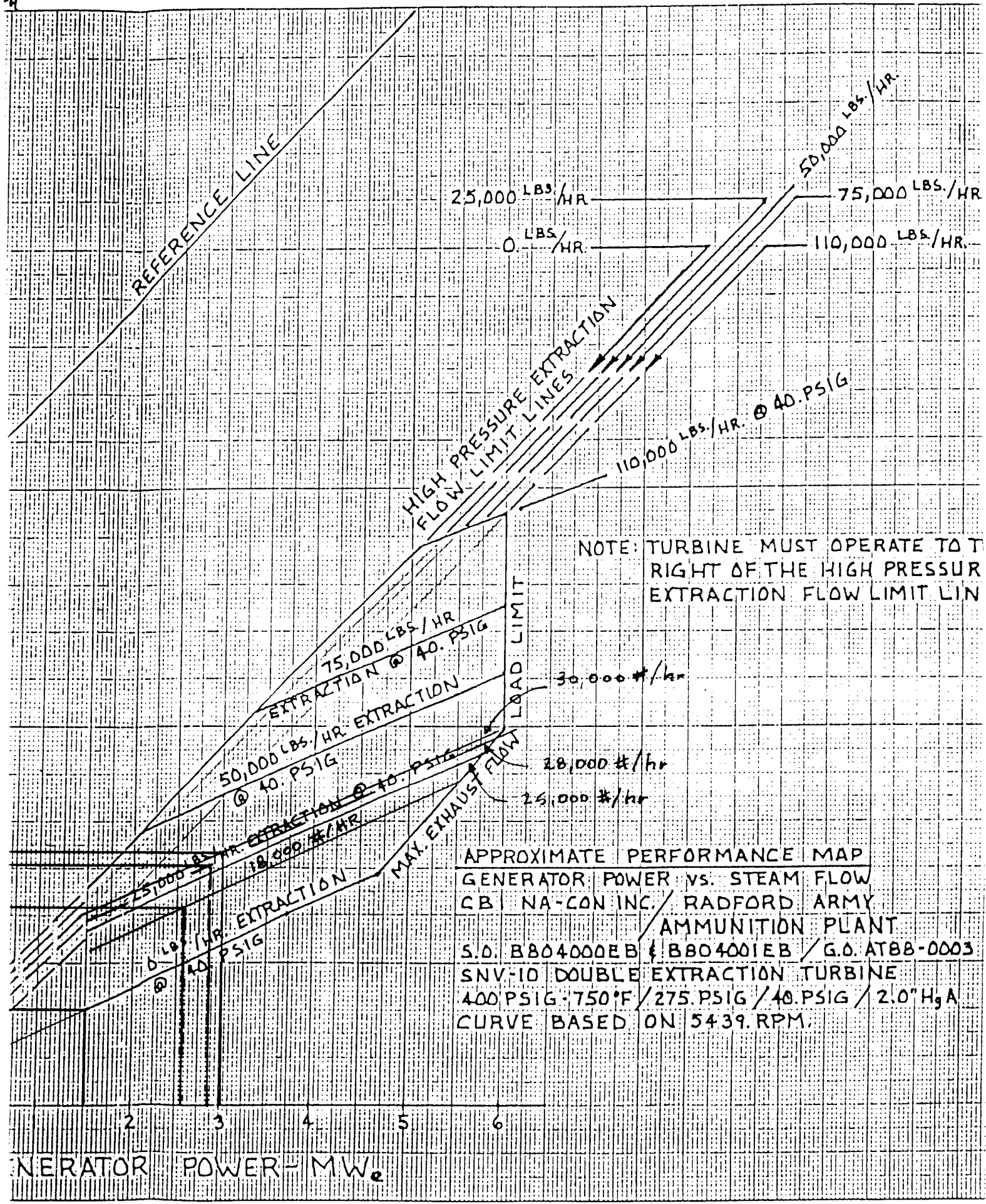
Value of Steam at Powerhouse #1:

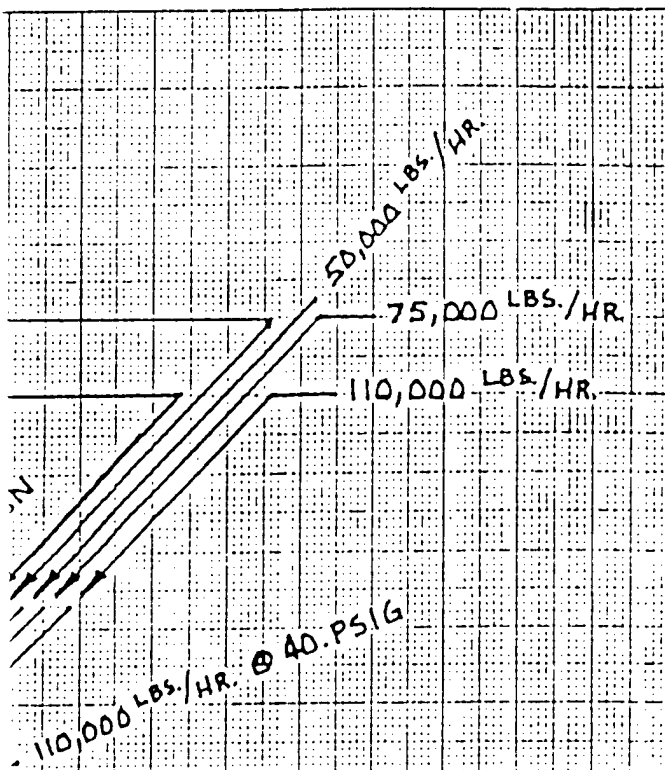
Coal savings - electricity price differential costs

$$\begin{array}{llll} 40 \text{ psig:} & 1.32 * 1.61 - 1.11 & = & \$1.02/\text{MBtu} \\ 275 \text{ psig:} & 1.21 * 1.61 - 0.35 & = & \$1.60/\text{MBtu} \end{array}$$

TURBINE/GENERATOR PERFORMANCE GRAPH







TE: TURBINE MUST OPERATE TO THE
RIGHT OF THE HIGH PRESSURE
EXTRACTION FLOW LIMIT LINES.

00 #/hr

#/hr

#/hr

PERFORMANCE MAP

POWER VS. STEAM FLOW

INC. / RADFORD ARMY

AMMUNITION PLANT

EB 1 B804001EB / G.O. AT88-0003

STE EXTRACTION TURBINE

1°F / 275. PSIG / 40. PSIG / 2.0" H₂O

ED ON 5439. RPM.



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DATE 1/10/91

DATE _____

Heat Balance Calculations

Temperatures and pressures provided by RAAP

| | | | |
|----------|------------|-------|------------------|
| Throttle | : 400 psig | 750°F | 1389 Btu/lb |
| 1st Ext | : 275 psig | 684°F | 1360 Btu/lb |
| 2nd Ext | : 40 psig | 440°F | 1254 Btu/lb |
| Exhaust | : 2" Hg a | | calculated below |

Typical operating conditions allow minimum flow to the condensing section. From the turbine/generator curves ~~to~~ this would be 20,000 #/hr.

Calculate exhaust enthalpy

For 20,000 #/hr throttle and no extractions, the power generated is 1500 kW (from ~~the~~ the Turbine/Generator Performance Graph).
Therefore, assuming a 95% generator efficiency:

$$20,000 \frac{(1389 - h)}{3413} \times 0.95 = 1500$$

~~1120 Btu/lb~~

$$20,000 \times 1389 - 20,000 h$$

$$= \frac{1500 \times 3413}{0.95}$$

$$h = \frac{- \frac{1500 \times 3413}{0.95} + 20,000 \times 1389}{20,000}$$

$$h = \underline{\underline{1120}} \text{ Btu/lb}$$

3/91



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Iseutropic expansion (100 % efficiency) from
throttle to exhaust yields an enthalpy of
927 Btu/lb. From this efficiencies can be
calculated for the various flow rates.

$$\text{Eff} = \frac{1389 - h}{1389 - 927} = \frac{1389 - h}{462}$$



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Calculate effects of saving steam at point of load.

Assumptions: (provided by Hercules personnel)

- Boiler efficiency = 0.85
- Flow to condenser is 20,000 #/hr. (estimated)
- 275 psig return is 40% of production
- 40 psig return is zero
- 275 psig condensate return temp. is 60F
- Steam plant temp. pressure enthalpy

| | | | |
|--------------|------|-----------------|------|
| throttle | 750F | 415a (400 psig) | 1389 |
| extraction 1 | 684F | 290a (275 psig) | 1360 |
| extraction 2 | 440F | 55a (40 psig) | 1254 |
| final ext. | | 2" Hg | |

~~Steam~~

The purpose of these calculations are to show the coal savings due to a reduction in steam use and also the amount of electricity that must be purchased to make up for the reduction in on-site electricity as a result of the lowered steam production. The method used is to perform a heat balance for the Base Case or typical operating condition, and two other cases. Case 1 is for a 10,000 #/hr reduction in 40 psig steam. Case 2 is for a 10,000 #/hr reduction in 275 psig steam. Mass and energy balances are performed around the deaerator tank (DA). ~~and the~~ The turbine/generator performance curves are used to calculate the final extraction enthalpy. It is further assumed that a reduction in steam load at the point of use will result in a reduction in steam production.



SUBJECT Radford Turbine
Condensing Section
 DESIGNER PFH
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- Calculate final exhaust enthalpy
- Use the turbine/generator performance graph with no extractions to get flow and power values
- Knowing the throttle flow enthalpy is 1389 Btu/lb (see assumptions) the exhaust enthalpy can be calculated

$$\dot{m} \cdot \Delta h \cdot \eta_g = W_{T/G}$$

where \dot{m} = mass flow rate (lb/hr)
 Δh = difference between initial and final enthalpies (Btu/lb)
 $W_{T/G}$ = work done by turbine/generator (Btu)
 η_g = generator eff. (≈ 0.95)

$$\text{Ex.: } 20,000 \text{ lb/hr} \cdot (1389 - X) \text{ Btu/lb} \cdot 0.95 = 1500 \text{ kW} \cdot 3413 \frac{\text{Btu}}{\text{kW}}$$

$$X = 1120 \text{ Btu/lb}$$

- Cost of electricity per kWh \approx

$$P_E = \frac{C \cdot \dot{m} \cdot \Delta h}{\eta_B \cdot E}$$

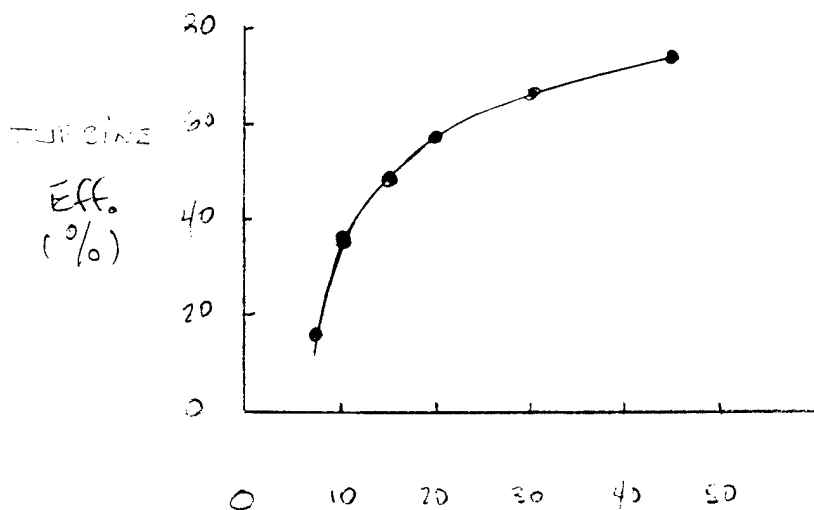
where C = coal price (\$/Btu)
 η_B = boiler eff.
 $\frac{E}{t}$ = power produced (kW)
 t = time (hr)

$$\text{Ex.: } \frac{1.061 (\$/\text{M Btu}) \left(\frac{\text{M Btu}}{10^6 \text{ Btu}} \right) (20,000 \text{ lbs/hr}) (1389 - 69) \text{ Btu/lb}}{0.85 \cdot 1500 \text{ kW}}$$

$$P_E = 3.3 \text{ \$/kWh}$$

The results of the previously described calculations are shown below:

| <u>k#/hr</u> | TURBINE EXHAUST Enthalpy <u>@ 2" HgA</u> | <u>Efficiency</u> | <u>kw</u> | <u>¢/kwh</u> |
|--------------|---|-------------------|-----------|--------------|
| 45 | 1046 | 74 | 4300 | 2.6 |
| 30 | 1078 | 67 | 2600 | 2.9 |
| 20 | 1120 | 58 | 1500 | 3.3 |
| 15 | 1161 | 49 | 950 | 3.9 |
| 10 | 1245 | 31 | 400 | 6.3 |
| 7.5 | 1317 | 16 | 150 | 12.5 |



k#/hr
TURBINE FLOW (NO EXTRACTION)



SUBJECT _____

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BASE CASE (see accompanying diagram)DA HEAT BALANCE

$$\textcircled{1} \sum m = 0$$

$$20 + m_1 + m_2 + 20 - 100 = 0$$

$$m_1 + m_2 =$$

$$m_2 = 60 - m_1$$

$$\textcircled{2} \sum E = 0$$

$$20(28) + 20m_1 + m_2(1254) + 20(69) - 100(236) = 0$$

SUBSTITUTING (2) INTO (1)

$$m_1 = \frac{100(236) - 20(69) - (20)(28) - (60)(1254)}{(28 - 1254)}$$

$$m_1 = 43.7 \text{ lbs/hr}$$

$$m_2 = 60 - 43.7 = 16.3 \text{ lbs/hr}$$

Power Production

$$\frac{0.95 \times 100 (1389 - 1360) + 50 (1360 - 1254) + 20 (1254 - 1120)}{3413} = \underline{2028 \text{ kW}}$$

HEAT INPUT

$$Q = \frac{m \Delta h}{\eta} = \frac{100 (1389 - 236)}{.38} = 135,647 \text{ KBTU/Hr}$$

$$\underline{135.6 \text{ MBtu/hr}}$$



SUBJECT RADFORD AAP

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DESIGNER G. FALLON

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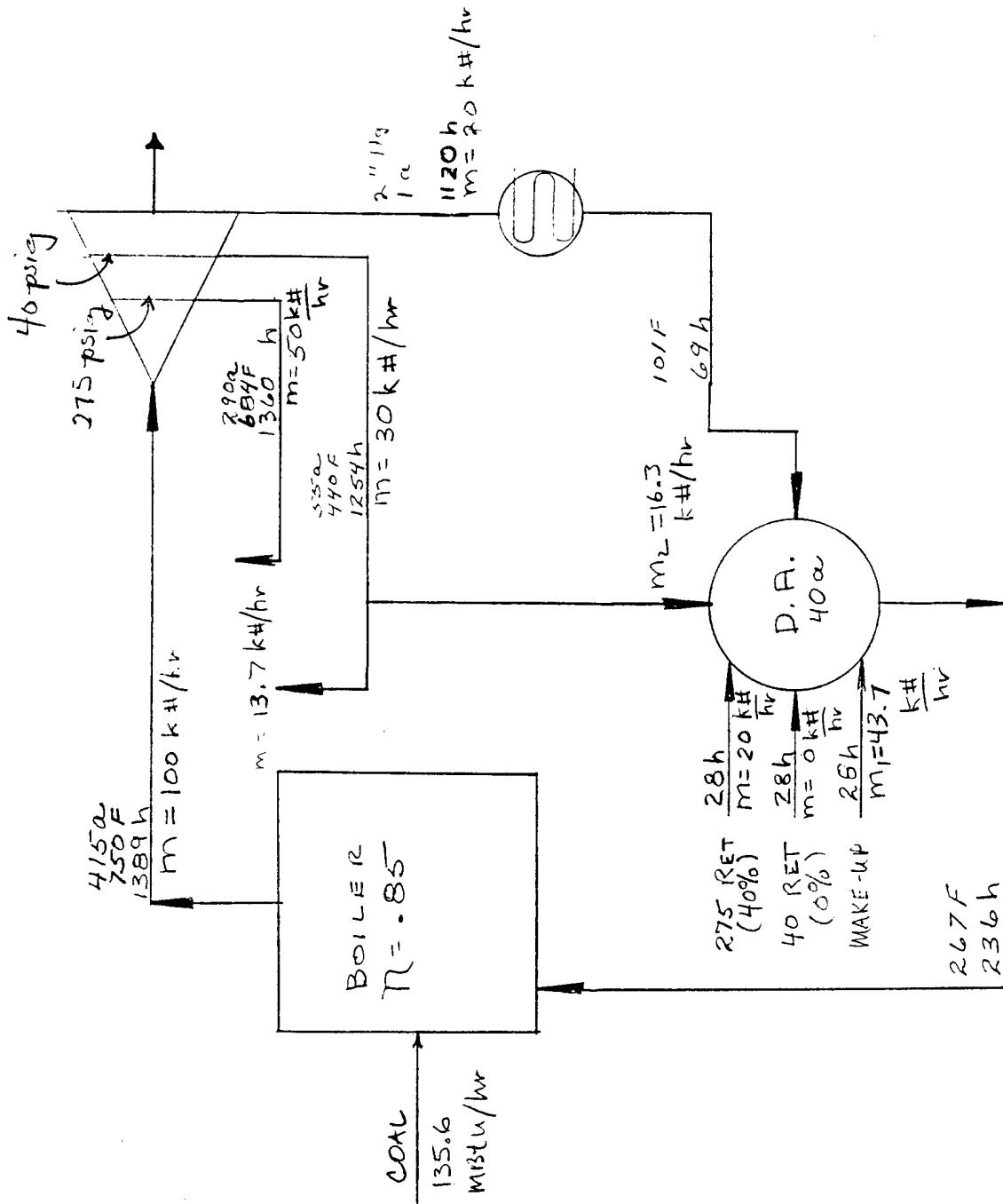
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DATE 9-19-90

DATE _____

$$KW = \underline{\underline{30.28 \text{ kW}}}$$

BASE CASE





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CASE 1 REDUCE NO. 1 & 2 STEAM FLOW by 10,000 #/hr.

(see accompanying diagram)

D.A. HEAT BALANCE

$$\textcircled{1} \sum m = 0$$

$$20 + m_1 + m_2 + 20 - 88 = 0$$

$$m_1 + m_2 = 48$$

$$m_2 = 48 - m_1$$

$$\textcircled{2} \sum E = 0$$

$$42.5(98) + 10(98) + 28m_1 + 1254m_2 + 20(69) - 88(236) = 0$$

SUBSTITUTING & REARRANGING

$$m_1 = \frac{88(236) - 20(69) - (20)(28) - (48)(1254)}{(28 - 1254)}$$

$$m_1 = 33.7 \text{ lbs/hr}$$

$$m_2 = 14.3 \text{ lbs/hr}$$

Power Production

$$\frac{0.95 \times 88,000(1389 - 1360) + 38,000(1360 - 1254) + 20,000(1254 - 1120)}{3413} = \underline{\underline{2577 \text{ kW}}}$$

FUEL USE

$$Q = \frac{m \Delta h}{\eta} = \frac{88(1389 - 236)}{.85} = 119,369 \text{ KBTU/hr}$$
$$\underline{\underline{119.4 \text{ MBtu/hr}}}$$

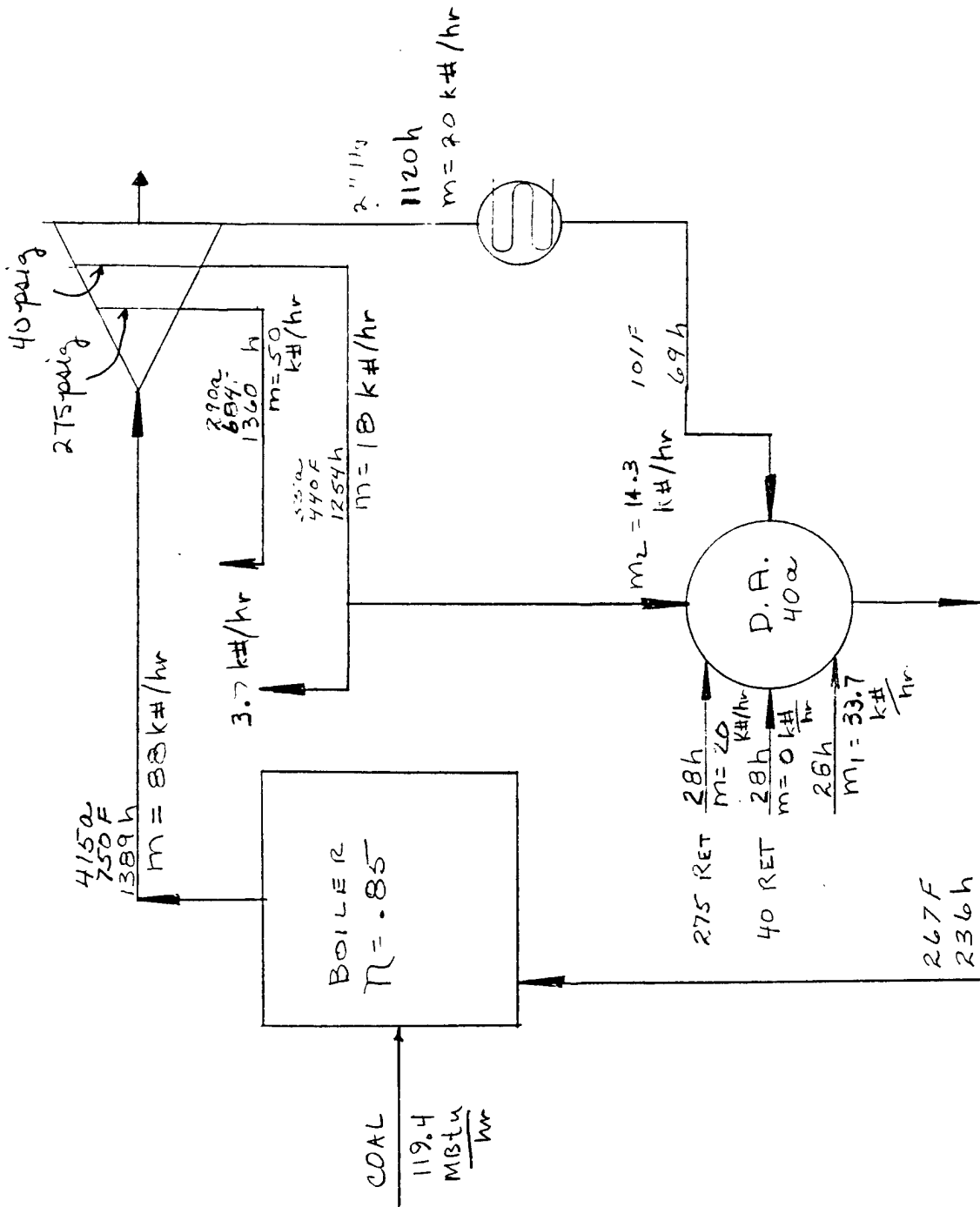


SUBJECT RADFORD AAP
 DESIGNER G. FALLON
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$$Kw = 2577 \text{ kW}$$

CASE 1
 10,000 #/HR REDUCTION IN FLOW FLOW





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SHEET 10 OF 14
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CASE 2 10,000 ±/hr REDUCTION IN 275 gpm FLOW

D.A. HEAT BALANCE

① $\sum m = 0$

$$16 + m_1 + m_2 + 20 - 88 = 0$$

$$m_1 + m_2 = 52$$

$$m_2 = 52 - m_1$$

② $\sum E = 0$

$$(16)(28) + 28m_1 + 1254m_2 + 20(69) - 88(236) = 0$$

SUBSTITUTING & REARRANGING

$$m_1 = \frac{88(236) - 20(69) - (16)(28) - 52(1254)}{(28 - 1254)}$$

$$m_1 = 37.7 \text{ lb/hr}$$

$$m_2 = 52 - 37.7 = 14.3 \text{ lb/hr}$$

Power Production

$$\frac{0.95 \times 38,000(1389 - 1360) + 48,000(1360 - 1254) + 20,000(1254 - 1120)}{3413} = \underline{2873 \text{ kW}}$$

HEAT INPUT

$$Q = \frac{m \Delta h}{\eta} = \frac{88(1389 - 236)}{0.85} = \underline{119.4 \text{ MBtu/hr}}$$



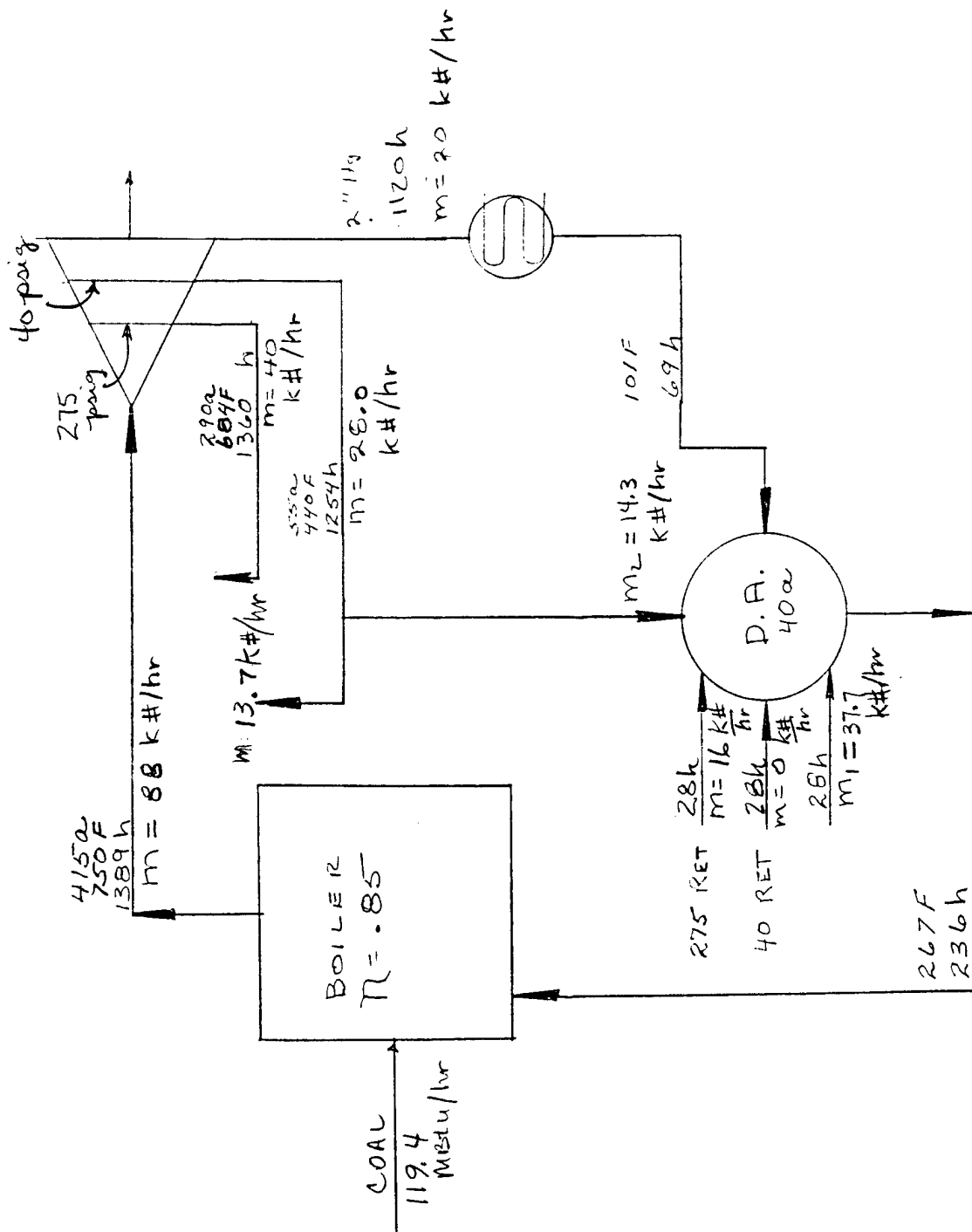
SUBJECT RADFORD AAP
 DESIGNER G. FALLON
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AEP NO _____
 SHEET 11 OF 14
 DATE 9-19-90
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$$Kw = 2873 kw$$

CASE 2

10,000 #/hr REDUCTION IN
 275 PSIG EXTRACTION FLOW



CALCULATE ENERGY FUEL SAVINGS AND EFFECT OF REDUCED
POWER GENERATION DUE TO SAVING 40 PSIG STEAM

REFERENCE : HEAT BALANCES
(BASE CASE & CASE 1)

COAL SAVINGS PER MBTU OF 40 PSIG STEAM SAVED

$$\frac{(135.6 \text{ MBtu/hr} - 119.4 \text{ MBtu/hr})}{(10,000 \text{ #/hr})(1254 \text{ h} - 28 \text{ h}) * \frac{\text{MBtu}}{10^6 \text{ Btu}}} = \frac{1.32 \text{ MBtu coal}}{\text{MBtu 40 PSIG STEAM}}$$

CALCULATE INCREASED COSTS INCURRED DUE TO
PURCHASING ELECTRICITY RATHER THAN
PRODUCING IT ON-SITE

$$\frac{(3028 \text{ kW} - 2577 \text{ kW}) * (0.03026 \text{ \$/kwh})}{(10,000 \text{ lb/hr})(1254 \text{ h} - 28 \text{ h}) \text{ Btu/lb}}$$

$$= \underline{\underline{\$1.11}} \text{ ADDITIONAL PURCHASED ELECTRICITY COSTS PER MBTU 40 PSIG STEAM SAVED}$$



SUBJECT _____

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DATE _____

CALCULATE THE FUEL SAVINGS DUE TO 275 PSIG STEAM REDUCTION
275 PSIG SAVINGS FACTOR - USING HEAT BALANCES
(BASE CASE & CASE 2)

COAL SAVINGS PER MBTU OF 275 PSIG STEAM SAVED :

$$\frac{(135.6 - 119.4) \text{ MBtu/hr}}{(10,000 \text{ \# / hr})(1360 - 28) \text{ h}} = 1.21 \text{ MBTU}$$

$$(10,000 \text{ \# / hr})(1360 - 28) \text{ h}$$

$$= \frac{1.21 \text{ MBTU COAL SAVED}}{\text{MBTU 275 psig steam saved}}$$

CALCULATE ADDITIONAL COSTS INCURRED DUE
TO PURCHASING ELECTRICITY RATHER THAN
PRODUCING IT ON-SITE

$$= \frac{(3028 - 2873) \text{ kW} \times (0.03026 \text{ \$/kwh})}{(10,000 \text{ lb/hr})(1360 - 28) \text{ h}}$$

$$= \$ \frac{0.35}{\text{MBTU 275 PSIG STEAM SAVED}} \text{ ADDITIONAL PURCHASED ELECTRICITY COSTS PER MBTU 275 PSIG STEAM SAVED}$$

REYNOLDS, SMITH AND HILLS
ARCHITECTS • ENGINEERS • PLANNERS
INCORPORATED

SUBJECT

AEP NO.

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OF

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CALCULATIONS SUMMARY

STEAM SAVINGS FACTORS

COAL SAVINGS

40 PSIG : 1.32
275 PSIG : 1.21

($\frac{\text{FIRST COAL}}{\text{FIRST STEAM}}$)

ADDITIONAL COSTS ASSOCIATED WITH ELECTRICITY PURCHASE VERSUS GENERATION (\$ / MBTU STEAM)

40 PSIG : \$ 1.11
275 PSIG : \$ 0.35

SCHEDULE I.P.
Industrial Power Service

AVAILABILITY OF SERVICE

This rate Schedule is available for industrial, railroad, or pipeline customers having capacity requirements equal to or greater than 7,500 KW. Service shall be delivered and measured at voltage levels which have been designated as primary distribution, subtransmission, or transmission voltages for service in the general area, but not less than 2.4 KV. Each customer shall contract for a definite amount of electrical capacity in kilowatts which shall be sufficient to meet the customer's normal maximum demand, but in no case shall the capacity contracted for be less than 7,500 KW. The Company shall not be required to supply capacity in excess of that for which the customer has contracted. Contracts shall be in multiples of 100 KW.

MONTHLY RATE

DELIVERY VOLTAGE

| | Primary Distribution 2.4-40 KV (\$) | Sub-Transmission 41-90 KV (\$) | Transmission Above 90 KV (\$) |
|--|--|--------------------------------------|-------------------------------------|
| Customer Charge | 183.00/month | 538.00/month | 876.00/month |
| Demand Charge: Each KW of monthly billing demand | 7.77/KW | 7.12/KW | 7.66/KW |
| Energy Charge: All Billing KWH | 0.00184/KWH | 0.00092/KWH | 0.00068/KWH |
| Reactive Demand Charge: For each KVAR of lagging reactive demand in excess of 50% of the monthly billing demand | 0.59/KVAR | 0.59/KVAR | 0.59/KVAR |
| Levelized Fuel Factor: All Billing KWH | 0.01589/KWH | 0.01589/KWH | 0.01589/KWH |

MEASUREMENT AND DETERMINATION OF DEMAND AND ENERGY

The billing demand in KW shall be taken each month as the highest single 30-minute integrated peak in KW as registered during the month by a demand meter or indicator, or, at the Company's option, as the highest registration of a thermal type demand meter or indicator, but the monthly billing demand so established shall in no event be less than 60% of the contract capacity of the customer, nor less than 7,500 KW.

The reactive demand in KVAR shall be taken each month as the highest single 30-minute integrated peak in KVAR as registered during the month by a demand meter or indicator, or, at the Company's option, as the highest registration of a thermal type demand meter or indicator.

Billing KWH shall be metered KWH, except, when the Company elects to measure energy at the secondary side of transformers owned by the customer, billing KWH shall be metered KWH multiplied by 1.04, billing KW shall be metered KW multiplied by 1.04, and billing KVAR shall be metered KVAR multiplied by 1.04.

EQUIPMENT SUPPLIED BY CUSTOMER

Customers who as of October 7, 1983, owned, operated and maintained all equipment and apparatus beyond the delivery point of service, were receiving equipment credit for such ownership, and whose service was supplied at a delivery voltage of 34,500 volts (primary delivery voltage) shall receive a credit of \$0.51 per KW of monthly billing demand.

MINIMUM CHARGE

This Schedule is subject to a minimum monthly charge equal to the sum of the customer charge, demand charge, energy charge, reactive demand charge of the monthly rate, levelized fuel factor, and credits as determined under the clause "Equipment Supplied by Customer."

SCHEDULE I.P.
Industrial Power Service
(continued)

PAYMENT

Bills are due upon presentation. Any amount due and not received at the main or branch offices, or authorized collection agencies, of the Company within twenty (20) days of the bill preparation date shall be subject to a delayed payment charge of 1½%. This charge shall not be applicable to local consumer utility taxes.

TERM OF CONTRACT

Contracts under this Schedule will be made for an initial period of not less than two (2) years and shall continue thereafter until either party has given twelve (12) months written notice to the other of the intention to terminate the contract. The company will have the right to make contracts for initial periods longer than two (2) years.

SPECIAL TERMS AND CONDITIONS

See Terms and Conditions of Service.

SCHEDULE S.G.S.
(Small General Service)

AVAILABILITY OF SERVICE

Available for small general service customers with normal maximum electrical capacity requirements of less than 300 KW per month.

When a customer being served under this Schedule establishes or exceeds a normal maximum requirement of 300 KW per month, the customer will be placed on the appropriate rate Schedule and required to contract for such capacity requirements.

MONTHLY RATE

Customer Charge \$7.94 per month

Demand Charge
All Over 2.5 KW of Billing Demand \$3.22 per KW

Energy Charge
All Metered KWH 2.461¢ per KWH

Levelized Fuel Factor
All Metered KWH 1.589¢ per KWH

DETERMINATION OF BILLING DEMAND

The billing demand in KW shall be taken each month as the highest registration of a 15-minute demand meter or indicator.

Industrial and coal mining customers having 10 KW or higher normal maximum demand shall contract for capacity sufficient to meet their normal maximum requirements in KW. Monthly billing demands of these customers shall not be less than 60% of contract capacity. Monthly billing demands will be rounded to the nearest tenth.

EQUIPMENT SUPPLIED BY CUSTOMER

When the customer owns, operates, and maintains the complete substation equipment, including any and all transformers and/or switches and/or other apparatus necessary for the customer to take his entire service at the primary voltage of the transmission or distribution line from which said customer is to receive service, a credit of \$0.30 per KW of monthly billing demand will be applied to each monthly bill.

MINIMUM CHARGE

This Schedule is subject to a minimum monthly charge equal to the customer charge, plus such additional charges as are derived from application of the demand charge, energy charge, levelized fuel factor and, if applicable, equipment credits.

PAYMENT

Bills are due upon presentation. Any amount due and not received at the main or branch offices, or authorized collection agencies, of the Company within twenty (20) days of the bill preparation date shall be subject to a delayed payment charge of 1%. This charge shall not be applicable to local consumer utility taxes.

TERM

Variable, but not less than one (1) year initial period and shall continue thereafter until either party has given sixty (60) days written notice to the other of the intention to terminate the contract.

SPECIAL TERMS AND CONDITIONS.

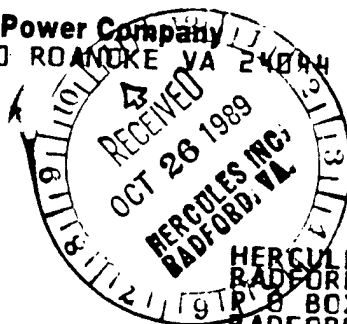
See Terms and Conditions of Service.

fuel factor is off on 2.461

Appalachian Power Company
PO BOX 2700 RADFORD VA 24141

Account Number

H 2 611 94 66250 1 1



HERCULES INC
RADFORD ARMY AMMUNITION PLANT
PO BOX 2
RADFORD VA 24141

2611946625011 0343436870343436270

OCTOBER 1989

Please Return This Portion
With Your Payment

| Last Pay Date | After Last Pay Date Add | Pay This Amount |
|---------------|-------------------------|-----------------|
| NOV 14 | 5,151.55 | 343,436.87 |

Meter Types
K - Kilowatt Hour
D - KW Demand
A - KVA Demand
R - RKVAH
V - KVAR Demand

Codes
E - Estimated
C - Meter Change
O - Off Peak

Account Number: (Please Use When You Call or Write)

2 611 94 66250 1 1

Service Address

HERCULES INC

RADFORD VA

24141

Revenue
Month

OCTOBER 1989

Schedule

393 IP SUB

Office PULASKI

| From | To | Service | Meter Number | Previous Readings | Present Readings | Meter Constant | Metered Usage | Voltage Constant |
|-------|-------|---------|--------------|-------------------|------------------|----------------|---------------|------------------|
| 09-22 | 10-23 | K | 83322 | 02769 | 3167.00 | 21000 | 11655000 | |
| 09-22 | 10-23 | V | 01665 | | 1588.00 | 6:30 | 10004 | |

| | | | |
|-------------------------------------|------------|---|------------|
| Contract Capacity | 13,000 | MONTHLY RATE BILLING REACTIVE DEMAND @ .590 GROSS AMOUNT TOTAL MONTHLY BILLING LATE PAYMENT CHARGE PREVIOUS BALANCE TOTAL AMOUNT DUE | 338,516.79 |
| Billing KVAR | 28.0 | | 338,516.79 |
| Metered Demand | 19,952 | | 338,516.79 |
| Power Factor | 19,952 | | 338,516.79 |
| Billing Demand | 19,952 | | 338,516.79 |
| Metered KWH | 11,655,000 | | 338,516.79 |
| Power Factor Constant | 11,655,000 | | 338,516.79 |
| Adjusted KWH | 11,655,000 | | 338,516.79 |
| Voltage Adj. KWH | 11,655,000 | | 338,516.79 |
| Billing KWH | 11,655,000 | | 338,516.79 |
| IF PAID AFTER NOV 14 ADD \$5,151.55 | | | |

APPALACHIAN POWER

MAIL DATE

10-25-89

COAL MARKETING CORP.

55896

P. O. Box 734
ABINGDON, VIRGINIA 24210
(703) 628-4507

INVOICE

Hercules Incorporated

SHIPPED TO: Pepper, VA

Radford Army Ammunition Plant

Radford, VA

For PH No 1

| ORDER NO. | MINE NAME | MINE # | INVOICE DATE | INVOICE NO. | SALESMAN |
|-----------|---------------|------------------|---------------|-------------|---------------|
| | | 576 | 10-23-89 | 2036 | George Barker |
| | DESCRIPTION | QUANTITY SHIPPED | PRICE PER TON | AMOUNT | |
| | SOU 76229 | 105.00 | \$25.68 | \$ 2,696.40 | |
| | NW 14469 | 92.95 | | 2,386.96 | |
| | SOU 78469 | 99.10 | | 2,544.89 | |
| | SOU 76034 | 106.20 | | 2,727.22 | |
| | SOU 77190 | 99.50 | | 2,555.16 | |
| | NW 139419 | 98.15 | | 2,520.49 | |
| | NW 8942 | 96.60 | | 2,480.69 | |
| | SOU 360916 | 98.80 | | 2,537.18 | |
| | SOU 360913 | 96.55 | | 2,479.40 | |
| | NW 4402 | 93.45 | | 2,399.80 | |
| | NW 119799 | 90.90 | | 2,334.31 | |
| | NW 118425 | 94.55 | | 2,428.04 | |
| | NW 138726 | 95.45 | | 2,451.16 | |
| | NW 10173 | 90.45 | | 2,322.76 | |
| | NW 75591 | 83.60 | | 2,146.85 | |
| | NW 92959 | 94.00 | | 2,413.92 | |
| | NW 132898 | 95.50 | | 2,452.44 | |
| | NW 132303 | 94.30 | | 2,421.62 | |
| | NW 116381 | 93.05 | | 2,389.52 | |
| | NW 142009 | 97.55 | | 2,505.08 | |
| | NW 132913 | 92.50 | | 2,375.40 | |
| | NW 74668 | 78.85 | | 2,024.87 | |
| | NW 119793 | 91.55 | | 2,351.00 | |
| | NW 92796 | 93.55 | | 2,402.36 | |
| | NW 93220 | 95.35 | | 2,448.59 | |
| | NW 120232 | 93.70 | | 2,406.22 | |
| | NW 11910 | 95.10 | | 2,442.17 | |
| | NW 9105 | 97.00 | | 2,490.96 | |
| | NW 6572 | 100.25 | | 2,574.42 | |
| | NW 138706 | 100.85 | | 2,589.83 | |
| | NW 166672 | 98.75 | | 2,535.90 | |
| | SOU 360629 | 103.50 | | 2,657.88 | |
| | SOU 351004 | 102.60 | | 2,634.77 | |
| | SOU 360127 | 96.85 | | 2,487.11 | |
| | SOU 360769 | 98.00 | | 2,539.75 | |
| | SOU 76739 | 100.70 | | 2,585.98 | |
| | 3,455.65 tons | | @ \$25.68 | \$88,741.10 | |

MAILING ADDRESS
POST OFFICE
BOX 190

WOODRUFF COAL COMPANY

MINERS AND SHIPPERS OF BITUMINOUS COAL SINCE 1910
KALAMAZOO, MICHIGAN 49005

INVOICE NO.

23893

For: P H #2

PHONE AREA CODE 616 343-5531

TERMS ALL BILLS DUE THE 10TH FOR COAL SHIPPED THE PRECEDING MONTH. SUBJECT TO 1% INTEREST. ANNUAL RATE OF 12%.

| | | | |
|--------------|----------------|-------|---------------|
| INVOICE DATE | YOUR ORDER NO. | ROUTE | OUR ORDER NO. |
| 9-30-89 | VT 23457 | N/S | 6032 |

S
O
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D
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O

Hercules, Incorporated Attn: Acct. Pay.
Caller Service 1
Radford Army Ammunition Plant
Radford, VA 24141-0299

S
H
I
P
T
O

Cowan, VA

CONTENTS 1 1/2 x 1/2 stoker

CONTENTS

14 X 4 SECRET

| DATE SHIPPED | CAR | | POUNDS | DATE SHIPPED | CAR | | POUNDS |
|--------------------|---------|--------|--------|--------------|---------|--------|--------|
| | INITIAL | NUMBER | | | INITIAL | NUMBER | |
| 20-89 | N&W | 6664 | 1734 | | | | |
| | | 143206 | 1777 | | | | |
| | | 7241 | 1732 | | | | |
| | | | | | | | |
| + FRT AT 14.13 Ton | | | | | | | |

| INVOICE TOTALS | CARS | | POUNDS | TONS | PRICE | AMOUNT | PAY THIS AMOUNT |
|----------------|------|--|--------|--------|-------|----------|-----------------|
| | 3 | | | | | | |
| | | | 5243 | 262.15 | 28.50 | 7,471.28 | |

AS USED HEREIN THE TERM "TON" MEANS A NET TON OF 2000 POUNDS.

RAILROAD WEIGHTS TO GOVERN ALL SETTLEMENTS.

UNITED CITIES GAS COMPANY

P.O. BOX 60
JOHNSON CITY TN 37601-006

703-639-1661 ADDRESS INQUIRIES TO THIS ADDRESS

RADFORD ARSENAL
3 MS. ANN KING
BOX 1

RADFORD

VA

24141

DATE RENDERED 11/02/89

ACCOUNT NO 67-0020643-01

23
DUE DATE 11/20/89

AMOUNT DUE \$10,656.18

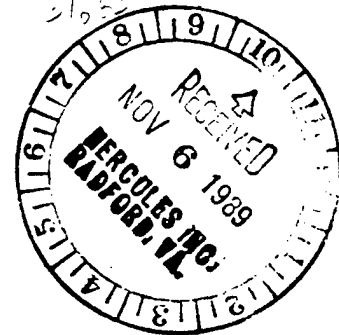
TOTAL PAYMENT \$

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

BRING BOTH PORTIONS TO PAY IN PERSON

UNITED CITIES GAS COMPANY

| RATE CLASS | METER READING DATE | C.C.F. | METER READINGS | | MULTIPLIER OF PREVIOUS READING | BTU FACTOR | CCF THERMS | PURCHASED GAS ADJUSTMENT | AMOUNT |
|------------|--------------------------|--------|----------------|---------|--------------------------------------|---------------|------------|--------------------------------|---------|
| | | | PREVIOUS | CURRENT | | | | | |
| 650-8 | 10/31 | 32 | 31569 | 32789 | 13.4603 | 1.000 | 16422 | .2786 | |
| 650-8 | 10/31 | 32 | 33902 | 35055 | 13.2355 | 1.000 | 15261 | .2786 | 1065618 |



| ACCOUNT NUMBER | SERVICE ADDRESS | DUE DATE | AMOUNT DUE | AMOUNT DUE |
|----------------------|--|---------------|----------------|------------|
| 670020643018-114 BOX | | 11/20/89 | 1081602 | \$1065618 |
| CUSTOMER COPY | RATES AVAILABLE IN OUR OFFICE UPON REQUEST | CUSTOMER COPY | AFTER DUE DATE | |

11/11/89 10000 Btu

31 24141 21642 ALTA 136 9/MBtu

52937

INVOICE

INVOICE
DATE
10/12/89INVOICE
NO.
15113
PAGE
1

Fuel Oil and Equipment Co., Inc.

LIQUID ASPHALTS • HEATING OILS • GASOLINES
PETROLEUM PRODUCT TRANSPORTATION
P. O. BOX 12826
ROANOKE, VIRGINIA 24027-02626
PHONE (703) 345-8865

FED. ID# 54-0486527

002364-000

HERCULES INC.
RADFORD ARMY AMMN. PLANT
P. O. BOX 1
RADFORD, VA 24141

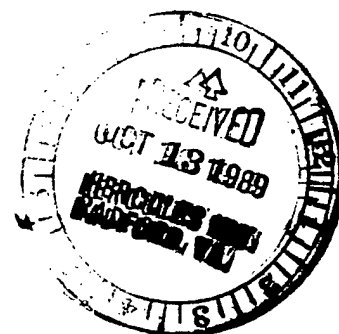
FUEL OIL ACCOUNT

SHIP
TO

VB02602

| ORDER NO. | ORDER DATE | CUSTOMER NO. | SALES MAN | PURCHASE ORDER NO. | SHIP VIA | SHIP DATE | TERMS |
|-----------|------------|--------------|-----------|--------------------|-------------|-----------|-------------|
| 784 | 10/12/89 | 2364 | | FO #2 | No ship via | 10/11/89 | NET 30 DAYS |

| QUANTITY ORDERED | UNIT | QTY. SHIPPED | QTY. BACK ORD. | ITEM NUMBER | ITEM DESCRIPTION | PRICE UNIT | ITEM DISCOUNT | UNIT PRICE | EXTENDED PRICE |
|------------------|------|--------------|----------------|-------------|-------------------------------|------------|---------------|------------|----------------|
| 7,192 | GL | D/S | | #2-TL | FUEL OIL #2 -TRAILER LOAD HGL | | | 59.95 | |
| | | | | | | | | | 4,311.60 |



| | | | | | | |
|------------|-----|------|-------|------|-------|------|
| ROAD TAXES | Fed | 0.00 | State | 0.00 | Total | 0.00 |
|------------|-----|------|-------|------|-------|------|

| | |
|----------------|----------|
| SALE AMOUNT | 4,311.60 |
| MISC. CHARGES | .00 |
| FREIGHT | .00 |
| SALES TAX | .00 |
| TOTAL | 4,311.60 |
| PAYMENT REC'D. | |
| BALANCE DUE | |

FINANCE CHARGE IS COMPUTED BY A "PERIODIC RATE" OF 1 1/4 % PER MONTH (OR A MINIMUM CHARGE OF 50 CENTS PER MONTH ON BALANCES UNDER \$50) WHICH IS AN ANNUAL PERCENTAGE RATE OF 18% APPLIED TO ALL CHARGES OR ITEMS WHICH HAVE BECOME MORE THAN 30 DAYS PAST DUE. FUEL OIL AND EQUIPMENT CO., INC. ROANOKE, VIRGINIA
LEASE PAY FROM THIS INVOICE. NO STATEMENT WILL BE SUBMITTED UNLESS REQUESTED.

| INVOICE DATE | INVOICE NO. | PAGE |
|-----------------|----------------|------|
| 11/02/89 | 42875 | 1 |

P.O. BOX 7098
ROANOKE, VIRGINIA 24019-0098
(703) 362-3795

439130-005

SHIP TO
HERCULES AEROSPACE DIV
HERCULES INCORPORATED
RAEFORD
0-

| QUANTITY ORDERED | ORD. UNIT | QUANTITY SHIPPED | QUANTITY BACK ORD. | ITEM NO. | ITEM DESCRIPTION | UNIT PRICE | PAC. UNIT | EXTENDED PRICE |
|---------------------|--------------|---------------------|-----------------------|----------|------------------|------------|--------------|----------------|
| 7237.0 | | 7237.0 | | 12 | # 2 HEATING OIL | 59.25 | HG | 4,287.92 |
| FUEL TAXES: | | | | | State | 0.00 | Total | 0.00 |

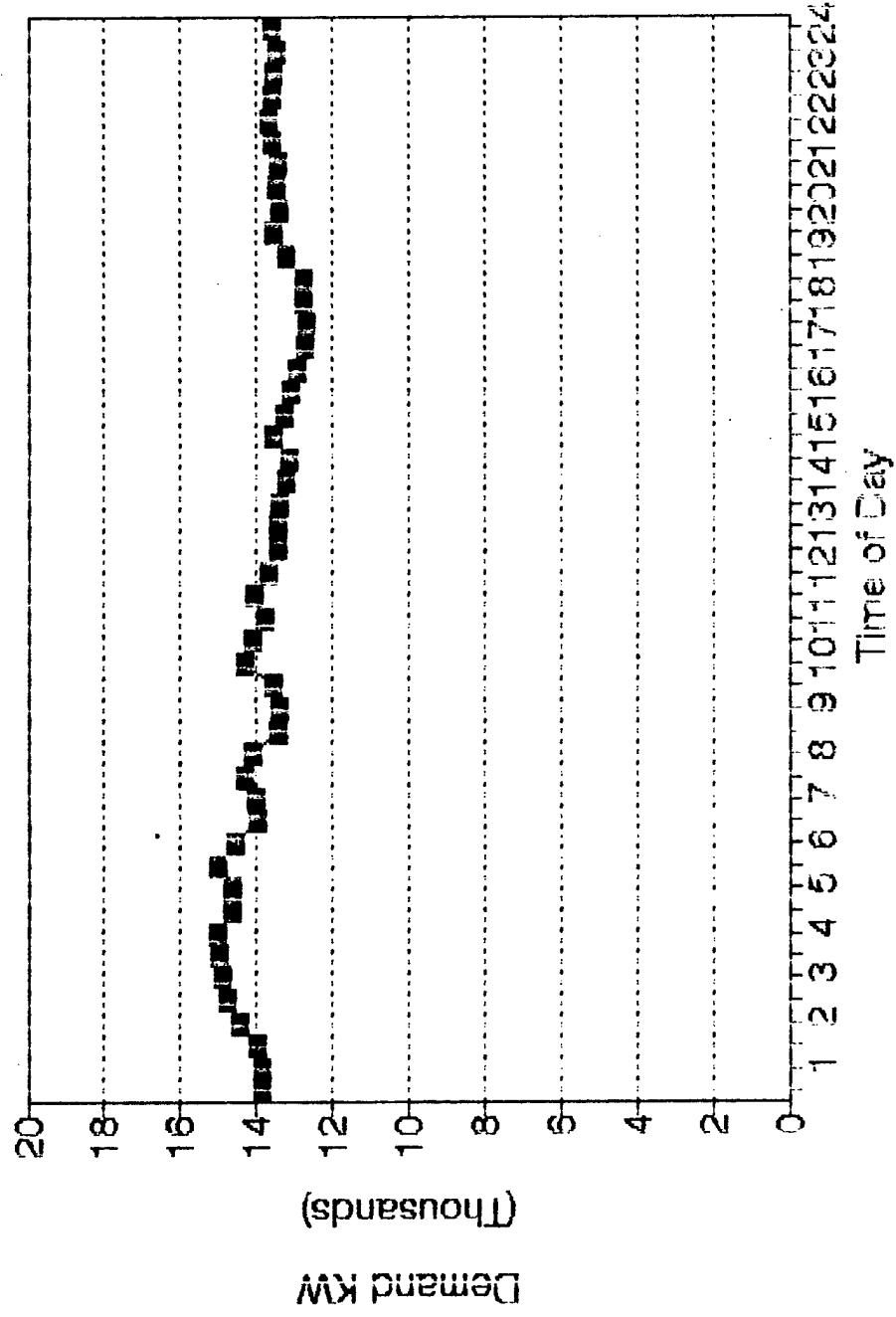
A circular ink stamp located at the bottom right of the page. The outer ring contains numbers 1 through 12. Inside the circle, it says "RECEIVED" at the top, followed by "NOV 6 1989". Below the date, it reads "KEMBOLES INC." and "PADFORD, VA."

Due date 11/12/89

| | |
|---------------|----------|
| SALE AMOUNT | 4,287.92 |
| MISC. CHARGES | .00 |
| SALES TAX | .00 |
| FREIGHT | .00 |
| TOTAL | 4,287.92 |
| PAYMENT REC'D | |

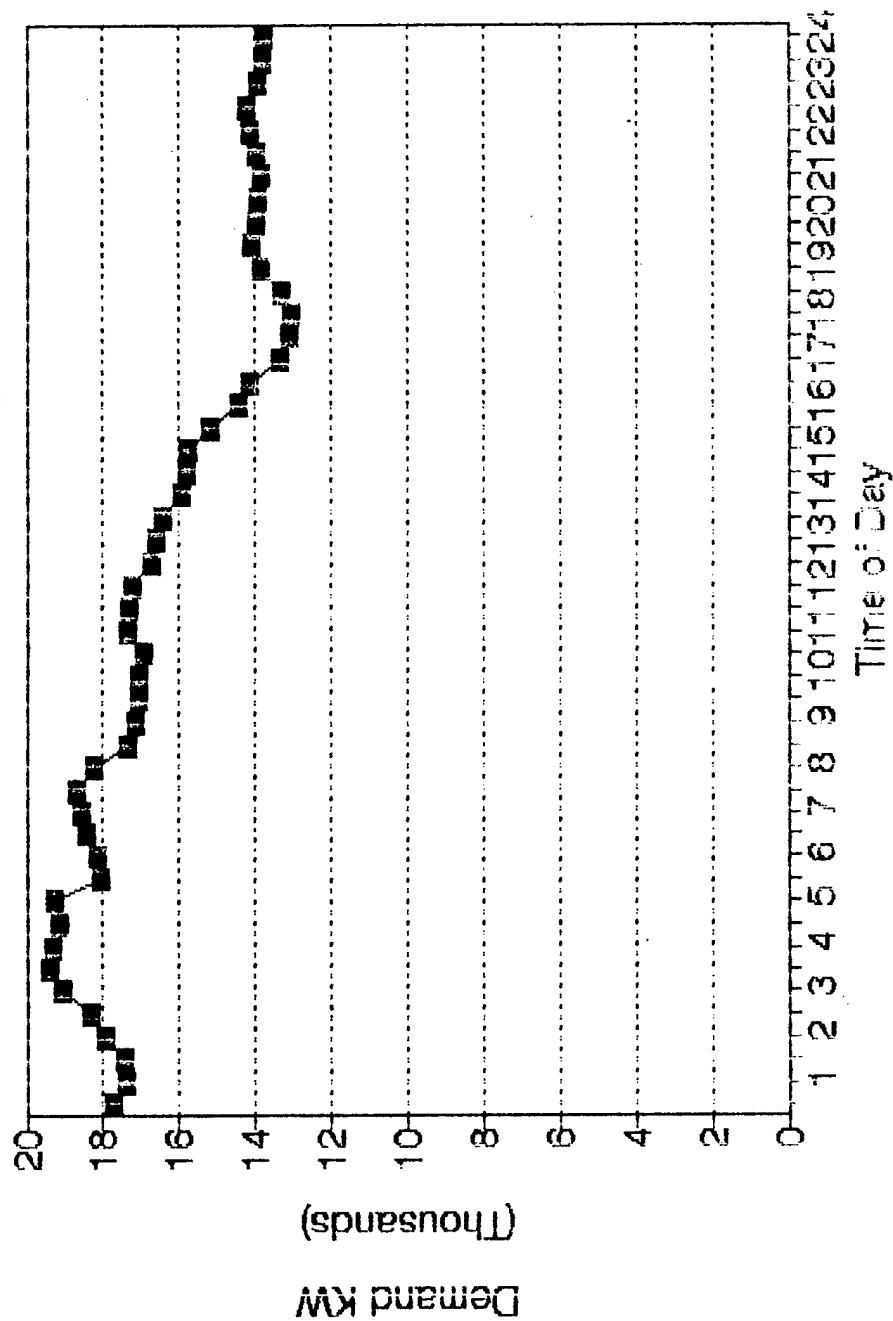
Radford AAP Electric Demand

Sunday - November 5, 1989



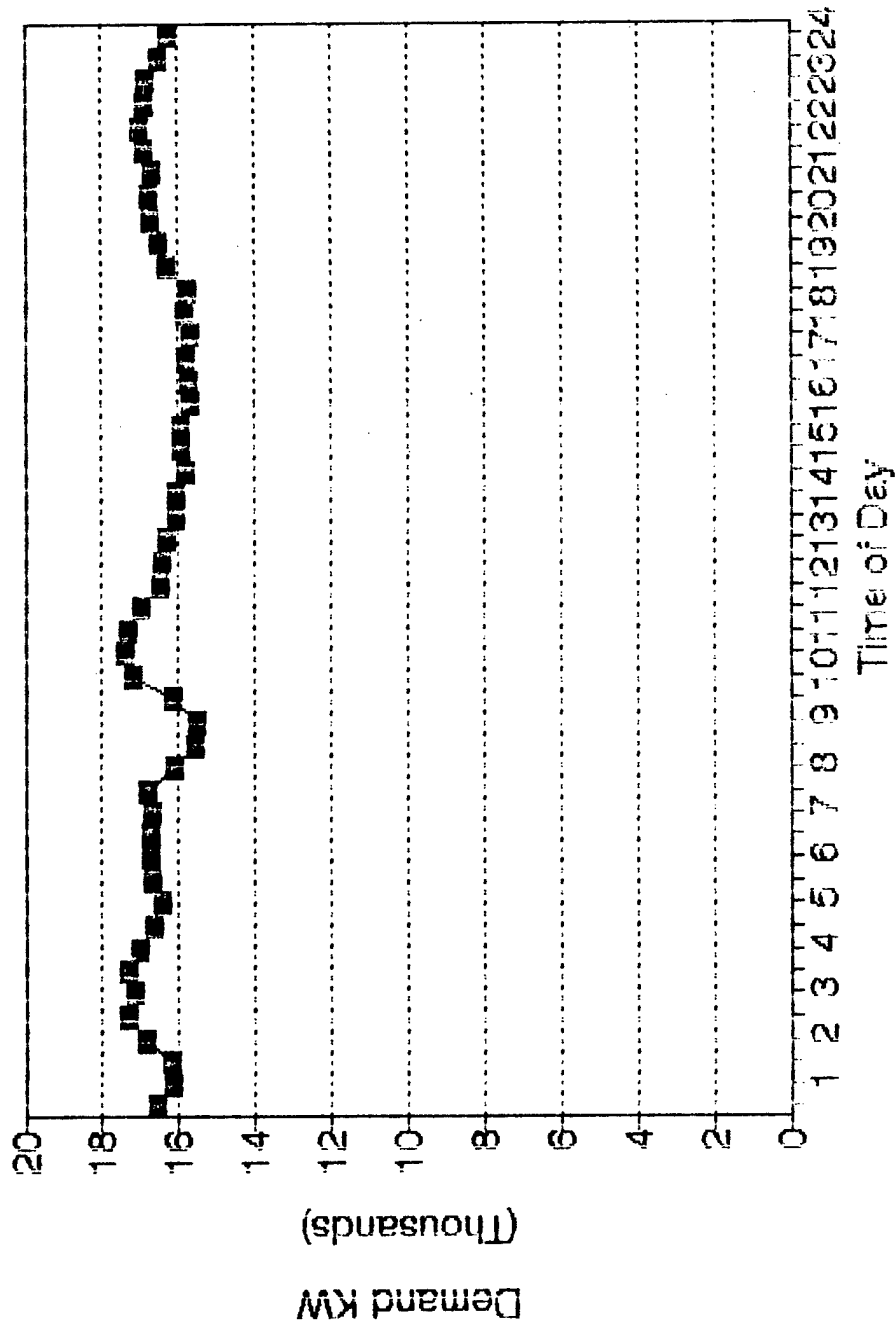
Radford AAP Electric Demand

Saturday - November 4, 1989



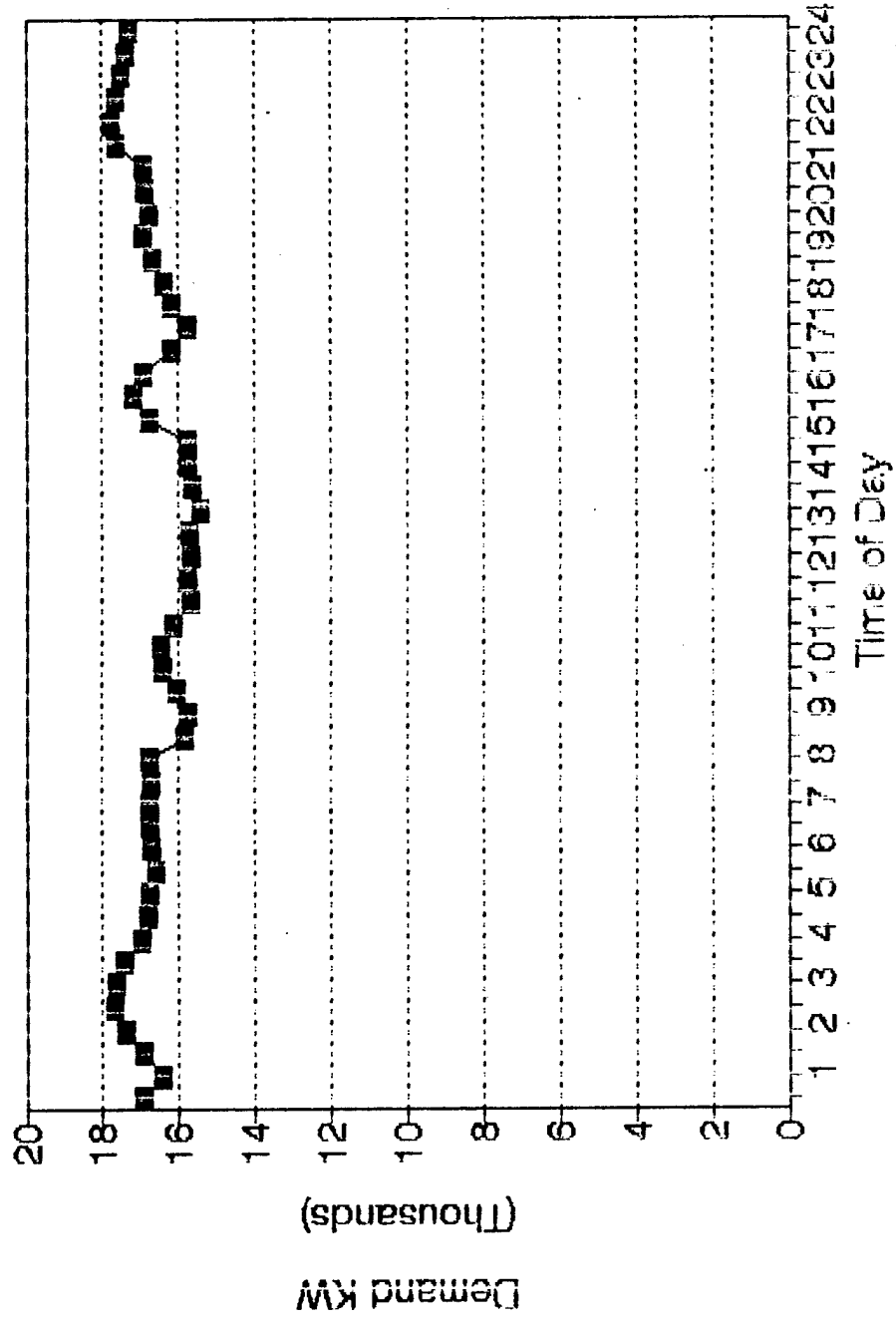
Radford AAP Electric Demand

Friday - November 10, 1989



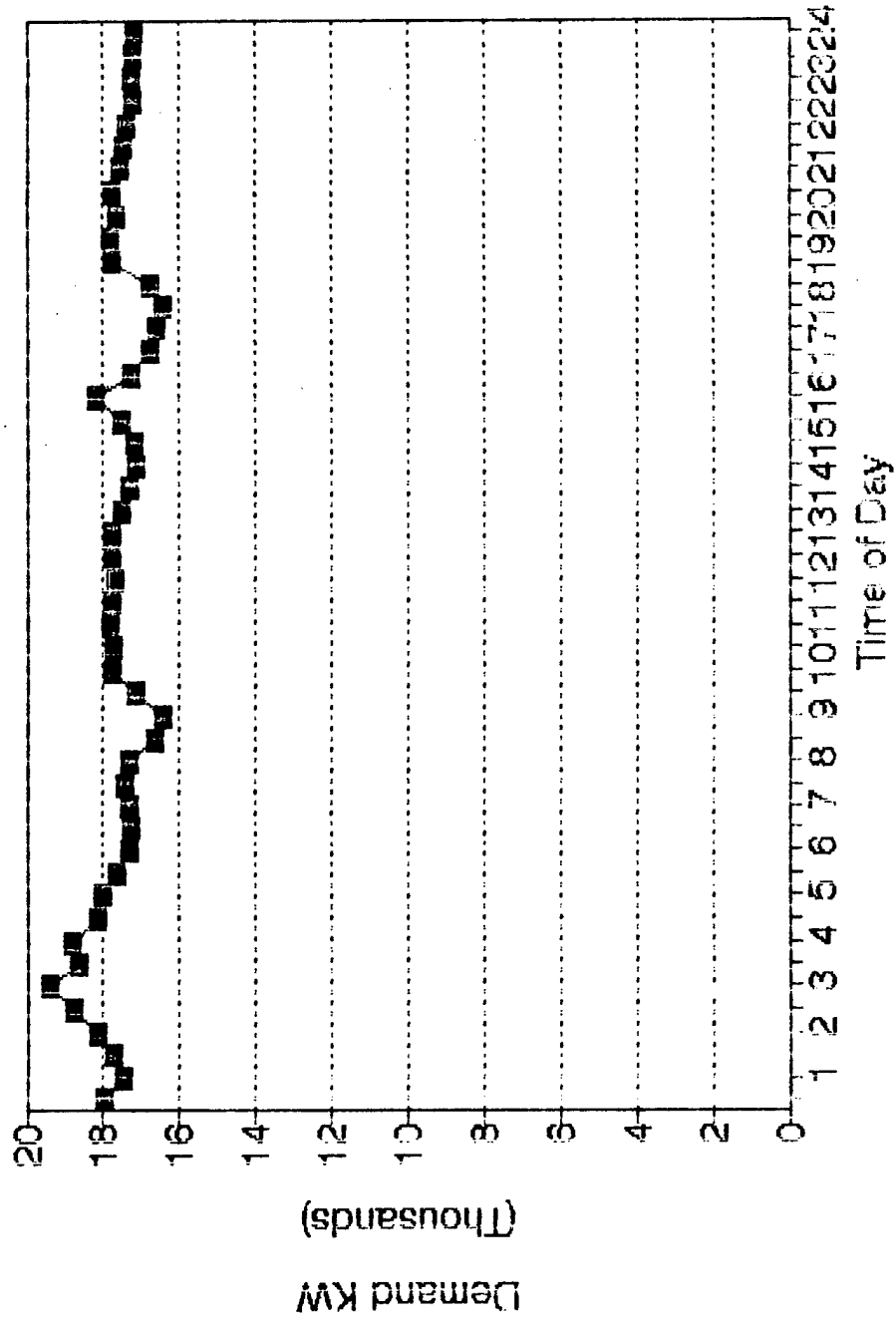
Radford AAP Electric Demand

Thursday - November 9, 1989



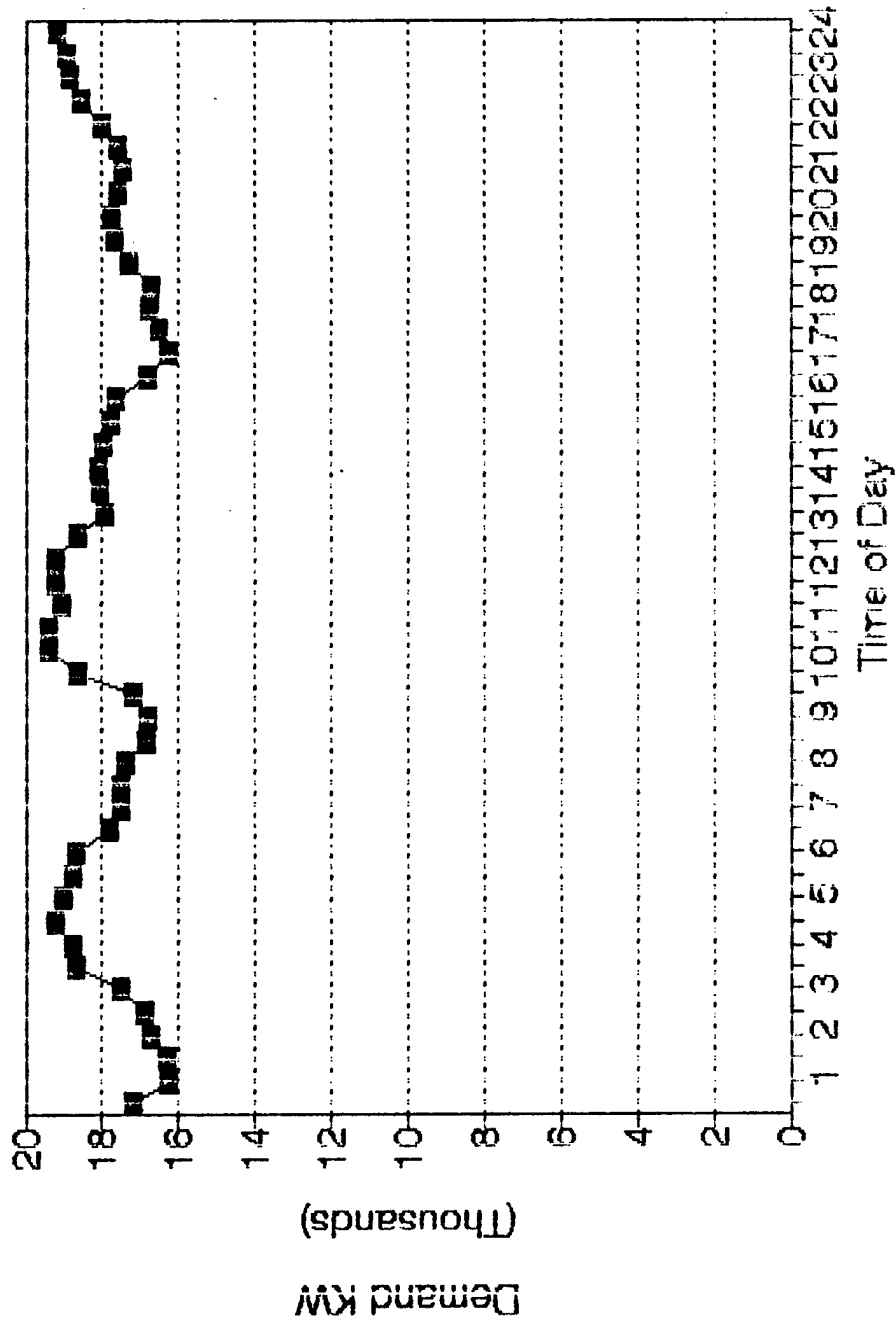
Radford AAP Electric Demand

Wednesday - November 8, 1989



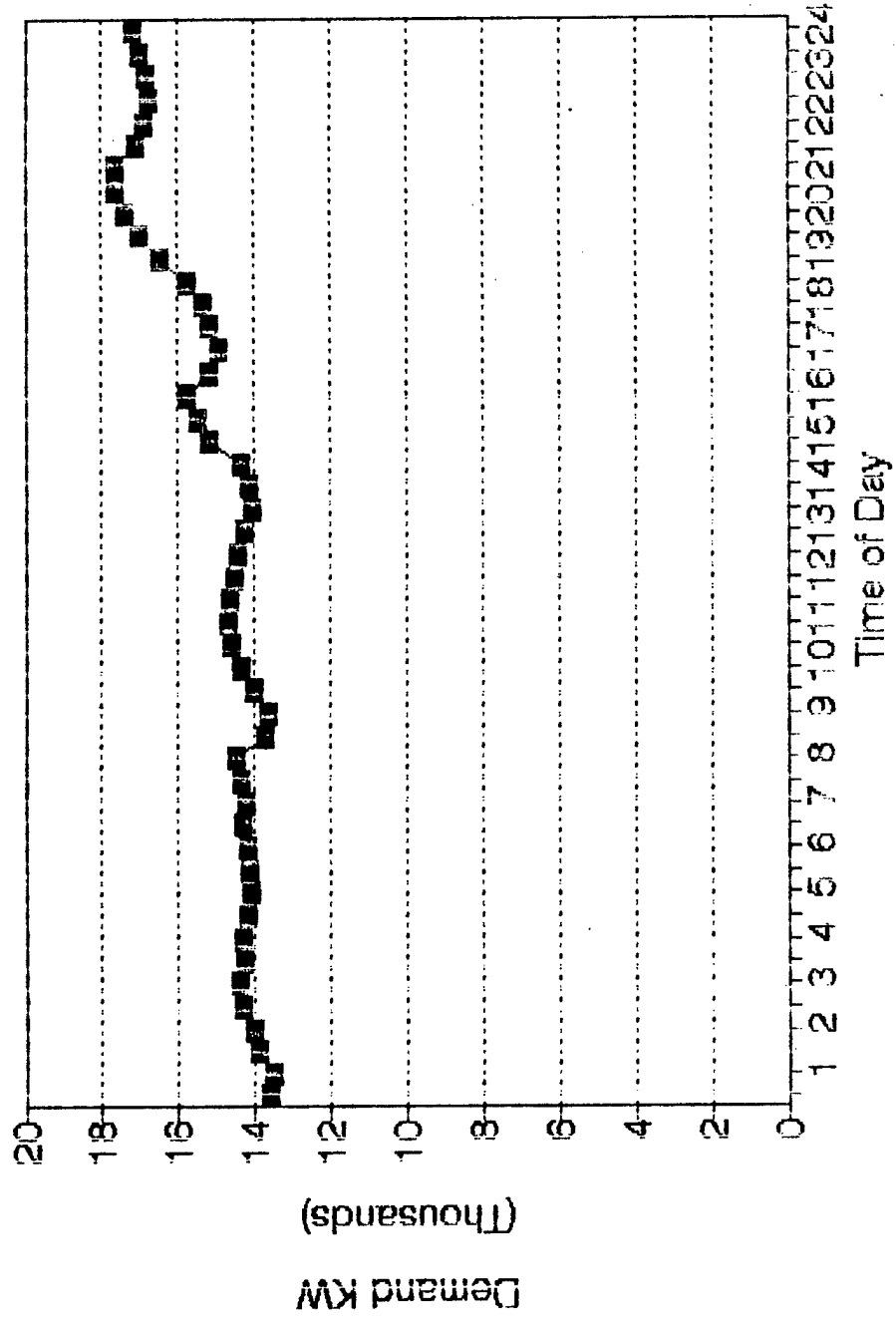
Radford AAP Electric Demand

Tuesday - November 7, 1989



Radford AAP Electric Demand

Monday - November 6, 1989



ENERGY DISTRIBUTION ANALYSIS BACKUP

| ELECTRICITY | SUMMER (1/89) | WINTER (8/89) | AVERAGE | % ASSIGNED AREA |
|-------------|------------------|------------------|-----------|-----------------------|
| PH#1 | 1,070,000 | 1,517,000 | 1,293,500 | 9.9 UTIL |
| BUS LOSS | 227,850 | 595,550 | 411,700 | 3.1 UTIL |
| CAST PROP | 546,590 | 576,580 | 561,585 | 4.3 S'LESS |
| SOLVENT | 2,440,031 | 2,170,701 | 2,305,366 | 17.6 SOLVENT |
| SOLVENTLESS | 1,702,616 | 1,885,691 | 1,794,154 | 13.7 S'LESS |
| NG | 178,542 | 349,109 | 263,826 | 2.0 OTHER |
| ACID | 1,660,940 | 1,200,914 | 1,430,927 | 10.9 ACID/NC |
| NC | 2,296,520 | 1,213,374 | 1,754,947 | 13.4 ACID/NC |
| TNT | 10,800 | 9,600 | 10,200 | 0.1 OTHER |
| WASTE ACID | 204,575 | 201,737 | 203,156 | 1.6 ACID/NC |
| PLANT WATER | 721,000 | 800,000 | 760,500 | 5.8 UTIL |
| CAST WATER | 61,295 | 102,960 | 82,128 | 0.6 UTIL |
| PLANT AIR | 420,480 | 386,880 | 403,680 | 3.1 UTIL |
| PH #2 | 129,759 | 216,948 | 173,354 | 1.3 UTIL |
| ASBP | 1,146,000 | 333,240 | 739,620 | 5.6 ADM/HEAT |
| AMBP | 741,000 | 15,000 | 378,000 | 2.9 ADM/HEAT |
| HOUSING | 18,490 | 23,624 | 21,057 | 0.2 ADM/HEAT |
| OTHERS | 216,800 | 222,160 | 219,480 | 1.7 OTHER |
| INDIRECT | 359,712 | 234,932 | 297,322 | 2.3 OTHER |

E. Enger. Del.

DISTRIBUTED POWER USAGE

| PLANT: | | | ACCOUNT | | | KWH | | | % | | |
|-----------------------------|--|--|------------------------|--|--|----------------------------|--|--|------|--|--|
| POWER HOUSE GENERATION | | | CAST PROPELLANT | | | 576,580 | | | 41.7 | | |
| GENERATOR NO 1 | | | SOLVENT PROPELLANT | | | 2,170,701 | | | 18.0 | | |
| GENERATOR NO 2 | | | SOLVENTLESS PROPELLANT | | | 1,885,691 | | | 15.6 | | |
| GENERATOR NO 3 | | | NITROGLYCERIN | | | 349,109 | | | 2.9 | | |
| GENERATOR NO 4 | | | ACID | | | 1,200,914 | | | 10.0 | | |
| TOTAL GENERATION | | | NITROCELLULOSE | | | 1,213,374 | | | 10.1 | | |
| POWER HOUSE USAGE | | | TNT | | | 1,213,374 9,600 | | | | | |
| NET GENERATION | | | WASTE ACID PLANT | | | 201,737 | | | 1.7 | | |
| PURCHASED POWER-APCO | | | PLANT WATER | | | 800,000 | | | 6.6 | | |
| TOTAL GEN+PURCH POWER | | | CAST WATER | | | 102,960 | | | 1.0 | | |
| GENERATED PEAK DEMAND | | | PLANT AIR | | | 386,880 | | | 3.2 | | |
| PURCHASED PEAK DEMAND | | | CAST AIR | | | 0 | | | - | | |
| TOTAL PEAK DEMAND | | | POWER HOUSE 2 | | | 216,948 | | | 1.8 | | |
| DATE 01/09/89 TIME 2000 HRS | | | ASBP | | | 503,000 333,240 | | | 2.8 | | |
| AVERAGE MONTHLY KW | | | AMBP | | | 15,000 | | | 0.1 | | |
| | | | TOTAL PLANT USAGE | | | 9,462,734 | | | | | |

OTHERS:

| STAFF VILLAGE | | | KWH | | | % | | |
|---------------------|--|--|--------|--|--|-----|--|--|
| HOUSE NO 1 | | | 726 | | | | | |
| HOUSE NO 2 | | | 1,447 | | | | | |
| HOUSE NO 3 | | | 1,089 | | | | | |
| HOUSE NO 4 | | | 1,920 | | | | | |
| HOUSE NO 5 | | | 1,259 | | | | | |
| HOUSE NO 6 | | | 976 | | | | | |
| HOUSE NO 7 | | | 2,057 | | | | | |
| HOUSE NO 8 | | | 1,125 | | | | | |
| HOUSE NO 9 | | | 936 | | | | | |
| HOUSE NO 10 | | | 1,473 | | | | | |
| HOUSE NO 11 | | | 847 | | | | | |
| HOUSE NO 12 | | | 1,480 | | | | | |
| HOUSE NO 13 | | | 2,002 | | | | | |
| HOUSE NO 14 | | | 775 | | | | | |
| HOUSE NO 15 | | | 516 | | | | | |
| HOUSE NO 16 | | | 908 | | | | | |
| HOUSE NO 17 | | | 772 | | | | | |
| HOUSE NO 18 | | | 1,658 | | | | | |
| HOUSE NO 19 | | | 659 | | | | | |
| HOUSE NO 20 | | | 999 | | | | | |
| TOTAL STAFF VILLAGE | | | 23,624 | | | 0.2 | | |

| 69KV LOOP DISTRIBUTION | | | KWH | | | % | | |
|------------------------|--|--|-----------|--|--|---|--|--|
| 33 TNT 433 | | | 753,000 | | | | | |
| 34 1RP 434 | | | 842,250 | | | | | |
| 35 PUMP 435 | | | 240,000 | | | | | |
| 36 CAST 436 | | | 1,554,000 | | | | | |
| 37 4RP 437 | | | 0 | | | | | |
| 39 ASBP 439 | | | 567,000 | | | | | |
| 40 AMBP 461 | | | 15,000 | | | | | |
| SUBTOTAL PWR HSE DIST | | | 5,970,200 | | | | | |

| | | | | | | | | |
|---------------------|--|--|-----------|--|--|-----------|--|--|
| SUBTOTAL LOOP DIST. | | | 3,973,250 | | | 245,784 | | |
| TOTAL POWER DIST. | | | 9,943,450 | | | 9,708,510 | | |
| BUS LOSS | | | 595,550 | | | 234,932 | | |
| | | | 4.9 | | | 1.9 | | |

DISTRIBUTED POWER USAGE

Sum Winstk Avg

PLANT:

| POWER HOUSE GENERATION | KWH | AVG | ACCOUNT | KWH | Sum | Winstk | Avg |
|-----------------------------|------------|-----|------------------------|------------|------|--------|------|
| GENERATOR NO 1 | 2,289,000 | | CST PROPELLANT | 546,590 | 3.9 | 4.7 | 4.3 |
| GENERATOR NO 2 | 2,213,000 | | SOLVENTLESS PROPELLANT | 2,440,031 | 17.2 | 18.0 | 17.6 |
| GENERATOR NO 3 | 768,000 | | NITROGLYCERIN | 178,542 | 12.0 | 15.6 | 13.8 |
| GENERATOR NO 4 | 0 | | ACID | 1,660,940 | 1.3 | 2.9 | 2.1 |
| TOTAL GENERATION | 5,270,000 | | NITROCELLULOSE | 2,296,520 | 11.7 | 10.0 | 10.3 |
| POWER HOUSE USAGE | 1,070,000 | 7.6 | TNT | 10,800 | 16.2 | 10.1 | 13.2 |
| NET GENERATION | 4,200,000 | | WASTE ACID PLANT | 204,575 | 1.4 | 1.7 | 1.6 |
| PURCHASED POWER-APCO | 8,883,000 | | PLANT WATER | 721,000 | 5.1 | 6.6 | 5.9 |
| TOTAL GEN+PURCH POWER | 14,133,000 | | CAST WATER | 61,295 | 0.4 | 1.0 | 0.7 |
| GENERATED PEAK DEMAND | 11,700 | | PLANT AIR | 420,480 | 3.0 | 3.2 | 3.1 |
| PURCHASED PEAK DEMAND | 12,900 | | CAST AIR | 0 | — | — | — |
| TOTAL PEAK DEMAND | 24,600 | | POWER HOUSE 2 | 129,759 | 0.9 | 1.8 | 1.3 |
| DATE 08/22/88 TIME 2100 MRS | | | ASBP | 1,146,000 | 0.8 | 2.8 | 1.8 |
| AVERAGE MONTHLY KW | 21,061 | | AMBP | 741,000 | 5.2 | 0.1 | 2.7 |
| | | | TOTAL PLANT USAGE | 12,260,148 | | | |

OTHERS:

| POWER HOUSE DISTRIBUTION | KWH | Sum | Winstk | Avg |
|--------------------------|-----------|-------|--------|-----|
| CTY NAME PANEL | | | | |
| 15 FLOODLTG 2 | 102,700 | 858 | | |
| 16 LIGHTING 3 | 179,000 | 567 | | |
| 5 SHOPS 4 | 158,200 | 865 | | |
| 7 A PROPEL 8 | 317,000 | 727 | | |
| 1 A JORDAN 9 | 163,000 | 1,185 | | |
| 3 A NITROC 10 | 68,000 | 632 | | |
| 8 B PROPEL 22 | 749,000 | 1,639 | | |
| 4 B NITROC 23 | 228,000 | 142 | | |
| 2 B JORDAN 24 | 231,000 | 532 | | |
| 6 ACID PLY 25 | 2,060,000 | 1,037 | | |
| 10-13 WATERWKS 26 | 433,000 | 780 | | |
| 9 C PROPEL 27 | 1,180,000 | 1,070 | | |
| 11 LIGHTING 28 | 531,000 | 1,399 | | |
| 12 C NITROC 29 | 1,194,000 | 1,843 | | |
| 16-17 ADM AREA 39 | 0 | 553 | | |
| SUBTOTAL PUR HSE DIST | 7,593,900 | 197 | | |

| 69KV LOOP DISTRIBUTION | KWH | Sum | Winstk | Avg |
|------------------------|------------|-----|--------|-----|
| 33 TNT 433 | 926,000 | 0.1 | 0.2 | 0.2 |
| 34 IRP 434 | 767,250 | 1.5 | 1.8 | 1.6 |
| 35 PUMP 435 | 288,000 | | | |
| 36 CAST 436 | 1,227,000 | | | |
| 37 4PP 437 | 0 | | | |
| 39 ASBP 439 | 1,312,000 | | | |
| 40 AMBP 461 | 741,000 | | | |
| SUBTOTAL LOOP DIST. | 5,261,250 | | | |
| TOTAL POWER DIST. | 12,855,150 | | | |
| BUS LOSS | 227,850 | 2.5 | 1.9 | 2.2 |

TOTAL STAFF VILLAGE 18,490

RDALISA 450 209,800

AT&T 1,400

CORPS OF ENGINEERS 5,600

CENTEX (CONTRACTOR) 0

TOTAL OTHERS USAGE 235,290

TOTAL METERED USAGE 12,495,438

3.3 INDIRECT USAGE 359,712

COAL - PH#1

| PEAK(#1) (#/HR) | HRS/MO | TOTAL (MBTU/YR) | % OF ASSIGNED TOTAL AREAS |
|------------------------|--------|----------------------|------------------------------|
|------------------------|--------|----------------------|------------------------------|

| | | | | |
|--------------------------------|--------|-----|--------------|--------------|
| ELECTRICITY GENERATION | - | - | 599,111 (#2) | 16.5 UTIL |
| ADP | 10,720 | 400 | 39,256 | 1.3 ACID/NC |
| NAC/SAC (2) | 68,797 | 700 | 440,874 | 14.5 ACID/NC |
| COTTON DRY (1) | 3,224 | 700 | 20,660 | 0.7 ACID/NC |
| NITRATOR (1) | 42,368 | 960 | 372,354 | 12.2 ACID/NC |
| BOILING TUBS (1 HOUSE) | - | - | 115,394 (#3) | 3.8 ACID/NC |
| POACHER/BLENDER (1 HOUSE) | - | - | 61,544 (#3) | 2.0 ACID/NC |
| DEHY (2) | 1,092 | 720 | 7,198 | 0.2 SOLVENT |
| MIX HOUSES (5) | 5,060 | 720 | 33,353 | 1.1 SOLVENT |
| VERTICAL PRES/CUT (4) | 16,844 | 720 | 111,026 | 3.7 SOLVENT |
| HORIZONTAL PRESS/CUT (2) | 7,246 | 720 | 47,762 | 1.6 SOLVENT |
| SOLVENT RECOVERY (7) | 8,196 | 720 | 54,023 | 1.8 SOLVENT |
| WATER DRY (6) | 16,740 | 720 | 110,341 | 3.6 SOLVENT |
| OPEN AIR DRY TANK BLDGS (4) | | | | |
| BLDG (2) | 9,504 | 360 | 31,322 | 1.0 SOLVENT |
| BLDG (2) | 7,564 | 720 | 49,858 | 1.6 SOLVENT |
| ACTIVATED CARBON RECOVERY (2) | 26,832 | 720 | 176,861 | 5.8 SOLVENT |
| ETHER STILL (1) | 11,986 | 720 | 79,005 | 2.6 SOLVENT |
| CAUSTIC SCREEN (1) | 655 | 720 | 4,317 | 0.1 OTHER |
| 4TH R.P. (ALL) | 38,754 | 720 | 255,444 | 8.4 S'LESS |
| 1ST R.P./FINISHING/CURING/ETC. | 35,094 | 720 | 231,320 | 7.6 S'LESS |
| PASTE AIR DRY HOUSES (3) | 3,486 | 720 | 22,978 | 0.8 S'LESS |
| CASBL BLDG HEAT | 5,561 | - | 6,700 (#4) | 0.2 ADM/HEAT |
| COMFORT HEAT | 74,865 | - | 90,500 (#4) | 3.0 ADM/HEAT |

| | |
|-----|-----------|
| TOT | 2,961,202 |
| ACT | 2,961,202 |

COAL - PH#2

FAD BLDGS

| | | | | |
|------------------------------|--------|-----|-------------|--------------|
| HEAT CYCLE (5) | 32,520 | 720 | 192,121 | 6.3 S'LESS |
| TEMP. CONTROL (5) | 13,809 | 720 | 81,581 | 2.7 S'LESS |
| NG#2 | 23,547 | 720 | 139,111 | 4.6 OTHER |
| SMALL GRAIN CURING (6) | 16,410 | 720 | 96,947 | 3.2 S'LESS |
| CONDITIONING BLDGS (5) | 20,180 | 720 | 119,219 | 3.9 S'LESS |
| CONING/SLEEVE/PACK-OUT/#4925 | 817 | 720 | 4,827 | 0.2 S'LESS |
| SOLVENTLESS PRESS (3) | 4,983 | 720 | 29,439 | 1.0 S'LESS |
| COMFORT HEAT | 20,180 | | 14,500 (#4) | 0.5 ADM/HEAT |

| | |
|-----|---------|
| SUM | 677,744 |
| ACT | 677,744 |

| | |
|-------|-----------|
| TOTAL | 3,638,946 |
| ACT | 3,638,946 |

| | | |
|----------------------------|-----------|-----------------------------------|
| TOTAL LESS ELEC GENERATION | 3,039,835 | 100.0 (EXCLUDING ELEC GENERATION) |
|----------------------------|-----------|-----------------------------------|

(#1) HERCULES STEAM ESTIMATES

(#2) PH1 POWER GENERATION AT 29% EFFICIENCY

(#3) BASED ON 1408 #/HR, 1175 BTU/LB, 930 CYCLES/YR (ECO NC-X-1), & 75 HRS/CYCLE

(#4) CALCULATED USING BIN TEMPERATURE METHOD

1989
~~PEACE TIME~~ STEAM REQUIREMENTS FOR PH-1

Ref: Hercules letter to COR (87-824-52) dated June 29, 1987.

Steam requirements based upon Proposed Production Schedule dated March 16, 1987 for production levels in November 1989, an ambient temperature of 0 degrees F, 28.7% Powerhouse 1 internal steam usage and 15% line losses.

| AREA LINE OR FACILITY | COMMENTS | PEAK <u>GENERATED</u> POUNDS OF STEAM PER HOUR | APPROX MONTHLY HOURS USE |
|--|---|--|-----------------------------------|
| Oleum Plant Start-Up and Sulfur Storage Tanks | Not Required on a continuous basis, therefore net export of 43,000 lbs. of steam per hr can not be considered to reduce peak steam requirements | 838 | - 0 - |
| Old Ammonia Oxidation Plant (AOP) | Modern AOP not in operation. | 10,720 | 40 |
| One NAC/SAÇ No. 735-2 | 2 NAC/SAÇ | 68,797 m | 70 |
| One Cotton Dry House | | 3,224 | 70 |
| One Improved Nitrator | (C Line - 480/hr + 480/hr for B.L.M.) | 42,368 | 96 |
| One Boiling Tub House | Three tubs on heat build-up $\frac{79 \text{ Tubs No } 7}{3} \times 9,984 \text{ X } \underline{\hspace{1cm}} \text{ hrs} =$ | 29,952 | |
| | Six tubs on boil cycle $79/6 \text{ X } 2,475 \text{ X } \underline{\hspace{1cm}} \text{ hrs} =$ | 14,850 | |

1989
PEACETIME STEAM REQUIREMENTS FOR PH-1, continued

| AREA LINE OR FACILITY | COMMENTS | PEAK GENERATED POUNDS OF STEAM PER HOUR | APPROX MONTHLY TOTAL STEAM |
|--|--|---|-------------------------------------|
| Poacher/Blender One House Required | Three tubs on heat build-up $79\frac{1}{3} \times 9,984 \times \text{hrs}$ | 29,952 | |
| | Six tubs on boil cycle $79\frac{1}{4} \times 2,475 \times \text{hrs}$ | 14,850 | |
| NG Area No. 1 | Required for DEGDN production, not in referenced production schedule | 24,750 | -0- |
| Two Dehy Press Houses | One house each, B-line and C-line $2 \times 546 \times 24 \times 30$ | 1,092 | 786,240 |
| Five Mix Houses | One house B-line, Four houses C-line $5 \times 1,012 \times (24 \times 30)$ | 5,060 | 364,320 |
| Four Vertical Press and Cut Houses | $4 \times 4,211 \times (24 \times 30)$ | 16,844 | 12,127,680 m |
| Two Horizontal Press and Cut Houses | $2 \times 3,623 \times (24 \times 30)$ | 7,246 | 521,712 m |
| Seven Solvent Recovery (SR) Buildings | Five on heat cycle $5 \times 1,362 \times (24 \times 30)$ | 6,810 | 490,320 |
| | Two on temperature control $2 \times 693 \times (24 \times 30)$ | 1,386 | 997,920 |
| Six Water Dry Buildings | Five on heat cycle $5 \times 3,348 \times (24 \times 30)$ | 16,740 | 12,052,800 m |
| | One on temp. control | 401 | |

PEACETIME STEAM REQUIREMENTS FOR PH-1, continued

| AREA LINE OR FACILITY | COMMENTS | PEAK <u>GENERATED</u> POUNDS OF STEAM PER HOUR |
|---|---|--|
| Four Open Tank Air Dry (AD) Buildings | - Five Tank Buildings - One on heat build-up One on temp. control | 8,811 m 693 9504 = 3,421,440 24 x 15 x |
| | - Two Tank Buildings - Two on heat build-up 2 x 3,782 | 720 x 7,564 = 5,446,080 19319040 |
| Two Activated Carbon Recovery Buildings | 2 x 13,416 | 720 x 26,832 m |
| One Ether Still House | | 8029920 720 x 11,986 |
| One Alcohol Rectification Building | | 29,212 - 0 - |
| One Caustic Screen House | | 720 x 655 471,600 |
| All Fourth Rolled Powder Buildings | | 27,902,880 720 x 38,754 m |
| First Rolled Powder Line, RAP Finishing Building No. 7113, One Roto-Clone Building No. 6304, One Box Wash, One Sub-Cal LAW Curing Building, and Four First Rolled Powder Houses. | | 25,267,680 720 x 35,094 m** |

PEACETIME STEAM REQUIREMENTS FOR PH-1, continued

| AREA LINE OR FACILITY | COMMENTS | PEAK GENERATED POUNDS OF STEAM PER HOUR |
|---|-----------------|---|
| Four First Rolled Powder Houses required to meet production schedule for MK90 which increases 31,500 grains per month from referenced production schedule | | |
| Three Paste Air Dry Houses | 3 x 1,162 x 720 | 2 509 920 3,486 |
| CASBL in Standby | Bldg Heat | 5,561 m |
| Comfort Heat | | 74,865 |
| Total steam requirements for Powerhouse 1, during peacetime operations | | 539,393 |

* - Use of 1,362 lb/hr for solvent recovery buildings is an estimated value. Previously supplied meter reading value of 5,000 lb/hr in referenced letter (87-824-52) dated June 29, 1987 excessively greater than previously metered or estimated values, possibly resulting from an equipment malfunction.

** Use of 35,094 lb/hr is metered value from February 9, 1987 steam balance presented in April 15, 1987 memorandum. Previously supplied meter reading of 90,628 lb/hr from June 29, 1987 letter is excessively greater than previous metered or estimated values, possibly resulting from an equipment malfunction.

m - metered value, adjusted to 0°F

1989
PEACETIME STEAM REQUIREMENTS FOR PH-2

Ref: Hercules letter to COR (87-170-108) dated September 10, 1987.

Steam requirements based upon Proposed Production Schedule ^{Jan 1989} dated ~~July 17, 1987~~ for production levels during the winter of 1987-88, an ambient temperature of 0 degrees F, 15% Powerhouse 2 internal steam usage and 15% line losses.

| AREA LINE OR FACILITY | COMMENTS <i>monthly hrs?</i> | PEAK <u>GENERATED</u> POUNDS OF STEAM PER HOUR |
|----------------------------------|---|--|
| Forced Air Dry Buildings | Five on heat cycle 5 x 6,504 X 720 | 32,520 m 23,414,400 |
| | Three on temperature control 3 x 4,603 X 720 | 9942400 13,809 m |
| NG Area No. 2 | | 16953840 23,547 m |
| CAMBL | | — 0 — 26,938 m |
| Six small grain Curing Houses | 6 x 2,735* X (24 X 30) | 11815,200 16,410 m |
| Five conditioning buildings | 5 x 4,036 X 720 | 14529,600 20,180 |

*-Use of metered value of 2,735 lb/hr from June 29, 1987 letter from Hercules to COR (87-824-52). Meter reading value of 5,703 lb/hr used in referenced letter 87-170-108 excessively greater than 2,735 lb/hr meter reading and previous Hercules estimate of 2,630 lb/hr, possibly resulting from an equipment malfunction.

PEACETIME STEAM REQUIREMENTS FOR PH-2, continued

| AREA LINE OR FACILITY | COMMENTS | PEAK GENERATED POUNDS OF STEAM PER HOUR |
|--|-----------|---|
| ----- | | |
| One coning, sleeve insertion, sleeve trimming, inspection and pack-out building, No. 4925 | | 588240 817 |
| Three Solventless Press Houses | 3 x 1,661 | 3522960 4,983 |
| Comfort heat for remaining buildings in Horseshoe Area | | 12,143 |
| ----- | | |
| Total Steam requirements for Powerhouse 2, during Peacetime | | 151,347 |
| m-metered value, adjusted to 0°F | | |

COMFORT HEAT

| BIN TEMPS | TOTAL HRS | EST'D #/HR | MBtu/YR |
|--------------|--------------|---------------|---------|
| 50-54 | 707 | 10,000 | 7,424 |
| 45-49 | 682 | 15,000 | 10,742 |
| 40-44 | 702 | 20,000 | 14,742 |
| 35-39 | 687 | 25,000 | 18,034 |
| 30-34 | 563 | 30,000 | 17,735 |
| 25-29 | 292 | 40,000 | 12,264 |
| 20-24 | 162 | 50,000 | 8,505 |
| 15-19 | 82 | 60,000 | 5,166 |
| 10-14 | 25 | 70,000 | 1,838 |
| 5- 9 | 9 | 80,000 | 756 |
| TOTAL | | | 97,204 |

TOTAL = PEAK * 97,200 MB

80,000 #/HR

| PEAK | MBTU/YR |
|--------|---------|
| 5,561 | 6,700 |
| 74,865 | 90,500 |
| 20,180 | 14,500 |

| FUEL OIL CY88 | (GAL) | (%) | ASSIGNED AREA |
|---------------|-----------|-----|------------------|
| PH#1 | 240,000 | 12 | UTIL |
| INCINERATOR | 800,000 | 40 | OTHER |
| PH#2 | 943,000 | 47 | UTIL |
| HOUSING | 17,000 | 1 | ADM/HEAT |
| OTHER | 2,500 | 0 | OTHER |
| TOTAL | 2,002,500 | 100 | |

| NATURAL GAS FY89 | (CF) | (%) | ASSIGNED AREA |
|------------------|------------|-----|------------------|
| NAC/SAC | 9,794,607 | 24 | ACID/NC |
| IGP | 27,180,000 | 67 | SOLVENT |
| DECON OVENS | 3,437,863 | 9 | OTHER |
| | 40,412,470 | 100 | |

53.72 gal

Consumption of Fuel

| Date | 3AL | MHC/SAC | Numbers #1 | No. Buses High Voltage | Household Meters | No. Buses Low Voltage | No. Buses Total | No. Buses TNT | Real Time 460.7 | Production 443.1 445.2 | Meters (Line) | Submeter 432 | PH 2 (Index) | Sub Index |
|--------|-----|---------|------------|---------------------------|---------------------|--------------------------|--------------------|------------------|--------------------|---------------------------|------------------|-----------------|-----------------|--------------|
| Jan 87 | 0 | 0 | 91338 | 3081 | 0 | 0 | 0 | 0 | 870 | 43605 | 701 | 0 | 116875 | 157009 |
| Feb 87 | 0 | 0 | 91544 | 3083 | 0 | 0 | 0 | 0 | 0 | 43611 | 104 | 0 | 31678 | 69805 |
| Mar 87 | 0 | 0 | 10547 | 0 | 0 | 0 | 0 | 0 | 0 | 40222 | 000 | 0 | 27435 | 61894 |
| Apr 87 | 0 | 0 | 12542 | 0 | 0 | 0 | 0 | 0 | 350 | 50794 | 425 | 0 | 14759 | 64335 |
| May 87 | 0 | 0 | 23037 | 0 | 0 | 0 | 0 | 0 | 0 | 42162 | 100 | 0 | 3976 | 70995 |
| Jun 87 | 0 | 0 | 12985 | 0 | 0 | 0 | 0 | 0 | 0 | 49309 | 0 | 0 | 432 | 43174 |
| Jul 87 | 0 | 0 | 20392 | 0 | 0 | 0 | 0 | 0 | 0 | 44944 | 0 | 0 | 432 | 45768 |
| Aug 87 | 0 | 0 | 14009 | 0 | 0 | 0 | 0 | 0 | 0 | 33103 | 1700 | 0 | 0 | 60812 |
| Sep 87 | 0 | 0 | 23714 | 110 | 0 | 0 | 0 | 0 | 0 | 40401 | 0 | 0 | 8343 | 101051 |
| Oct 87 | 0 | 0 | 14954 | 0 | 0 | 0 | 0 | 0 | 245 | 90293 | 1710 | 0 | 46149 | 65535 |
| Nov 87 | 0 | 0 | 14511 | 207 | 0 | 0 | 0 | 0 | 0 | 40924 | 494 | 0 | 90624 | 175262 |
| Dec 87 | 0 | 0 | 15888 | 0 | 0 | 0 | 0 | 0 | 0 | 49303 | 900 | 0 | 60901 | 146142 |
| Jan 88 | 0 | 0 | 294199 | 11201 | 0 | 0 | 0 | 0 | 1605 | 411721 | 10738 | 0 | 247221 | 1177186 |
| Feb 88 | 0 | 0 | 60532 | 5176 | 0 | 0 | 0 | 0 | 689 | 46411 | 87 | 0 | 28701 | 420557 |
| Mar 88 | 0 | 0 | 47743 | 0 | 0 | 0 | 0 | 0 | 0 | 73203 | 0 | 0 | 123259 | 204225 |
| Apr 88 | 0 | 0 | 19088 | 2190 | 0 | 0 | 0 | 0 | 836 | 64012 | 470 | 0 | 99029 | 104576 |
| May 88 | 0 | 0 | 43048 | 0 | 0 | 0 | 0 | 0 | 0 | 76449 | 0 | 0 | 46645 | 148102 |
| Jun 88 | 0 | 0 | 15166 | 0 | 0 | 0 | 0 | 0 | 0 | 61652 | 0 | 0 | 80052 | 157922 |
| Jul 88 | 0 | 0 | 10901 | 0 | 0 | 0 | 0 | 0 | 0 | 53865 | 0 | 0 | 45830 | 130626 |
| Aug 88 | 0 | 0 | 12624 | 0 | 0 | 0 | 0 | 0 | 0 | 78364 | 0 | 0 | 17293 | 108203 |
| Sep 88 | 0 | 0 | 13954 | 0 | 0 | 0 | 0 | 0 | 0 | 60734 | 0 | 0 | 15126 | 89816 |
| Oct 88 | 0 | 0 | 11399 | 0 | 0 | 0 | 0 | 0 | 0 | 55703 | 0 | 0 | 33421 | 100613 |
| Nov 88 | 0 | 0 | 19912 | 3115 | 0 | 0 | 0 | 0 | 920 | 214421 | 534 | 0 | 92005 | 193086 |
| Dec 88 | 0 | 0 | 2303 | 0 | 0 | 0 | 0 | 0 | 0 | 48988 | 0 | 0 | 79815 | 132106 |
| Jan 89 | 0 | 0 | 17987 | 2326 | 0 | 0 | 0 | 0 | 0 | 55220 | 0 | 0 | 7144 | 111477 |
| Feb 89 | 0 | 0 | 201329 | 14747 | 0 | 0 | 0 | 0 | 3475 | 708968 | 10911 | 0 | 948607 | 2003184 |
| Mar 89 | 0 | 0 | 12.0 | 0.7 | 0 | 0 | 0 | 0 | 40.0 | 40.0 | 0 | 0 | 47.1 | 0 |
| Apr 89 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

\$ 50.70 per 100 gal

NATURAL GAS USAGE
1989

| MONTH | NAC/SAC | | INERT GAS PLANT | | DECON OVENS | | SAR | | | |
|-----------|------------|--------|-----------------|--------|-------------|-------|-------------|----|------------|--------|
| CHARGED | 620-164004 | | 745-244000 | | 594-204060 | | 1620-164104 | | TOTAL | TOTAL |
| OUT | QTY | \$ | QTY | \$ | QTY | \$ | QTY | \$ | QTY | \$ |
| JANUARY | 360,527 | 1,222 | 2,573,000 | 8,723 | 173,573 | 588 | 0 | 0 | 3,107,100 | 10,533 |
| FEBRUARY | 1,284,444 | 5,098 | 1,937,000 | 7,688 | 566,856 | 2,250 | 0 | 0 | 3,788,300 | 15,036 |
| * MARCH | 681,357 | 5,953 | 2,121,000 | 18,533 | 289,443 | 2,529 | 0 | 0 | 3,091,800 | 27,015 |
| APRIL | 648,595 | 2,272 | 2,383,000 | 8,345 | 404,105 | 1,415 | 0 | 0 | 3,435,700 | 12,032 |
| MAY | 532,879 | 1,883 | 2,150,000 | 7,596 | 175,921 | 622 | 0 | 0 | 2,858,800 | 10,101 |
| * JUNE | 330,225 | 0 | 2,014,000 | 0 | 110,075 | 0 | 0 | 0 | 2,454,300 | 0 |
| * JULY | 136,015 | 0 | 926,000 | 0 | 111,285 | 0 | 0 | 0 | 1,173,300 | 0 |
| AUGUST | 448,056 | 1,042 | 1,080,000 | 2,087 | 174,244 | 393 | 0 | 0 | 1,702,300 | 3,522 |
| SEPTEMBER | 543,925 | 1,893 | 1,354,000 | 4,713 | 213,375 | 743 | 0 | 0 | 2,111,300 | 7,349 |
| OCTOBER | 261,823 | 885 | 2,089,000 | 7,057 | 53,477 | 181 | 0 | 0 | 2,404,300 | 8,123 |
| NOVEMBER | | | | | | | | | 0 | 0 |
| DECEMBER | | | | | | | | | 0 | 0 |
| TOTAL | 5,227,846 | 20,248 | 18,627,000 | 64,742 | 12,272,354 | 8,721 | 0 | 0 | 26,127,200 | 93,711 |
| % | 20.0 | | 71.3 | | 8.7 | | | | | |

* NO DOLLARS CHARGED DUE TO OVERSTATEMENT OF \$15490 IN MARCH.
 ? CREDIT ADJUSTMENT OF \$2651 DUE TO OVERSTATEMENT IN MARCH.

THRU OCTOBER

RADFORD ARMY AMMUNITION PLANT
FY 1985-89 PRODUCTION DATA
FILE NAME: DATA8589

| MONTH | PH#1 MBTU | PH#2 MBTU | COAL TOT MBTU | ELEC GEN MBTU | ELEC PUR MBTU | TOT ELEC MBTU | NC PROD LBS | AOP LBS | NAC/SAC LBS | NG LBS | HDD |
|--------|--------------|--------------|------------------|------------------|------------------|------------------|----------------|------------|----------------|-----------|------|
| Oct-84 | 283260 | 33330 | 316590 | 27133 | 21359 | 48492 | 3089744 | 5312073 | 8546879 | 436271 | 132 |
| Nov-84 | 306783 | 56952 | 363735 | 25188 | 19638 | 44826 | 2854925 | 4696735 | 7900459 | 439519 | 680 |
| Dec-84 | 394263 | 100041 | 494304 | 37877 | 23150 | 61028 | 3875115 | 5344706 | 8637984 | 605425 | 641 |
| Jan-85 | 380916 | 83941 | 464857 | 28509 | 17990 | 46499 | 3311986 | 4363163 | 8363588 | 379338 | 1121 |
| Feb-85 | 410240 | 83597 | 493837 | 27352 | 20355 | 47707 | 3430135 | 5371200 | 8710445 | 144267 | 845 |
| Mar-85 | 437254 | 99008 | 536262 | 33007 | 24727 | 57734 | 3862863 | 6778329 | 10127456 | 0 | 586 |
| Apr-85 | 312043 | 64670 | 376713 | 23748 | 21789 | 45536 | 3011494 | 4273522 | 7219176 | 0 | 312 |
| May-85 | 274608 | 47415 | 322023 | 21690 | 22434 | 44123 | 3061532 | 4039199 | 7373783 | 0 | 97 |
| Jun-85 | 304276 | 47562 | 351838 | 25574 | 29529 | 55103 | 3768219 | 5400836 | 10606032 | 0 | 31 |
| Jul-85 | 235132 | 34068 | 269200 | 19529 | 25659 | 45188 | 2585736 | 5033050 | 8061918 | 0 | 0 |
| Aug-85 | 279892 | 44318 | 324210 | 22949 | 32253 | 55202 | 3347315 | 5994096 | 8691353 | 0 | 15 |
| Sep-85 | 224956 | 37534 | 262490 | 16365 | 25372 | 41738 | 2642476 | 4183251 | 6995404 | 0 | 101 |
| Oct-85 | 238279 | 35420 | 273698 | 18208 | 23795 | 42004 | 2666589 | 4829712 | 7188631 | 0 | 244 |
| Nov-85 | 362432 | 64449 | 426881 | 24638 | 26877 | 51516 | 3294400 | 5434380 | 9214510 | 0 | 356 |
| Dec-85 | 371133 | 76223 | 447356 | 26946 | 16341 | 43287 | 2428622 | 3538124 | 5575507 | 0 | 983 |
| Jan-86 | 377991 | 91929 | 469920 | 28662 | 11754 | 40417 | 2371698 | 3838576 | 6795980 | 87869 | 997 |
| Feb-86 | 404710 | 79246 | 483956 | 27925 | 16987 | 44912 | 2639278 | 4728086 | 6929907 | 167158 | 773 |
| Mar-86 | 430568 | 92986 | 523554 | 32693 | 19423 | 52117 | 3105896 | 4617368 | 7557531 | 183234 | 650 |
| Apr-86 | 279720 | 55649 | 335370 | 24130 | 20355 | 44485 | 2171343 | 2295739 | 4220611 | 148704 | 296 |
| May-86 | 260032 | 64916 | 324948 | 21055 | 28167 | 49222 | 1549930 | 3344565 | 4262647 | 224913 | 135 |
| Jun-86 | 180049 | 42548 | 222596 | 15928 | 24512 | 40441 | 1075013 | 3500519 | 3600585 | 155107 | 0 |
| Jul-86 | 195853 | 38394 | 234247 | 15174 | 25157 | 40331 | 1684649 | 4494215 | 5610274 | 169276 | 1 |
| Aug-86 | 236460 | 46923 | 283383 | 22621 | 33615 | 56236 | 2510808 | 3724641 | 7374045 | 189136 | 20 |
| Sep-86 | 205710 | 37214 | 242924 | 15539 | 21789 | 37328 | 1602221 | 1664775 | 4733546 | 87861 | 53 |
| Oct-86 | 215984 | 42302 | 258287 | 19109 | 16270 | 35379 | 1849585 | 2718971 | 4180717 | 124797 | 345 |
| Nov-86 | 381580 | 71823 | 453403 | 25185 | 20498 | 45683 | 1866578 | 2784873 | 5270456 | 194445 | 595 |
| Dec-86 | 281711 | 73175 | 354886 | 23884 | 16628 | 40512 | 1842285 | 1171941 | 3689246 | 217152 | 897 |
| Jan-87 | 408864 | 102646 | 511510 | 29188 | 15911 | 45099 | 2563214 | 3361257 | 5766875 | 227585 | 1027 |
| Feb-87 | 365972 | 87972 | 453943 | 26877 | 13976 | 40854 | 2483119 | 2434790 | 5106834 | 178408 | 806 |
| Mar-87 | 320843 | 78238 | 399081 | 24539 | 14621 | 39161 | 2314053 | 2651569 | 4714036 | 275331 | 666 |
| Apr-87 | 302088 | 73937 | 376025 | 23000 | 18563 | 41564 | 3102295 | 3497919 | 6501074 | 244518 | 450 |
| May-87 | 298377 | 74182 | 372559 | 21898 | 28956 | 50854 | 3794927 | 3742102 | 9647327 | 364196 | 90 |
| Jun-87 | 211216 | 44932 | 256148 | 15997 | 25516 | 41512 | 2914324 | 3574194 | 6396072 | 256875 | 15 |
| Jul-87 | 206865 | 45473 | 252338 | 16068 | 24942 | 41011 | 3034934 | 1859272 | 6822250 | 197917 | 4 |
| Aug-87 | 254723 | 55379 | 310101 | 19809 | 32611 | 52420 | 3940281 | 5227243 | 10055102 | 384967 | 7 |
| Sep-87 | 189020 | 45842 | 234862 | 16952 | 24512 | 41465 | 2617012 | 3769549 | 6949571 | 272632 | 75 |

RADFORD ARMY AMMUNITION PLANT
 FY 1985-89 PRODUCTION DATA
 FILE NAME: DATA8589

| MONTH | PH#1 MBTU | PH#2 MBTU | COAL TOT MBTU | ELEC GEN MBTU | ELEC PUR MBTU | TOT ELEC MBTU | NC PROD LBS | AOP LBS | NAC/SAC LBS | NG LBS | HDD |
|--------|--------------|--------------|------------------|------------------|------------------|------------------|----------------|------------|----------------|-----------|-------|
| Oct-87 | 347242 | 74232 | 421473 | 28833 | 26161 | 54994 | 3265020 | 4717950 | 11678597 | 376823 | 547 |
| Nov-87 | 283579 | 63564 | 347143 | 23584 | 19208 | 42792 | 2624519 | 2759250 | 4909316 | 250071 | 594 |
| Dec-87 | 392813 | 91561 | 484373 | 26301 | 18492 | 44792 | 2863991 | 3229258 | 5954979 | 285035 | 839 |
| Jan-88 | 464341 | 80868 | 545209 | 34260 | 21287 | 55547 | 3529253 | 3779441 | 7335130 | 333804 | 1220 |
| Feb-88 | 307668 | 76640 | 384308 | 25611 | 18133 | 43744 | 3073848 | 2822051 | 6093826 | 376424 | 943 |
| Mar-88 | 398983 | 71970 | 470953 | 23840 | 22792 | 46632 | 3422157 | 4964739 | 11088583 | 253766 | 673 |
| Apr-88 | 362309 | 82835 | 445144 | 25601 | 26161 | 51762 | 3734380 | 4375497 | 9499569 | 269594 | 452 |
| May-88 | 245136 | 47906 | 293043 | 19304 | 22577 | 41881 | 2761406 | 2904756 | 5556980 | 292462 | 211 |
| Jun-88 | 206325 | 33994 | 240319 | 16604 | 23007 | 39611 | 2578299 | 2627555 | 6234479 | 158275 | 101 |
| Jul-88 | 263227 | 49086 | 312313 | 19765 | 34475 | 54239 | 3298155 | 3478576 | 9983961 | 234032 | 10 |
| Aug-88 | 220753 | 38615 | 259368 | 17208 | 30318 | 47526 | 3097861 | 3108895 | 9569329 | 304725 | 11 |
| Sep-88 | 211019 | 40213 | 251232 | 16099 | 24512 | 40611 | 2812986 | 3203245 | 7305359 | 363272 | 135 |
| Oct-88 | 353706 | 74428 | 428134 | 27127 | 22219 | 49345 | 3907912 | 4145719 | 11330094 | 446377 | 518 |
| Nov-88 | 252879 | 30725 | 283604 | 22307 | 14335 | 36642 | 2084293 | 3506661 | 5697900 | 298957 | 597 |
| Dec-88 | 477245 | 94436 | 571682 | 33253 | 16771 | 50024 | 3344439 | 3795318 | 6545238 | 464398 | 900 |
| Jan-89 | 352674 | 75584 | 428257 | 25925 | 13188 | 39113 | 2719628 | 2523300 | 6692200 | 327700 | 828 |
| Feb-89 | 320474 | 74527 | 395001 | 24591 | 13188 | 37778 | 1626232 | 2643400 | 4229800 | 195400 | 837 |
| Mar-89 | 250151 | 70692 | 320843 | 0 | 27522 | 27522 | 1750724 | 730100 | 2172200 | 183100 | 659 |
| Apr-89 | 286603 | 66735 | 353338 | 14079 | 31536 | 45615 | 3085460 | 3664300 | 6186100 | 230100 | 452 |
| May-89 | 171372 | 44711 | 216083 | 20475 | 32038 | 52512 | 2501288 | 3335600 | 5233100 | 366300 | 290 |
| Jun-89 | 94707 | 34142 | 128848 | 5986 | 21000 | 26987 | 987067 | 1312200 | 2573300 | 161000 | 10 |
| Jul-89 | 91339 | 38836 | 130176 | 0 | 26806 | 26806 | 1530282 | 1970200 | 2734800 | 291600 | 0 |
| Aug-89 | 135608 | 31118 | 166726 | 0 | 36482 | 36482 | 2305368 | 2321700 | 4711900 | 306500 | 31 |
| Sep-89 | 174444 | 41811 | 216255 | 0 | 43577 | 43577 | 2033241 | 3261600 | 7044700 | 432900 | 119 |
| TOTALS | 17488400 | 3683460 | 21171860 | 1295701 | 1391818 | 2687519 | 163202403 | 218775851 | 409759251 | 13559516 | 25023 |

Radford Army Ammunition Plant
List of Buildings Surveyed

11/06/90
01:51 PM

| Count | Bldg. No. | Name/Process | Location | Similar |
|-------|-----------|--------------------------------|-----------------------|---------|
| 1 | 266 -03 | Refrigeration Equipment House | Ballistics Range | 1 |
| 2 | 400 -00 | Power House #1 | Power | 1 |
| 3 | 407 -00 | Filter Plant & Pump Station | Plant Water | 1 |
| 4 | 408 -00 | River Pump House | Plant Water | 1 |
| 5 | 409 -00 | Filter Plant | Plant Water | 1 |
| 6 | 419 -00 | Drinking Water Plant | Plant Water | 1 |
| 7 | 420 -02 | Acid Waste Disposal (C-Line) | Waste Acid | 1 |
| 8 | 421 -00 | Inert Gas Producer & Burn Hse. | Inert Gas | 1 |
| 9 | 424 -00 | Sewage Disposal Plant | Waste Water | 1 |
| 10 | 440 -00 | Incinerator 6A | Incinerator | 1 |
| 11 | 441 -00 | Incinerator 6B | Incinerator | 1 |
| 12 | 442 -00 | Grind House | Incinerator | 1 |
| 13 | 470 -00 | Biological Treatment Building | Waste Water | 1 |
| 14 | 700 -00 | Air Compressor House | Acid | 1 |
| 15 | 702 -00 | Oxidation House | Acid | 1 |
| 16 | 735 -02 | NAC/SAC Plant | Acid | 1 |
| 17 | 736 -00 | NAC/SAC Cooling Tower | Acid | 1 |
| 18 | 1000 -00 | Cotton Linter Warehouse | NC, A&B-Line | 1 |
| 19 | 1505 -00 | Change House | Green, A-Line | 3 |
| 20 | 1606 -00 | Open Tank Air Dry | Sol. Recovery, A-Line | 10 |
| 21 | 1611 -00 | Solvent Recovery House | Sol. Recovery, B-Line | 27 |
| 22 | 1674 -00 | Water Dry House | Sol. Recovery, C-Line | 32 |
| 23 | 1800 -00 | Glaze House | Finish, A-Line | 3 |
| 24 | 1827 -00 | Final Blend House | Finish | 4 |
| 25 | 1877 -00 | Can Pack house | Finish | 3 |
| 26 | 2000 -00 | Cotton Linter Warehouse | NC, A&B-Line | 2 |
| 27 | 2010 -00 | Dry House and Conveyer | NC, B-Line | 3 |
| 28 | 2019 -00 | Boiling Tub House | NC, B-Line | 3 |
| 29 | 2022 -00 | Beater House | NC, B-Line | 3 |
| 30 | 2024 -00 | Poacher & Blending House | NC, B-Line | 3 |
| 31 | 2026 -00 | Final Wringer House | Green, B-Line | 3 |
| 32 | 2046 -00 | Control House | NC, B-Line | 2 |
| 33 | 2050 -00 | Molecular Sieve Building | NC, B-Line | 2 |
| 34 | 2500 -00 | Dehy Press House | Green, B-Line | 3 |
| 35 | 2506 -00 | Diphenylamine Mix House | Green, B-Line | 3 |
| 36 | 2508 -00 | Mix House | Green, B-Line | 6 |
| 37 | 2510 -00 | Pre. & Horizontal Press House | Green, B-Line | 9 |
| 38 | 2516 -00 | Finishing Press & Cut House | Green, B-Line | 4 |
| 39 | 2521 -00 | Hydraulic Pump House | Green, B-Line | 3 |
| 40 | 2555 -00 | Activated Carbon Vapor Recov. | Green, B-Line | 3 |
| 41 | 3513 -00 | C-1 Press & Cutting House | Green, C-Line | 3 |
| 42 | 3523 -00 | Cooling Tower | Green, C-Line | 2 |
| 43 | 3647 -00 | Premix House Number 1 | NG #1 | 2 |
| 44 | 3805 -00 | Glycerin/Soda/Refrig. House | NG #1 | 1 |
| 45 | 4329 -00 | Power House #2 | Cast Prop. (Rocket) | 1 |

| | | | | |
|----|----------|--------------------------------|---------------------|----|
| 46 | 4903 -00 | Inert Gas Producer & Burn Hse. | Inert Gas | 1 |
| 47 | 4906 -00 | Final Mix House | Green, C-Line | 1 |
| 48 | 4908 -00 | Press and Cutting House | Green, C-Line | 3 |
| 49 | 4912 -03 | MK 43 Sawing and Inhibiting | Cast Prop. (Rocket) | 1 |
| 50 | 4912 -03 | Vacuum & Air Conditioning Hse. | Cast Prop. (Rocket) | 4 |
| 51 | 4912 -04 | SG Evacuation and Casting | Cast Prop. (Rocket) | 1 |
| 52 | 4912 -07 | Pin Assembly * | Cast Prop. (Rocket) | 1 |
| 53 | 4912 -11 | LG Mold Loading House | Cast Prop. (Rocket) | 2 |
| 54 | 4912 -15 | Spiral Wrap House | Cast Prop. (Rocket) | 1 |
| 55 | 4912 -27 | SG Curing Hse.- Carpet Rolls | Cast Prop. (Rocket) | 10 |
| 56 | 4912 -34 | Forced Air Dry House | Pilot B | 2 |
| 57 | 4912 -40 | Forced Air Dry House | Pilot B | 19 |
| 58 | 4915 -00 | Small Grain Mold Assembly | Cast Prop. (Rocket) | 1 |
| 59 | 4921 -00 | Inspect/Clean NG Tanks * | Cast Prop. (Rocket) | 1 |
| 60 | 4924 -01 | LG Motor Load House | Cast Prop. (Rocket) | 1 |
| 61 | 4924 -05 | MK 43 Dowel Rod & Spiral Wrap | Cast Prop. (Rocket) | 1 |
| 62 | 4924 -06 | Machine and Saw House | Cast Prop. (Rocket) | 1 |
| 63 | 4925 -00 | MK 43 Finishing Operations | Pilot B | 1 |
| 64 | 4951 -02 | TOW Launch Saw House | Pilot B | 1 |
| 65 | 5008 -01 | 15 Inch Press House | Pilot A | 3 |
| 66 | 5010 -00 | Igniter Assemble & Inspect | Igniter Line | 1 |
| 67 | 6304 -00 | Paste Blending House | 1st R P | 1 |
| 68 | 7104 -00 | Diff. & Even Speed Roll House | 1st R P | 5 |
| 69 | 7106 -06 | Dry House #6 (Dry Packing) | 1st R P | 7 |
| 70 | 7113 -00 | Roll House (Rolled Powder) | 1st R P (F-Line) | 1 |
| 71 | 7113 -00 | Cut, Mill, Bore & Trim | Grain Finish | 1 |
| 72 | 7127 -00 | Carpet Roll and Slitter House | 1st R P | 1 |
| 73 | 7801 -00 | Extruded Grain Finishing | Grain Finish | 2 |
| 74 | 9304 -00 | Slurry Mix House | Premix 2 | 2 |
| 75 | 9309 -03 | Rolled Powder Building | 4th Rolled Powder | 1 |
| 76 | 9309 -04 | Rolled Powder Building | 4th Rolled Powder | 1 |
| 77 | 9310 -02 | Rolled Powder Building | 4th Rolled Powder | 2 |
| 78 | 9334 -15 | Blender House | 4th Rolled Powder | 1 |
| 79 | 9334 -17 | Rest House | 4th Rolled Powder | 8 |
| 80 | 9354 -00 | Compressor House | 4th Rolled Powder | 1 |
| 81 | 9465 -00 | Glycerin/Soda/Sol/Refrig Hse. | NG #2 | 1 |
| 82 | 9467 -00 | Generator House | NG #2 | 1 |
| 83 | 9488 -00 | Compressor House | NG #2 | 1 |

Number Of Buildings Represented By The 83 Buildings Surveyed: 255

PRELIMINARY EVALUATION OF ECOs

Some ECOs are not practical, have been previously accomplished, or can be eliminated from detailed analysis based on preliminary analysis. The following pages represent the results of the preliminary evaluation of all ECOs for each building surveyed. If an ECO has been previously accomplished, causes a safety hazard, or does not apply to that building (i.e., a thermal energy storage project for a building with no air conditioning system) then it is considered "Not Applicable." Based on previous experience and engineering judgement the potential savings for some projects are very low compared to the probable installation cost. These projects are considered to have "Low Potential Savings" and were eliminated from further detailed analysis.

PRELIMINARY EVALUATION OF ECO'S

AREA: GP BUILDING NAME: Power House # 1 NUMBER: 0400-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Not Applicable |
| J. Production equipment maintenance | ECO Analysis Performed |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Not Applicable |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECOS

AREA: _____ BUILDING NAME: Filter Plant & Pump Station NUMBER: 407

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | NA |
| B. Efficient motors & var. speed drive | LPS |
| C. Production equipment scheduling | NA |
| D. Waste heat recovery | NA |
| E. Automated production controls | NA |
| F. Improve facility layout | LPS |
| G. Solar applications | NA |
| H. Consolidate process | NA |
| I. Building ventilation systems | LPS |
| J. Production equipment maintenance | LPS |
| K. Improved methods/controls | LPS |
| L. Steam/condensate distribution | LPS |
| M. Compressed air systems | NA |
| N. Lighting systems | LPS |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECOS

AREA: Plant Water

BUILDING NAME: River Pump House

NUMBER: 408

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | NA |
| B. Efficient motors & var. speed drive | ECO |
| C. Production equipment scheduling | NA |
| D. Waste heat recovery | NA |
| E. Automated production controls | NA |
| F. Improve facility layout | NA |
| G. Solar applications | NA |
| H. Consolidate process | NA |
| I. Building ventilation systems | NA |
| J. Production equipment maintenance | NA |
| K. Improved methods/controls | ECO |
| L. Steam/condensate distribution | NA |
| M. Compressed air systems | NA |
| N. Lighting systems | LPS |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECOS

AREA: Plant Water

BUILDING NAME: Filter Plant

NUMBER: 409

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | NA |
| B. Efficient motors & var. speed drive | ECO |
| C. Production equipment scheduling | NA |
| D. Waste heat recovery | NA |
| E. Automated production controls | NA |
| F. Improve facility layout | NA |
| G. Solar applications | NA |
| H. Consolidate process | NA |
| I. Building ventilation systems | NA |
| J. Production equipment maintenance | LPS |
| K. Improved methods/controls | LPS |
| L. Steam/condensate distribution | NA |
| M. Compressed air systems | NA |
| N. Lighting systems | LPS |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECOS

AREA: Plant Water BUILDING NAME: Drinking Water Plant NUMBER: 419

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | NA |
| B. Efficient motors & var. speed drive | ECO |
| C. Production equipment scheduling | NA |
| D. Waste heat recovery | NA |
| E. Automated production controls | LPS |
| F. Improve facility layout | NA |
| G. Solar applications | NA |
| H. Consolidate process | NA |
| I. Building ventilation systems | LPS |
| J. Production equipment maintenance | LPS |
| K. Improved methods/controls | LPS |
| L. Steam/condensate distribution | LPS |
| M. Compressed air systems | NA |
| N. Lighting systems | LPS |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECOS

AREA: Waste Acid BUILDING NAME: Acid Waste Disposal NUMBER: 420-02

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | NA |
| B. Efficient motors & var. speed drive | ECO |
| C. Production equipment scheduling | NA |
| D. Waste heat recovery | NA |
| E. Automated production controls | NA |
| F. Improve facility layout | NA |
| G. Solar applications | NA |
| H. Consolidate process | NA |
| I. Building ventilation systems | NA |
| J. Production equipment maintenance | LPS |
| K. Improved methods/controls | LPS |
| L. Steam/condensate distribution | LPS |
| M. Compressed air systems | NA |
| N. Lighting systems | LPS |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECO'S

AREA: GP BUILDING NAME: Inert Gas Prod. NUMBER: 0421-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | ECO Analysis Performed |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Not Applicable |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Not Applicable |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECOS

AREA: Waste Water BUILDING NAME: Sewage Disposal Plant NUMBER: 424

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | NA |
| B. Efficient motors & var. speed drive | ECO |
| C. Production equipment scheduling | NA |
| D. Waste heat recovery | NA |
| E. Automated production controls | NA |
| F. Improve facility layout | NA |
| G. Solar applications | NA |
| H. Consolidate process | NA |
| I. Building ventilation systems | LPS |
| J. Production equipment maintenance | LPS |
| K. Improved methods/controls | LPS |
| L. Steam/condensate distribution | LPS |
| M. Compressed air systems | NA |
| N. Lighting systems | LPS |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECO'S

AREA: GP BUILDING NAME: Incinerator NUMBER: 0440-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | ECO Analysis Performed |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Not Applicable |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | ECO Analysis Performed |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Not Applicable |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: GP BUILDING NAME: Grind House NUMBER: 442-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Low Potential Savings |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | ECO Analysis Performed |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Low Potential Savings |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Low Potential Savings |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low Potential Savings |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECOS

AREA: Waste Water BUILDING NAME: Biological Treatment Bldg. NUMBER: 470

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | NA |
| B. Efficient motors & var. speed drive | ECO |
| C. Production equipment scheduling | NA |
| D. Waste heat recovery | NA |
| E. Automated production controls | NA |
| F. Improve facility layout | NA |
| G. Solar applications | NA |
| H. Consolidate process | NA |
| I. Building ventilation systems | LPS |
| J. Production equipment maintenance | LPS |
| K. Improved methods/controls | LPS |
| L. Steam/condensate distribution | LPS |
| M. Compressed air systems | NA |
| N. Lighting systems | LPS |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECOS

AREA: Plant Air

BUILDING NAME: Compressor Bldg.

NUMBER: 700

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | LPS |
| B. Efficient motors & var. speed drive | LPS |
| C. Production equipment scheduling | NA |
| D. Waste heat recovery | LPS |
| E. Automated production controls | NA |
| F. Improve facility layout | NA |
| G. Solar applications | NA |
| H. Consolidate process | NA |
| I. Building ventilation systems | NA |
| J. Production equipment maintenance | NA |
| K. Improved methods/controls | NA |
| L. Steam/condensate distribution | NA |
| M. Compressed air systems | LPS |
| N. Lighting systems | LPS |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECOS

AREA: Acid

BUILDING NAME: Oxidation House

NUMBER: 702

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | LPS |
| B. Efficient motors & var. speed drive | ECO |
| C. Production equipment scheduling | LPS |
| D. Waste heat recovery | EXISTS |
| E. Automated production controls | EXISTS |
| F. Improve facility layout | LPS |
| G. Solar applications | NA |
| H. Consolidate process | NA |
| I. Building ventilation systems | LPS |
| J. Production equipment maintenance | LPS |
| K. Improved methods/controls | LPS |
| L. Steam/condensate distribution | LPS |
| M. Compressed air systems | NA |
| N. Lighting systems | LPS |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Cotton Warehouse NUMBER: 1000-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Low Potential Savings |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low Potential Savings |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Low Potential Savings |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECOS

AREA: Green A-Line

BUILDING NAME: Change House

NUMBER: 1505

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | NA |
| B. Efficient motors & var. speed drive | NA |
| C. Production equipment scheduling | NA |
| D. Waste heat recovery | NA |
| E. Automated production controls | NA |
| F. Improve facility layout | NA |
| G. Solar applications | NA |
| H. Consolidate process | NA |
| I. Building ventilation systems | NA |
| J. Production equipment maintenance | NA |
| K. Improved methods/controls | NA |
| L. Steam/condensate distribution | NA |
| M. Compressed air systems | NA |
| N. Lighting systems | LPS |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOs | LPS |

PRELIMINARY EVALUATION OF ECO'S

AREA: FN BUILDING NAME: Open Tank Air Dry NUMBER: 1606-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | ECO Analysis Performed |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low Potential Savings |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | ECO Analysis Performed |

PRELIMINARY EVALUATION OF ECO'S

AREA: SR BUILDING NAME: Solvent Recovery NUMBER: 1611-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Not Applicable |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low/No Cost Project |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | ECO Analysis Performed |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: FN BUILDING NAME: Water Dry NUMBER: 1674-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | ECO Analysis Performed |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | ECO Analysis Performed |

PRELIMINARY EVALUATION OF ECO'S

AREA: FN BUILDING NAME: Glaze House NUMBER: 1800-00

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Not Applicable |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Not Applicable |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: FN BUILDING NAME: Final Blend NUMBER: 1827-00

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Not Applicable |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Not Applicable |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: FN BUILDING NAME: Can Pack NUMBER: 1877-00

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Not Applicable |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Not Applicable |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Cotton Warehouse NUMBER: 2000-00

| ECO Description | Project Status |
|--|-----------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Low Potential Savings |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Low Potential Savings |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low Potential Savings |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Low Potential Savings |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Dry House & Conv. NUMBER: 2010-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Low Potential Savings |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Low Potential Savings |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Low Potential Savings |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | ECO Analysis Performed |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Boiling Tub House NUMBER: 2019-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Low/No Cost Project |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | ECO Analysis Performed |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | ECO Analysis Performed |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Jordan Beaters NUMBER: 2022-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low/No Cost Project |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Low Potential Savings |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low Potential Savings |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Poacher & Blend. NUMBER: 2024-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | ECO Analysis Performed |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Low Potential Savings |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | ECO Analysis Performed |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Final Wringer NUMBER: 2026-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | ECO Analysis Performed |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Dehy Press House NUMBER: 2500-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Not Applicable |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Dip. Mix House NUMBER: 2506-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Low Potential Savings |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Low Potential Savings |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Mix House NUMBER: 2508-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Not Applicable |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Low Potential Savings |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Block House NUMBER: 2510-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate process | Low Potential Savings |
| I. Building ventilation systems | Not Applicable |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Low Potential Savings |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Low Potential Savings |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECOS

AREA: Green B-Line BUILDING NAME: Finishing Press & Cut House NUMBER: 2516

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | LPS |
| B. Efficient motors & var. speed drive | LPS |
| C. Production equipment scheduling | LPS |
| D. Waste heat recovery | LPS |
| E. Automated production controls | LPS |
| F. Improve facility layout | LPS |
| G. Solar applications | NA |
| H. Consolidate process | NA |
| I. Building ventilation systems | LPS |
| J. Production equipment maintenance | LPS |
| K. Improved methods/controls | LPS |
| L. Steam/condensate distribution | LPS |
| M. Compressed air systems | NA |
| N. Lighting systems | LPS |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Hydr. Pump House NUMBER: 2521-00

| ECO Description | Project Status |
|--|-----------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Low Potential Savings |
| O. Electrical distribution | Low Potential Savings |
| P. Radiant heating | Low Potential Savings |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low Potential Savings |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Low/No Cost Project |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: A.C. Vapor Recov. NUMBER: 2555-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | ECO Analysis Performed |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Low Potential Savings |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low Potential Savings |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECOS

AREA: C-Line

BUILDING NAME: Cutting and Press

NUMBER: 3513

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | LPS |
| B. Efficient motors & var. speed drive | ECO |
| C. Production equipment scheduling | LPS |
| D. Waste heat recovery | LPS |
| E. Automated production controls | LPS |
| F. Improve facility layout | LPS |
| G. Solar applications | NA |
| H. Consolidate process | NA |
| I. Building ventilation systems | LPS |
| J. Production equipment maintenance | LPS |
| K. Improved methods/controls | LPS |
| L. Steam/condensate distribution | LPS |
| M. Compressed air systems | NA |
| N. Lighting systems | ECO |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | ECO |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECOS

AREA: N6

BUILDING NAME: Premix House

NUMBER: 3647

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | LPS |
| B. Efficient motors & var. speed drive | ECO |
| C. Production equipment scheduling | LPS |
| D. Waste heat recovery | LPS |
| E. Automated production controls | LPS |
| F. Improve facility layout | LPS |
| G. Solar applications | NA |
| H. Consolidate process | LPS |
| I. Building ventilation systems | LPS |
| J. Production equipment maintenance | LPS |
| K. Improved methods/controls | LPS |
| L. Steam/condensate distribution | LPS |
| M. Compressed air systems | NA |
| N. Lighting systems | ECO |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECO'S

AREA: GP BUILDING NAME: Power House # 2 NUMBER: 4329-00

| ECO Description | Project Status |
|--|---------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Not Applicable |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low/No Cost Project |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Not Applicable |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: GP BUILDING NAME: Inert Gas House NUMBER: 4903-00

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Not Applicable |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Not Applicable |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Final Mix House NUMBER: 4906-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Low Potential Savings |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Low Potential Savings |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: NC BUILDING NAME: Press & Cutting NUMBER: 4908-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Low Potential Savings |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Low Potential Savings |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low/No Cost Project |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Saw & Inhibiting NUMBER: 4912-03

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Low Potential Savings |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Low Potential Savings |
| U. Insulation | Low/No Cost Project |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Saw & Inhibiting NUMBER: 4912-04

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Low Potential Savings |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Low Potential Savings |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Pin Assembly NUMBER: 4912-07

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Low/No Cost Project |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | ECO Analysis Performed |
| U. Insulation | Low/No Cost Project |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Mold Loading NUMBER: 4912-11

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Low/No Cost Project |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Low Potential Savings |
| U. Insulation | Low/No Cost Project |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Spiral Wrap NUMBER: 4912-15

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Low Potential Savings |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Curing House NUMBER: 4912-27

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Low Potential Savings |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | ECO Analysis Performed |

PRELIMINARY EVALUATION OF ECO'S

AREA: MF BUILDING NAME: Forced Air Dry NUMBER: 4912-34

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | ECO Analysis Performed |

PRELIMINARY EVALUATION OF ECO'S

AREA: MF BUILDING NAME: Forced Air Dry NUMBER: 4912-40

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Review Previous EEAP |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Low/No Cost Project |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low/No Cost Project |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | ECO Analysis Performed |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Mold Assembly NUMBER: 4915-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Low Potential Savings |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Low/No Cost Project |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low Potential Savings |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Dessicator Insp. NUMBER: 4921-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low Potential Savings |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Motor Load House NUMBER: 4924-01

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Low/No Cost Project |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Low/No Cost Project |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Low Potential Savings |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Low Potential Savings |
| U. Insulation | Low Potential Savings |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Low Potential Savings |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Dowel Rod NUMBER: 4924-05

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Low Potential Savings |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Machine & Sawing NUMBER: 4924-06

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Low Potential Savings |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Low/No Cost Project |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Low Potential Savings |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Finishing Oper. NUMBER: 4925-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Low Potential Savings |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Low Potential Savings |
| U. Insulation | Low Potential Savings |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: TOW Saw House NUMBER: 4951-02

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: 15" Press House NUMBER: 5008-01

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Low/No Cost Project |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Low/No Cost Project |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low/No Cost Project |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Igniter Assembly NUMBER: 5010-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Low Potential Savings |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Low Potential Savings |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECOS

AREA: 1st R.P. BUILDING NAME: Paste Blending House NUMBER: 6304

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | LPS |
| B. Efficient motors & var. speed drive | ECO |
| C. Production equipment scheduling | LPS |
| D. Waste heat recovery | LPS |
| E. Automated production controls | LPS |
| F. Improve facility layout | LPS |
| G. Solar applications | LPS |
| H. Consolidate process | LPS |
| I. Building ventilation systems | LPS |
| J. Production equipment maintenance | LPS |
| K. Improved methods/controls | LPS |
| L. Steam/condensate distribution | LPS |
| M. Compressed air systems | NA |
| N. Lighting systems | ECO |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECOS

AREA: 1st R.P. BUILDING NAME: Differential & Even Speed Roll House NUMBER: 7104

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | LPS |
| B. Efficient motors & var. speed drive | ECO |
| C. Production equipment scheduling | LPS |
| D. Waste heat recovery | LPS |
| E. Automated production controls | LPS |
| F. Improve facility layout | LPS |
| G. Solar applications | LPS |
| H. Consolidate process | LPS |
| I. Building ventilation systems | LPS |
| J. Production equipment maintenance | LPS |
| K. Improved methods/controls | LPS |
| L. Steam/condensate distribution | LPS |
| M. Compressed air systems | NA |
| N. Lighting systems | ECO |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECO'S

AREA: RP BUILDING NAME: Dry House No. 6 NUMBER: 7106-06

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | ECO Analysis Performed |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | ECO Analysis Performed |
| L. Steam/condensate distribution | Low/No Cost Project |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low/No Cost Project |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | ECO Analysis Performed |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Roll House NUMBER: 7113-RK

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | ECO Analysis Performed |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Low Potential Savings |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Low Potential Savings |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RP BUILDING NAME: Roll House NUMBER: 7113-RP

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Low Potential Savings |
| I. Building ventilation systems | Low/No Cost Project |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low Potential Savings |
| L. Steam/condensate distribution | Low/No Cost Project |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | ECO Analysis Performed |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECOS

AREA: 1st R.P. BUILDING NAME: Carpet Roll & Slitter House NUMBER: 7127

| ECO Description | Project Status |
|--|----------------|
| A. Production equipment changes | LPS |
| B. Efficient motors & var. speed drive | ECO |
| C. Production equipment scheduling | LPS |
| D. Waste heat recovery | LPS |
| E. Automated production controls | LPS |
| F. Improve facility layout | LPS |
| G. Solar applications | LPS |
| H. Consolidate process | LPS |
| I. Building ventilation systems | LPS |
| J. Production equipment maintenance | LPS |
| K. Improved methods/controls | LPS |
| L. Steam/condensate distribution | LPS |
| M. Compressed air systems | NA |
| N. Lighting systems | ECO |
| O. Electrical distribution | LPS |
| P. Radiant heating | LPS |
| Q. Loading dock seals | NA |
| R. Thermal energy storage | NA |
| S. Flue gas recirculation | NA |
| T. Ventilation instead of A/C | NA |
| U. Insulation | LPS |
| V. Reduction of glass area | LPS |
| W. Cargo door strip curtains | NA |
| X. Other applicable ECOS | LPS |

PRELIMINARY EVALUATION OF ECO'S

AREA: RK BUILDING NAME: Ex. Grain Finish NUMBER: 7801-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low/No Cost Project |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low Potential Savings |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Low/No Cost Project |

PRELIMINARY EVALUATION OF ECO'S

AREA: NG BUILDING NAME: Slurry Mix NUMBER: 9304-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | ECO Analysis Performed |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Not Applicable |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | Not Applicable |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low Potential Savings |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RP BUILDING NAME: Rolled Powder NUMBER: 9309-03

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | ECO Analysis Performed |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Low Potential Savings |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low/No Cost Project |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Low Potential Savings |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Low/No Cost Project |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Low Potential Savings |
| X. Other applicable ECO's | Low/No Cost Project |

PRELIMINARY EVALUATION OF ECO'S

AREA: RP BUILDING NAME: Rolled Powder NUMBER: 9309-04

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Low/No Cost Project |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Low Potential Savings |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RP BUILDING NAME: Rolled Powder NUMBER: 9310-02

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Low/No Cost Project |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Low Potential Savings |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Low Potential Savings |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RP BUILDING NAME: Blender House NUMBER: 9334-15

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Low Potential Savings |
| F. Improve facility layout | Low Potential Savings |
| G. Solar applications | Low Potential Savings |
| H. Consolidate process | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RP BUILDING NAME: Rest House NUMBER: 9334-17

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | Low Potential Savings |
| C. Production equipment scheduling | Not Applicable |
| D. Waste heat recovery | Not Applicable |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Not Applicable |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Review Previous EEAP |
| M. Compressed air systems | Not Applicable |
| N. Lighting systems | ECO Analysis Performed |
| O. Electrical distribution | Not Applicable |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Low Potential Savings |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: RP BUILDING NAME: Compressor House NUMBER: 9354-00

| ECO Description | Project Status |
|--|------------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | ECO Analysis Performed |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Low Potential Savings |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Low/No Cost Project |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Low Potential Savings |
| N. Lighting systems | Low Potential Savings |
| O. Electrical distribution | Low Potential Savings |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: NG BUILDING NAME: Generator House NUMBER: 9467-00

| ECO Description | Project Status |
|--|-----------------------|
| A. Production equipment changes | Not Applicable |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Not Applicable |
| H. Consolidate processes | Low Potential Savings |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Low Potential Savings |
| N. Lighting systems | Low Potential Savings |
| O. Electrical distribution | Low Potential Savings |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

PRELIMINARY EVALUATION OF ECO'S

AREA: NG BUILDING NAME: Compressor House NUMBER: 9488-00

| ECO Description | Project Status |
|--|-----------------------|
| A. Production equipment changes | Low Potential Savings |
| B. Efficient motors & var. speed drive | Not Applicable |
| C. Production equipment scheduling | Low Potential Savings |
| D. Waste heat recovery | Low Potential Savings |
| E. Automated production controls | Not Applicable |
| F. Improve facility layout | Not Applicable |
| G. Solar applications | Low Potential Savings |
| H. Consolidate processes | Low Potential Savings |
| I. Building ventilation systems | Low Potential Savings |
| J. Production equipment maintenance | Not Applicable |
| K. Improved methods/controls | Not Applicable |
| L. Steam/condensate distribution | Not Applicable |
| M. Compressed air systems | Low Potential Savings |
| N. Lighting systems | Low Potential Savings |
| O. Electrical distribution | Low Potential Savings |
| P. Radiant heating | Not Applicable |
| Q. Loading dock seals | Not Applicable |
| R. Thermal energy storage | Not Applicable |
| S. Flue gas recirculation | Not Applicable |
| T. Ventilation instead of A/C | Not Applicable |
| U. Insulation | Not Applicable |
| V. Reduction of glass area | Not Applicable |
| W. Cargo door strip curtains | Not Applicable |
| X. Other applicable ECO's | Not Applicable |

ECO# FN-U-1

COVER WATER DRY TANK SURFACE WITH SPHERES

Assumptions:

1. Heat losses due to radiation from the tank are neglected due to the low temperature difference and being indoors.
2. Heat losses due to convection from the tank are neglected due to the still air conditions in the building.
3. The average room conditions are 70°F db, 60% RH, 56°F dew point.
4. The tank temperature is 149°F. Waterland & Viar, Industrial Steam System Analysis for RAAP.
5. The tank diameter is 16 Feet. RAAP building inventory printout.
6. The evaporation rate is given by the following equation:

$$\dot{m}_{\text{evap}} \left(\frac{\text{lb}}{\text{hr}} \right) = \frac{A (95 + 0.425 v)}{Y} (p_w - p_a)$$

ASHRAE HVAC Systems Handbook, 1987, page 20.8.

Calculations:

$$\text{Area of surface} = \pi r^2 = \pi (8 \text{ ft})^2 = 201 \text{ ft}^2$$

$$Q_{\text{conduction}} = UA \Delta T$$

$$Q_{\text{evaporation}} = \dot{m} (C_{\text{vap}} + C_p \Delta T)$$

Plastic Spheres (Continued):

$$U_{Top} = 1/R_{Air} = 1/0.68 = 1.47 \text{ Btu/hr} \cdot \text{ft}^2 \cdot ^\circ\text{F}$$

$$\Delta T = 149^\circ\text{F} - 70^\circ\text{F} = 79^\circ\text{F}$$

$$Y = h_{fg} = \text{heat of vaporization @ } 149^\circ\text{F} = 1008.3 \text{ Btu/lb} \quad \text{ASHRAE FUND. Table 4, p. 6.15}$$

$$C_p = 1 \text{ Btu/lb} \cdot ^\circ\text{F}$$

$$V = \text{air velocity} = 1 \text{ ft/min}$$

$$p_w = \text{Sat. Vapor Press. @ } 149^\circ\text{F} \approx p_s = 7.394 \text{ in. Hg.}$$

ASHRAE Fund.
Table 2, p. 6.8

$$p_a = \text{Sat. Vapor Press. @ } 56^\circ\text{F (d.pt.)} = 0.452 \text{ in. Hg.}$$

ASHRAE Fund.
Table 2, p. 6.6

$$\dot{m}_{\text{evap}} = \frac{201 (95 + 0.425 \times 1)}{1008} (7.394 - 0.452) = 1 \text{ (lb/hr)}$$

$$\dot{m}_{\text{evap}} = 132 \text{ lb/hr}$$

$$\text{FY 89 WD cycles} = \frac{181 \text{ FY 88 WD cycles}}{12 \times 10^6 \text{ \#NC}} \times 25 \times 10^6 \text{ \#NC} = 377$$

$$377 \text{ WD cycles} \div 15 \text{ Active bldgs} \div 2 \text{ tanks/bldg} = 12.6 \frac{\text{cycles}}{\text{tank}}$$

$$\text{FY 88 cycles/tank} = 181 \text{ WD cycles} \div 8 \text{ bldgs} \div 2 \text{ tanks ea} = 11.3$$

Use ~ 12 WD cycles/tank per year

$$\text{Average cycle time} = \frac{65000 \text{ hours}}{181 \text{ cycles}} \times \frac{1 \text{ day}}{24 \text{ hrs}} = 15 \frac{\text{days}}{\text{cycle}} = 360 \frac{\text{hrs}}{\text{cycle}}$$

$$12 \text{ cyc/yr} \times 360 \text{ hr/cycle} = 4320 \text{ hours/yr}$$

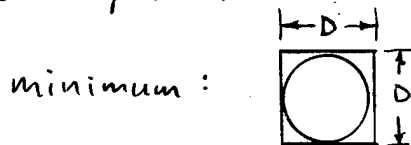
Plastic Spheres (Continued) :

$$Q_{\text{Cond}} = 1.47 \frac{\text{Btu}}{\text{hr} \cdot \text{ft}^2 \cdot \text{°F}} \times 201 \text{ft}^2 \times 79 \text{°F} \times 4320 \frac{\text{hrs}}{\text{yr}} = \underline{100.8 \text{ MBtu/yr}}$$

$$Q_{\text{Evap}} = 132 \frac{\text{lb}}{\text{hr}} \times 4320 \frac{\text{hr}}{\text{yr}} \times \left[1008.3 \frac{\text{Btu}}{\text{lb}} + 1 \frac{\text{Btu}}{\text{lb} \cdot \text{°F}} \times (149 - 53) \text{°F} \right]$$

$$Q_{\text{Evap}} = 570,240 \frac{\text{lb}}{\text{yr}} \times \left(1008.3 \frac{\text{Btu}}{\text{lb}} + 96 \frac{\text{Btu}}{\text{lb}} \right) = \underline{629.7 \text{ MBtu/yr}}$$

Exposed Surface Area Reduction By Addition of Plastic Spheres:



$$\frac{\text{area of circle}}{\text{area of square}} = \frac{\pi D^2/4}{D \times D} = \pi/4 = 0.785$$

Maximum = 0.884 (see attached calculations)

Use 0.85

Assume 2" plastic spheres with a 1.5" air space

Neglect R-Value of plastic

$$\text{Minimum } R_{\text{Air space}} = 0.77 \frac{\text{ft}^2 \cdot \text{hr} \cdot \text{°F}}{\text{Btu}} \quad \text{1981 ASHRAE Fund. Page 23.13, Table 2}$$

$$U_{\text{spheres}} = 1/R_T = \frac{1}{R_{\text{air}} + R_{\text{film}}} = \frac{1}{.77 + .68} = 0.69 \text{ Btu/} \text{hr} \cdot \text{ft}^2 \cdot \text{°F}$$

$$U_{\text{surface}} = 0.85 \times 0.69 \frac{\text{Btu}}{\text{hr} \cdot \text{ft}^2 \cdot \text{°F}} + 0.15 \times 1.47 \frac{\text{Btu}}{\text{hr} \cdot \text{ft}^2 \cdot \text{°F}} = 0.81 \text{ Btu/} \text{hr} \cdot \text{ft}^2 \cdot \text{°F}$$

Plastic Spheres (Continued): (FN-U-1)

$$Q_{\text{cond-new}} = UA\Delta T = 0.51 \frac{\text{Btu}}{\text{hr} \cdot \text{ft}^2 \cdot \text{°F}} \times 201 \text{ ft}^2 \times 79 \text{ °F} \times 4320 \text{ hr/yr}$$

$$= 55.6 \text{ MBtu/yr}$$

$$Q_{\text{Evap-new}} = Q_{\text{Evap}} \times (1 - 0.85) = 629.7 \frac{\text{MBtu}}{\text{hr}} \times 0.15$$

$$= 94.5 \text{ MBtu/yr}$$

Steam Savings:

$$\text{Savings} = (Q_{\text{old}} - Q_{\text{new}}) \times \text{No. Tanks}$$

$$= \left[(100.8 + 629.7) \frac{\text{MBtu}}{\text{yr}} - (55.6 + 94.5) \frac{\text{MBtu}}{\text{yr}} \right] \times 2 \frac{\text{Tanks}}{\text{bldg}} \times 8 \text{ bldg}$$

$$\text{Savings} = 9286.4 \text{ MBtu/yr}$$

Coal Savings:

Savings = Steam Savings + ^{Steam Savings} factor

$$\text{Energy} = 9286.4 \frac{\text{MBtu}}{\text{yr}} \times 1.32 = 12,258 \frac{\text{MBtu}}{\text{yr}}$$

$$\text{Cost} = 12,258 \frac{\text{MBtu}}{\text{yr}} \times 1.61 \frac{\$}{\text{MBtu}} = \$19,735 / \text{yr}$$

Elec. Price Diff. Costs:

$$\$1.11 \times 9286.4 = \$10,308 / \text{yr}$$

FN-U-1

Cost Savings:

$$\begin{aligned}\text{Cost Savings} &= \text{COST \$ SAVING} - \text{EL PRICE DIFF COSTS} \\ &= \$19,735 - 10,308 = \underline{\$9427 \text{ yr.}}\end{aligned}$$

Construction Cost:

Project Cost = \$49,899 See Construction Cost Estimate Sheet.

2" polypropylene or HDPE hollow spheres

$$500 \frac{\text{balls}}{\text{case}} \times \frac{\pi D^2}{4} \times \frac{1 \text{ ft}^2}{144 \text{ in}^2} = 500 \times \frac{\pi}{144} \text{ ft}^2/\text{case} = 10.9 \text{ ft}^2/\text{case}$$

$$10.9 \text{ ft}^2/\text{case} \div 0.85 (\% \text{ cover}) = 12.8 \text{ ft}^2 \text{ coverage per case}$$

$$201 \text{ ft}^2 \div 12.8 \text{ ft}^2/\text{case} = 15.7 \Rightarrow 16 \text{ cases / tank}$$

Simple Payback

$$\text{Payback} = \text{Cost} \div \text{Savings}$$

$$= \$49,899 \div \$9427 = \underline{5.3 \text{ years}}$$

Cover Water Dry Tanks

$$A_s = \text{Surface Area} = 6D \times 8D$$

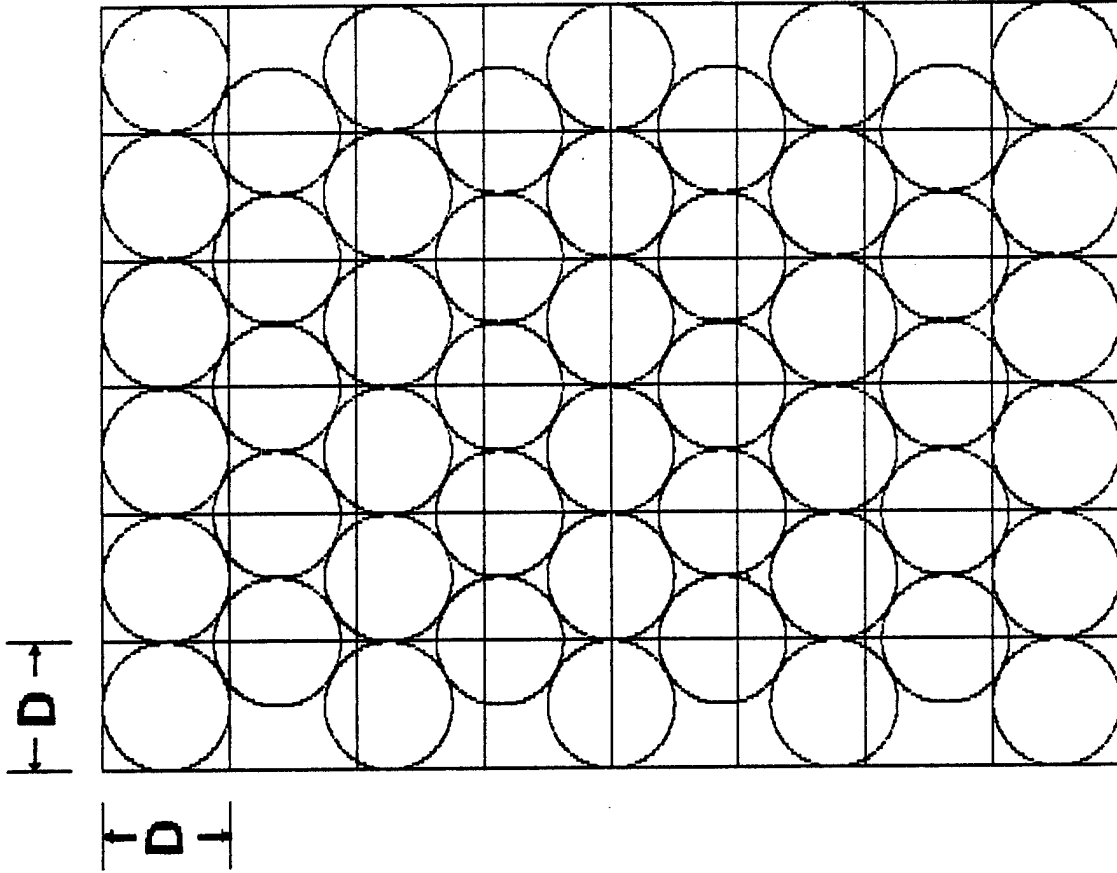
$$A_c = \text{Circle Areas} = 6 \times 9 \times \frac{\pi D^2}{4}$$

$$C = \% \text{ Coverage} = \frac{A_c}{A_s} \times 100$$

$$C = \frac{6 \times 9 \times \frac{\pi D^2}{4}}{6D \times 8D} \times 100$$

$$C = \frac{9 \times \pi}{4 \times 8} \times 100 = \frac{9\pi}{32} \times 100$$

$$C = \underline{88.4\%}$$



R S H 38 (3-63)

Water Dry House

PSYCHROMETRIC CHART

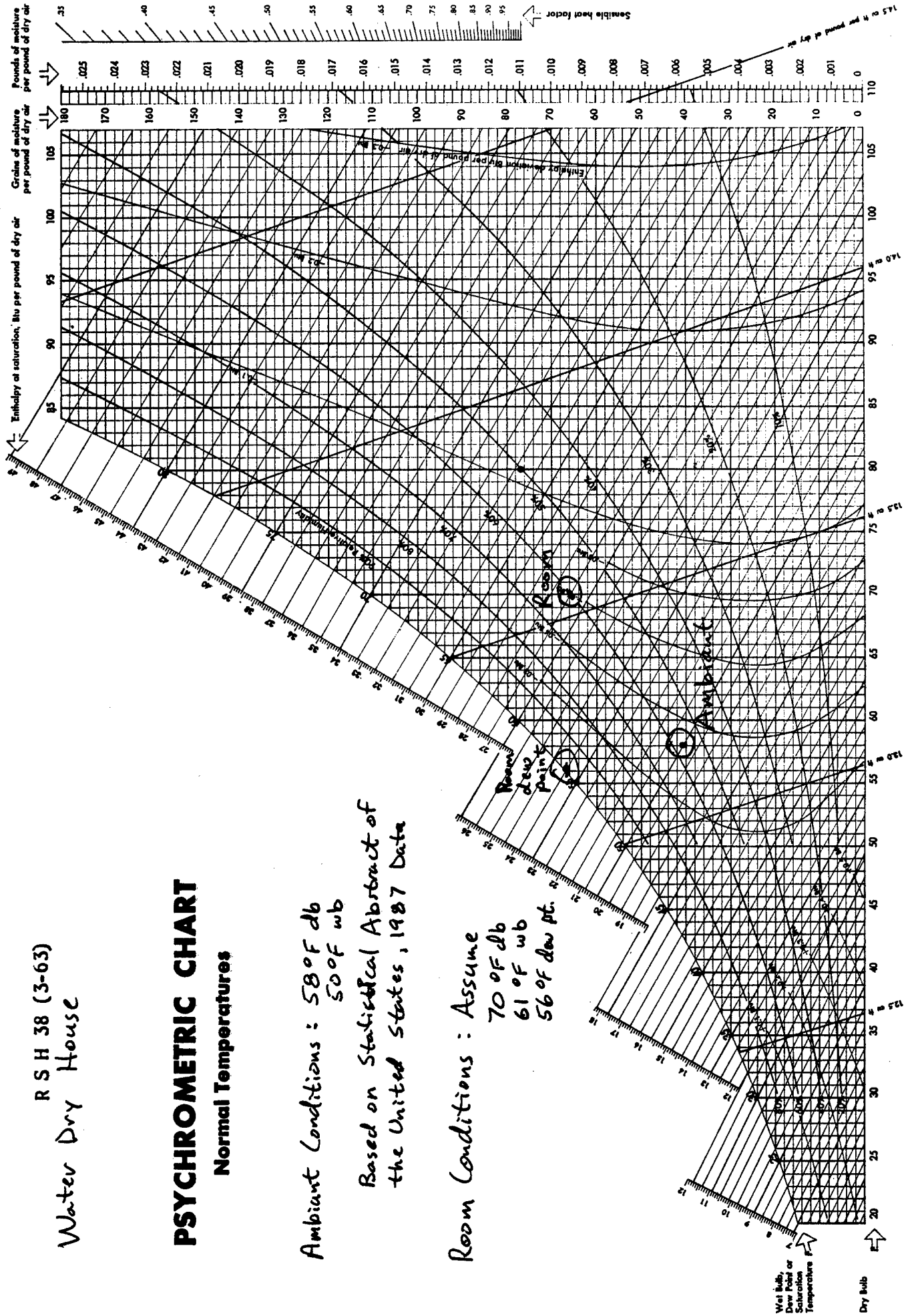
Normal Temperatures

Ambiant Conditions: 58°F db
50°F wb

Based on Statistical Abstract of
the United States, 1987 Data

Room Conditions: Assume
70°F db
61°F wb
56°F dew pt.

Cover Water Dry Tanks



800-468-1501

Project No. 2900379-000

Local _____ (L.D.) _____ Placed _____ Rec'd. _____ Date 6/4/90

B. Todd _____ Conversed With Gary Lyons
Of Mid-America Plastics _____ Regarding Hollow Plastic Spheres

Dia = 3/4" 1000 \$39.40 /case + shipping

1 1/2" 1000 \$143.50

2" 500 \$123.00

4" 100 \$203.00

Polypropylene or HDPE

90 fumes reduction

88.3 Evap. reduction

69.5 % Fuel savings

water with ether (small amounts) and alcohol

Gary will fax product info to me today.

Distribution:

MID-AMERICA PLASTICS, INC.

Plastic Specialists / Fabrication & Distribution

700 Industrial Circle So.

Shakopee, Minnesota 55379

612/445-7667 / FAX# 612/445-2974

800/468-1541

DATE:

4-6-90

TO:

73

ATTN:

BILL TOLD X2653

Number of pages (Including this cover page)

2

REGARDING:

INFO ON Plastic Balls

SIGNATURE

Gary Lyon

Mid-America Plastics, Inc.

MAP FAX # (612) 445-2974

6124452974

JUN- 4-90 MON 9:21 MID AMERICA PLSTCS

P. 02

THE ENERGY SAVERS and POLLUTION STOPPERS



**CUT HEAT LOSSES !
SAVE FACTORY MAINTENANCE !
IMPROVE SAFETY !
REMOVE FUMES AND ODORS !**

**PROVEN to Reduce Fuel Costs 19.5%
Reduces Fumes 90%
Reduces Evaporation 88.3%
ALL PLASTIC FLOATING SPHERES**

Spheres float on surface of liquid in open tank and thereby greatly reduce the exposed liquid surface area — up to 90%. Dramatically diminishes objectionable fumes and odors. Blanket of spheres also insulates heated liquid reducing evaporation and heat requirements.

Ideal for plating tanks and similar open tank installations where the liquid surface can be covered with a blanket of spheres without impeding access to the tank for process purposes.

Spheres are hollow and will float on any liquid. Fully round. No welt or rim on which chemicals can deposit and being smooth they ensure a much tighter surface cover. Polypropylene, non-toxic and able to withstand continuous working temperatures of 110°C (230°F) polypropylene is suitable for use in most known chemicals.

High Density Polyethylene generally suitable as above but with a continuous working temperature limitation of 80°C (176°F) softening point about 110°C (230°F). High density polyethylene has better chemical resistance to certain compounds like oil, and other hydrocarbons. Also less stress cracking at low temperatures than polypropylene. Color white translucent except 100 MIA, black for outside use.

APPLICATIONS

METAL WORKING — In Pickling and Chromating Tanks.
PLATING: Manual Chromium Line. Reduces Spray Splashing.
PETROLEUM: Air Pollution, Noxious Odors, Waste Collection Pits.
FOOD: Reduces Vapor, Smell in Bacon Manufacturing.
POWER STATION: Surge Tank Reservoir of Hot Boiler — No Steam.
SWIMMING POOLS: Reduces Heat Loss.



| POLYPROPYLENE | | HIGH DENSITY POLYETHYLENE | | DIMENSIONS | | | |
|---------------|----------------|---------------------------|----------------|---------------|------------------|-------------------------|--------------|
| Stock No. | Price Per Cans | Stock No. | Price Per Cans | Diameter (mm) | Approx. # per 50 | No. Required Per Sq Ft. | No. to Cover |

mcip

MID-AMERICA PLASTICS, INC.

Plastic Specialists / Fabrication & Distribution

700 Industrial Circle S. • Brookville, Minnesota 55379

Phone 612 445-7867

ECO# FN-U-2

INSULATE FIBERGLASS WATER DRY TANKS

Assumptions:

1. The heat loss by radiation from the tank is neglected due to the low temperature difference and being indoors.
2. The heat loss by convection from the tank is neglected due to the still air conditions in the building.
3. The average room temperature is 70°F.
4. The tank temperature is 149°F. Waterland and Viar, Industrial Steam System Analysis.
5. The tank dimensions are 9 feet high with a 16 foot diameter.
6. The R value for the fiberglass tank is approximately equal to that of 1/4" asbestos cement siding.

Calculations:

$$Q_{sides} = U_{sides} A_{sides} \Delta T$$

$$U_{sides} = 1/R_{sides} = \frac{1}{R_{tank} + R_{air}} = \frac{1}{0.21 + 0.68} = 1.12 \frac{\text{Btu}}{\text{hr} \cdot \text{ft}^2 \cdot \text{°F}}$$

$$A_{sides} = 2\pi r h = 2 \times \pi \times 8\text{ft} \times 9\text{ft} = 452 \text{ft}^2$$

$$\Delta T = T_{tank} - T_{air} = 149\text{°F} - 70\text{°F} = 79\text{°F}$$

FN-U-2
Water Dry Tank Insulation (Continued):

$$Q_{sides} = 1.12 \frac{\text{Btu}}{\text{hr} \cdot \text{ft}^2 \cdot ^\circ\text{F}} \times 452 \text{ ft}^2 \times 79^\circ\text{F} = 39,993 \text{ Btu/hr}$$

Add 2" Fiberglass insulation wrap with metal jacketing to the sides of the tank.

$$U_{w/ins} = 1/R_{sides} = \frac{1}{0.21 + 6.9 + 0.68} = 0.13 \frac{\text{Btu}}{\text{hr} \cdot \text{ft}^2 \cdot ^\circ\text{F}}$$

$$Q_{w/ins} = 0.13 \frac{\text{Btu}}{\text{hr} \cdot \text{ft}^2 \cdot ^\circ\text{F}} \times 452 \text{ ft}^2 \times 79^\circ\text{F} = 4,642 \text{ Btu/hr}$$

From ECO FN-S-1 calcs., the water dry tanks operate approximately 4320 hr/yr

Steam Savings:

$$\begin{aligned} \text{Savings} &= (Q_{sides} - Q_{w/ins}) Q_p \text{ Hrs.} \times \# \text{ tanks} \\ &= (39,993 \frac{\text{Btu}}{\text{hr}} - 4,642 \frac{\text{Btu}}{\text{hr}}) \times 4320 \frac{\text{hr}}{\text{yr}} \times 14 \text{ tanks} \end{aligned}$$

$$\text{Savings} = 2138.0 \text{ MBtu/yr}$$

Coal Savings:

$$\text{Energy Savings} = 2138.0 \frac{\text{MBtu}}{\text{yr}} \times 1.32 = \underline{2822 \frac{\text{MBtu}}{\text{yr}}}$$

$$\text{Cost Savings} = \frac{\text{MBtu}}{\text{yr}} \times 1.61 \text{ \$/MBtu} = \underline{\$ 4543 / \text{yr}}$$

$$\text{Elec. Price Diff Costs} = 2138.0 \frac{\text{MBtu}}{\text{yr}} \times 1.11 \text{ \$/MBtu} = \$ 2373 / \text{yr} \quad 3/91$$

FN-U-2

Water Dry Tank Insulation (Continued):

$$\begin{aligned}\text{Cost Savings} &= \text{Coal \$ savings} - \text{Elec Price Diff costs} \\ &= \$4543 - 2373 = \underline{\$2170/\text{yr}}\end{aligned}$$

$$\text{Savings} = \text{Coal \$ Savings} - \text{\$/yr}$$

Construction Cost:

$$\text{Project Cost} = \$43,512$$

See Construction Cost Estimate Sheet

Simple Payback:

$$\begin{aligned}\text{payback} &= \text{Cost} \div \text{Savings} \\ &= \$43512 \div 2170 \text{ \$/yr} = \underline{20.1 \text{ years}}\end{aligned}$$

Project No. 290 0379 000Local L.D. Placed Rec'd. 6-5-90W. ToddConversed With Sid JenkinsOf Jensco S+S Insulation Regarding Water Dry Tank Insulation

Given the conditions Sid suggested=

1" to 2" Fiberglass wrap @ \$2.50 to \$3.00 per SF

metal Jacketing @ \$1.00 per SF

Multiply by 2 For Military Specs.

The above values are installed costs.

Distribution:

ECO # GP-B-1 REPLACE EXISTING MOTORS w/ ENERGY
EFFICIENT MOTORS

Replacement of existing standard duty motors with energy efficient types was evaluated for various operating times.

A computer spreadsheet was developed to calculate the costs, energy savings, and paybacks for motors ranging from 1 hp to 300 hp. Page 2 shows the formulas which are contained in the spreadsheet. Pages 6 through 11 are printouts of the spreadsheet, for hours of operation including:
on a per unit basis

| | |
|-----------|-----------|
| 8 hr/day | 5 days/wk |
| 8 hr/day | 7 days/wk |
| 16 hr/day | 5 days/wk |
| 16 hr/day | 7 days/wk |
| 24 hr/day | 5 days/wk |
| 24 hr/day | 7 days/wk |

Pages 3 & 4 summarize the costs and savings for all motors operating 24 hr/day, 5 days/wk which are from 10 hp to 150 hp.

ECO# GP-B-1

REPLACE EXISTING MOTORS W/ ENERGY-EFFICIENT MOTORS CALCULATION

ASSUMPTIONS MOTORS ARE EXPLOSION-PROOF FOR CLASS I, GROUP D & CLASS I, F&G
1800 RPM, 460 V, 3-PHASE

COSTS MATERIAL COSTS ARE FROM RELIANCE ELECTRIC COMPANY
LIST PRICES, WITH A CONTRACTORS DISCOUNT FACTOR
OF 0.75 FOR ENERGY-EFFICIENT MOTORS.

LABOR COSTS ARE FROM 1989 MEANS ELECTRICAL CATALOG
FOR INSTALLATION OF MOTORS BY HP. THIS VALUE WAS
MULTIPLIED BY 2 TO ACCOUNT FOR REMOVAL OF THE
OLD MOTOR. THE LABOR FACTOR OF 0.683 WAS USED
TO ADJUST FOR GEOGRAPHICAL LOCATION.

$$\text{NET COST (1990 \$)} = (1.045 \times \text{MAT'L} + 1.2 \times \text{LABOR}) \times 1.661$$

$$\begin{aligned} \text{SAVINGS} &= \text{MOTOR HP} \times 0.746 \frac{\text{KW}}{\text{HP}} \times \left[\frac{1}{\text{S-D NOM. EFF.}} - \frac{1}{\text{EE NOM. EFF.}} \right] \times \frac{\text{HRS}}{\text{YR}} \times \frac{\$0.03026}{\text{KWH}} \\ &= \$/\text{YR} \end{aligned}$$

$$\text{PAYBACK} = \frac{\text{NET COST (\$)}}{\text{SAVINGS (\$/YR)}} = \text{YRS}$$

AP ENERGY EFFICIENT MOTOR PROJECTS

FILENAME: RMOTEEV4

DATE: 12 JUNE 90

| MOTOR SIZE (HP) | TOTAL NO. OF MOTORS | NO. OF MOTORS OPERATING 3 SH, 5 D/WK | CONTRACTOR | LABOR | CONSTR COST (1990\$) | REPLACE OPERATING MOTORS CALCULATION | | | | |
|-----------------------|---------------------------|---|--|---|----------------------------|--------------------------------------|-------------------|--------------|----------------------|------------------|
| | | | RELIANCE ENERGY-EFF. EXP-PROOF (1990\$) | REMOVE OR INSTALL MOTOR (1990\$) | | ENERGY SAVINGS | | COST SAVINGS | | |
| | | | | | | PER MOTOR (KWH/YR) | TOTAL (KWH/YR) | (MMBTU/YR) | PER MOTOR (\$/YR) | TOTAL (\$/YR) |
| 10 | 523 | 105 | 928 | 33 | 164,216 | 2,837 | 297,878 | 1,017 | 86 | 9,014 |
| 15 | 412 | 82 | 1,213 | 42 | 167,029 | 5,522 | 452,777 | 1,545 | 167 | 13,701 |
| 20 | 184 | 37 | 1,440 | 51 | 89,722 | 6,873 | 254,284 | 868 | 208 | 7,695 |
| 25 | 288 | 58 | 1,806 | 53 | 174,117 | 7,053 | 409,079 | 1,396 | 213 | 12,379 |
| 30 | 166 | 33 | 2,029 | 55 | 110,752 | 7,635 | 251,968 | 860 | 231 | 7,625 |
| 40 | 157 | 31 | 2,740 | 66 | 139,564 | 11,464 | 355,383 | 1,213 | 347 | 10,754 |
| 50 | 140 | 28 | 3,223 | 82 | 148,684 | 9,373 | 262,451 | 896 | 284 | 7,942 |
| 60 | 100 | 20 | 4,511 | 96 | 147,275 | 14,090 | 281,796 | 962 | 426 | 8,527 |
| 75 | 71 | 14 | 5,509 | 109 | 125,533 | 19,557 | 273,794 | 934 | 592 | 8,285 |
| 100 | 67 | 13 | 6,900 | 147 | 146,468 | 28,130 | 365,692 | 1,248 | 851 | 11,066 |
| 125 | 44 | 9 | 9,023 | 188 | 132,458 | 37,709 | 339,384 | 1,158 | 1,141 | 10,270 |
| 150 | 28 | 6 | 10,273 | 222 | 100,716 | 35,619 | 213,715 | 729 | 1,078 | 6,467 |
| TOTAL | | | | | 1,646,533 | | 3,758,200 | 12,827 | | 113,723 |

ASSUMPTION: 20% OF THE MOTORS OPERATE 24 HRS/DAY, 5 DAYS/WEEK

RAAP ENERGY EFFICIENT MOTOR PROJECTS

FILENAME: RNOTE3

DATE: 8 MAY 98

| LIST PRICE CONTRACTOR | | | | LABOR | | MAT'L & LABOR | | EFFICIENCIES | | | | REPLACE OPERATING MOTORS CALCULATION | | | |
|-----------------------|--------------------------|--------------------------|------------------|--------------------------------------|--------------------------------|-------------------------|--|---------------------------------|---------------------------------|--------------------------------|--------------------------------|--------------------------------------|---------------------|----------------------|----------------------|
| MOTOR SIZE (HP) | RELANCE EXP-PROOF (1998) | RELANCE EXP-PROOF (1998) | EXP-PROOF (1998) | REMOVE OR INSTALL MOTOR (MEANS 1988) | REMOVE OR INSTALL MOTOR (1998) | PRICE W/ MARKUPS (1998) | | RELANCE STD MOTOR MIN. EFF. (%) | RELANCE STD MOTOR NOM. EFF. (%) | RELANCE EXP-PR XE MIN EFF. (%) | RELANCE EXP-PR XE NOM EFF. (%) | ENERGY SAVINGS (KWH/YR) | REDUCED DEMAND (KW) | COST SAVINGS (\$/YR) | SIMPLE PAYBACK (YRS) |
| | | | | | | | | | | | | | | | |
| 1 | 690 | 518 | 43 | 29 | 921 | | | 74.0% | 77.0% | 82.5% | 84.0% | 168 | 0.1 | 5 | 181.3 |
| 1.5 | 724 | 543 | 43 | 29 | 961 | | | 75.5% | 78.5% | 84.0% | 85.5% | 243 | 0.1 | 7 | 130.9 |
| 2 | 760 | 570 | 43 | 29 | 1004 | | | 78.5% | 81.5% | 85.5% | 86.5% | 220 | 0.1 | 7 | 150.7 |
| 3 | 765 | 574 | 43 | 29 | 1010 | | | 75.5% | 78.5% | 87.5% | 88.5% | 670 | 0.3 | 20 | 49.8 |
| 5 | 848 | 636 | 43 | 29 | 1108 | | | 80.0% | 82.5% | 87.5% | 88.5% | 638 | 0.3 | 19 | 57.4 |
| 7.5 | 1078 | 889 | 46 | 31 | 1387 | | | 81.5% | 84.0% | 89.5% | 90.2% | 952 | 0.5 | 29 | 48.1 |
| 10 | 1237 | 928 | 49 | 33 | 1582 | | | 82.5% | 85.5% | 89.5% | 90.2% | 946 | 0.5 | 29 | 55.3 |
| 15 | 1617 | 1213 | 61 | 42 | 2861 | | | 82.5% | 85.5% | 91.0% | 91.7% | 1841 | 0.9 | 56 | 37.0 |
| 20 | 1920 | 1440 | 75 | 51 | 2453 | | | 84.0% | 86.5% | 91.7% | 92.4% | 2291 | 1.1 | 69 | 35.4 |
| 25 | 2488 | 1886 | 78 | 53 | 3037 | | | 85.5% | 87.5% | 91.7% | 92.4% | 2351 | 1.1 | 71 | 42.7 |
| 30 | 2705 | 2029 | 81 | 55 | 3395 | | | 86.5% | 88.5% | 92.4% | 93.0% | 2545 | 1.2 | 77 | 44.1 |
| 40 | 3653 | 2740 | 97 | 66 | 4554 | | | 86.5% | 88.5% | 93.0% | 93.6% | 3821 | 1.8 | 116 | 39.4 |
| 50 | 4297 | 3223 | 120 | 82 | 5372 | | | 88.5% | 90.2% | 93.0% | 93.6% | 3124 | 1.5 | 95 | 56.8 |
| 60 | 6014 | 4511 | 140 | 96 | 7449 | | | 88.5% | 90.2% | 94.1% | 94.5% | 4697 | 2.3 | 142 | 52.4 |
| 75 | 7345 | 5509 | 160 | 109 | 9071 | | | 88.5% | 90.2% | 94.5% | 95.0% | 6519 | 3.1 | 197 | 46.0 |
| 100 | 9200 | 6900 | 215 | 147 | 11397 | | | 88.5% | 90.2% | 95.0% | 95.4% | 9377 | 4.5 | 284 | 48.2 |
| 125 | 12030 | 9023 | 275 | 188 | 14888 | | | 88.5% | 90.2% | 95.4% | 95.8% | 12570 | 6.0 | 380 | 39.1 |
| 150 | 13697 | 10273 | 325 | 222 | 16981 | | | 90.2% | 91.7% | 95.8% | 96.2% | 11873 | 5.7 | 359 | 47.3 |
| 200 | 16651 | 12488 | 390 | 266 | 20630 | | | 91.7% | 93.0% | 95.8% | 96.2% | 11100 | 5.3 | 336 | 61.4 |
| 250 | 20342 | 15257 | 455 | 311 | 25150 | | | 93.0% | 93.6% | 95.8% | 96.2% | 11201 | 5.4 | 339 | 74.2 |
| 300 | 21438 | 16079 | 520 | 355 | 26605 | | | 93.0% | 94.1% | 96.2% | 96.5% | 12303 | 5.9 | 372 | 71.5 |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT

MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE

SAVINGS = HP * 0.746 * [(1/ST EFF) - (1/EN EFF)] * HRS/YR * ELECCOST

OPERATING TIMES:

8 HRS/DAY

5 DAYS/WK = 2080 HRS/YR

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

GP-B-1

p.6 of 11

RAAP ENERGY EFFICIENT MOTOR PROJECTS

FILENAME: RMOTEE3

DATE: 8 MAY 98

| LIST PRICE CONTRACTOR | | | | LABOR | | MAT'L & LABOR | | EFFICIENCIES | | | | REPLACE OPERATING MOTORS CALCULATION | | | |
|-----------------------|-------------|-------------|----------------|-----------|------------|---------------|-----------|--------------|-----------|-------------------------------|---------------------------|--------------------------------------|----------------------------|--|--|
| MOTOR SIZE (HP) | RELANCE | RELANCE | REMOVE OR | REMOVE OR | PRICE | RELANCE | RELANCE | RELANCE | RELANCE | ENERGY SAVINGS (KWH/YR) | REDUCED DEMAND (KW) | COST SAVINGS (\$/YR) | SIMPLE PAYBACK (YRS) | | |
| | ENERGY-EFF. | ENERGY-EFF. | INSTALL | INSTALL | W/ MARKUPS | STD MOTOR | STD MOTOR | EXP-PR XE | EXP-PR XE | | | | | | |
| | EXP-PROOF | EXP-PROOF | MOTOR | MOTOR | (1998\$) | MIN. EFF. | NOM. EFF. | MIN EFF. | NOM EFF. | | | | | | |
| (1998\$) | (1998\$) | (1998\$) | (MEANS 1989\$) | (1998\$) | (1998\$) | (%) | (%) | (%) | (%) | | | | | | |
| 1 | 690 | 518 | 43 | 29 | 921 | 74.0% | 77.0% | 82.5% | 84.0% | 236 | 0.1 | 7 | 129.1 | | |
| 1.5 | 724 | 543 | 43 | 29 | 961 | 75.5% | 78.5% | 84.0% | 85.5% | 341 | 0.1 | 10 | 93.2 | | |
| 2 | 760 | 570 | 43 | 29 | 1004 | 78.5% | 81.5% | 85.5% | 86.5% | 309 | 0.1 | 9 | 107.4 | | |
| 3 | 765 | 574 | 43 | 29 | 1010 | 75.5% | 78.5% | 87.5% | 88.5% | 941 | 0.3 | 28 | 35.5 | | |
| 5 | 848 | 636 | 43 | 29 | 1108 | 80.0% | 82.5% | 87.5% | 88.5% | 895 | 0.3 | 27 | 40.9 | | |
| 7.5 | 1078 | 809 | 46 | 31 | 1387 | 81.5% | 84.0% | 89.5% | 90.2% | 1337 | 0.5 | 40 | 34.3 | | |
| 10 | 1237 | 928 | 49 | 33 | 1582 | 82.5% | 85.5% | 89.5% | 90.2% | 1328 | 0.5 | 40 | 39.4 | | |
| 15 | 1617 | 1213 | 61 | 42 | 2061 | 82.5% | 85.5% | 91.0% | 91.7% | 2584 | 0.9 | 70 | 26.4 | | |
| 20 | 1920 | 1440 | 75 | 51 | 2453 | 84.0% | 86.5% | 91.7% | 92.4% | 3216 | 1.1 | 97 | 25.2 | | |
| 25 | 2408 | 1806 | 78 | 53 | 3037 | 85.5% | 87.5% | 91.7% | 92.4% | 3300 | 1.1 | 100 | 30.4 | | |
| 30 | 2705 | 2029 | 81 | 55 | 3395 | 86.5% | 88.5% | 92.4% | 93.0% | 3573 | 1.2 | 108 | 31.4 | | |
| 40 | 3653 | 2740 | 97 | 66 | 4554 | 86.5% | 88.5% | 93.0% | 93.6% | 5365 | 1.8 | 162 | 28.1 | | |
| 50 | 4297 | 3223 | 120 | 82 | 5372 | 88.5% | 90.2% | 93.0% | 93.6% | 4386 | 1.5 | 133 | 40.5 | | |
| 60 | 6014 | 4511 | 140 | 96 | 7449 | 88.5% | 90.2% | 94.1% | 94.5% | 6593 | 2.3 | 200 | 37.3 | | |
| 75 | 7345 | 5509 | 160 | 109 | 9071 | 88.5% | 90.2% | 94.5% | 95.0% | 9152 | 3.1 | 277 | 32.8 | | |
| 100 | 9200 | 6900 | 215 | 147 | 11397 | 88.5% | 90.2% | 95.0% | 95.4% | 13163 | 4.5 | 398 | 28.6 | | |
| 125 | 12030 | 9023 | 275 | 188 | 14888 | 88.5% | 90.2% | 95.4% | 95.8% | 17646 | 6.0 | 534 | 27.9 | | |
| 150 | 13697 | 10273 | 325 | 222 | 16981 | 90.2% | 91.7% | 95.8% | 96.2% | 16668 | 5.7 | 504 | 33.7 | | |
| 200 | 16651 | 12488 | 390 | 266 | 20630 | 91.7% | 93.0% | 95.8% | 96.2% | 15583 | 5.3 | 472 | 43.8 | | |
| 250 | 20342 | 15257 | 455 | 311 | 25150 | 93.0% | 93.6% | 95.8% | 96.2% | 15725 | 5.4 | 476 | 52.9 | | |
| 300 | 21438 | 16079 | 520 | 355 | 26605 | 93.0% | 94.1% | 96.2% | 96.5% | 17272 | 5.9 | 523 | 50.9 | | |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT

MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE

SAVINGS = HP * 0.746 * [(1/ST EFF) - (1/EN EFF)] * HRS/YR * ELECCOST

OPERATING TIMES:

8 HRS/DAY

7 DAYS/WK = 2920 HRS/YR

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

GP-E-1

P. 7 of 11

RAAP ENERGY EFFICIENT MOTOR PROJECTS

FILENAME: RMOTEE3

DATE: 8 MAY 98

| LIST PRICE CONTRACTOR | | | | LABOR | | MAT'L & LABOR | | EFFICIENCIES | | | | REPLACE OPERATING MOTORS CALCULATION | | | |
|-----------------------|---|---|---|---|---------------------------------|-------------------------------|-------------------------------|------------------------------|------------------------------|---------|-------------------------------|--------------------------------------|----------------------------|----------------------------|--|
| MOTOR SIZE (HP) | RELANCE ENERGY-EFF. EXP-PROOF (1998\$) | RELANCE ENERGY-EFF. EXP-PROOF (1998\$) | REMOVE OR INSTALL MOTOR (MEANS 1989\$) | REMOVE OR INSTALL MOTOR (1998\$) | PRICE W/ MARKUPS (1998\$) | RELANCE | RELANCE | RELANCE | RELANCE | RELANCE | ENERGY SAVINGS (KWH/YR) | REDUCED DEMAND (KW) | COST SAVINGS (\$/YR) | SIMPLE PAYBACK (YRS) | |
| | | | | | | STD MOTOR MIN. EFF. (%) | STD MOTOR NOM. EFF. (%) | EXP-PR IE MIN EFF. (%) | EXP-PR IE NOM EFF. (%) | | | | | | |
| 1 | 690 | 518 | 43 | 29 | 921 | 74.0% | 77.0% | 82.5% | 84.0% | 336 | 0.1 | 10 | 90.6 | | |
| 1.5 | 724 | 543 | 43 | 29 | 961 | 75.5% | 78.5% | 84.0% | 85.5% | 485 | 0.1 | 15 | 65.4 | | |
| 2 | 760 | 570 | 43 | 29 | 1004 | 78.5% | 81.5% | 85.5% | 86.5% | 440 | 0.1 | 13 | 75.4 | | |
| 3 | 765 | 574 | 43 | 29 | 1010 | 75.5% | 78.5% | 87.5% | 88.5% | 1340 | 0.3 | 41 | 24.9 | | |
| 5 | 848 | 636 | 43 | 29 | 1108 | 80.0% | 82.5% | 87.5% | 88.5% | 1275 | 0.3 | 39 | 28.7 | | |
| 7.5 | 1078 | 889 | 46 | 31 | 1387 | 81.5% | 84.0% | 89.5% | 90.2% | 1905 | 0.5 | 58 | 24.1 | | |
| 10 | 1237 | 928 | 49 | 33 | 1582 | 82.5% | 85.5% | 89.5% | 90.2% | 1891 | 0.5 | 57 | 27.6 | | |
| 15 | 1617 | 1213 | 61 | 42 | 2051 | 82.5% | 85.5% | 91.0% | 91.7% | 3601 | 0.9 | 111 | 18.5 | | |
| 20 | 1920 | 1440 | 75 | 51 | 2453 | 84.0% | 86.5% | 91.7% | 92.4% | 4582 | 1.1 | 139 | 17.7 | | |
| 25 | 2488 | 1806 | 78 | 53 | 3037 | 85.5% | 87.5% | 91.7% | 92.4% | 4702 | 1.1 | 142 | 21.3 | | |
| 30 | 2785 | 2029 | 81 | 55 | 3395 | 86.5% | 88.5% | 92.4% | 93.0% | 5090 | 1.2 | 154 | 22.0 | | |
| 40 | 3653 | 2740 | 97 | 66 | 4554 | 86.5% | 88.5% | 93.0% | 93.6% | 7643 | 1.8 | 231 | 19.7 | | |
| 50 | 4297 | 3223 | 120 | 82 | 5372 | 88.5% | 90.2% | 93.0% | 93.6% | 6249 | 1.5 | 189 | 28.4 | | |
| 60 | 6014 | 4511 | 140 | 96 | 7449 | 88.5% | 90.2% | 94.1% | 94.5% | 9393 | 2.3 | 284 | 26.2 | | |
| 75 | 7345 | 5509 | 160 | 109 | 9071 | 88.5% | 90.2% | 94.5% | 95.0% | 13038 | 3.1 | 395 | 23.0 | | |
| 100 | 9200 | 6900 | 215 | 147 | 11397 | 88.5% | 90.2% | 95.0% | 95.4% | 18753 | 4.5 | 567 | 20.1 | | |
| 125 | 12030 | 9023 | 275 | 188 | 14888 | 88.5% | 90.2% | 95.4% | 95.8% | 25140 | 6.0 | 761 | 19.6 | | |
| 150 | 13697 | 10273 | 325 | 222 | 16981 | 90.2% | 91.7% | 95.8% | 96.2% | 23746 | 5.7 | 719 | 23.6 | | |
| 200 | 16651 | 12488 | 390 | 266 | 20630 | 91.7% | 93.0% | 95.8% | 96.2% | 22200 | 5.3 | 672 | 30.7 | | |
| 250 | 20342 | 15257 | 455 | 311 | 25150 | 93.0% | 93.6% | 95.8% | 96.2% | 22402 | 5.4 | 678 | 37.1 | | |
| 300 | 21438 | 16079 | 520 | 355 | 26605 | 93.0% | 94.1% | 96.2% | 96.5% | 24606 | 5.9 | 745 | 35.7 | | |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT

MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE

SAVINGS = $HP \times 0.746 \times [(1/ST\ EFF) - (1/EN\ EFF)] \times HRS/YR \times ELECCOST$

OPERATING TIMES:

16 HRS/DAY

5 DAYS/WK = 4160 HRS/YR

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

44-B-1

RAAP ENERGY EFFICIENT MOTOR PROJECTS

FILENAME: RMOTEE3

DATE: 8 MAY 90

| LIST PRICE CONTRACTOR | | | | LABOR | | MAT'L & LABOR | | EFFICIENCIES | | | | REPLACE OPERATING MOTORS CALCULATION | | | |
|-----------------------|----------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------|--|---------------------------------|---------------------------------|--------------------------------|--------------------------------|--------------------------------------|---------------------|----------------------|----------------------|
| MOTOR SITE (HP) | RELANCE EXP-PROOF (1990\$) | RELANCE EXP-PROOF (1990\$) | RELANCE EXP-PROOF (1990\$) | REMOVE OR INSTALL MOTOR (1990\$) | REMOVE OR INSTALL MOTOR (1990\$) | PRICE W/ MARKUPS (1990\$) | | RELANCE STD MOTOR MIN. EFF. (%) | RELANCE STD MOTOR NOM. EFF. (%) | RELANCE EXP-PR IE MIN EFF. (%) | RELANCE EXP-PR IE NON EFF. (%) | ENERGY SAVINGS (KWH/YR) | REDUCED DEMAND (KW) | COST SAVINGS (\$/YR) | SIMPLE PAYBACK (YRS) |
| 1 | 690 | 518 | 43 | 29 | 29 | 921 | | 74.0% | 77.0% | 82.5% | 84.0% | 471 | 0.1 | 14 | 64.6 |
| 1.5 | 724 | 543 | 43 | 29 | 29 | 961 | | 75.5% | 78.5% | 84.0% | 85.5% | 682 | 0.1 | 21 | 46.6 |
| 2 | 760 | 570 | 43 | 29 | 29 | 1004 | | 78.5% | 81.5% | 85.5% | 86.5% | 618 | 0.1 | 19 | 53.7 |
| 3 | 765 | 574 | 43 | 29 | 29 | 1010 | | 75.5% | 78.5% | 87.5% | 88.5% | 1081 | 0.3 | 57 | 17.7 |
| 5 | 848 | 636 | 43 | 29 | 29 | 1108 | | 80.0% | 82.5% | 87.5% | 88.5% | 1790 | 0.3 | 54 | 20.5 |
| 7.5 | 1078 | 889 | 46 | 31 | 31 | 1387 | | 81.5% | 84.0% | 89.5% | 90.2% | 2674 | 0.5 | 81 | 17.1 |
| 10 | 1237 | 928 | 49 | 33 | 33 | 1582 | | 82.5% | 85.5% | 89.5% | 90.2% | 2655 | 0.5 | 80 | 19.7 |
| 15 | 1617 | 1213 | 61 | 42 | 42 | 2861 | | 82.5% | 85.5% | 91.0% | 91.7% | 5168 | 0.9 | 156 | 13.2 |
| 20 | 1920 | 1440 | 75 | 51 | 51 | 2453 | | 84.0% | 86.5% | 91.7% | 92.4% | 6432 | 1.1 | 195 | 12.6 |
| 25 | 2408 | 1806 | 78 | 53 | 53 | 3037 | | 85.5% | 87.5% | 91.7% | 92.4% | 6681 | 1.1 | 200 | 15.2 |
| 30 | 2705 | 2029 | 81 | 55 | 55 | 3395 | | 86.5% | 88.5% | 92.4% | 93.0% | 7146 | 1.2 | 216 | 15.7 |
| 40 | 3653 | 2740 | 97 | 66 | 66 | 4554 | | 86.5% | 88.5% | 93.0% | 93.6% | 10729 | 1.8 | 325 | 14.0 |
| 50 | 4297 | 3223 | 120 | 82 | 82 | 5372 | | 88.5% | 90.2% | 93.0% | 93.6% | 8772 | 1.5 | 265 | 20.2 |
| 60 | 6014 | 4511 | 140 | 96 | 96 | 7449 | | 88.5% | 90.2% | 94.1% | 94.5% | 13187 | 2.3 | 399 | 18.7 |
| 75 | 7345 | 5509 | 160 | 109 | 109 | 9071 | | 88.5% | 90.2% | 94.5% | 95.0% | 18303 | 3.1 | 554 | 16.4 |
| 100 | 9200 | 6900 | 215 | 147 | 147 | 11397 | | 88.5% | 90.2% | 95.0% | 95.4% | 26327 | 4.5 | 797 | 14.3 |
| 125 | 12030 | 9023 | 275 | 188 | 188 | 14888 | | 88.5% | 90.2% | 95.4% | 95.8% | 35292 | 6.0 | 1068 | 13.9 |
| 150 | 13697 | 10273 | 325 | 222 | 222 | 16981 | | 90.2% | 91.7% | 95.8% | 96.2% | 33336 | 5.7 | 1009 | 16.8 |
| 200 | 16651 | 12488 | 390 | 266 | 266 | 20630 | | 91.7% | 93.0% | 95.8% | 96.2% | 31165 | 5.3 | 943 | 21.9 |
| 250 | 20342 | 15257 | 455 | 311 | 311 | 25150 | | 93.0% | 93.6% | 95.8% | 96.2% | 31450 | 5.4 | 952 | 26.4 |
| 300 | 21438 | 16079 | 520 | 355 | 355 | 26605 | | 93.0% | 94.1% | 96.2% | 96.5% | 34544 | 5.9 | 1045 | 25.5 |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT

MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE

SAVINGS = HP * 0.746 * [(1/ST EFF) - (1/EN EFF)] * HRS/YR * ELECCOST

OPERATING TIMES:

16 HRS/DAY

7 DAYS/WK = 5840 HRS/YR

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

GP-B-1

P. 3 of 11

RAAP ENERGY EFFICIENT MOTOR PROJECTS
 FILENAME: RNOTEE3
 DATE: 8 MAY 90

| LIST PRICE CONTRACTOR | | | | LABOR | | MAT'L & LABOR | | EFFICIENCIES | | | | REPLACE OPERATING MOTORS CALCULATION | | | |
|-----------------------|----------------------------|----------------------------|----------------------------|--|----------------------------------|---------------------------|--|---------------------------------|---------------------------------|--------------------------------|--------------------------------|--------------------------------------|---------------------|----------------------|----------------------|
| MOTOR SIZE (HP) | RELANCE EXP-PROOF (1990\$) | RELANCE EXP-PROOF (1990\$) | RELANCE EXP-PROOF (1990\$) | REMOVE OR INSTALL MOTOR (MEANS 1989\$) | REMOVE OR INSTALL MOTOR (1990\$) | PRICE W/ MARKUPS (1990\$) | | RELANCE STD MOTOR MIN. EFF. (Z) | RELANCE STD MOTOR NOM. EFF. (Z) | RELANCE EXP-PR IE MIN EFF. (Z) | RELANCE EXP-PR IE NOM EFF. (Z) | ENERGY SAVINGS (KWH/YR) | REDUCED DEMAND (KW) | COST SAVINGS (\$/YR) | SIMPLE PAYBACK (YRS) |
| | | | | | | | | | | | | | | | |
| 1 | 690 | 518 | 43 | 43 | 29 | 921 | | 74.0Z | 77.0Z | 82.5Z | 84.0Z | 504 | 0.1 | 15 | 60.4 |
| 1.5 | 724 | 543 | 43 | 43 | 29 | 961 | | 75.5Z | 78.5Z | 84.0Z | 85.5Z | 728 | 0.1 | 22 | 43.6 |
| 2 | 760 | 570 | 43 | 43 | 29 | 1004 | | 78.5Z | 81.5Z | 85.5Z | 86.5Z | 660 | 0.1 | 20 | 50.2 |
| 3 | 765 | 574 | 43 | 43 | 29 | 1010 | | 75.5Z | 78.5Z | 87.5Z | 88.5Z | 2010 | 0.3 | 61 | 16.6 |
| 5 | 848 | 636 | 43 | 43 | 29 | 1108 | | 80.0Z | 82.5Z | 87.5Z | 88.5Z | 1913 | 0.3 | 58 | 19.1 |
| 7.5 | 1078 | 809 | 46 | 46 | 31 | 1387 | | 81.5Z | 84.0Z | 89.5Z | 90.2Z | 2857 | 0.5 | 86 | 16.0 |
| 10 | 1237 | 928 | 49 | 49 | 33 | 1582 | | 82.5Z | 85.5Z | 89.5Z | 90.2Z | 2837 | 0.5 | 86 | 18.4 |
| 15 | 1617 | 1213 | 61 | 61 | 42 | 2061 | | 82.5Z | 85.5Z | 91.0Z | 91.7Z | 5522 | 0.9 | 167 | 12.3 |
| 20 | 1920 | 1440 | 75 | 75 | 51 | 2453 | | 84.0Z | 86.5Z | 91.7Z | 92.4Z | 6873 | 1.1 | 208 | 11.8 |
| 25 | 2408 | 1806 | 78 | 78 | 53 | 3037 | | 85.5Z | 87.5Z | 91.7Z | 92.4Z | 7053 | 1.1 | 213 | 14.2 |
| 30 | 2705 | 2029 | 81 | 81 | 55 | 3395 | | 86.5Z | 88.5Z | 92.4Z | 93.0Z | 7635 | 1.2 | 231 | 14.7 |
| 40 | 3653 | 2740 | 97 | 97 | 66 | 4554 | | 86.5Z | 88.5Z | 93.0Z | 93.6Z | 11464 | 1.8 | 347 | 13.1 |
| 50 | 4297 | 3223 | 120 | 120 | 82 | 5372 | | 88.5Z | 90.2Z | 93.0Z | 93.6Z | 9373 | 1.5 | 284 | 18.9 |
| 60 | 6014 | 4511 | 140 | 140 | 96 | 7449 | | 88.5Z | 90.2Z | 94.1Z | 94.5Z | 14090 | 2.3 | 426 | 17.5 |
| 75 | 7345 | 5509 | 160 | 160 | 109 | 9071 | | 88.5Z | 90.2Z | 94.5Z | 95.0Z | 19557 | 3.1 | 592 | 15.3 |
| 100 | 9200 | 6900 | 215 | 215 | 147 | 11397 | | 88.5Z | 90.2Z | 95.0Z | 95.4Z | 28130 | 4.5 | 851 | 13.4 |
| 125 | 12030 | 9023 | 275 | 275 | 188 | 14888 | | 88.5Z | 90.2Z | 95.4Z | 95.8Z | 37709 | 6.0 | 1141 | 13.0 |
| 150 | 13597 | 10273 | 325 | 325 | 222 | 16981 | | 90.2Z | 91.7Z | 95.8Z | 96.2Z | 35619 | 5.7 | 1078 | 15.8 |
| 200 | 16651 | 12488 | 390 | 390 | 266 | 20630 | | 91.7Z | 93.0Z | 95.8Z | 96.2Z | 33300 | 5.3 | 1008 | 20.5 |
| 250 | 20342 | 15257 | 455 | 455 | 311 | 25150 | | 93.0Z | 93.6Z | 95.8Z | 96.2Z | 33604 | 5.4 | 1017 | 24.7 |
| 300 | 21438 | 16079 | 520 | 520 | 355 | 26605 | | 93.0Z | 94.1Z | 96.2Z | 96.5Z | 36910 | 5.9 | 1117 | 23.8 |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT

MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE

SAVINGS = HP * 0.746 * [(1/ST EFF) - (1/EN EFF)] * HRS/YR * ELECTCOST

OPERATING TIMES:

24 HRS/DAY

5 DAYS/WK = 6240 HRS/YR

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

GP-B-1

200411

RAAP ENERGY EFFICIENT MOTOR PROJECTS

FILENAME: RMOTEE3

DATE: 8 MAY 90

| LIST PRICE CONTRACTOR | | | | LABOR | | MATERIAL & LABOR | | EFFICIENCIES | | | | REPLACE OPERATING MOTORS CALCULATION | | | |
|-----------------------|--------------------|-----------------------------|----------------------|-----------------------------|----------------------------------|----------------------------------|---------------------------|------------------------------|----------------------------------|---------------------------------|---------------------------------|--------------------------------------|---------------------|----------------------|----------------------|
| MOTOR SIZE (HP) | EXP-PROOF (1990\$) | RELIANCE EXP-PROOF (1990\$) | ENERGY-EFF. (1990\$) | RELIANCE EXP-PROOF (1990\$) | REMOVE OR INSTALL MOTOR (1990\$) | REMOVE OR INSTALL MOTOR (1990\$) | PRICE W/ MARKUPS (1990\$) | STANDARD MOTOR MIN. EFF. (%) | RELIANCE STD MOTOR MIN. EFF. (%) | RELIANCE EXP-PR XE MIN EFF. (%) | RELIANCE EXP-PR XE NOM EFF. (%) | ENERGY SAVINGS (KWH/YR) | REDUCED DEMAND (KW) | COST SAVINGS (\$/YR) | SIMPLE PAYBACK (YRS) |
| | | | | | | | | | | | | | | | |
| 1 | 690 | 518 | 43 | 29 | 921 | 77.0% | 84.0% | 74.0% | 82.5% | 84.0% | 84.0% | 707 | 0.1 | 21 | 43.0 |
| 1.5 | 724 | 543 | 43 | 29 | 961 | 78.5% | 85.5% | 75.5% | 84.0% | 85.5% | 85.5% | 1022 | 0.1 | 31 | 31.1 |
| 2 | 760 | 570 | 43 | 29 | 1004 | 81.5% | 86.5% | 78.5% | 85.5% | 86.5% | 86.5% | 927 | 0.1 | 28 | 35.8 |
| 3 | 765 | 574 | 43 | 29 | 1010 | 75.5% | 88.5% | 75.5% | 87.5% | 88.5% | 88.5% | 2822 | 0.3 | 85 | 11.8 |
| 5 | 848 | 636 | 43 | 29 | 1108 | 80.0% | 88.5% | 80.0% | 87.5% | 88.5% | 88.5% | 2685 | 0.3 | 81 | 13.6 |
| 7.5 | 1078 | 809 | 46 | 31 | 1307 | 81.5% | 90.2% | 81.5% | 89.5% | 90.2% | 90.2% | 4011 | 0.5 | 121 | 11.4 |
| 10 | 1237 | 928 | 49 | 33 | 1582 | 82.5% | 90.2% | 82.5% | 89.5% | 90.2% | 90.2% | 3983 | 0.5 | 121 | 13.1 |
| 15 | 1617 | 1213 | 61 | 42 | 2061 | 82.5% | 91.0% | 82.5% | 91.0% | 91.7% | 91.7% | 7752 | 0.9 | 235 | 8.8 |
| 20 | 1920 | 1440 | 75 | 51 | 2453 | 84.0% | 91.7% | 84.0% | 91.7% | 92.4% | 92.4% | 9648 | 1.1 | 292 | 8.4 |
| 25 | 2408 | 1806 | 78 | 53 | 3037 | 85.5% | 91.7% | 85.5% | 91.7% | 92.4% | 92.4% | 9901 | 1.1 | 300 | 10.1 |
| 30 | 2705 | 2029 | 81 | 55 | 3395 | 86.5% | 93.0% | 86.5% | 92.4% | 93.0% | 93.0% | 10719 | 1.2 | 324 | 10.5 |
| 40 | 3653 | 2748 | 97 | 66 | 4554 | 86.5% | 93.0% | 86.5% | 93.0% | 93.6% | 93.6% | 16094 | 1.8 | 487 | 9.4 |
| 50 | 4297 | 3223 | 120 | 82 | 5372 | 88.5% | 93.6% | 88.5% | 93.6% | 93.6% | 93.6% | 13159 | 1.5 | 398 | 13.5 |
| 60 | 6014 | 4511 | 140 | 96 | 7449 | 88.5% | 94.1% | 88.5% | 94.1% | 94.1% | 94.1% | 19780 | 2.3 | 599 | 12.4 |
| 75 | 7345 | 5509 | 160 | 109 | 9071 | 88.5% | 94.5% | 88.5% | 94.5% | 95.0% | 95.0% | 27455 | 3.1 | 831 | 10.9 |
| 100 | 9200 | 6900 | 215 | 147 | 11397 | 88.5% | 95.0% | 88.5% | 95.0% | 95.4% | 95.4% | 39490 | 4.5 | 1195 | 9.5 |
| 125 | 12030 | 9023 | 275 | 188 | 14888 | 88.5% | 95.4% | 88.5% | 95.4% | 95.8% | 95.8% | 52938 | 6.0 | 1602 | 9.3 |
| 150 | 13697 | 10273 | 325 | 222 | 16981 | 90.2% | 96.2% | 90.2% | 95.8% | 96.2% | 96.2% | 50004 | 5.7 | 1513 | 11.2 |
| 200 | 16651 | 12480 | 390 | 266 | 20630 | 91.7% | 96.2% | 91.7% | 95.8% | 96.2% | 96.2% | 46748 | 5.3 | 1415 | 14.6 |
| 250 | 20342 | 15257 | 455 | 311 | 25150 | 93.0% | 96.2% | 93.0% | 95.8% | 96.2% | 96.2% | 47174 | 5.4 | 1427 | 17.6 |
| 300 | 21438 | 16079 | 520 | 355 | 26605 | 93.0% | 96.2% | 93.0% | 96.2% | 96.2% | 96.2% | 51815 | 5.9 | 1568 | 17.0 |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT

MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE

SAVINGS = HP * 0.746 * [(1/ST EFF) - (1/EN EFF)] * HRS/YR * ELECCOST

OPERATING TIMES:

24 HRS/DAY

7 DAYS/WK = 8760 HRS/YR

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

GP-B-1

P.11 - 11

ECO # GP-B-Z INSTALL ENERGY EFFICIENT MOTORS UPON
FAILURE AND FOR NEW MOTORS

A computer spreadsheet was developed to calculate the costs, energy savings, and paybacks for motors ranging from 1 hp to 300 hp. Page 2 shows the calculations that are contained in the spreadsheet. Pages 3 through 8 are printouts of the spreadsheet on a per unit basis for hours of operation ranging from 8 hr/day, 5 days/wk to 24 hr/day, 7 days/wk.

SUBJECT RAAF ELAP
ELECTRIC MOTOR ECO'S
DESIGNER T. TODD
CHECKER _____

AEP NO 290 0379 000
SHEET 2 OF 8
DATE 5-1-90
DATE _____

ECO # GP-B-2

ENERGY-EFFICIENT MOTOR INSTALLATION
UPON FAILURE & FOR NEW MOTORS

ASSUMPTIONS

MOTORS ARE EXPLOSION PROOF FOR CLASS I, GROUP D
CLASS II, GROUPS F & G
1800 RPM, 460 VOLT, 3-PHASE

COSTS

NO ADD'L LABOR IS INCLUDED FOR REMOVAL & INSTALLATION
SINCE A MOTOR WILL BE REPLACED OR INSTALLED IN
BOTH CASES.

STANDARD-DUTY: MATERIAL COSTS ARE FROM RELIANCE ELECTRIC
COMPANY LIST PRICES, WITH A CONTRACTORS
DISCOUNT FACTOR OF 0.65 FOR STANDARD-DUTY
MOTORS.

$$\text{TOTAL STD-DUTY COST} = \text{MAT'L} \times 1.045 \times 1.507$$

ENERGY-EFFICIENT: MATERIAL COSTS ARE FROM RELIANCE ELECTRIC
COMPANY LIST PRICES, WITH A CONTRACTORS
DISCOUNT FACTOR OF 0.75 FOR ENERGY-
EFFICIENT MOTORS.

$$\text{TOTAL ENERGY-EFF COST} = \text{MAT'L} \times 1.045 \times 1.507$$

$$\text{NET COST (1990 \$)} = \text{TOTAL ENERGY-EFF COST} - \text{TOTAL STD-DUTY COST}$$

$$\begin{aligned} \text{SAVINGS} &= \text{MOTOR HP} \times 0.746 \frac{\text{KW}}{\text{HP}} \times \left[\frac{1}{\text{S-D NOM. EFF.}} - \frac{1}{\text{E-E NOM. EFF.}} \right] \times \frac{\text{HRS}}{\text{YR}} \times \frac{\$0.03026}{\text{KWH}} \\ &= \$/\text{YR} \end{aligned}$$

$$\text{PAYBACK} = \frac{\text{NET COST} (\$)}{\text{SAVINGS} (\$/\text{YR})} = \text{YRS}$$

DATE: 8 MAY 90

p. 3 of 8

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

RAAP ENERGY EFFICIENT MOTOR PROJECTS
 FILENAME: RHOISE3
 DATE: 8 MAY 98

| LIST PRICES | | | | | | | | | | CONTRACTORS PRICE | | | | PRICES WITH MARKUPS | | | | EFFICIENCIES | | | | STANDARD VS ENERGY EFF CALCULATION | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|-----------------------|---------|--|---------|--|---------|--|---------|--|---------|-------------------|---------|--|---------|---------------------|---------|--|---------|--------------|---------|--|---------|------------------------------------|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|-----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| MOTOR SIZE (HP) | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT
 MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE
 SAVINGS = HP * 0.746 * [(1/STD NOM EFF) - (1/EE NOM EFF)] * HRS/YR * ELECCOST
 OPERATING TIMES:
 8 HRS/DAY
 7 DAYS/WK = 2920 HRS/YR
 ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

DATE: 8 MAY 98

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

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DATE: 8 MAY 98

533188 1511

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

GP-B-2 p. 7 of 8

RAAP ENERGY EFFICIENT MOTOR PROJECTS

FILENAME: RNOTSE3

DATE: 8 MAY 90

| LIST PRICES | | | | | | | | | | CONTRACTORS PRICE | | | | PRICES WITH MARKUPS | | | | EFFICIENCIES | | | | STANDARD VS ENERGY EFF CALCULATION | | | | | | |
|-----------------------|-----------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|-----------------|------------------------------|-------------------------------|---------------------------|----------------------------|----------------------------|
| MOTOR SIZE (HP) | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | ENERGY SAVINGS (KWH/YR) | REDUCED DEMAND (KW) | COST SAVINGS (\$/YR) | SIMPLE PAYBACK (YRS) |
| | STD DUTY EXP-PROOF (1990\$) | ENERGY-EFF. EXP-PROOF (1990\$) | STD DUTY EXP-PROOF (1990\$) | ENERGY-EFF. EXP-PROOF (1990\$) | STD DUTY EXP-PROOF (1990\$) | ENERGY-EFF. EXP-PROOF (1990\$) | STD DUTY EXP-PROOF (1990\$) | ENERGY-EFF. EXP-PROOF (1990\$) | STD DUTY EXP-PROOF (1990\$) | ENERGY-EFF. EXP-PROOF (1990\$) | STD DUTY EXP-PROOF (1990\$) | ENERGY-EFF. EXP-PROOF (1990\$) | STD DUTY EXP-PROOF (1990\$) | ENERGY-EFF. EXP-PROOF (1990\$) | STD DUTY EXP-PROOF (1990\$) | ENERGY-EFF. EXP-PROOF (1990\$) | STD DUTY EXP-PROOF (1990\$) | ENERGY-EFF. EXP-PROOF (1990\$) | STD DUTY EXP-PROOF (1990\$) | ENERGY-EFF. EXP-PROOF (1990\$) | STD DUTY EXP-PROOF (1990\$) | ENERGY-EFF. EXP-PROOF (1990\$) | MIN EFF. (%) | EXP-PR IE NOM EFF. (%) | | | | |
| 1 | 512 | 690 | 333 | 518 | 524 | 815 | 74.0% | 77.0% | 82.5% | 84.0% | 84.0% | 84.0% | 84.0% | 84.0% | 84.0% | 84.0% | 84.0% | 84.0% | 84.0% | 84.0% | 84.0% | 84.0% | 584 | 0.1 | 15 | 19.1 | | |
| 1.5 | 546 | 724 | 355 | 543 | 559 | 855 | 75.5% | 78.5% | 84.0% | 85.5% | 85.5% | 85.5% | 85.5% | 85.5% | 85.5% | 85.5% | 85.5% | 85.5% | 85.5% | 85.5% | 85.5% | 85.5% | 728 | 0.1 | 22 | 13.4 | | |
| 2 | 578 | 760 | 376 | 570 | 592 | 898 | 78.5% | 81.5% | 85.5% | 86.5% | 86.5% | 86.5% | 86.5% | 86.5% | 86.5% | 86.5% | 86.5% | 86.5% | 86.5% | 86.5% | 86.5% | 86.5% | 660 | 0.1 | 20 | 15.3 | | |
| 3 | 536 | 765 | 348 | 574 | 549 | 904 | 75.5% | 78.5% | 87.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 2010 | 0.3 | 61 | 5.8 | | | |
| 5 | 584 | 848 | 380 | 636 | 598 | 1002 | 80.0% | 82.5% | 87.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 88.5% | 1913 | 0.3 | 58 | 7.0 | | | |
| 7.5 | 754 | 1078 | 490 | 809 | 772 | 1273 | 81.5% | 84.0% | 89.5% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 2857 | 0.5 | 86 | 5.8 | | | |
| 10 | 884 | 1237 | 575 | 928 | 905 | 1461 | 82.5% | 85.5% | 89.5% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 90.2% | 2837 | 0.5 | 86 | 6.5 | | | |
| 15 | 1186 | 1617 | 771 | 1213 | 1214 | 1910 | 82.5% | 85.5% | 89.5% | 91.0% | 91.0% | 91.0% | 91.0% | 91.0% | 91.0% | 91.0% | 91.0% | 91.0% | 91.0% | 91.0% | 91.0% | 5522 | 0.9 | 167 | 4.2 | | | |
| 20 | 1400 | 1920 | 910 | 1440 | 1433 | 2268 | 84.0% | 86.5% | 89.5% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 6873 | 1.1 | 208 | 4.0 | | | |
| 25 | 1740 | 2408 | 1131 | 1806 | 1781 | 2844 | 85.5% | 87.5% | 89.5% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 91.7% | 7053 | 1.1 | 213 | 5.0 | | | |
| 30 | 2004 | 2705 | 1303 | 2029 | 2051 | 3195 | 86.5% | 88.5% | 89.5% | 92.4% | 92.4% | 92.4% | 92.4% | 92.4% | 92.4% | 92.4% | 92.4% | 92.4% | 92.4% | 92.4% | 92.4% | 7635 | 1.2 | 231 | 4.9 | | | |
| 40 | 2727 | 3653 | 1773 | 2740 | 2791 | 4315 | 86.5% | 88.5% | 89.5% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 11464 | 1.8 | 347 | 4.4 | | | |
| 50 | 3282 | 4297 | 2133 | 3223 | 3360 | 5075 | 88.5% | 88.5% | 89.5% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 93.0% | 9373 | 1.5 | 284 | 6.0 | | | |
| 60 | 4659 | 6014 | 3028 | 4511 | 4769 | 7103 | 88.5% | 88.5% | 89.5% | 94.1% | 94.1% | 94.1% | 94.1% | 94.1% | 94.1% | 94.1% | 94.1% | 94.1% | 94.1% | 94.1% | 94.1% | 14090 | 2.3 | 426 | 5.5 | | | |
| 75 | 5708 | 7345 | 3710 | 5509 | 5843 | 8675 | 88.5% | 88.5% | 89.5% | 94.5% | 94.5% | 94.5% | 94.5% | 94.5% | 94.5% | 94.5% | 94.5% | 94.5% | 94.5% | 94.5% | 94.5% | 19557 | 3.1 | 592 | 4.8 | | | |
| 100 | 7041 | 9200 | 4577 | 6900 | 7207 | 10866 | 88.5% | 88.5% | 89.5% | 95.0% | 95.0% | 95.0% | 95.0% | 95.0% | 95.0% | 95.0% | 95.0% | 95.0% | 95.0% | 95.0% | 95.0% | 20130 | 4.5 | 851 | 4.3 | | | |
| 125 | 9095 | 12030 | 5912 | 9023 | 9310 | 14209 | 88.5% | 88.5% | 89.5% | 95.4% | 95.4% | 95.4% | 95.4% | 95.4% | 95.4% | 95.4% | 95.4% | 95.4% | 95.4% | 95.4% | 95.4% | 37709 | 6.0 | 1141 | 4.3 | | | |
| 150 | 10701 | 13697 | 6956 | 10273 | 10954 | 16178 | 90.2% | 91.7% | 95.8% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 35619 | 5.7 | 1078 | 4.8 | | | |
| 200 | 12597 | 16651 | 8188 | 12488 | 12895 | 19667 | 91.7% | 93.0% | 95.8% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 33300 | 5.3 | 1008 | 6.7 | | | |
| 250 | 15443 | 20342 | 10030 | 15257 | 15808 | 24026 | 93.0% | 93.6% | 95.8% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 33604 | 5.4 | 1017 | 8.1 | | | |
| 300 | 17726 | 21430 | 11522 | 16079 | 18145 | 25321 | 93.0% | 94.1% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 96.2% | 36910 | 5.9 | 1117 | 6.4 | | | |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT

MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE

SAVINGS = HP * 0.746 * ((1/STD NOM EFF) - (1/EE NOM EFF)) * HRS/YR * ELECTCOST

OPERATING TIMES:

24 HRS/DAY

5 DAYS/WK = 6240 HRS/YR

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0383 /KWH

RAAP ENERGY EFFICIENT MOTOR PROJECTS

FILENAME: RMOISE3

DATE: 8 MAY 90

| LIST PRICES | | | | | | | | | | CONTRACTORS PRICE | | | | PRICES WITH MARKUPS | | | | EFFICIENCIES | | | | STANDARD VS ENERGY EFF CALCULATION | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|-----------------------|---------|--|---------|--|---------|--|---------|--|---------|-------------------|---------|--|---------|---------------------|---------|--|---------|--------------|---------|--|---------|------------------------------------|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|---------|--|-----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| MOTOR SIZE (HP) | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | | RELANCE | |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT

MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE

SAVINGS = HP * 0.746 * [(1/STD NOM EFF) - (1/EE NOM EFF)] * HRS/YR * ELECCOST

OPERATING TIMES: 24 HRS/DAY

7 DAYS/WK = 8760 HRS/YR

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

GP-B-2 p. 8 of 8

ECO # GP-B-3 INSTALL ENERGY EFFICIENT MOTORS RATHER
THAN REWIND EXISTING MOTORS

A computer spreadsheet was developed to calculate the costs, energy savings, and paybacks for motors ranging from 1 hp to 300 hp. Pages 2 & 3 show the calculations that are contained in the spreadsheet. Pages 4 through 9 are printouts of the spreadsheet on a per unit basis for hours of operation ranging from 8 hr/day, 5 days/wk to 24 hr/day, 7 days/wk.

ECO # GP-B-3

REWIND VS. REPLACE CALCULATION

ASSUMPTIONS

MOTORS ARE EXPLOSION-PROOF FOR CLASS I, GROUP D
AND CLASS II, GROUPS F & G

1800 RPM, 460 VOLT, 3-PHASE

ELECTRICITY COST IS AVG OF ENERGY & DEMAND CHARGES
= \$ 0.03026 / KWH

COSTS

NO ADDL LABOR IS INCLUDED FOR REMOVAL & INSTALLATION SINCE
THIS IS THE SAME FOR BOTH REWIND AND REPLACE.

REWIND: LABOR COSTS ARE FROM ESTIMATE FROM
LLOYD ELECTRIC CO., ROANOKE, VA.
FOR TEFC MOTORS + 15% FOR EXPLOSION-PROOF.

MATERIAL COSTS ARE 15% OF LABOR COSTS,
TO COVER BEARINGS.

$$\text{TOTAL REWIND COST} = [(LABOR \times 1.2) + (MAT'L \times 1.045)]$$

$$\times 1.15 \times 1.10 \times 1.01 \times 1.05 \times 1.06 \times 1.06$$

$$= (1.2 \times LABOR + 1.045 \times MAT'L) \times 1.507$$

REPLACE: MATERIAL COSTS ARE FROM RELIANCE ELECTRIC
COMPANY LIST PRICES, WITH A CONTRACTORS
DISCOUNT FACTOR OF 0.75 FOR ENERGY-EFFICIENT
MOTORS.

$$\text{TOTAL REPLACEMENT COST} = (1.045 \times MAT'L) \times 1.507$$

$$\text{NET COST(\$)} = \text{TOTAL REPLACEMENT COST} - \text{TOTAL REWIND COST}$$

REYNOLDS, SMITH AND HILLS
ARCHITECTS • ENGINEERS • PLANNERS
INCORPORATED

SUBJECT RAAF EEAP
ELECTRIC MOTOR ECO'S
DESIGNER T. TODD
CHECKER

AEP NO. 290 0379 000
SHEET 3 OF 9
DATE 5-1-90
DATE

ECO # GP-B-3

SAVINGS

$$\begin{aligned} \text{SAVINGS} &= \text{MOTOR HP} \times 0.746 \frac{\text{KW}}{\text{HP}} \times \left[\frac{1}{\text{standard-duty nominal eff.}} - \frac{1}{\text{energy-efficient nominal eff.}} \right] \\ &\times \text{OPERATING} \frac{\text{HRS}}{\text{YR}} \times \frac{\$0.03026}{\text{KWH}} \\ &= \$ / \text{YR} \end{aligned}$$

PAYBACK

$$\text{PAYBACK} = \frac{\text{NET COST} (\$)}{\text{SAVINGS} (\$/\text{YR})} = \text{YRS}$$

RAAP ENERGY EFFICIENT MOTOR PROJECTS

FILENAME: RNOTRR3

DATE: 8 MAY 98

| LIST PRICE CONTRACTOR | | | | REWIND PRICES | | MATERIAL AND LABOR PRICES WITH MARKUPS | | EFFICIENCIES | | | | REPLACE VS REWIND CALCULATION | | | |
|-----------------------|----------------------------------|---|-------------------------------------|------------------------------|---|---|--|-------------------------------|--|---|---|-------------------------------|---------------------------|----------------------------|----------------------------|
| MOTOR SIZE (HP) | RELANCE EXP-PROOF (1998\$) | RELANCE ENERGY-EFF. EXP-PROOF (1998\$) | LLOYD LABOR PRICE (1998\$) | BEARING PRICE (1998\$) | RELANCE ENERGY-EFF. EXP-PROOF (1998\$) | REWIND (1998\$) | | STD MOTOR MIN. EFF. (%) | RELANCE STD MOTOR MIN. EFF. (%) | RELANCE EXP-PR IE MIN EFF. (%) | RELANCE EXP-PR IE NON EFF. (%) | ENERGY SAVINGS (KWH/YR) | REDUCED DEMAND (KW) | COST SAVINGS (\$/YR) | SIMPLE PAYBACK (YRS) |
| 1 | 690 | 518 | 144 | 22 | 815 | 294 | | 74.0% | 77.0% | 82.5% | 84.0% | 168 | 0.1 | 5 | 102.5 |
| 1.5 | 724 | 543 | 152 | 23 | 855 | 310 | | 75.5% | 78.5% | 84.0% | 85.5% | 243 | 0.1 | 7 | 74.2 |
| 2 | 760 | 570 | 161 | 24 | 898 | 329 | | 78.5% | 81.5% | 85.5% | 86.5% | 220 | 0.1 | 7 | 85.3 |
| 3 | 765 | 574 | 173 | 26 | 904 | 353 | | 75.5% | 78.5% | 87.5% | 88.5% | 670 | 0.3 | 20 | 27.2 |
| 5 | 848 | 636 | 190 | 28 | 1002 | 388 | | 80.0% | 82.5% | 87.5% | 88.5% | 638 | 0.3 | 19 | 31.8 |
| 7.5 | 1078 | 809 | 219 | 33 | 1273 | 447 | | 81.5% | 84.0% | 89.5% | 90.2% | 952 | 0.5 | 29 | 28.7 |
| 10 | 1237 | 928 | 259 | 39 | 1461 | 529 | | 82.5% | 85.5% | 89.5% | 90.2% | 946 | 0.5 | 29 | 32.6 |
| 15 | 1617 | 1213 | 322 | 48 | 1910 | 658 | | 82.5% | 85.5% | 91.0% | 91.7% | 1841 | 0.9 | 56 | 22.5 |
| 20 | 1920 | 1440 | 374 | 56 | 2268 | 764 | | 84.0% | 86.5% | 91.7% | 92.4% | 2291 | 1.1 | 69 | 21.7 |
| 25 | 2408 | 1806 | 431 | 65 | 2844 | 882 | | 85.5% | 87.5% | 91.7% | 92.4% | 2351 | 1.1 | 71 | 27.6 |
| 30 | 2705 | 2029 | 512 | 77 | 3195 | 1046 | | 86.5% | 88.5% | 92.4% | 93.0% | 2545 | 1.2 | 77 | 27.9 |
| 40 | 3653 | 2740 | 610 | 91 | 4315 | 1246 | | 86.5% | 88.5% | 93.0% | 93.6% | 3821 | 1.8 | 116 | 26.5 |
| 50 | 4297 | 3223 | 736 | 110 | 5075 | 1505 | | 88.5% | 90.2% | 93.0% | 93.6% | 3124 | 1.5 | 95 | 37.8 |
| 60 | 6014 | 4511 | 834 | 125 | 7103 | 1705 | | 88.5% | 90.2% | 94.1% | 94.5% | 4697 | 2.3 | 142 | 38.0 |
| 75 | 7345 | 5509 | 978 | 147 | 8675 | 1999 | | 88.5% | 90.2% | 94.5% | 95.0% | 6519 | 3.1 | 197 | 33.8 |
| 100 | 9200 | 6900 | 1231 | 185 | 10866 | 2516 | | 88.5% | 90.2% | 95.0% | 95.4% | 9377 | 4.5 | 284 | 29.4 |
| 125 | 12030 | 9023 | 1466 | 220 | 14209 | 2998 | | 88.5% | 90.2% | 95.4% | 95.8% | 12570 | 6.0 | 380 | 29.5 |
| 150 | 13597 | 10273 | 1754 | 263 | 16178 | 3586 | | 90.2% | 91.7% | 95.8% | 96.2% | 11873 | 5.7 | 359 | 35.0 |
| 200 | 16651 | 12488 | 2156 | 323 | 19667 | 4409 | | 91.7% | 93.0% | 95.8% | 96.2% | 11100 | 5.3 | 336 | 45.4 |
| 250 | 20342 | 15257 | 2556 | 383 | 24026 | 5227 | | 93.0% | 93.6% | 95.8% | 96.2% | 11201 | 5.4 | 339 | 55.5 |
| 300 | 21438 | 16079 | 2956 | 443 | 25321 | 6044 | | 93.0% | 94.1% | 96.2% | 96.5% | 12303 | 5.9 | 372 | 51.8 |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT

MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE

SAVINGS = HP * 0.746 * [(1/ST NON EFF) - (1/EE NON EFF)] * HRS/YR * ELECTCOST

OPERATING TIMES:

8 HRS/DAY

5 DAYS/WK = 2000 HRS/YR

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

RAAP ENERGY EFFICIENT MOTOR PROJECTS
FILENAME: RNOTRR3
DATE: 8 MAY 98

| LIST PRICE CONTRACTOR | | | | REWIND PRICES | | MAT'L AND LABOR PRICES WITH MARKUPS | | EFFICIENCIES | | | | REPLACE VS REWIND CALCULATION | | | |
|-----------------------|-----|-----------|-----------|---------------|-----------|--|-----------|--------------|-----------|-----------|-----------|-------------------------------|-----------|-----------|-----------|
| RELANCE | | RELANCE | EXP-PROOF | RELANCE | EXP-PROOF | RELANCE | EXP-PROOF | RELANCE | EXP-PR YE | RELANCE | EXP-PR YE | RELANCE | EXP-PR YE | RELANCE | EXP-PR YE |
| MOTOR ENERGY-EFF. | | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PR YE | EXP-PR YE | EXP-PR YE | EXP-PR YE | EXP-PR YE | EXP-PR YE | EXP-PR YE |
| SIZE | HP | (1998) | (1998) | (1998) | (1998) | (1998) | (1998) | (1998) | (1998) | (1998) | (1998) | (1998) | (1998) | (1998) | (1998) |
| 1 | 1.5 | 690 | 518 | 144 | 22 | 815 | 294 | 74.0% | 77.0% | 82.5% | 84.0% | 236 | 0.1 | 7 | 73.0 |
| | | 724 | 543 | 152 | 23 | 855 | 310 | 75.5% | 78.5% | 84.0% | 85.5% | 341 | 0.1 | 10 | 52.8 |
| 2 | | 760 | 570 | 161 | 24 | 898 | 329 | 78.5% | 81.5% | 85.5% | 86.5% | 389 | 0.1 | 9 | 60.8 |
| 3 | | 765 | 574 | 173 | 26 | 984 | 353 | 75.5% | 78.5% | 87.5% | 88.5% | 941 | 0.3 | 28 | 19.4 |
| 5 | | 848 | 636 | 190 | 28 | 1002 | 388 | 80.0% | 82.5% | 87.5% | 88.5% | 895 | 0.3 | 27 | 22.7 |
| 7.5 | | 1078 | 809 | 219 | 33 | 1273 | 447 | 81.5% | 84.0% | 89.5% | 90.2% | 1337 | 0.5 | 40 | 20.4 |
| 10 | | 1237 | 928 | 259 | 39 | 1461 | 529 | 82.5% | 85.5% | 89.5% | 90.2% | 1328 | 0.5 | 40 | 23.2 |
| 15 | | 1617 | 1213 | 322 | 48 | 1910 | 658 | 82.5% | 85.5% | 91.0% | 91.7% | 2584 | 0.9 | 78 | 16.0 |
| 20 | | 1920 | 1440 | 374 | 56 | 2268 | 764 | 84.0% | 86.5% | 91.7% | 92.4% | 3216 | 1.1 | 97 | 15.5 |
| 25 | | 2408 | 1886 | 431 | 65 | 2844 | 882 | 85.5% | 87.5% | 91.7% | 92.4% | 3300 | 1.1 | 100 | 19.6 |
| 30 | | 2705 | 2029 | 512 | 77 | 3195 | 1046 | 86.5% | 88.5% | 92.4% | 93.0% | 3573 | 1.2 | 108 | 19.9 |
| 40 | | 3653 | 2740 | 610 | 91 | 4315 | 1246 | 86.5% | 88.5% | 93.0% | 93.6% | 5365 | 1.8 | 162 | 18.9 |
| 50 | | 4297 | 3223 | 736 | 110 | 5075 | 1505 | 88.5% | 90.2% | 93.0% | 93.6% | 4386 | 1.5 | 133 | 26.9 |
| 60 | | 6014 | 4511 | 834 | 125 | 7103 | 1705 | 88.5% | 90.2% | 94.1% | 94.5% | 6593 | 2.3 | 200 | 27.1 |
| 75 | | 7345 | 5509 | 978 | 147 | 8675 | 1999 | 88.5% | 90.2% | 94.5% | 95.0% | 9152 | 3.1 | 277 | 24.1 |
| 100 | | 9200 | 6900 | 1231 | 185 | 10866 | 2516 | 88.5% | 90.2% | 95.0% | 95.4% | 13163 | 4.5 | 398 | 21.0 |
| 125 | | 12030 | 9023 | 1466 | 220 | 14209 | 2998 | 88.5% | 90.2% | 95.4% | 95.8% | 17646 | 6.0 | 534 | 21.0 |
| 150 | | 13697 | 10273 | 1754 | 263 | 16178 | 3586 | 90.2% | 91.7% | 95.8% | 96.2% | 16668 | 5.7 | 504 | 25.0 |
| 200 | | 16651 | 12488 | 2156 | 323 | 19667 | 4409 | 91.7% | 93.0% | 95.8% | 96.2% | 15583 | 5.3 | 472 | 32.4 |
| 250 | | 20342 | 15257 | 2556 | 383 | 24026 | 5227 | 93.0% | 93.6% | 95.8% | 96.2% | 15725 | 5.4 | 476 | 39.5 |
| 300 | | 21438 | 16079 | 2956 | 443 | 25321 | 6044 | 93.0% | 94.1% | 96.2% | 96.5% | 17272 | 5.9 | 523 | 36.9 |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT
MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE
SAVINGS = HP * 0.746 * [(1/ST NOM EFF) - (1/EE NOM EFF)] * HRS/YR * ELECOST
OPERATING TIMES: 8 HRS/DAY
7 DAYS/WK = 2920 HRS/YR
ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

RAAP ENERGY EFFICIENT MOTOR PROJECTS

FILENAME: RMT083

DATE: 8 MAY 90

| LIST PRICE CONTRACTOR | | | | REWIND PRICES | | MAT'L AND LABOR PRICES WITH MARKUPS | | | | EFFICIENCIES | | | | REPLACE VS REWIND CALCULATION | | | | | | | |
|-----------------------|-------|-----------|------|---------------|-------|--|-------|-----------|-------|--------------|-------|---------|-----|-------------------------------|--|---------|--|---------|--|---------|--|
| RELANCE | | RELANCE | | BEARING | | RELANCE | | REWIND | | RELANCE | | RELANCE | | RELANCE | | ENERGY | | COST | | SIMPLE | |
| MOTOR | | EXP-PROOF | | EXP-PROOF | | EXP-PROOF | | EXP-PROOF | | EXP-PROOF | | EXP-PR | | EXP-PR | | SAVINGS | | SAVINGS | | PAYBACK | |
| SIZE | | EXP-PROOF | | EXP-PROOF | | EXP-PROOF | | EXP-PROOF | | EXP-PROOF | | EXP-PR | | EXP-PR | | KWH/YR | | (\$/YR) | | (YRS) | |
| (HP) | | (1990\$) | | (1990\$) | | (1990\$) | | (1990\$) | | (1990\$) | | (Z) | | (Z) | | (Z) | | (KW) | | (YRS) | |
| 1 | 690 | 518 | 144 | 22 | 815 | 294 | 74.0% | 77.0% | 82.5% | 84.0% | 336 | 0.1 | 10 | 51.3 | | | | | | | |
| 1.5 | 724 | 543 | 152 | 23 | 855 | 310 | 75.5% | 78.5% | 84.0% | 85.5% | 485 | 0.1 | 15 | 37.1 | | | | | | | |
| 2 | 760 | 570 | 161 | 24 | 898 | 329 | 78.5% | 81.5% | 85.5% | 86.5% | 440 | 0.1 | 13 | 42.7 | | | | | | | |
| 3 | 765 | 574 | 173 | 26 | 904 | 353 | 75.5% | 78.5% | 87.5% | 88.5% | 1340 | 0.3 | 41 | 13.6 | | | | | | | |
| 5 | 848 | 636 | 190 | 28 | 1002 | 388 | 80.0% | 82.5% | 87.5% | 88.5% | 1275 | 0.3 | 39 | 15.9 | | | | | | | |
| 7.5 | 1078 | 809 | 219 | 33 | 1273 | 447 | 81.5% | 84.0% | 89.5% | 90.2% | 1905 | 0.5 | 58 | 14.3 | | | | | | | |
| 10 | 1237 | 928 | 259 | 39 | 1461 | 529 | 82.5% | 85.5% | 89.5% | 90.2% | 1891 | 0.5 | 57 | 16.3 | | | | | | | |
| 15 | 1617 | 1213 | 322 | 48 | 1910 | 658 | 82.5% | 85.5% | 91.0% | 91.7% | 3681 | 0.9 | 111 | 11.2 | | | | | | | |
| 20 | 1920 | 1440 | 374 | 56 | 2268 | 764 | 84.0% | 86.5% | 91.7% | 92.4% | 4582 | 1.1 | 139 | 10.8 | | | | | | | |
| 25 | 2408 | 1806 | 431 | 65 | 2844 | 882 | 85.5% | 87.5% | 91.7% | 92.4% | 4702 | 1.1 | 142 | 13.8 | | | | | | | |
| 30 | 2705 | 2029 | 512 | 77 | 3195 | 1046 | 86.5% | 88.5% | 92.4% | 93.0% | 5090 | 1.2 | 154 | 13.9 | | | | | | | |
| 40 | 3653 | 2740 | 610 | 91 | 4315 | 1246 | 86.5% | 88.5% | 93.0% | 93.6% | 7643 | 1.8 | 231 | 13.3 | | | | | | | |
| 50 | 4297 | 3223 | 736 | 110 | 5075 | 1505 | 88.5% | 90.2% | 93.0% | 93.6% | 6249 | 1.5 | 189 | 18.9 | | | | | | | |
| 60 | 6014 | 4511 | 834 | 125 | 7103 | 1705 | 88.5% | 90.2% | 94.1% | 94.5% | 9393 | 2.3 | 284 | 19.0 | | | | | | | |
| 75 | 7345 | 5509 | 978 | 147 | 8675 | 1999 | 88.5% | 90.2% | 94.5% | 95.0% | 13038 | 3.1 | 395 | 16.9 | | | | | | | |
| 100 | 9200 | 6900 | 1231 | 185 | 10866 | 2516 | 88.5% | 90.2% | 95.0% | 95.4% | 18753 | 4.5 | 567 | 14.7 | | | | | | | |
| 125 | 12030 | 9023 | 1466 | 220 | 14209 | 2998 | 88.5% | 90.2% | 95.4% | 95.8% | 25140 | 6.0 | 761 | 14.7 | | | | | | | |
| 150 | 13697 | 10273 | 1754 | 263 | 16178 | 3586 | 90.2% | 91.7% | 95.8% | 96.2% | 23746 | 5.7 | 719 | 17.5 | | | | | | | |
| 200 | 16651 | 12488 | 2156 | 323 | 19667 | 4409 | 91.7% | 93.0% | 95.8% | 96.2% | 22200 | 5.3 | 672 | 22.7 | | | | | | | |
| 250 | 20342 | 15257 | 2556 | 383 | 24026 | 5227 | 93.0% | 93.6% | 95.8% | 96.2% | 22402 | 5.4 | 678 | 27.7 | | | | | | | |
| 300 | 21438 | 16079 | 2956 | 443 | 25321 | 6044 | 93.0% | 94.1% | 96.2% | 96.5% | 24606 | 5.9 | 745 | 25.9 | | | | | | | |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT

MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE

SAVINGS = HP * 0.746 * [(1/ST NOM EFF) - (1/EE NOM EFF)] * HRS/YR * ELECCOST

OPERATING TIMES: 16 HRS/DAY

5 DAYS/WK = 4160 HRS/YR

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

DATE: 8 MAY 90

LIST PRICE CONTRACTOR REMIND PRICES PRICES WITH MARKUPS

REPLACE VS REWIND CALCULATION

EFFICIENCIES

| MOTOR SIZE (HP) | RELANCE ENERGY-EFF. EXP-PROOF | | LLOYD LABOR PRICE (1998\$) | BEARING PRICE (1998\$) | RELANCE ENERGY-EFF. EXP-PROOF (1998\$) | REIND (1998\$) | RELANCE STD MOTOR MIN. EFF. | | RELANCE EXP-PR XE MIN EFF. | | ENERGY SAVINGS (KWH/YR) | REDUCED DEMAND (KW) | COST SAVINGS (\$/YR) | SIMPLE PAYBACK (YRS) |
|-----------------------|-------------------------------|----------|-------------------------------------|------------------------------|---|-------------------|-----------------------------|-------|----------------------------|-------|-------------------------------|---------------------------|----------------------------|----------------------------|
| | (1998\$) | (1998\$) | | | | | (Z) | (Z) | (Z) | (Z) | | | | |
| 1 | 690 | 518 | 144 | 22 | 815 | 294 | 74.0Z | 77.0Z | 82.5Z | 84.0Z | 471 | 0.1 | 14 | 36.5 |
| 1.5 | 724 | 543 | 152 | 23 | 855 | 310 | 75.5Z | 78.5Z | 84.0Z | 85.5Z | 682 | 0.1 | 21 | 26.4 |
| 2 | 760 | 570 | 161 | 24 | 898 | 329 | 78.5Z | 81.5Z | 85.5Z | 86.5Z | 618 | 0.1 | 19 | 30.4 |
| 3 | 765 | 574 | 173 | 26 | 904 | 353 | 75.5Z | 78.5Z | 87.5Z | 88.5Z | 1081 | 0.3 | 57 | 9.7 |
| 5 | 848 | 636 | 190 | 28 | 1002 | 388 | 80.0Z | 82.5Z | 87.5Z | 88.5Z | 1790 | 0.3 | 54 | 11.3 |
| 7.5 | 1078 | 809 | 219 | 33 | 1273 | 447 | 81.5Z | 84.0Z | 89.5Z | 90.2Z | 2674 | 0.5 | 81 | 10.2 |
| 10 | 1237 | 928 | 259 | 39 | 1461 | 529 | 82.5Z | 85.5Z | 89.5Z | 90.2Z | 2655 | 0.5 | 80 | 11.6 |
| 15 | 1617 | 1213 | 322 | 48 | 1910 | 658 | 82.5Z | 85.5Z | 91.0Z | 91.7Z | 5168 | 0.9 | 156 | 8.0 |
| 20 | 1920 | 1440 | 374 | 56 | 2268 | 764 | 84.0Z | 86.5Z | 91.7Z | 92.4Z | 6432 | 1.1 | 195 | 7.7 |
| 25 | 2408 | 1806 | 431 | 65 | 2844 | 882 | 85.5Z | 87.5Z | 91.7Z | 92.4Z | 6681 | 1.1 | 200 | 9.8 |
| 30 | 2705 | 2029 | 512 | 77 | 3195 | 1046 | 86.5Z | 88.5Z | 92.4Z | 93.0Z | 7146 | 1.2 | 216 | 9.9 |
| 40 | 3653 | 2740 | 610 | 91 | 4315 | 1246 | 86.5Z | 88.5Z | 93.0Z | 93.6Z | 10729 | 1.8 | 325 | 9.5 |
| 50 | 4297 | 3223 | 736 | 110 | 5075 | 1505 | 88.5Z | 90.2Z | 93.0Z | 93.6Z | 8772 | 1.5 | 265 | 13.5 |
| 60 | 6014 | 4511 | 834 | 125 | 7103 | 1705 | 88.5Z | 90.2Z | 94.1Z | 94.5Z | 13187 | 2.3 | 399 | 13.5 |
| 75 | 7345 | 5509 | 978 | 147 | 8675 | 1999 | 88.5Z | 90.2Z | 94.5Z | 95.0Z | 18303 | 3.1 | 554 | 12.1 |
| 100 | 9200 | 6900 | 1231 | 185 | 10866 | 2516 | 88.5Z | 90.2Z | 95.0Z | 95.4Z | 26327 | 4.5 | 797 | 10.5 |
| 125 | 12030 | 9023 | 1466 | 220 | 14209 | 2998 | 88.5Z | 90.2Z | 95.4Z | 95.8Z | 35292 | 6.0 | 1068 | 10.5 |
| 150 | 13697 | 10273 | 1754 | 263 | 16178 | 3506 | 90.2Z | 91.7Z | 95.8Z | 96.2Z | 33336 | 5.7 | 1009 | 12.5 |
| 200 | 16651 | 12480 | 2156 | 323 | 19667 | 4409 | 91.7Z | 93.0Z | 95.8Z | 96.2Z | 31165 | 5.3 | 943 | 16.2 |
| 250 | 20342 | 15257 | 2556 | 383 | 24026 | 5227 | 93.0Z | 93.6Z | 95.8Z | 96.2Z | 31450 | 5.4 | 952 | 19.8 |
| 300 | 21438 | 16079 | 2956 | 443 | 25321 | 6044 | 93.0Z | 94.1Z | 96.2Z | 96.5Z | 34544 | 5.9 | 1045 | 18.4 |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT

MOTORS ARE EXPLOSION-PROOF. 1800 RPN. 460 VOLT. 3 PHASE

$$\text{SAVINGS} = \text{HP} + 0.746[(1/\text{ST NOM EFF}) - (1/\text{EE NOM EFF})] * \text{HRS/YR} * \text{ELECOST}$$

OPERATING TIMES:

16 HRS/DAY

7 DAYS/WK = 5840 HRS/YR

ELECTRICITY COST: 7 DAYS/WK = 5840 HRS/YR
AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

RAAP ENERGY EFFICIENT MOTOR PROJECTS

FILENAME: RMDTRR3

DATE: 8 MAY 90

| LIST PRICE CONTRACTOR | | | | REWIND PRICES | | MATERIAL AND LABOR PRICES WITH MARKUPS | | EFFICIENCIES | | | | REPLACE VS REWIND CALCULATION | | | |
|-----------------------|-------------------------|-------------------------------------|---------------------------|----------------------------|------------------------|--|---------------------------|------------------------------|------------------------------|-----------------------------|-----------------------------|-------------------------------|---------------------|----------------------|----------------------|
| MOTOR SIZE (HP) | REL. EXP-PROOF (1990\$) | REL. ENERGY-EFF. EXP-PROOF (1990\$) | REL. ENERGY-EFF. (1990\$) | LLOYD LABOR PRICE (1990\$) | BEARING PRICE (1990\$) | REL. ENERGY-EFF. EXP-PROOF (1990\$) | REL. ENERGY-EFF. (1990\$) | REL. STD MOTOR MIN. EFF. (%) | REL. STD MOTOR NOM. EFF. (%) | REL. EXP-PR IE MIN EFF. (%) | REL. EXP-PR IE NOM EFF. (%) | ENERGY SAVINGS (KWH/YR) | REDUCED DEMAND (KW) | COST SAVINGS (\$/YR) | SIMPLE PAYBACK (YRS) |
| 1 | 698 | 518 | 144 | 144 | 22 | 815 | 294 | 74.0% | 77.0% | 82.5% | 84.0% | 504 | 0.1 | 15 | 34.2 |
| 1.5 | 724 | 543 | 152 | 152 | 23 | 855 | 310 | 75.5% | 78.5% | 84.0% | 85.5% | 728 | 0.1 | 22 | 24.7 |
| 2 | 760 | 570 | 161 | 161 | 24 | 898 | 329 | 78.5% | 81.5% | 85.5% | 86.5% | 660 | 0.1 | 20 | 28.4 |
| 3 | 765 | 574 | 173 | 173 | 26 | 904 | 353 | 75.5% | 78.5% | 87.5% | 88.5% | 2010 | 0.3 | 61 | 9.1 |
| 5 | 848 | 636 | 190 | 190 | 28 | 1002 | 388 | 80.0% | 82.5% | 87.5% | 88.5% | 1913 | 0.3 | 58 | 10.6 |
| 7.5 | 1078 | 889 | 219 | 219 | 33 | 1273 | 447 | 81.5% | 84.0% | 89.5% | 90.2% | 2857 | 0.5 | 86 | 9.6 |
| 10 | 1237 | 928 | 259 | 259 | 39 | 1461 | 529 | 82.5% | 85.5% | 89.5% | 90.2% | 2837 | 0.5 | 86 | 10.9 |
| 15 | 1617 | 1213 | 322 | 322 | 48 | 1910 | 658 | 82.5% | 85.5% | 91.0% | 91.7% | 5522 | 0.9 | 167 | 7.5 |
| 20 | 1920 | 1440 | 374 | 374 | 56 | 2268 | 764 | 84.0% | 86.5% | 91.7% | 92.4% | 6873 | 1.1 | 208 | 7.2 |
| 25 | 2408 | 1806 | 431 | 431 | 65 | 2844 | 882 | 85.5% | 87.5% | 91.7% | 92.4% | 7053 | 1.1 | 213 | 9.2 |
| 30 | 2705 | 2029 | 512 | 512 | 77 | 3195 | 1046 | 86.5% | 88.5% | 92.4% | 93.0% | 7635 | 1.2 | 231 | 9.3 |
| 40 | 3653 | 2740 | 610 | 610 | 91 | 4315 | 1246 | 86.5% | 88.5% | 93.0% | 93.6% | 11464 | 1.8 | 347 | 8.8 |
| 50 | 4297 | 3223 | 736 | 736 | 110 | 5075 | 1505 | 88.5% | 90.2% | 93.0% | 93.6% | 9373 | 1.5 | 284 | 12.6 |
| 60 | 6014 | 4511 | 834 | 834 | 125 | 7103 | 1705 | 88.5% | 90.2% | 94.1% | 94.5% | 14090 | 2.3 | 426 | 12.7 |
| 75 | 7345 | 5509 | 978 | 978 | 147 | 8675 | 1999 | 88.5% | 90.2% | 94.5% | 95.0% | 19557 | 3.1 | 592 | 11.3 |
| 100 | 9200 | 6900 | 1231 | 1231 | 185 | 10866 | 2516 | 88.5% | 90.2% | 95.0% | 95.4% | 28130 | 4.5 | 851 | 9.8 |
| 125 | 12030 | 9023 | 1466 | 1466 | 220 | 14209 | 2998 | 88.5% | 90.2% | 95.4% | 95.8% | 37709 | 6.0 | 1141 | 9.8 |
| 150 | 13697 | 10273 | 1754 | 1754 | 263 | 16178 | 3586 | 90.2% | 91.7% | 95.8% | 96.2% | 35619 | 5.7 | 1078 | 11.7 |
| 200 | 16651 | 12480 | 2156 | 2156 | 323 | 19667 | 4409 | 91.7% | 93.0% | 95.8% | 96.2% | 33300 | 5.3 | 1000 | 15.1 |
| 250 | 20342 | 15257 | 2556 | 2556 | 383 | 24026 | 5227 | 93.0% | 93.6% | 95.8% | 96.2% | 33604 | 5.4 | 1017 | 18.5 |
| 300 | 21438 | 16079 | 2956 | 2956 | 443 | 25321 | 6044 | 93.0% | 94.1% | 96.2% | 96.5% | 36910 | 5.9 | 1117 | 17.3 |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT

MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE

SAVINGS = HP * 0.746 * [(1/ST NOM EFF) - (1/EE NOM EFF)] * HRS/YR * ELECCOST

OPERATING TIMES:

24 HRS/DAY

5 DAYS/WK = 6240 HRS/YR

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

92 E. p. 3 or 2

RAMP ENERGY EFFICIENT MOTOR PROJECTS

FILENAME: RMT0RR3

DATE: 8 MAY 90

| LIST PRICE CONTRACTOR | | | | REWIND PRICES | | MAT'L AND LABOR PRICES WITH MARKUPS | | EFFICIENCIES | | | | REPLACE VS REWIND CALCULATION | | | |
|-----------------------|-------|-----------|-----------|---------------|-----------|--|-----------|--------------|-----------|-----------|-----------|-------------------------------|-----------|-----------|-----------|
| RELANCE | | RELANCE | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | RELANCE | STD MOTOR | RELANCE | EXP-PR IE | RELANCE | EXP-PR IE | EXP-PR IE | NON EFF. |
| EXP-PROOF | | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF | EXP-PROOF |
| (1990\$) | | (1990\$) | (1990\$) | (1990\$) | (1990\$) | (1990\$) | (1990\$) | (1990\$) | (1990\$) | (1990\$) | (1990\$) | (1990\$) | (1990\$) | (1990\$) | (1990\$) |
| HP) | | HP) | HP) | HP) | HP) | HP) | HP) | HP) | HP) | HP) | HP) | HP) | HP) | HP) | HP) |
| 1 | 690 | 518 | 144 | 22 | 815 | 294 | 74.0% | 77.0% | 82.5% | 84.0% | 84.0% | 707 | 0.1 | 21 | 24.3 |
| 1.5 | 724 | 543 | 152 | 23 | 855 | 310 | 75.5% | 78.5% | 84.0% | 85.5% | 85.5% | 1022 | 0.1 | 31 | 17.6 |
| 2 | 760 | 570 | 161 | 24 | 898 | 329 | 78.5% | 81.5% | 85.5% | 86.5% | 86.5% | 927 | 0.1 | 28 | 20.3 |
| 3 | 765 | 574 | 173 | 26 | 904 | 353 | 75.5% | 78.5% | 87.5% | 88.5% | 88.5% | 2822 | 0.3 | 85 | 6.5 |
| 5 | 848 | 636 | 190 | 28 | 1002 | 388 | 80.0% | 82.5% | 87.5% | 88.5% | 88.5% | 2685 | 0.3 | 81 | 7.6 |
| 7.5 | 1078 | 809 | 219 | 33 | 1273 | 447 | 81.5% | 84.0% | 89.5% | 90.2% | 90.2% | 4811 | 0.5 | 121 | 6.8 |
| 10 | 1237 | 928 | 259 | 39 | 1461 | 529 | 82.5% | 85.5% | 89.5% | 90.2% | 90.2% | 3983 | 0.5 | 121 | 7.7 |
| 15 | 1617 | 1213 | 322 | 48 | 1910 | 658 | 82.5% | 85.5% | 91.0% | 91.7% | 91.7% | 7752 | 0.9 | 235 | 5.3 |
| 20 | 1920 | 1440 | 374 | 56 | 2268 | 764 | 84.0% | 86.5% | 91.7% | 92.4% | 92.4% | 9648 | 1.1 | 292 | 5.2 |
| 25 | 2488 | 1886 | 431 | 65 | 2844 | 882 | 85.5% | 87.5% | 91.7% | 92.4% | 92.4% | 9981 | 1.1 | 300 | 6.5 |
| 30 | 2705 | 2029 | 512 | 77 | 3195 | 1046 | 86.5% | 88.5% | 92.4% | 93.0% | 93.0% | 10719 | 1.2 | 324 | 6.6 |
| 40 | 3653 | 2748 | 610 | 91 | 4315 | 1246 | 86.5% | 88.5% | 93.0% | 93.6% | 93.6% | 16094 | 1.8 | 487 | 6.3 |
| 50 | 4297 | 3223 | 736 | 110 | 5075 | 1505 | 88.5% | 90.2% | 93.0% | 93.6% | 93.6% | 13159 | 1.5 | 398 | 9.0 |
| 60 | 6014 | 4511 | 834 | 125 | 7103 | 1785 | 88.5% | 90.2% | 94.1% | 94.5% | 94.5% | 19780 | 2.3 | 599 | 9.0 |
| 75 | 7345 | 5509 | 978 | 147 | 8675 | 1999 | 88.5% | 90.2% | 94.5% | 95.0% | 95.0% | 27455 | 3.1 | 831 | 8.0 |
| 100 | 9200 | 6900 | 1231 | 185 | 10866 | 2516 | 88.5% | 90.2% | 95.0% | 95.4% | 95.4% | 39490 | 4.5 | 1195 | 7.0 |
| 125 | 12030 | 9023 | 1466 | 220 | 14289 | 2998 | 88.5% | 90.2% | 95.4% | 95.8% | 95.8% | 52938 | 6.0 | 1602 | 7.0 |
| 150 | 13697 | 10273 | 1754 | 263 | 16178 | 3586 | 90.2% | 91.7% | 95.8% | 96.2% | 96.2% | 50004 | 5.7 | 1513 | 8.3 |
| 200 | 16651 | 12480 | 2156 | 323 | 19667 | 4409 | 91.7% | 93.0% | 95.8% | 96.2% | 96.2% | 46748 | 5.3 | 1415 | 10.8 |
| 250 | 20342 | 15257 | 2556 | 383 | 24026 | 5227 | 93.0% | 93.6% | 95.8% | 96.2% | 96.2% | 47174 | 5.4 | 1427 | 13.2 |
| 300 | 21438 | 16079 | 2956 | 443 | 25321 | 6044 | 93.0% | 94.1% | 96.2% | 96.5% | 96.5% | 51815 | 5.9 | 1568 | 12.3 |

ASSUMPTIONS: CONTRACTORS DISCOUNT FACTOR = 0.65 FOR STANDARD DUTY, 0.75 FOR ENERGY EFFICIENT

MOTORS ARE EXPLOSION-PROOF, 1800 RPM, 460 VOLT, 3 PHASE

SAVINGS = HP * 0.746 * ((1/ST NOM EFF) - (1/EE NOM EFF)) * NRS/YR * ELECCOST

OPERATING TIMES:

24 HRS/DAY

7 DAYS/WK = 8760 HRS/YR

ELECTRICITY COST: AVERAGE OF ENERGY & DEMAND CHARGES \$0.0303 /KWH

ECO # GP-B-4

Install variable frequency drives in main plant water supply pumps

1. Calculate current energy use

Current practice is to operate 1-600 hp turbine pump plus 1-100 hp deep well and 1-400 hp booster pump in combination. The current average flow rate is 24 million gal/day. Average usage is about 12 million gal/day.

Turbine pump:

$$kW_T = \text{volts} \cdot \text{amps} \cdot \sqrt{3} / 1000$$

$$= 2300 \cdot 127 \cdot \sqrt{3} / 1000 = 506 \text{ kW}$$

Deep well pump:

$$kW_D = 2300 \cdot 23 \cdot \sqrt{3} / 1000 = 92 \text{ kW}$$

Booster pump

$$kW_B = 2200 \cdot 130 \cdot \sqrt{3} / 1000 = 495 \text{ kW}$$

$$\text{Total kW} = 506 + 92 + 495 = 1093 \text{ kW}$$

$$\text{Average annual usage} = 1093 \cdot 3760 = 9,574,680 \text{ kWh}$$

$$\text{Average annual cost} = 9,574,680 \times 0.03 = \$287,240$$

$$\text{Annual usage (MMBtu)} = 9,574,680 \times 3413 = 32,678 \text{ MMBtu}$$

2. Calculate energy savings

Calculate system head for following current conditions

$$ehp = 1093 \text{ kW}$$

$$\eta_p = 0.70$$

$$\eta_m = 0.95$$

$$Q = 24,000,000 \text{ gal/da} = 16,667 \text{ gpm}$$

$$ehp = bhp / \eta_m$$

$$kw = 0.75 \times ehp$$

$$bhp = whp / \eta_p$$

$$ehp = kw / 0.75$$

$$ehp = whp / \eta_m / \eta_p$$

$$whp = \frac{H \cdot Q}{3960}$$

$$ehp = \frac{H \cdot Q}{3960 \cdot \eta_p \cdot \eta_m} = \frac{kw}{0.75}$$

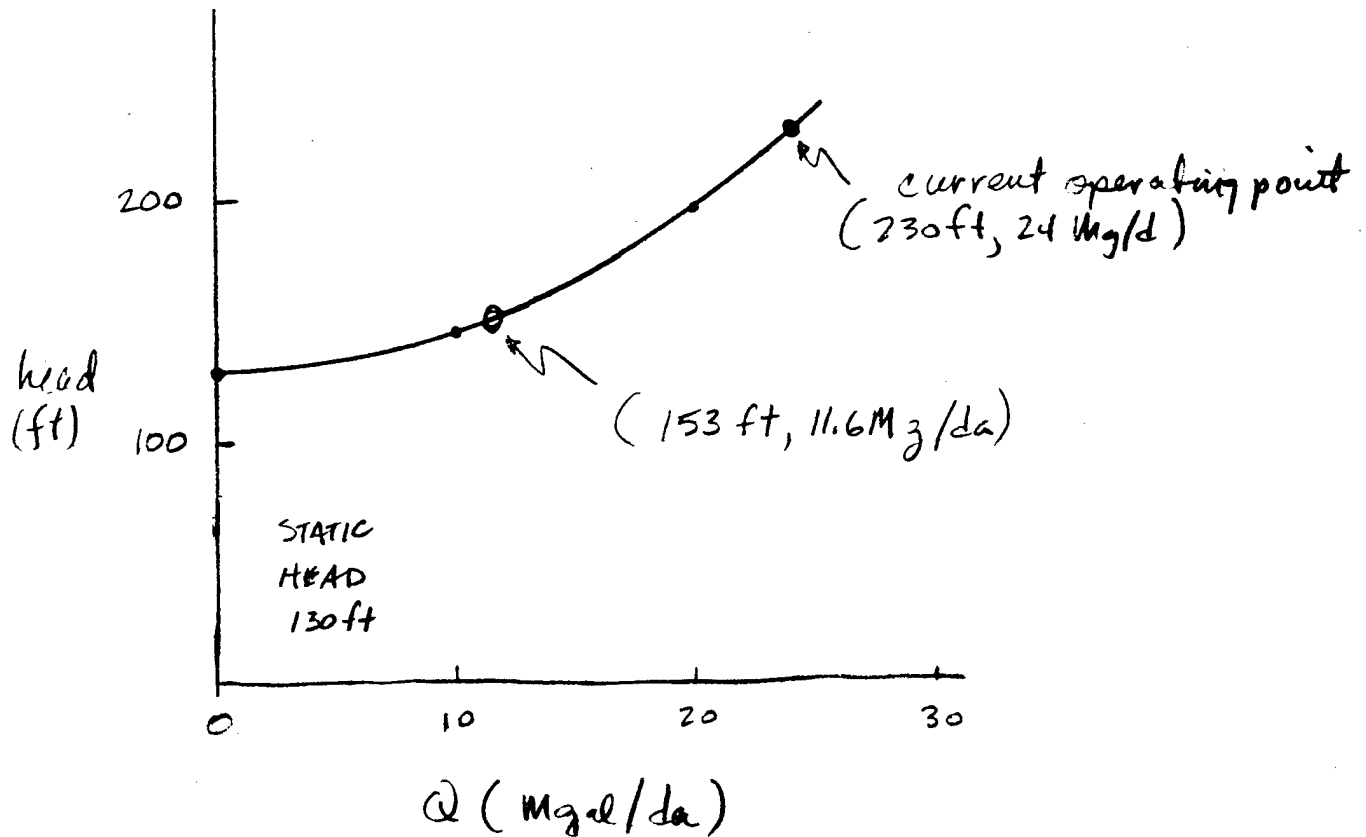
$$H = \frac{kw \cdot 3960 \cdot \eta_p \cdot \eta_m}{Q \cdot 0.75}$$

$$H = \frac{1093 \cdot 3960 \cdot 0.70 \cdot 0.95}{16,667 \cdot 0.75}$$

$$H = 230 \text{ feet}$$

Assume static head is about 150 feet.

Water Plant System Curve



$$\text{savings} = \text{current use} - \text{current} \times \frac{\text{new head}}{\text{old head}}$$

$$= \text{current use} \left(1 - \frac{H_n}{H_o} \right)$$

$$= 32,678 \text{ MBtu} \left(1 - \frac{153}{230} \right) =$$

$$= \underline{\underline{10,940 \text{ MBtu (electricity)}}}$$

Telephone Call Confirmation

Project No. 290-0379-000
(904) 281-0394

reynolds, smith and hills

Local ☒ L.D. _____ Placed ☒ Rec'd _____ Date 5/29/90
P. Hutchins _____ Conversed with Mark Riffle
Of Westinghouse Elec. Corp. Regarding Variable Frequency Drives

MR gave budget estimates for variable speed drives

| | labor | materials |
|--------|---------|-----------|
| 600 hp | \$ 2000 | \$ 60,000 |
| 450 hp | \$ 2000 | \$ 40,000 |
| 100 hp | \$ 2000 | \$ 12,000 |

Distribution:

ECO # GP-D-1

INERT GAS SYSTEM Replacement

SAVINGS FROM CAPTURING HEAT & GENERATING STEAM

(40 pigs)

PERMEA ESTIMATES 1800 LBS STEAM/HR from 40,000 CFH UNIT. Steam savings are:

$$\frac{1800 \text{ LBS/HR} \times 1175.9 \text{ BTU/LB} \times 8760}{100} = \boxed{18,542 \text{ Mbtu/yr.}}$$

Cool savings: $18,542 \frac{\text{Mbtu}}{\text{yr}} \times 1.32 \frac{\text{Mbtu}_c}{\text{Mbtu}_s} = \underline{24,475 \text{ Mbtu/yr}}$

$$24,475 \frac{\text{Mbtu}}{\text{yr}} \times 1.61 \text{ \$/mbtu} = \underline{\$39,405/\text{yr}}$$

Electricity Purchase Penalty:

$$18,542 \times 0.111 \times 8.87 = \underline{\$18,256/\text{yr.}}$$

Reduced Power House O&M:

$$18,542 \frac{\text{Mbtu}}{\text{yr}} \times \$1.01/\text{mbtu}_s = \underline{\$18,727/\text{yr}}$$

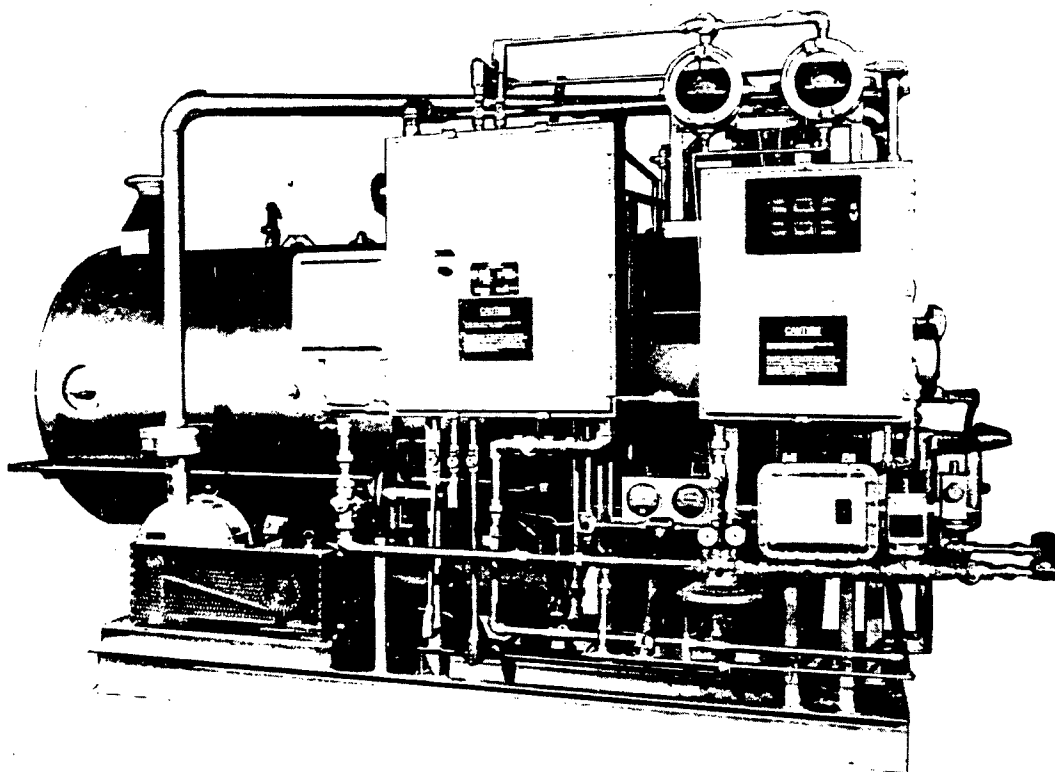
$$\text{Non Energy Savings} = \$18,727 - 18,256 = \underline{\$471/\text{yr}}$$

Count on KEMP for

COGENERATION

Kemp ERG—the energy recovery generator for plant processes requiring inert gas and steam or nitrogen and steam.

This ERG qualifies for a 10% tax credit if applied to P.L. #96-223 for waste heat recovery.



For Inert/Nitrogen Generation

The Kemp ERG System will produce inert or nitrogen gas. It is the result of Kemp's unique handcrafted nozzle mix burner system that promotes the complete reaction of air and fuel.

For Steam Generation

The Kemp ERG offers "two for one" use of your fuel! The boiler is sized with your inert gas requirements

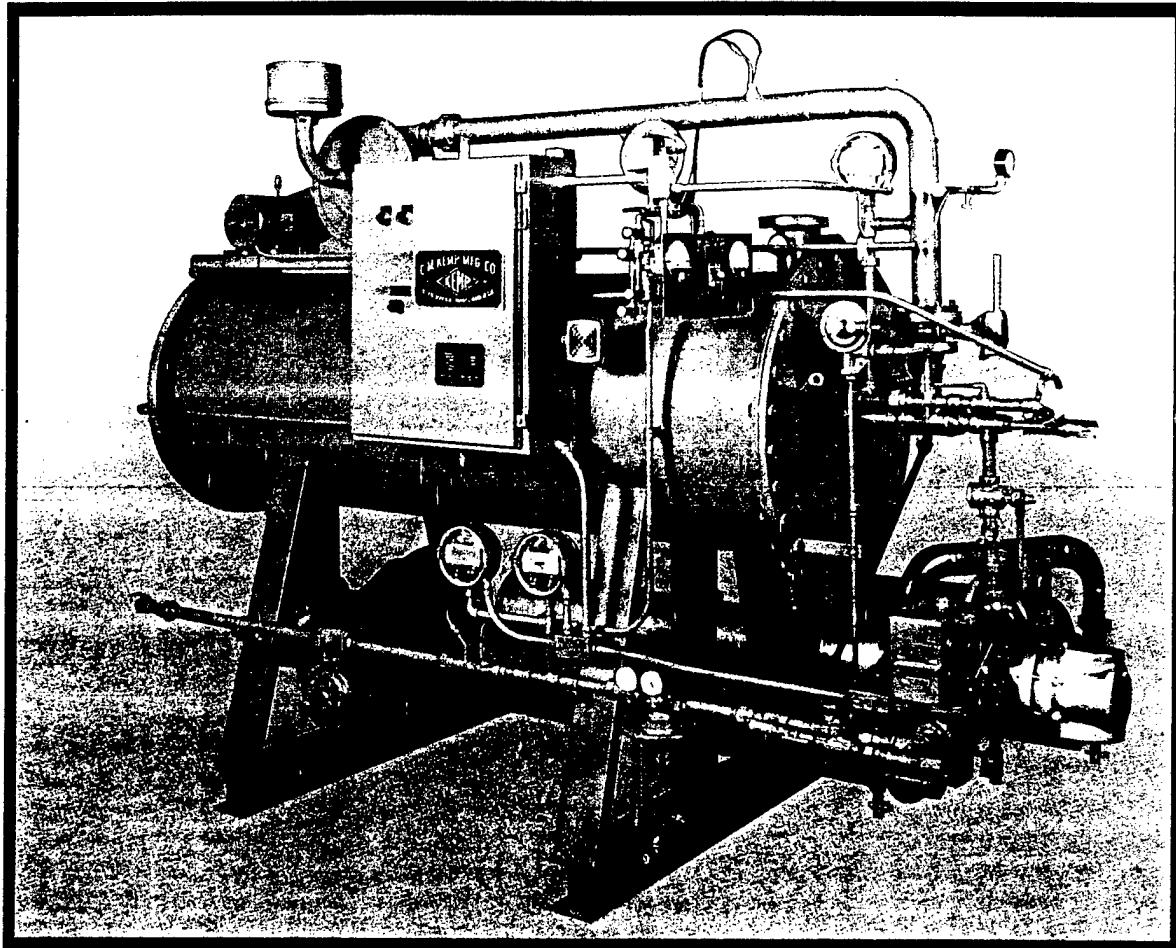
in mind but has an efficiency rating of over 80%. The residual steam is rated at 150 PSIG or can be provided in other pressures on request. Such high efficiency provides great advantages over conventional systems:

- Accelerated payback—half the normal capital equipment time span.
- Lower water requirements—75% less than a standard generator.
- Percentage tax depreciation and waste heat credit.

KEMP®

KEMP[®]

PH Series Inert Gas Generators



- Low Cost Inert Gas
- High Purity
- Simplified Installation
- Indirect Cooling

Project No. 290-0379-000Local _____ L.D. X Placed X Rec'd. _____ Date 5-22-90Conversed With DALE JAKKSOf PERMEA INC. Regarding INERT GAS GEN.
(713) 684-0438NEW60,000 ACFH IGG WILL PRODUCE 1800 LBS STEAM/HR
~~THE~~ COST \approx \$200,000 INSTALLED.\$177,000 DELIVERED20,000 ACFH \approx \$100,000 ~~INSTALLED~~ DELIVEREDFLOW \approx 600 PPH.

Distribution:

GP-D-2 REDUCE STACK TEMPERATURE

REFER TO CHX DATA ATTACHED. (MEDIUM CASE)

TOTAL ENERGY RECOVERED (SAVED)

$$26.8 \text{ MBTU/HR} \times 8030 \text{ H/yr.} = 215,204 \text{ MBTU/yr.}$$

TOTAL COAL COST SAVED

$$215,204 \text{ MBTU/yr} \times \$1.61/\text{MBTU} = \$346,478/\text{yr.}$$

ADDITIONAL ELECTRICITY REQUIRED

$$34 \text{ HP} \times .746 \times 8030 = 203673 \text{ Kwh}$$

$$203673 \text{ Kwh} \times \$0.03026/\text{Kwh} = 6163$$

NET SAVINGS

$$\$346,478/\text{yr} - \$6163/\text{yr} = \$340315/\text{yr.} \Rightarrow \$340,000$$

COMPANY
LOCATION
HRS PROPOSAL NO.
REPRESENTATIVE
PROPOSAL STATUS
PROPOSAL DATE
APPLICATION
BOILER NAMEPLATE RATING

HERCULES - RAAP
RADFORD, VA
820-02
JCJ
PRELIMINARY
AUGUST 20, 1990

HEAT BOILER MAKEUP WATER
570,000 LBS/HOUR

MEDIUM

24,000,000
LBS NC
PER YEAR

CASE 1 OF 5

HRS SYSTEM MODEL # 3-416-160 DW 7

PERFORMANCE @ 225,000 PPH STEAM LOAD

DESIGN PARAMETERS

| | | |
|-----------------------------------|---------|----------------|
| AVERAGE STEAMLOAD FOR CASE | 225,000 | LBS/HOUR |
| AVAILABLE FLUE GAS MASS | 331,239 | LBS/HOUR |
| BOILER FEEDWATER TEMPERATURE | 268.0 | DEGREES F. |
| STEAM PRESSURE (750 DEG. F) | 400 | PSIG |
| EXCESS COMBUSTION AIR | 30.00 | PERCENT |
| FLUE GAS TEMP @ SOURCE | 350.0 | DEGREES F. |
| MAXIMUM WATERFLOW AVAILABLE TO HX | 718 | GAL/MIN |
| FLUE GAS WATER VAPOR DEWPOINT | 102.6 | DEGREES F. |
| FLUE GAS DENSITY | 0.0523 | LBS/CU. FT. |
| SPECIFIC HEAT OF FLUE GAS | 0.2504 | BTU/LB DEG. F. |
| HOURS OF OPERATION FOR CASE | 2920 | HOURS/YEAR |
| FUEL FIRED | | COAL |
| FUEL COST | \$1.60 | DOLLARS/MM BTU |
| EXISTING FUEL TO STEAM EFFICIENCY | 85.74 | PERCENT |
| EXISTING THERMAL EFFICIENCY | 87.32 | PERCENT |

HEAT EXCHANGER PERFORMANCE

| | | |
|-------------------------------|------------|--------------|
| FLUE GAS MASS FLOW @ HX INLET | 331,239 | LBS/HOUR |
| FLUE GAS FLOW @ INLET TO HX | 105,472 | ACFM |
| FLUE GAS INLET TEMP | 350.0 | DEGREES F. |
| FLUE GAS OUTLET TEMPERATURE | 102.3 | DEGREES F. |
| WATERFLOW THROUGH HX | 405.0 | GAL/MIN |
| WATER INLET TEMPERATURE | 55.0 | DEGREES F. |
| WATER OUTLET TEMPERATURE | 187.6 | DEGREES F. |
| SENSIBLE HEAT RECOVERED | 20,545,662 | BTUS/HOUR |
| LATENT HEAT RECOVERED | 6,251,306 | BTUS/HOUR |
| TOTAL HEAT RECOVERY | | BTUS/HOUR |
| SAVINGS FOR THIS CASE | | DOLLARS/YEAR |

ENGINEERING DATA

| | | |
|---------------------------------------|-------|----------|
| NEW BOILER FUEL TO STEAM EFFICIENCY | 94.60 | PERCENT |
| NEW THERMAL EFFICIENCY | | |
| EFFICIENCY INCREASE | | |
| FUEL SAVINGS | 10.33 | PERCENT |
| WATERSIDE PRESSURE DROP | 2.97 | PSIG. |
| THEORETICAL FAN POWER | | HP |
| HEAT EXCHANGER FLUE GAS PRESSURE DROP | | IN. W.C. |
| PLENUM, DUCT AND BREECHING LOSS | 0.25 | IN. W.C. |
| CONDENSATE FLOW RATE | 12.2 | GAL/MIN |

COAL ANALYSIS USED FOR THIS CASE

| | | | | | | | |
|-------|------|------|------|------|------|------|-------|
| %C | %H2 | %N2 | %O2 | %S | %H2O | %ASH | HHV |
| 75.00 | 5.00 | 1.50 | 6.70 | 2.30 | 2.50 | 7.00 | 13000 |



Condensing Heat Exchanger Corp.

Route 7, Drawer H • Warnerville, N.Y. 12187 • (518) 234-2541

August 20, 1990

Mr. Steven L. DeBusk
Industrial Engineer
Hercules - RAAP
P.O. Box 1
Radford, VA 24141

Dear Steve,

The enclosed performance printouts are divided into 3 groups; low, medium and high, to represent possible production requirements, with 5 cases in each group to represent firing levels at different times of the year or times of the day. Because the CHX Condensing Economizer is normally installed as a slip stream device and therefore can be sized for the heat duty rather than the nameplate capacity of the boilers, the heat exchanger size for the "low" scenario is smaller than the model we originally discussed and the size for "medium and high" is larger than the original.

The preliminary size choice for the "low" condition is a CHX Model 2-416-120 DW7 which would generate net energy savings of about \$306,000 per year. The current budget equipment cost estimate for this size is \$725,000. The "medium and high" condition would require a CHX Model 3-416-160 DW7. The current budget equipment cost estimate for this size is \$1,250,000. The "medium" condition would generate net energy savings of \$531,000. The "high" condition net savings would be \$596,000.

If particulate emission reduction is a major factor in the evaluation of this energy recovery project, the equipment configuration and subsequent performance can be optimized to generate more condensate flow which will improve removal efficiency. This would probably increase the pay-back period. Another method to enhance removal efficiency is to spray additional water into the heat exchanger. This would reduce energy recovery slightly.

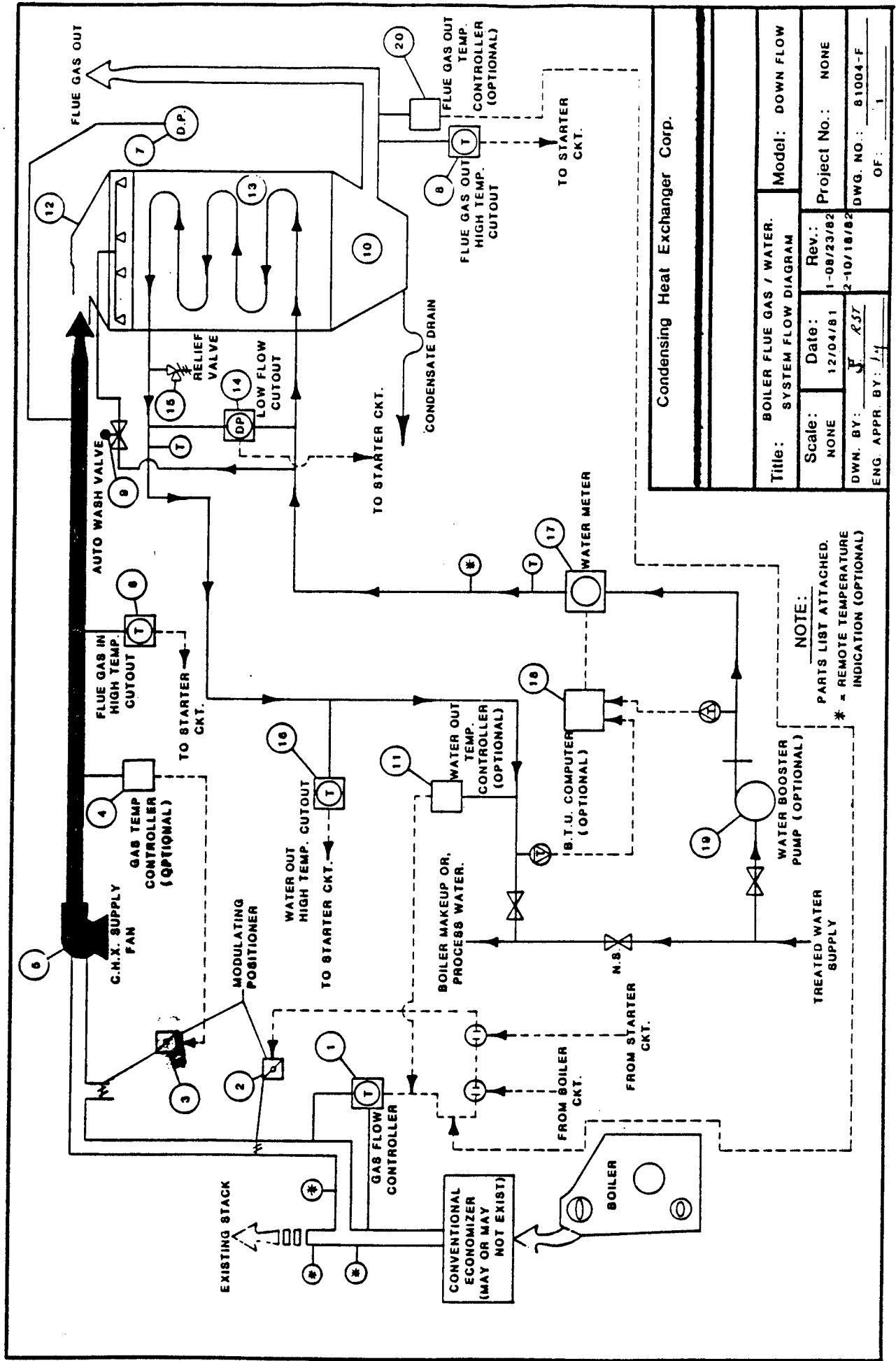
I will call you next week to further discuss this possible energy recovery/particulate removal project.

Very truly yours,


John C. Joseph

Dir Applications Engineering

(515) 798-9637



GP-N-1 REPLACE INCANDESCENTS WITH 35 W HPS SCREW-INS FOR
EXPLOSION-PROOF FIXTURES

Calculations were made on a per-unit basis for installing
35 W HPS "units" within the existing explosion-proof
incandescent fixtures. These units consist of a HPS lamp and
a ballast with a medium base adapter which screws into the
incandescent socket. The per-unit calculations are on page 2.
From the building survey data, a list was compiled of the
buildings with potential incandescent lighting projects (page 3).
Only areas with lighting operating 3 shifts/day, 5 days/wk were considered.
It is assumed that 90% of the interior and 50% of the exterior

fixtures can be retrofitted in the manner described above for this ECO.

$$\text{Total fixtures} = 0.9(1536) + 0.5(717) = 1740$$

$$\text{Energy savings} = 674 \text{ kWh/yr} \times 0.003413 \text{ MBtu/kWh} \times 1740 \text{ fixtures} = 4003 \text{ MBtu/yr}$$

$$\text{Energy cost savings} = \frac{\$20.39}{\text{yr-fixture}} \times 1740 \text{ fixtures} = \$35,479/\text{yr}$$

$$\text{Labor \& mat'l cost savings} = \frac{\$17.44}{\text{yr-fixture}} \times 1740 = \$30,346/\text{yr}$$

$$\text{Total cost savings} = \$35,479 + \$30,346 = \$65,825/\text{yr}$$

$$\text{Project cost} = \frac{\$80.46}{\text{fixture}} \times 1740 \text{ fixtures} = \$140,000$$

$$(\text{Construction cost} = \$140,000 / 1.115 = \$125,561)$$

$$\text{Simple payback} = \frac{\$140,000}{\$65,825/\text{yr}} = 2.1 \text{ yr}$$

GP-N-1 Replace int/ext 150-200W incandescents with 35 W HPS screw-in retrofits for explosion-proof applications *

$$\text{Energy savings} = (150 \text{ W} - 42 \text{ W}) \times \frac{24 \text{ hr}}{\text{day}} \times \frac{260 \text{ days}}{\text{yr}} = 674 \frac{\text{kwh}}{\text{yr}}$$

$$\text{Energy Cost Savings} = 674 \frac{\text{kwh}}{\text{yr}} \times \frac{\$0.03026}{\text{kwh}} = \$20.39 \frac{\text{yr}}{\text{yr}}$$

$$\text{Labor \& Mat'l cost savings} = \left(\frac{\text{Incand. cost}}{750 \text{ hr}} - \frac{\text{HPS cost}}{16000 \text{ hr}} \right) \times 6240 \frac{\text{hr}}{\text{yr}}$$

$$= \left[\frac{(\$2.11 \text{ mat'l} + \$1.20 \text{ labor} \times 0.683 \times 1.2 \text{ exp-prt})}{750 \text{ hr}} - \frac{(\$16 \text{ mat'l} + \$6.45 \text{ labor} \times 0.683 \times 1.2)}{16000 \text{ hr}} \right] \times \frac{6240 \text{ hr}}{\text{yr}} = \$17.44 \frac{\text{yr}}{\text{yr}}$$

$$\text{Total cost savings} = \$20.39 \frac{\text{yr}}{\text{yr}} + \frac{\$17.44}{\text{yr}} = \$37.83 \frac{\text{yr}}{\text{yr}}$$

Mat'l cost = \$45 for fixture w/ lamp (1990 vendor info.)

$$\text{Labor cost} = \$1.20 \times 1.20 \times 1.20 \text{ exp-prt} \times 0.683 = \$1.18$$

(cost of replacing exp-proof incand. +20%)

$$\text{Project Cost} = [(1.045 \times \$45) + (1.2 \times \$1.18)] \times 1.661 = \$80.46$$

$$\text{Simple payback} = \frac{\$80.46}{\$37.83/\text{yr}} = 2.1 \text{ yr} < 10 \text{ yr}$$

Note: HPS lamps are replaceable in the retrofit ballasts.

*It must be verified that the screw-in retrofits will fit in all fixtures.



SUBJECT _____

AEP NO _____

DESIGNER _____

SHEET _____ OF _____

CHECKER _____

DATE _____

DATE _____

QRIP Calc's

Current energy use for 1740 lamps:

$$\frac{150 \text{ W} \times 24 \times 260 \times 0.03026 \times 1740}{1000} = \$49,280/\text{yr}$$

Current mat'l & labor costs:

$$\frac{2.11 + 1.2 \times 0.68 \times 1.2 \times 6240 \times 1740}{750} = \$44,781/\text{yr}$$

Current labor costs:

$$\frac{1.2 \times 0.68 \times 6240 \times 1740}{750} = \$11,813/\text{yr}$$

New energy use

$$\frac{42 \text{ W} \times 24 \times 260 \times 0.03026 \times 1740}{1000} = \$13,799/\text{yr}$$

New mat'l & labor costs:

$$\frac{16 + 6.45 \times 0.68 \times 1.2 \times 6240 \times 1740}{16,000} = \$14,429/\text{yr}$$

New labor costs

$$\frac{6.45 \times 0.68 \times 1.2 \times 6240 \times 1740}{16,000} = \$3572/\text{yr}$$

Radford Army Ammunition Plant
List of Buildings with Incandescent Lighting

| Bldg No | Name/Process | Location | Similar | Fixtures/Bldg. | Total Fixtures |
|-----------------------------|------------------------------|-----------------------|---------|----------------|----------------|
| 1000 -00 | Cotton Linter Warehouse | NC, A&B-Line | 1 | 17 | 17 |
| 1606 -00 | Open Tank Air Dry | Sol. Recovery, A-Line | 10 | 20 | 200 |
| 1611 -00 | Solvent Recovery House | Sol. Recovery, B-Line | 27 | 12 | 324 |
| 3513 -00 | C-1 Press & Cutting House | Green, C-Line | 3 | 20 | 60 |
| 4912 -27 | SG Curing Hse.- Carpet Rolls | Cast Prop. (Rocket) | 10 | 5 | 50 |
| 4924 -06 | Machine and Saw House | Cast Prop. (Rocket) | 1 | 6 | 6 |
| 7106 -04 | Dry House #4 (Cure Grain) | 1st R P | 7 | 8 | 56 |
| 9334 -15 | Blender House | 4th Rolled Powder | 1 | 4 | 4 |
| TOTAL FOR EXTERIOR FIXTURES | | | | | 717 |
| 420 -02 | Acid Waste Disposal (C-Line) | Waste Acid | 1 | 8 | 8 |
| 2019 -00 | Boiling Tub House | NC, B-Line | 3 | 50 | 150 |
| 2022 -00 | Beater House | NC, B-Line | 3 | 40 | 120 |
| 2024 -00 | Poacher & Blending House | NC, B-Line | 3 | 30 | 90 |
| 3513 -00 | C-1 Press & Cutting House | Green, C-Line | 3 | 50 | 150 |
| 4912 -40 | Forced Air Dry House | Pilot B | 21 | 10 | 210 |
| 4912 -11 | LG Mold Loading House | Cast Prop. (Rocket) | 2 | 6 | 12 |
| 4912 -03 | MK 43 Sawing and Inhibiting | Cast Prop. (Rocket) | 1 | 4 | 4 |
| 4915 -00 | Small Grain Mold Assembly | Cast Prop. (Rocket) | 1 | 7 | 7 |
| 4921 -00 | Inspect/Clean NG Tanks * | Cast Prop. (Rocket) | 1 | 21 | 21 |
| 4951 -02 | TOW Launch Saw House | Pilot B | 1 | 8 | 8 |
| 5008 -01 | 15 Inch Press House | Pilot A | 3 | 2 | 6 |
| 6304 -00 | Paste Blending House | 1st R P | 1 | 20 | 20 |
| 7113 -00 | Roll House (Rolled Powder) | 1st R P (F-Line) | 1 | 130 | 130 |
| 9310 -02 | Rolled Powder Building | 4th Rolled Powder | 2 | 300 | 600 |
| TOTAL FOR INTERIOR FIXTURES | | | | | 1536 |

ECP ENERGY CONSERVATION PRODUCTS, 511 CANAL STREET, NYC, NY, 10013—TEL (212)-925-5991

POWER CONSUMPTION AND LUMEN OUTPUT DATA

| | WATTS | LINE WATTS | TOTAL LUMEN OUTPUT | LUMENS PER WATT | HOURS OF RATED LIFE | |
|------------------------------------|-------|------------|-----------------------|--------------------|------------------------|---|
| ***** MERCURY VAPOR (DELUXE WHITE) | | | | | | |
| * | 1000 | 1075 | 63000 | 59 | 24000 | * |
| * | 400 | 450 | 23000 | 56 | 24000 | * |
| * | 250 | 290 | 13000 | 42 | 24000 | * |
| * | 175 | 205 | 8500 | 49 | 24000 | * |
| * | 100 | 120 | 4500 | 42 | 24000 | * |
| * | 75 | 93 | 3150 | 37 | 16000 | * |
| * | 50 | 61 | 1680 | 31 | 16000 | * |
| ***** METAL HALIDE | | | | | | |
| * | 1500 | 1600 | 155000 | 103 | 3000 | * |
| * | 1000 | 1100 | 110000 | 100 | 12000 | * |
| * | 400 | 460 | 34000 | 85 | 15000 | * |
| * | 175 | 210 | 14000 | 85 | 7500 | * |
| ***** HIGH PRESSURE SODIUM | | | | | | |
| * | 1000 | 1080 | 140000 | 130 | 24000 | * |
| * | 400 | 480 | 50000 | 104 | 24000 | * |
| * | 250 | 310 | 27500 | 89 | 24000 | * |
| * | 150 | 200 | 16000 | 80 | 24000 | * |
| * | 100 | 135 | 9500 | 70 | 24000 | * |
| * | 70 | 85 | 5800 | 68 | 24000 | * |
| * | 50 | 70 | 4000 | 57 | 24000 | * |
| * | 35 | 42 | 2850 | 67 | 18000 | * |
| ***** FLUORESCENT | | | | | | |
| STRAIGHT | 40 | 48 | 3150 | 66 | 20000+ | * |
| CIRCLINE | 32 | 37 | 1830 | 50 | 12000+ | * |
| CIRCLINE | 22 | 25 | 1050 | 42 | 12000+ | * |
| CIRCLINE | 20 | 23 | 850 | 37 | 12000+ | * |
| TWIN TUBE | 13 | 16 | 900 | 56 | 10000+ | * |
| TWIN TUBE | 9 | 12 | 600 | 50 | 10000+ | * |
| STRAIGHT | 8 | 11 | 400 | 36 | 7500+ | * |
| TWIN TUBE | 7 | 10 | 400 | 40 | 10000+ | * |
| STRAIGHT | 6 | 9 | 300 | 33 | 7500+ | * |
| TWIN TUBE | 5 | 8 | 250 | 31 | 10000+ | * |
| ***** INCANDESCENT | | | | | | |
| * | 1000 | 1000 | 23740 | 24 | 1000 | * |
| * | 750 | 750 | 17040 | 23 | 1000 | * |
| * | 500 | 500 | 10850 | 22 | 1000 | * |
| * | 200 | 200 | 3710 | 19 | 750 | * |
| * | 150 | 150 | 2880 | 19 | 750 | * |
| * | 100 | 100 | 1750 | 18 | 750 | * |
| * | 75 | 75 | 1190 | 16 | 750 | * |
| ***** QUARTS—IODINE | | | | | | |
| * | 1500 | 1500 | 35800 | 24 | 3000 | * |
| * | 1000 | 1000 | 23400 | 23 | 2000 | * |
| * | 500 | 500 | 10950 | 22 | 2600 | * |
| * | 250 | 250 | 4850 | 19 | 2000 | * |

LAMP WATTAGE APPX LUMENS AVERAGE LIFE HRS. STANDARD CASE QTY.

RAPID START FLUORESCENT U LAMPS

| | | | | |
|---------------|----|-------|--------|----|
| FB40/U6/CW/EW | 34 | 2,600 | 12,000 | 12 |
| FB40/U6/CW | 40 | 2,950 | 12,000 | 12 |

INSTANT START SLIMLINE FLUORESCENT LAMPS

| | | | | |
|--------------|----|-------|--------|----|
| F72T12/CW | 55 | 4,550 | 12,000 | 12 |
| F96T12/CW/EW | 60 | 5,600 | 15,000 | 15 |
| F96T12/CW | 75 | 6,200 | 12,000 | 15 |

HIGH & VERY HIGH OUTPUT FLUORESCENT LAMPS

| | | | | |
|-----------------|-----|--------|--------|----|
| F96T12/CW/HO/EW | 95 | 8,300 | 12,000 | 15 |
| F96T12/CW/HO | 110 | 9,200 | 12,000 | 15 |
| F96T12/CW/HO/EW | 185 | 14,000 | 12,000 | 15 |
| F96T12/CW/VHO | 215 | 15,500 | 12,000 | 15 |

METAL HALIDE UNIVERSAL BURN MEDIUM BASE LAMPS

| | | | | |
|---------|-----|--------|--------|----|
| MH35/U | 35 | 2,300 | 5,000 | 12 |
| MH50/U | 50 | 3,400 | 5,000 | 12 |
| MH70/U | 70 | 5,500 | 5,000 | 12 |
| MH100/U | 100 | 7,200 | 7,500 | 12 |
| MH150/U | 150 | 12,000 | 10,000 | 12 |

METAL HALIDE UNIVERSAL BURN MOGAL BASE LAMPS

| | | | | |
|------------|------|---------|--------|----|
| MH175/U | 175 | 14,000 | 10,000 | 12 |
| MH175/C/U | 175 | 14,000 | 10,000 | 12 |
| MH250/U | 250 | 20,500 | 10,000 | 12 |
| MH250/C/U | 250 | 20,500 | 10,000 | 12 |
| MH400/U | 400 | 36,000 | 20,000 | 6 |
| MH400/C/U | 400 | 36,000 | 20,000 | 6 |
| MH1000/U | 1000 | 110,000 | 12,000 | 6 |
| MH1000/C/U | 1000 | 105,000 | 12,000 | 6 |

COMPACT DOUBLE ENDED HQI METAL HALIDE LAMPS

| | | | | |
|---------|-----|--------|--------|----|
| HQI 70 | 70 | 5,000 | 10,000 | 12 |
| HQI 150 | 150 | 11,000 | 10,000 | 12 |
| HQI 250 | 250 | 19,000 | 10,000 | 12 |
| HQI 400 | 400 | 25,000 | 10,000 | 12 |

HIGH PRESSURE SODIUM MEDIUM BASE LAMPS

| | | | | |
|-------------|-----|--------|--------|----|
| LU35/MED | 35 | 2,250 | 16,000 | 12 |
| LU35/D/MED | 35 | 2,150 | 16,000 | 12 |
| LU50/MED | 50 | 4,000 | 24,000 | 12 |
| LU50/D/MED | 50 | 3,800 | 24,000 | 12 |
| LU70/MED | 70 | 6,300 | 24,000 | 12 |
| LU70/D/MED | 70 | 5,985 | 24,000 | 12 |
| LU100/MED | 100 | 9,500 | 24,000 | 12 |
| LU100/D/MED | 100 | 8,800 | 24,000 | 12 |
| LU150/MED | 150 | 16,000 | 24,000 | 12 |
| LU150/D/MED | 150 | 15,000 | 24,000 | 12 |

COLOR IMPROVED HIGH PRESSURE SODIUM LAMP

| | | | | |
|----------|----|-------|--------|----|
| NHT50SDX | 50 | 2,500 | 12,000 | 12 |
|----------|----|-------|--------|----|

HIGH PRESSURE SODIUM ED-23½ MOGUL BASE LAMPS

| | | | | |
|------------|-----|--------|--------|----|
| LU50 | 50 | 4,000 | 24,000 | 12 |
| LU50/D | 50 | 3,800 | 24,000 | 12 |
| LU70 | 70 | 6,300 | 24,000 | 12 |
| LU70/D | 70 | 5,985 | 24,000 | 12 |
| LU100 | 100 | 9,500 | 24,000 | 12 |
| LU100/D | 100 | 8,800 | 24,000 | 12 |
| LU150/55 | 150 | 16,000 | 24,000 | 12 |
| LU150/55/D | 150 | 15,000 | 24,000 | 12 |

LAMP WATTAGE APPX LUMENS AVERAGE LIFE HRS. STANDARD CASE QTY.

HIGH PRESSURE SODIUM E-18 MOGUL BASE LAMPS

| | | | | |
|---------|-----|--------|--------|----|
| LU200 | 200 | 22,000 | 24,000 | 12 |
| LU250 | 250 | 29,000 | 24,000 | 12 |
| LU250/D | 250 | 26,000 | 24,000 | 12 |
| LU310 | 310 | 37,000 | 24,000 | 12 |
| LU400 | 400 | 50,000 | 24,000 | 12 |

LOW PRESSURE SODIUM LAMPS

| | | | | |
|--------|-----|--------|--------|----|
| SOX10 | 10 | 1,000 | 9,000 | 20 |
| SOX18 | 18 | 1,800 | 14,000 | 20 |
| SOX35 | 35 | 4,800 | 18,000 | 12 |
| SOX55 | 55 | 8,000 | 18,000 | 9 |
| SOX90 | 90 | 13,500 | 18,000 | 9 |
| SOX135 | 135 | 22,500 | 18,000 | 9 |
| SOX180 | 180 | 33,000 | 18,000 | 9 |

MR16 LOW VOLTAGE 12V TUNGSTEN HALOGEN LAMPS

| | | | | |
|---------|----|--------|-------|----|
| ESX (N) | 20 | 3,300 | 2,000 | 20 |
| BAB (W) | 20 | 460 | 2,000 | 20 |
| EYR (N) | 42 | 7,300 | 2,000 | 20 |
| EYS (M) | 42 | 2,500 | 2,000 | 20 |
| EYP (W) | 42 | 1,200 | 2,000 | 20 |
| EXT (N) | 50 | 9,150 | 3,000 | 20 |
| EXZ (M) | 50 | 3,000 | 3,000 | 20 |
| EXN (W) | 50 | 1,500 | 3,000 | 20 |
| EYF (N) | 75 | 11,500 | 3,500 | 20 |
| EYJ (M) | 75 | 4,500 | 3,500 | 20 |
| EYC (W) | 75 | 2,000 | 3,500 | 20 |

MR16 LINE VOLTAGE 120V MEDIUM BASE TUNGSTEN HALOGEN LAMPS

| | | | | |
|------------|-----|-------|-------|----|
| M/JDR75W/N | 75 | 6,300 | 2,000 | 12 |
| M/JDR75W/M | 75 | 3,500 | 2,000 | 12 |
| M/JDR75W/W | 75 | 2,100 | 2,000 | 12 |
| M/JDR100/N | 100 | 8,500 | 2,000 | 12 |
| M/JDR100/M | 100 | 4,500 | 2,000 | 12 |
| M/JDR100/W | 100 | 3,000 | 2,000 | 12 |

MR16 LINE VOLTAGE 120V INTERMEDIATE BASE TUNGSTEN HALOGEN LAMPS

| | | | | |
|------------|-----|-------|-------|----|
| I/JDR75W/N | 75 | 6,300 | 2,000 | 12 |
| I/JDR75W/M | 75 | 3,500 | 2,000 | 12 |
| I/JDR75W/W | 75 | 2,100 | 2,000 | 12 |
| I/JDR100/N | 100 | 8,500 | 2,000 | 12 |
| I/JDR100/M | 100 | 4,500 | 2,000 | 12 |
| I/JDR100/W | 100 | 3,000 | 2,000 | 12 |

TUNGSTEN HALOGEN LINE VOLTAGE MEDIUM BASE TUBULAR LAMPS

| | | | | |
|----------|-----|-------|-------|----|
| 64484/CL | 75 | 1,200 | 2,000 | 15 |
| 64484/FR | 75 | 1,140 | 2,000 | 15 |
| 64486/CL | 100 | 1,600 | 2,000 | 15 |
| 64486/FR | 100 | 1,520 | 2,000 | 15 |
| 64488/CL | 150 | 2,760 | 2,000 | 15 |
| 64488/FR | 150 | 2,622 | 2,000 | 15 |

TUNGSTEN HALOGEN LINE VOLTAGE DOUBLE ENDED LAMPS

| | | | | |
|------------|------|--------|-----|----|
| Q100T3/CL | 100 | 1,600 | 200 | 12 |
| Q150T3/CL | 150 | 2,800 | 200 | 12 |
| Q200T3/CL | 200 | 3,600 | 200 | 12 |
| Q300T3/CL | 300 | 6,000 | 200 | 12 |
| Q500T3/CL | 500 | 11,000 | 200 | 12 |
| Q1500T3/CL | 1500 | 33,000 | 200 | 12 |

166 | Lighting

| 166 100 Lighting | | | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P | |
|--------------------|------|---|--------|-----------------|---------------|------|------------|-------|--------|--------|-------------------|-----|
| | | | | | | | MAT. | LABOR | EQUIP. | TOTAL | | |
| 140 | 1600 | 90 watt | 1 Elec | .30 | 26.670 | C | 5,140 | 645 | | 5,785 | 6,600 | 140 |
| | 1650 | 135 watt | | .20 | 40 | | 6,905 | 970 | | 7,875 | 9,025 | |
| | 1700 | 180 watt | | .20 | 40 | | 7,308 | 970 | | 8,278 | 9,475 | |
| | 1750 | Quartz line, clear, 500 watt | | 1.10 | 7.270 | | 1,872 | 175 | | 2,047 | 2,325 | |
| | 1760 | 1500 watt | | .20 | 40 | | 3,427 | 970 | | 4,397 | 5,200 | |
| | 1800 | Incandescent, interior, A21, 100 watt | | 1.60 | 5 | | 173 | 120 | | 293 | 370 | |
| | 1900 | A21, 150 watt | | 1.60 | 5 | | 211 | 120 | | 331 | 410 | |
| | 2000 | A23, 200 watt | | 1.60 | 5 | | 227 | 120 | | 347 | 430 | |
| | 2200 | PS 30, 300 watt | | 1.60 | 5 | | 330 | 120 | | 450 | 540 | |
| | 2210 | PS 35, 500 watt | | 1.60 | 5 | | 576 | 120 | | 696 | 810 | |
| | 2230 | PS 52, 1000 watt | | 1.30 | 6.150 | | 1,525 | 150 | | 1,675 | 1,900 | |
| | 2240 | PS 52, 1500 watt | | 1.30 | 6.150 | | 2,382 | 150 | | 2,532 | 2,850 | |
| | 2300 | R30, 75 watt | | 1.30 | 6.150 | | 375 | 150 | | 525 | 630 | |
| | 2400 | R40, 150 watt | | 1.30 | 6.150 | | 408 | 150 | | 558 | 670 | |
| | 2500 | Exterior, PAR 38, 75 watt | | 1.30 | 6.150 | | 566 | 150 | | 716 | 840 | |
| | 2600 | PAR 38, 150 watt | | 1.30 | 6.150 | | 525 | 150 | | 675 | 795 | |
| | 2700 | PAR 46, 200 watt | | 1.10 | 7.270 | | 1,928 | 175 | | 2,103 | 2,375 | |
| | 2800 | PAR 56, 300 watt | | 1.10 | 7.270 | | 2,193 | 175 | | 2,368 | 2,675 | |
| | 3000 | Guards, fluorescent lamp, 4' long | | 1 | 8 | | 375 | 195 | | 570 | 695 | |
| | 3200 | 8' long | | .90 | 8.890 | | 535 | 215 | | 750 | 905 | |
| 145 | 0010 | RESIDENTIAL FIXTURES | 1 Elec | 20 | .400 | Ea. | 48 | 9.70 | | 57.70 | 67 | 145 |
| | 0400 | Fluorescent, interior, surface, circline, 32 watt & 40 watt | | 8 | 1 | | 66 | 24 | | 90 | 110 | |
| | 0500 | 2' x 2', two U 40 watt | | 16 | .500 | | 45 | 12.15 | | 57.15 | 67 | |
| | 0700 | Shallow under cabinet, two 20 watt | | 10 | .800 | | 41 | 19.40 | | 60.40 | 74 | |
| | 0900 | Wall mounted, 41, one 40 watt, with baffle | | 16 | .500 | | 36 | 12.15 | | 48.15 | 57 | |
| | 1100 | Incandescent, exterior lantern, wall mounted, 60 watt | | 4 | 2 | | 104 | 49 | | 153 | 185 | |
| | 1200 | Post light, 150W, with 7' post | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 | |
| | 2500 | Lamp holder, weatherproof with 150W PAR | | 12 | .667 | | 31 | 16.15 | | 47.15 | 58 | |
| | 2550 | With reflector and guard | | 20 | .400 | | 78 | 9.70 | | 87.70 | 100 | |
| | 2600 | Interior pendant, globe with shade, 150 watt | | | | | | | | | | |
| 150 | 0010 | TRACK LIGHTING | 1 Elec | 6.70 | 1.190 | Ea. | 33 | 29 | | 62 | 79 | 150 |
| | 0080 | Track, 1 circuit, 4' section | | 5.30 | 1.510 | | 48 | 37 | | 85 | 105 | |
| | 0100 | 8' section | | 4.40 | 1.820 | | 81 | 44 | | 125 | 155 | |
| | 0200 | 12' section | | 6.70 | 1.190 | | 36 | 29 | | 65 | 82 | |
| | 0300 | 3 circuits, 4' section | | 5.30 | 1.510 | | 48 | 37 | | 85 | 105 | |
| | 0400 | 8' section | | 4.40 | 1.820 | | 88 | 44 | | 132 | 160 | |
| | 0500 | 12' section | | 16 | .500 | | 12 | 12.15 | | 24.15 | 31 | |
| | 1000 | Feed kit, surface mounting | | 24 | .333 | | 1.98 | 8.10 | | 10.08 | 14.05 | |
| | 1100 | End cover | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 | |
| | 1200 | Feed kit, stem mounting, 1 circuit | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 | |
| | 1300 | 3 circuit | | 32 | .250 | | 6.55 | 6.05 | | 12.60 | 16.10 | |
| | 2000 | Electrical joiner for continuous runs, 1 circuit | | 32 | .250 | | 12.10 | 6.05 | | 18.15 | 22 | |
| | 2100 | 3 circuit | | 16 | .500 | | 47 | 12.15 | | 59.15 | 70 | |
| | 2200 | Fixtures, spotlight, 150 PAR | | 16 | .500 | | 101 | 12.15 | | 113.15 | 130 | |
| | 3000 | Wall washer, 250 watt tungsten halogen | | 16 | .500 | | 102 | 12.15 | | 114.15 | 130 | |
| | 3100 | Low voltage, 2 1/2 watt, 1 circuit | | 16 | .500 | | 109 | 12.15 | | 121.15 | 140 | |
| | 3120 | 3 circuit | | | | | | | | | | |

166 | Lighting

| 166 100 Lighting | | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P | | |
|--------------------|------|--|-----------------|---------------|--------|------------|--------|--------|--------|-------------------|--------|-----|
| | | | | | | MAT. | LABOR | EQUIP. | TOTAL | | | |
| 135 | 5100 | 1 Elec | 8 | 1 | Ea. | 479 | 24 | | 503 | 565 | 135 | |
| | 5110 | | 8 | 1 | | 500 | 24 | | 524 | 585 | | |
| | 5120 | | 8 | 1 | | 535 | 24 | | 559 | 625 | | |
| | 5130 | | 8 | 1 | | 556 | 24 | | 580 | 645 | | |
| | 5140 | | 8 | 1 | | 525 | 24 | | 549 | 615 | | |
| | 5150 | | 8 | 1 | | 556 | 24 | | 580 | 645 | | |
| | 5160 | | 8 | 1 | | 581 | 24 | | 605 | 675 | | |
| | 5190 | | | | | | | | | | | |
| | 5200 | 1 Elec | 12 | .667 | Ea. | 293 | 16.15 | | 309.15 | 345 | | |
| | 5210 | | 12 | .667 | | 314 | 16.15 | | 330.15 | 370 | | |
| | 5220 | | 12 | .667 | | 335 | 16.15 | | 351.15 | 390 | | |
| | 5230 | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 | | |
| | 5240 | | 12 | .667 | | 365 | 16.15 | | 381.15 | 425 | | |
| | 5250 | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 | | |
| | 5260 | | 12 | .667 | | 398 | 16.15 | | 414.15 | 460 | | |
| | 5270 | | 12 | .667 | | 324 | 16.15 | | 340.15 | 380 | | |
| | 5280 | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 | | |
| | 5290 | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 | | |
| | 5300 | | 12 | .667 | | 386 | 16.15 | | 402.15 | 450 | | |
| | 5400 | | 3.20 | 2.500 | | 355 | 61 | | 416 | 480 | | |
| | 5410 | | 2.70 | 2.960 | | 370 | 72 | | 442 | 515 | | |
| | 5420 | | 2.40 | 3.330 | | 398 | 81 | | 479 | 555 | | |
| | 5430 | | 3.20 | 2.500 | | 398 | 61 | | 459 | 525 | | |
| | 5440 | | 2.70 | 2.960 | | 428 | 72 | | 500 | 575 | | |
| | 5450 | | 2.40 | 3.330 | | 454 | 81 | | 535 | 620 | | |
| 145 | 0010 | LAMPS | 1 Elec | 1 | 8 | C | 348 | 195 | | 543 | 670 | 140 |
| | 0080 | Fluorescent, rapid start, cool white, 2' long, 20 watt | | .90 | 8.890 | | 198 | 215 | | 413 | 535 | |
| | 0100 | 4' long, 40 watt | | .90 | 8.890 | | 442 | 215 | | 657 | 805 | |
| | 0120 | 3' long, 30 watt | | .80 | 10 | | 874 | 245 | | 1,119 | 1,325 | |
| | 0150 | U-40 watt | | .90 | 8.890 | | 270 | 215 | | 485 | 615 | |
| | 0170 | 4' long, 35 watt energy saver | | .90 | 8.890 | | 618 | 215 | | 833 | 995 | |
| | 0200 | Slimline, 4' long, 40 watt | | .80 | 10 | | 577 | 245 | | 822 | 990 | |
| | 0300 | 8' long, 75 watt | | .80 | 10 | | 603 | 245 | | 848 | 1,025 | |
| | 0350 | 8' long, 60 watt energy saver | | .90 | 8.890 | | 750 | 215 | | 965 | 1,150 | |
| | 0400 | High output, 4' long, 60 watt | | .80 | 10 | | 775 | 245 | | 1,020 | 1,200 | |
| | 0500 | 8' long, 110 watt | | .90 | 8.890 | | 1,285 | 215 | | 1,500 | 1,725 | |
| | 0520 | Very high output, 4' long, 110 watt | | .70 | 11.430 | | 1,285 | 275 | | 1,560 | 1,825 | |
| | 0550 | 8' long, 215 watt | | .30 | 26.670 | | 2,142 | 645 | | 2,787 | 3,300 | |
| | 0600 | Mercury vapor, mogul base, deluxe white, 100 watt | | .30 | 26.670 | | 1,663 | 645 | | 2,308 | 2,775 | |
| | 0650 | 175 watt | | .30 | 26.670 | | 2,968 | 645 | | 3,613 | 4,225 | |
| | 0700 | 250 watt | | .30 | 26.670 | | 2,340 | 645 | | 2,985 | 3,525 | |
| | 0800 | 400 watt | | .20 | 40 | | 5,100 | 970 | | 6,070 | 7,025 | |
| | 0900 | 1000 watt | | .30 | 26.670 | | 3,749 | 645 | | 4,394 | 5,075 | |
| | 1000 | Metal halide, mogul base, 175 watt | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 | |
| | 1100 | 250 watt | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 | |
| | 1200 | 400 watt | | .20 | 40 | | 9,894 | 970 | | 10,864 | 12,300 | |
| | 1300 | 1000 watt | | .20 | 40 | | 9,960 | 970 | | 10,930 | 12,400 | |
| | 1320 | 1000 watt, 125,000 initial lumens | | .20 | 40 | | 9,268 | 970 | | 10,238 | 11,600 | |
| | 1330 | 1500 watt | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 | |
| | 1350 | Sodium high pressure, 70 watt | | .30 | 26.670 | | 4,871 | 645 | | 5,516 | 6,300 | |
| | 1360 | 100 watt | | .30 | 26.670 | | 5,059 | 645 | | 5,704 | 6,525 | |
| | 1370 | 150 watt | | .30 | 26.670 | | 5,380 | 645 | | 6,025 | 6,875 | |
| | 1380 | 250 watt | | .30 | 26.670 | | 5,727 | 645 | | 6,372 | 7,250 | |
| | 1400 | 400 watt | | .20 | 40 | | 13,352 | 970 | | 14,322 | 16,100 | |
| | 1450 | 1000 watt | | .30 | 26.670 | | 3,963 | 645 | | 4,608 | 5,300 | |
| | 1500 | Low pressure, 35 watt | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 | |
| | 1550 | 55 watt | | | | | | | | | | |

Project No. 290 0379 000Local _____ L.D. (718) 851-4577 Placed ✓ Rec'd. ✓ Date 6-7-90T. Todd _____ Conversed With Mr. Singer
of American Scientific Lighting Co. Regarding HPS retrofits

For retrofits of incandescent fixtures, the "Bulb Lumenight" and "Colorlight" products are recommended. The lamps are replaceable in both, and the "colorlight" is more whitish. Contractors costs (including lamp) for quantities of 100+ are as follows:

| | | | | |
|----------------|------|---|------|---------------|
| Bulb Lumenight | 35 W | — | \$45 | (lamps only) |
| | 50 W | — | \$45 | (\$16 - \$20) |

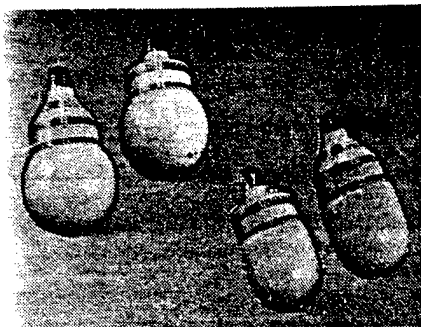
(also come in 70 W, 100 W, 150 W)

| | | | | |
|------------|------|---|------|--------------|
| Colorlight | 50 W | — | \$67 | (lamps only) |
| | | | | \$30 |

They will send a copy of their catalog for dimensions.



FLUOR-A-LAMP™ SERIES: COMPACT FLUORESCENT LAMPS



GLOBE LAMP/LUMA LAMP

- **LAMP:** Compact disposable fluorescent globe or tubular lamp/standard or tapered base
- **WATTAGE:** Fifteen
- **LUMENS:** 720
- **COLOR:** Warm white/2800k
- **USE:** Indoor only
- **BURNING POSITION:** Any
- **LAMP LIFE:** 9,000 hours
- **INSTALLATION:** Screws into any 120V medium base socket
- **PACKAGING:** Ten lamps per master carton

| CATALOG NUMBER | LAMP | DIMENSIONS |
|----------------|------------|---|
| FGL S/15 | BFG15 LE/A | Lamp Diameter 3 3/4" Overall Length 6 1/4" |
| FGL T/15 | BFG15 LE/T | Lamp Diameter 3 3/4" Overall Length 6 3/4" |
| FLL S/15 | BFT15 LE/A | Lamp Diameter 3 1/8" Overall Length 6 3/8" |
| FLL T/15 | BFT15 LE/T | Lamp Diameter 3 1/8" Overall Length 7" |

CONVERT-A-LITE™ SERIES: SCREW-IN FLUORESCENT ADAPTER CONVERSIONS



ECONOMY CUP CONVERSION

- **ADAPTER:** Molded Norel® thermal plastic/Sealed and potted to protect internal components
- **FINISH:** White
- **LAMP:** Centered on top of adapter/Not dimmable
- **INSTALLATION:** Adapter screws into any standard 120v medium based socket/No additional wiring or modified circuitry required
- **PACKAGING:** Bulk packed/Lamp included

| CATALOG NUMBER | LAMP | DIMENSIONS |
|----------------|---------|--|
| CC/5/E | PL5 | Adapter Diameter 2 1/4" Overall Length 6 3/4" |
| CC/7/E | PL7 | Overall Length 7 1/2" |
| CC/9/E | PL9 | Overall Length 8 3/4" |
| CC/13/E | PL13 | Overall Length 9 1/2" |
| CC/Q9/E | Quad 9 | Overall Length 6 3/4" |
| CC/Q13/E | Quad 13 | Overall Length 7" |

PREMIUM CUP CONVERSION

- **ADAPTER:** Molded Norel® thermal plastic/Sealed to protect internal components
- **FINISH:** Black
- **LAMP:** Centered/Recessed inside of adapter/Not dimmable
- **INSTALLATION:** Adapter screws into any standard 120v medium base socket/No additional wiring or modified circuitry required/Ratched screw base prevents over tightening
- **PACKAGING:** Bulk packed/Lamp included

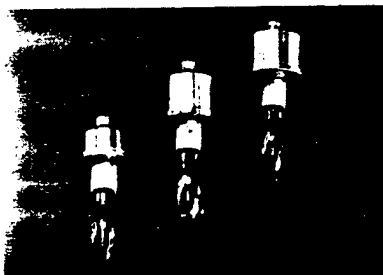
| CATALOG NUMBER | LAMP | DIMENSIONS |
|----------------|---------|--|
| CC/5/P | PL5 | Adapter Diameter 2 3/4" Overall Length 5 1/2" |
| CC/7/P | PL7 | Overall Length 6 3/8" |
| CC/9/P | PL9 | Overall Length 8" |
| CC/13/P | PL13 | Overall Length 8 3/8" |
| CC/Q9/P | QUAD 9 | Overall Length 5 3/8" |
| CC/Q13/P | QUAD 13 | Overall Length 6 3/8" |
| CC/Q22/P | QUAD 22 | Overall Length 8 3/8" |
| CC/Q28/P | QUAD 28 | Overall Length 9 3/8" |

PREMIUM OPTIONS:

DWC Direct Wire — Center

SWS Direct Wire — Side

CONVERT-A-LITE™ SERIES: SCREW-IN HPS ADAPTER CONVERSIONS



BULB LUMENIGHT™

- **ADAPTER:** Heavy gauge spun aluminum
- **FINISH:** Caustic etching
- **INSTALLATION:** Adapter screws into a standard 120v medium base porcelain socket/No additional wiring or modified circuitry required/Safety weight ground wire
- **PACKAGING:** Four per carton/Lamp included

| CATALOG NUMBER | LAMP | DIMENSIONS |
|----------------|-------|--|
| BL/35 | LU35 | Diameter 3 1/8" |
| BL/50 | LU50 | Overall Length 9 3/8" |
| BL/70 | LU70 | Diameter 3 3/4" Overall Length 10 1/16" |
| BL/100 | LU100 | Diameter 4" |
| BL/150 | LU150 | Overall Length 10 1/8" |

OPTIONS:

HBR High Bay Reflector
LBR Low Bay Reflector

DW Direct Wire

GP-N-2 REPLACE INCANDESCENTS WITH CIRCLINE FLUORESCENTS

Calculations were made on a per-unit basis for installing 32 W circline fluorescent fixtures in place of incandescents for interior non-explosion proof applications. The per-unit calculations are on page 2. From the building survey data, a list of the buildings with potential incandescent lighting projects was compiled (page 3). It is assumed for this ECD that 10% of the interior fixtures are non-explosion proof and can be retrofitted in this manner. Only areas operating 3 shifts/day, 5 days/wk were considered.

$$\text{Total fixtures} = 0.1 \times 1536 = 154$$

$$\text{Energy savings} = 70.5 \frac{\text{kwh}}{\text{yr}} \times 0.003413 \frac{\text{MBtu}}{\text{kwh}} \times 154 = 371 \text{ MBtu/yr}$$

$$\text{Energy cost savings} = \frac{\$21.34}{\text{yr-fixture}} \times 154 \text{ fixtures} = \$3286/\text{yr}$$

$$\text{Matl \& labor cost savings} = \frac{\$20.33}{\text{yr-fixture}} \times 154 = \$3131/\text{yr}$$

$$\text{Total cost savings} = 3286 + 3131 = \$6417/\text{yr}$$

$$\text{Project cost} = \frac{\$94.47}{\text{fixture}} \times 154 = \$14,548$$

$$(\text{Construction cost} = 14,548 / 1.115 = \$13,048)$$

$$\text{Simple payback} = \frac{\$14,548}{\$6417/\text{yr}} = 2.3 \text{ yr}$$

GP-N-2 Replace interior 100-150W incandescents with 32 W screw-in fluorescent fixtures for non-explosion proof applications

- Assume original light levels should not be reduced significantly.

(32 W fluor. provides lumen output between 100W and 150W incand.)

$$\text{Energy savings} = (150W - 32W) \times \frac{24 \text{ hr}}{\text{day}} \times \frac{260 \text{ days}}{\text{yr}} = 705 \frac{\text{kwh}}{\text{yr}}$$

$$\text{Energy cost savings} = 705 \frac{\text{kwh}}{\text{yr}} \times \frac{\$0.03026}{\text{kwh}} = \$21.34 \text{ yr}$$

$$\text{Labor \& mat'l cost savings} = \left(\frac{\text{Incand. cost}}{750 \text{ hr}} - \frac{\text{Fluor. cost}}{12,000 \text{ hr}} \right) \times 6240 \frac{\text{hr}}{\text{yr}}$$

$$= \left[\frac{(\$2.11 \text{ mat'l} + \$1.20 \text{ labor} \times 0.683)}{750 \text{ hr}} - \frac{(\$5.55 \times 14 \text{ mat'l} + \$2.45 \text{ labor} \times 0.683)}{12,000 \text{ hr}} \right] \times 6240 \frac{\text{hr}}{\text{yr}} = \$20.33 \text{ yr}$$

$$\text{Total cost savings} = \frac{\$21.34}{\text{yr}} + \frac{\$20.33}{\text{yr}} = \frac{\$41.67}{\text{yr}}$$

$$\text{Mat'l cost} = \$42.90 \text{ for fixture} \times 1.10 \text{ inflation (1984 vendor literature)} \\ + \$5.55 \text{ for lamp} \times 1.10 \text{ infl.} = \$53.30$$

$$\text{Labor cost} = \$1.20 \times 1.20 \times 0.683 \text{ (cost of replacing incand. bulb + 20\%)}$$

$$\text{Project cost} = [(1.045 \times \$53.30) + (1.2 \times \$0.98)] \times 1.661 = \$94.47$$

$$\text{Simple payback} = \frac{\$94.47}{\$41.67/\text{yr}} = 2.3 \text{ yr} < 10 \text{ yr.}$$

Radford Army Ammunition Plant
List of Buildings with Incandescent Lighting

| Bldg No | Name/Process | Location | Similar | Fixtures/Bldg. | Total Fixtures |
|-----------------------------|------------------------------|-----------------------|---------|----------------|----------------|
| 1000 -00 | Cotton Linter Warehouse | NC, A&B-Line | 1 | 17 | 17 |
| 1606 -00 | Open Tank Air Dry | Sol. Recovery, A-Line | 10 | 20 | 200 |
| 1611 -00 | Solvent Recovery House | Sol. Recovery, B-Line | 27 | 12 | 324 |
| 3513 -00 | C-1 Press & Cutting House | Green, C-Line | 3 | 20 | 60 |
| 4912 -27 | SG Curing Hse.- Carpet Rolls | Cast Prop. (Rocket) | 10 | 5 | 50 |
| 4924 -06 | Machine and Saw House | Cast Prop. (Rocket) | 1 | 6 | 6 |
| 7106 -04 | Dry House #4 (Cure Grain) | 1st R P | 7 | 8 | 56 |
| 9334 -15 | Blender House | 4th Rolled Powder | 1 | 4 | 4 |
| TOTAL FOR EXTERIOR FIXTURES | | | | | 717 |
| 420 -02 | Acid Waste Disposal (C-Line) | Waste Acid | 1 | 8 | 8 |
| 2019 -00 | Boiling Tub House | NC, B-Line | 3 | 50 | 150 |
| 2022 -00 | Beater House | NC, B-Line | 3 | 40 | 120 |
| 2024 -00 | Poacher & Blending House | NC, B-Line | 3 | 30 | 90 |
| 3513 -00 | C-1 Press & Cutting House | Green, C-Line | 3 | 50 | 150 |
| 4912 -40 | Forced Air Dry House | Pilot B | 21 | 10 | 210 |
| 4912 -11 | LG Mold Loading House | Cast Prop. (Rocket) | 2 | 6 | 12 |
| 4912 -03 | MK 43 Sawing and Inhibiting | Cast Prop. (Rocket) | 1 | 4 | 4 |
| 4915 -00 | Small Grain Mold Assembly | Cast Prop. (Rocket) | 1 | 7 | 7 |
| 4921 -00 | Inspect/Clean NG Tanks * | Cast Prop. (Rocket) | 1 | 21 | 21 |
| 4951 -02 | TOW Launch Saw House | Pilot B | 1 | 8 | 8 |
| 5008 -01 | 15 Inch Press House | Pilot A | 3 | 2 | 6 |
| 6304 -00 | Paste Blending House | 1st R P | 1 | 20 | 20 |
| 7113 -00 | Roll House (Rolled Powder) | 1st R P (F-Line) | 1 | 130 | 130 |
| 9310 -02 | Rolled Powder Building | 4th Rolled Powder | 2 | 300 | 600 |
| TOTAL FOR INTERIOR FIXTURES | | | | | 1536 |

BCP ENERGY CONSERVATION PRODUCTS, 511 CANAL STREET, NYC, NY, 10013—TEL (212)-925-5991

POWER CONSUMPTION AND LUMEN OUTPUT DATA

| | WATTS | LINE WATTS | TOTAL LUMEN OUTPUT | LUMENS PER WATT | HOURS OF RATED LIFE | |
|------------------------------------|-------|------------|-----------------------|--------------------|------------------------|---|
| ***** MERCURY VAPOR (DELUXE WHITE) | | | | | | |
| * | 1000 | 1075 | 63000 | 59 | 24000 | * |
| * | 400 | 450 | 23000 | 56 | 24000 | * |
| * | 250 | 290 | 13000 | 42 | 24000 | * |
| * | 175 | 205 | 8500 | 49 | 24000 | * |
| * | 100 | 120 | 4500 | 42 | 24000 | * |
| * | 75 | 93 | 3150 | 37 | 16000 | * |
| * | 50 | 61 | 1680 | 31 | 16000 | * |
| ***** METAL HALIDE | | | | | | |
| * | 1500 | 1600 | 155000 | 103 | 3000 | * |
| * | 1000 | 1100 | 110000 | 100 | 12000 | * |
| * | 400 | 460 | 34000 | 85 | 15000 | * |
| * | 175 | 210 | 14000 | 85 | 7500 | * |
| ***** HIGH PRESSURE SODIUM | | | | | | |
| * | 1000 | 1080 | 140000 | 130 | 24000 | * |
| * | 400 | 480 | 50000 | 104 | 24000 | * |
| * | 250 | 310 | 27500 | 89 | 24000 | * |
| * | 150 | 200 | 16000 | 80 | 24000 | * |
| * | 100 | 135 | 9500 | 70 | 24000 | * |
| * | 70 | 85 | 5800 | 68 | 24000 | * |
| * | 50 | 70 | 4000 | 57 | 24000 | * |
| * | 35 | 42 | 2850 | 67 | 18000 | * |
| ***** FLUORESCENT | | | | | | |
| STRAIGHT | 40 | 48 | 3150 | 66 | 20000+ | * |
| CIRCLINE | 32 | 37 | 1830 | 50 | 12000+ | * |
| CIRCLINE | 22 | 25 | 1050 | 42 | 12000+ | * |
| CIRCLINE | 20 | 23 | 850 | 37 | 12000+ | * |
| TWIN TUBE | 13 | 16 | 900 | 56 | 10000+ | * |
| TWIN TUBE | 9 | 12 | 600 | 50 | 10000+ | * |
| STRAIGHT | 8 | 11 | 400 | 36 | 7500+ | * |
| TWIN TUBE | 7 | 10 | 400 | 40 | 10000+ | * |
| STRAIGHT | 6 | 9 | 300 | 33 | 7500+ | * |
| TWIN TUBE | 5 | 8 | 250 | 31 | 10000+ | * |
| ***** INCANDESCENT | | | | | | |
| * | 1000 | 1000 | 23740 | 24 | 1000 | * |
| * | 750 | 750 | 17040 | 23 | 1000 | * |
| * | 500 | 500 | 10850 | 22 | 1000 | * |
| * | 200 | 200 | 3710 | 19 | 750 | * |
| * | 150 | 150 | 2880 | 19 | 750 | * |
| * | 100 | 100 | 1750 | 18 | 750 | * |
| * | 75 | 75 | 1190 | 16 | 750 | * |
| ***** QUARTS—IODINE | | | | | | |
| * | 1500 | 1500 | 35800 | 24 | 3000 | * |
| * | 1000 | 1000 | 23400 | 23 | 2000 | * |
| * | 500 | 500 | 10950 | 22 | 2600 | * |
| * | 250 | 250 | 4850 | 19 | 2000 | * |

166 | Lighting

| 166 100 Lighting | | | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P |
|--------------------|------|--|--------|-----------------|---------------|------|------------|-------|--------|--------|-------------------|
| | | | | | | | MAT. | LABOR | EQUIP. | TOTAL | |
| 140 | 1600 | 90 watt | 1 Elec | .30 | 26.670 | C | 5,140 | 645 | | 5,785 | 6,600 |
| | 1650 | 135 watt | | .20 | 40 | | 6,905 | 970 | | 7,875 | 9,025 |
| | 1700 | 180 watt | | .20 | 40 | | 7,308 | 970 | | 8,278 | 9,475 |
| | 1750 | Quartz line, clear, 500 watt | | 1.10 | 7.270 | | 1,872 | 175 | | 2,047 | 2,325 |
| | 1760 | 1500 watt | | .20 | 40 | | 3,427 | 970 | | 4,397 | 5,200 |
| | 1800 | Incandescent, interior, A21, 100 watt | | 1.60 | 5 | | 173 | 120 | | 293 | 370 |
| | 1900 | A21, 150 watt | | 1.60 | 5 | | 211 | 120 | | 331 | 410 |
| | 2000 | A23, 200 watt | | 1.60 | 5 | | 227 | 120 | | 347 | 430 |
| | 2200 | PS 30, 300 watt | | 1.60 | 5 | | 330 | 120 | | 450 | 540 |
| | 2210 | PS 35, 500 watt | | 1.60 | 5 | | 576 | 120 | | 696 | 810 |
| | 2230 | PS 52, 1000 watt | | 1.30 | 6.150 | | 1,525 | 150 | | 1,675 | 1,900 |
| | 2240 | PS 52, 1500 watt | | 1.30 | 6.150 | | 2,382 | 150 | | 2,532 | 2,850 |
| | 2300 | R30, 75 watt | | 1.30 | 6.150 | | 375 | 150 | | 525 | 630 |
| | 2400 | R40, 150 watt | | 1.30 | 6.150 | | 408 | 150 | | 558 | 670 |
| | 2500 | Exterior, PAR 38, 75 watt | | 1.30 | 6.150 | | 566 | 150 | | 716 | 840 |
| | 2600 | PAR 38, 150 watt | | 1.30 | 6.150 | | 525 | 150 | | 675 | 795 |
| | 2700 | PAR 46, 200 watt | | 1.10 | 7.270 | | 1,928 | 175 | | 2,103 | 2,375 |
| | 2800 | PAR 56, 300 watt | | 1.10 | 7.270 | | 2,193 | 175 | | 2,368 | 2,675 |
| | 3000 | Guards, fluorescent lamp, 4' long | | 1 | 8 | | 375 | 195 | | 570 | 665 |
| | 3200 | 8' long | | .90 | 8.890 | | 535 | 215 | | 750 | 905 |
| 145 | 0010 | RESIDENTIAL FIXTURES | | | | | | | | | 145 |
| | 0400 | Fluorescent, interior, surface, circine, 32 watt & 40 watt | 1 Elec | 20 | .400 | Ea. | 48 | 9.70 | | 57.70 | 67 |
| | 0500 | 2' x 2', two U 40 watt | | 8 | 1 | | 66 | 24 | | 90 | 110 |
| | 0700 | Shallow under cabinet, two 20 watt | | 16 | .500 | | 45 | 12.15 | | 57.15 | 67 |
| | 0900 | Wall mounted, 41, one 40 watt, with baffle | | 10 | .800 | | 41 | 19.40 | | 60.40 | 74 |
| | 1000 | Incandescent, exterior lantern, wall mounted, 60 watt | | 16 | .500 | | 36 | 12.15 | | 48.15 | 57 |
| | 2100 | Post light, 150W, with 7' post | | 4 | 2 | | 104 | 49 | | 153 | 185 |
| | 2500 | Lamp holder, weatherproof with 150W PAR | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 |
| | 2550 | With reflector and guard | | 12 | .667 | | 31 | 16.15 | | 47.15 | 58 |
| | 2600 | Interior pendant, globe with shade, 150 watt | | 20 | .400 | | 78 | 9.70 | | 87.70 | 100 |
| 150 | 0010 | TRACK LIGHTING | | | | | | | | | 150 |
| | 0080 | Track, 1 circuit, 4' section | 1 Elec | 6.70 | 1.190 | Ea. | 33 | 29 | | 62 | 79 |
| | 0100 | 8' section | | 5.30 | 1.510 | | 48 | 37 | | 85 | 105 |
| | 0200 | 12' section | | 4.40 | 1.820 | | 81 | 44 | | 125 | 155 |
| | 0300 | 3 circuits, 4' section | | 6.70 | 1.190 | | 36 | 29 | | 65 | 82 |
| | 0400 | 8' section | | 5.30 | 1.510 | | 48 | 37 | | 85 | 105 |
| | 0500 | 12' section | | 4.40 | 1.820 | | 88 | 44 | | 132 | 160 |
| | 1000 | Feed kit, surface mounting | | 16 | .500 | | 12 | 12.15 | | 24.15 | 31 |
| | 1100 | End cover | | 24 | .333 | | 1.98 | 8.10 | | 10.08 | 14.05 |
| | 1200 | Feed kit, stem mounting, 1 circuit | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 |
| | 1300 | 3 circuit | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 |
| | 2000 | Electrical joiner for continuous runs, 1 circuit | | 32 | .250 | | 6.55 | 6.05 | | 12.60 | 16.10 |
| | 2100 | 3 circuit | | 32 | .250 | | 12.10 | 6.05 | | 18.15 | 22 |
| | 2200 | Fixtures, spotlight, 150 PAR | | 16 | .500 | | 47 | 12.15 | | 59.15 | 70 |
| | 3000 | Wall washer, 250 watt tungsten halogen | | 16 | .500 | | 101 | 12.15 | | 113.15 | 130 |
| | 3100 | Low voltage, 250 watt, 1 circuit | | 16 | .500 | | 102 | 12.15 | | 114.15 | 130 |
| | 3120 | 3 circuit | | 16 | .500 | | 109 | 12.15 | | 121.15 | 140 |

166 | Lighting

| 166 100 Lighting | | | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P | | |
|--------------------|------|--|--|-----------------|---------------|-------|------------|-------|--------|--------|-------------------|-----|-----|
| | | | | | | | MAT. | LABOR | EQUIP. | TOTAL | | | |
| 135 | 5100 | 175 watt metal halide | 1 Elec | 8 | 1 | Ea. | 479 | 24 | | 503 | 565 | 135 | |
| | 5110 | 250 watt metal halide | | 8 | 1 | | 500 | 24 | | 524 | 585 | | |
| | 5120 | 150 watt high pressure sodium | | 8 | 1 | | 535 | 24 | | 559 | 625 | | |
| | 5130 | 250 watt high pressure sodium | | 8 | 1 | | 556 | 24 | | 580 | 645 | | |
| | 5140 | 72"H 18" sq., 400 watt metal halide | | 8 | 1 | | 525 | 24 | | 549 | 615 | | |
| | 5150 | 250 watt high pressure sodium | | 8 | 1 | | 556 | 24 | | 580 | 645 | | |
| | 5160 | 400 watt high pressure sodium | ↓ | 8 | 1 | ↓ | 581 | 24 | | 605 | 675 | | |
| | 5190 | Portable rectangle, 6" high 13.5" x 20" | | | | | | | | | | | |
| | 5200 | 175 watt metal halide | 1 Elec | 12 | .667 | Ea. | 293 | 16.15 | | 309.15 | 345 | | |
| | 5210 | 250 watt metal halide | | 12 | .667 | | 314 | 16.15 | | 330.15 | 370 | | |
| | 5220 | 150 watt high pressure sodium | | 12 | .667 | | 335 | 16.15 | | 351.15 | 390 | | |
| | 5230 | 250 watt high pressure sodium | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 | | |
| | 5240 | 8" high 18" x 24", 400 watt metal halide | | 12 | .667 | | 365 | 16.15 | | 381.15 | 425 | | |
| | 5250 | 250 watt high pressure sodium | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 | | |
| | 5260 | 400 watt high pressure sodium | | 12 | .667 | | 398 | 16.15 | | 414.15 | 460 | | |
| | 5270 | Portable square, 15" high 13.5" sq., 175 watt metal halide | | 12 | .667 | | 324 | 16.15 | | 340.15 | 380 | | |
| | 5280 | 250 watt metal halide | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 | | |
| | 5290 | 150 watt high pressure sodium | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 | | |
| | 5300 | 250 watt high pressure sodium | | 12 | .667 | | 386 | 16.15 | | 402.15 | 450 | | |
| | 5400 | Pendent 16" round/square, 175 watt metal halide | | 3.20 | 2.500 | | 355 | 61 | | 416 | 480 | | |
| | 5410 | 250 watt metal halide | | 2.70 | 2.960 | | 370 | 72 | | 442 | 515 | | |
| | 5420 | 400 watt metal halide | | 2.40 | 3.330 | | 398 | 81 | | 479 | 555 | | |
| | 5430 | 150 watt high pressure sodium | | 3.20 | 2.500 | | 398 | 61 | | 459 | 525 | | |
| | 5440 | 250 watt high pressure sodium | | 2.70 | 2.960 | | 428 | 72 | | 500 | 575 | | |
| | 5450 | 400 watt high pressure sodium | ↓ | 2.40 | 3.330 | ↓ | 454 | 81 | | 535 | 620 | | |
| | 140 | 0010 | LAMPS | | | | | | | | | | 140 |
| | | 0060 | Fluorescent, rapid start, cool white, 2' long, 20 watt | 1 Elec | 1 | 8 | C | 348 | 195 | | 543 | 670 | |
| | | 0100 | 4' long, 40 watt | | .90 | 8.890 | | 198 | 215 | | 413 | 535 | |
| 0120 | | 3' long, 30 watt | | .90 | 8.890 | | 442 | 215 | | 657 | 805 | | |
| 0150 | | U-40 watt | | .80 | 10 | | 874 | 245 | | 1,119 | 1,325 | | |
| 0170 | | 4' long, 35 watt energy saver | | .90 | 8.890 | | 270 | 215 | | 485 | 615 | | |
| 0200 | | Slimline, 4' long, 40 watt | | .90 | 8.890 | | 618 | 215 | | 833 | 995 | | |
| 0300 | | 8' long, 75 watt | | .80 | 10 | | 577 | 245 | | 822 | 990 | | |
| 0350 | | 8' long, 60 watt energy saver | | .80 | 10 | | 603 | 245 | | 848 | 1,025 | | |
| 0400 | | High output, 4' long, 60 watt | | .90 | 8.890 | | 750 | 215 | | 965 | 1,150 | | |
| 0500 | | 8' long, 110 watt | | .80 | 10 | | 775 | 245 | | 1,020 | 1,200 | | |
| 0520 | | Very high output, 4' long, 110 watt | | .90 | 8.890 | | 1,285 | 215 | | 1,500 | 1,725 | | |
| 0550 | | 8' long, 215 watt | | .70 | 11.430 | | 1,285 | 275 | | 1,560 | 1,825 | | |
| 0600 | | Mercury vapor, mogul base, deluxe white, 100 watt | | .30 | 26.670 | | 2,142 | 645 | | 2,787 | 3,300 | | |
| 0650 | | 175 watt | | .30 | 26.670 | | 1,663 | 645 | | 2,308 | 2,775 | | |
| 0700 | | 250 watt | | .30 | 26.670 | | 2,968 | 645 | | 3,613 | 4,225 | | |
| 0800 | | 400 watt | | .30 | 26.670 | | 2,340 | 645 | | 2,985 | 3,525 | | |
| 0900 | | 1000 watt | | .20 | 40 | | 5,100 | 970 | | 6,070 | 7,025 | | |
| 1000 | | Metal halide, mogul base, 175 watt | | .30 | 26.670 | | 3,749 | 645 | | 4,394 | 5,075 | | |
| 1100 | | 250 watt | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 | | |
| 1200 | | 400 watt | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 | | |
| 1300 | | 1000 watt | | .20 | 40 | | 9,894 | 970 | | 10,864 | 12,300 | | |
| 1320 | | 1000 watt, 125,000 initial lumens | | .20 | 40 | | 9,960 | 970 | | 10,930 | 12,400 | | |
| 1330 | | 1500 watt | | .20 | 40 | | 9,268 | 970 | | 10,238 | 11,600 | | |
| 1350 | | Sodium high pressure, 70 watt | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 | | |
| 1360 | | 100 watt | | .30 | 26.670 | | 4,871 | 645 | | 5,516 | 6,300 | | |
| 1370 | | 150 watt | | .30 | 26.670 | | 5,059 | 645 | | 5,704 | 6,525 | | |
| 1380 | | 250 watt | | .30 | 26.670 | | 5,380 | 645 | | 6,025 | 6,875 | | |
| 1400 | | 400 watt | | .30 | 26.670 | | 5,727 | 645 | | 6,372 | 7,250 | | |
| 1450 | | 1000 watt | | .20 | 40 | | 13,352 | 970 | | 14,322 | 16,100 | | |
| 1500 | | Low pressure, 35 watt | | .30 | 26.670 | | 3,963 | 645 | | 4,608 | 5,300 | | |
| 1550 | | 55 watt | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 | | |



ECP ENERGY CONSERVATION PRODUCTS
511 CANAL STREET NEW YORK, N.Y. 10013

GP-N-2 p. 3 of 11
EFFECTIVE 3/1/84
(212)925-5991

LAMP PRICES

| ORDERING CODE | TYPE | WATTAGE | LIST | CONT. | MIN QTY |
|---------------|----------------|---------|-------|-------|---------|
| F4T5/CW | FLUORESCENT | 4 | 6.37 | 3.19 | 12 |
| F4T5/WW | FLUORESCENT | 4 | 7.17 | 3.59 | 12 |
| F6T5/CW | FLUORESCENT | 6 | 6.37 | 3.20 | 12 |
| F6T5/WW | FLUORESCENT | 6 | 8.79 | 4.40 | 12 |
| F8T5/CW | FLUORESCENT | 8 | 6.03 | 3.02 | 12 |
| F8T5/WW | FLUORESCENT | 8 | 7.15 | 3.58 | 12 |
| FC6T9/CW | FLUORESCENT | 20 | 10.00 | 5.00 | 12 |
| FC6T9/WW | FLUORESCENT | 20 | 11.35 | 5.68 | 12 |
| FC8T9/CW | FLUORESCENT | 22 | 10.00 | 5.00 | 12 |
| FC8T9/WW | FLUORESCENT | 22 | 11.35 | 5.68 | 12 |
| FC12T9/CW | FLUORESCENT | 32 | 11.10 | 5.55 | 12 |
| FC12T9/WW | FLUORESCENT | 32 | 12.50 | 6.25 | 12 |
| FC16T9/CW | FLUORESCENT | 40 | 13.00 | 6.50 | 12 |
| FC16T9/WW | FLUORESCENT | 40 | 14.75 | 7.38 | 12 |
| PL-7 | FLUORESCENT | 7 | 13.00 | 6.50 | 10 |
| PL-9 | FLUORESCENT | 9 | 13.00 | 6.50 | 10 |
| PL-13 | FLUORESCENT | 13 | 14.00 | 7.00 | 10 |
| LU-35 | H.P.S. | 35 | 70.00 | 35.00 | 6 |
| LU-50 | H.P.S. | 50 | 70.00 | 35.00 | 6 |
| LU-70 | H.P.S. | 70 | 70.00 | 35.00 | 6 |
| LU-100 | H.P.S. | 100 | 80.00 | 40.00 | 6 |
| LU-150 | H.P.S. | 150 | 80.00 | 40.00 | 6 |
| ESX (NARROW) | QUARTZ HALOGEN | 20 | 20.00 | 10.00 | 4 |
| BAB (WIDE) | QUARTZ HALOGEN | 20 | 20.00 | 10.00 | 4 |
| EXT (NARROW) | QUARTZ HALOGEN | 50 | 21.00 | 10.50 | 4 |
| EXN (WIDE) | QUARTZ HALOGEN | 50 | 21.00 | 10.50 | 4 |
| EYF (NARROW) | QUARTZ HALOGEN | 75 | 22.00 | 11.00 | 4 |
| EYC (WIDE) | QUARTZ HALOGEN | 75 | 22.00 | 11.00 | 4 |

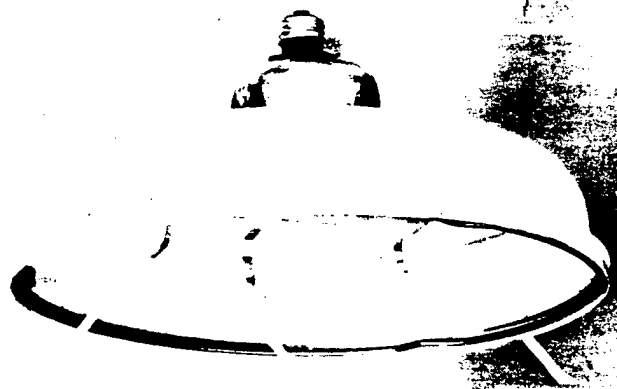
ORDERS UNDER MINIMUM ADD 10%

SAVE OVER \$62⁰⁰

PER FIXTURE,
PER YEAR



MODEL 23 - 32

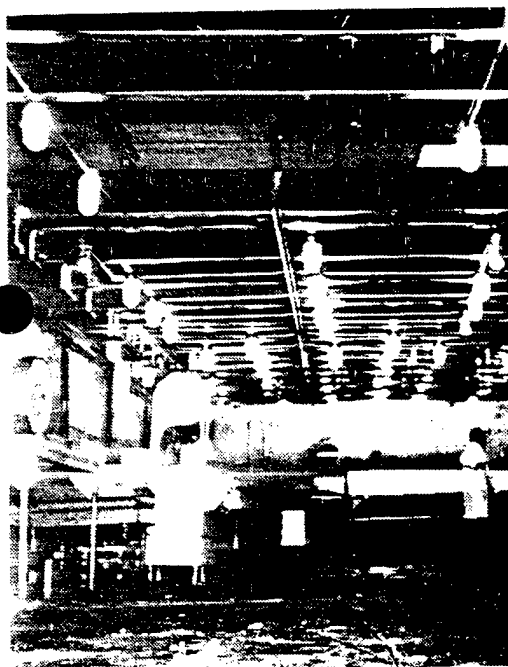


with 32 watt screw-in fluorescent fixture...
replaces 150 watt bulb

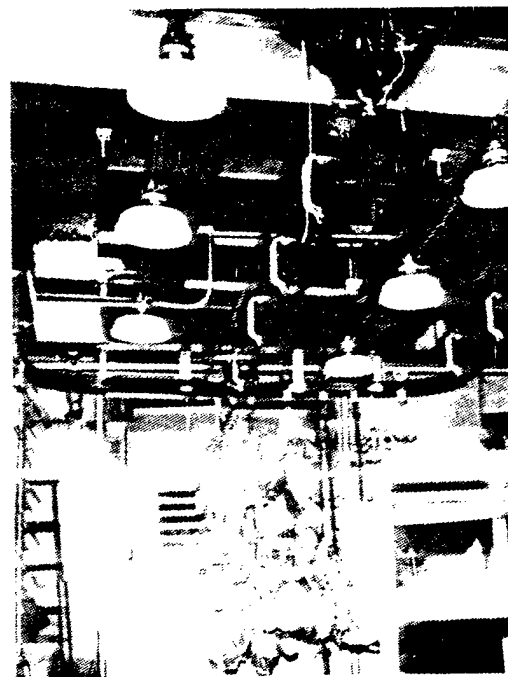
(available in 54 watts)

Advantages

1. Immediate savings (no rewiring)
2. Long life (12,000 hrs)
3. Unbreakable (poly carbonate) lens
4. Reduced heat load (saves on refrigeration costs)
5. Easy cleaning
6. Equal illumination



Before



After

COMPARE COSTS*

150 watt RS/TF incandescent bulb vs.
32 watt fluorescent screw-in

savings

| | | | | | |
|---|---------|----|---------|---------------------|---------|
| Energy Cost | \$46.80 | vs | \$11.54 | (including Ballast) | \$32.56 |
| Lamp & maintenance cost | \$21.31 | vs | \$ 1.82 | | \$19.49 |
| By reducing the heat load caused by the incandescent bulb, you can achieve additional savings on refrigeration costs | | | | | \$10.85 |
| Total Savings | | | | | \$62.90 |

*Based on 12 hour burn, 5 days per week

DISTRIBUTED BY:



GP-11-2 p. 10-11

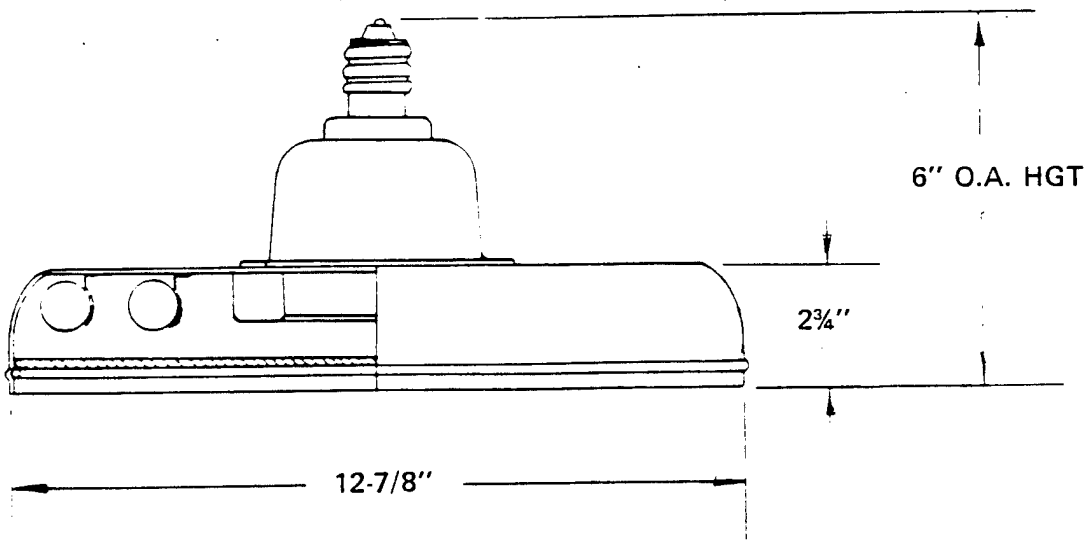
TWIST OF THE WRIST® BRAND ENERGY SAVING LIGHTING FIXTURES

MODEL 23 32 WATT OR 54 WATT

SOCKET: Standard Medium Base HOUSING: Aluminum DIFFUSER: Clear Polycarbonate

BALLAST: Robertson R32AP-WS (32 watt)
Robertson R2232P-WS (54 watt)

| MODEL ≡ | LAMP | WATTAGE | TEMPERATURE RANGE |
|----------|---------|---------|-------------------|
| 23-32 | FC12T10 | 32 | Down to 32°F |
| 23-54 | FC12T10 | 32 | Down to 32°F |
| | FC8T9 | 22 | |
| 23-32-0' | FC12T10 | 32 | Down to 0°F |
| 23-54-0' | FC12T10 | 32 | Down to 0°F |



ECP ENERGY CONSERVATION PRODUCTS
511 CANAL STREET NEW YORK, N.Y. 10013

(212)925-5991

EFFECTIVE 3/1/84

GR-NZ p. 11 of 11

PRICING - MODEL # 23 SCREW-IN FLUORESCENT CONVERSIONS

FIXTURE PRICES DO NOT INCLUDE LAMPS.

| MODEL | DESCRIPTION | LIST | CONT. | MIN QTY |
|----------------|--|-------|-------|---------|
| 23-32 ===== | 32 WATT SCREW IN FLUORESCENT FIXTURE (WHITE FINISH) WITH LEXAN DIFFUSER. | 85.80 | 42.90 | 3 |
| 23-54 ===== | 54 WATT SCREW IN FLUORESCENT FIXTURE (WHITE FINISH) WITH LEXAN DIFFUSER. | 99.30 | 49.65 | 3 |
| OPTIONS | | | | |
| DIFFUSER | N - WITHOUT LEXAN DIFFUSER DEDUCT | 9.90 | 4.95 | - |
| BALLAST | V - 277 VOLT BALLAST | 12.00 | 6.00 | |
| | O - ZERO DEGREE BALLAST(DOWN TO 0 F) | | | |
| | 32WATT | 16.00 | 8.00 | - |
| | 54WATT | 16.00 | 8.00 | - |

STANDARD MODEL BALLAST WILL LIGHT DOWN TO 32 F. ORDERS BELOW MINIMUM ADD 10%

PRICING - MODEL #25 RECESSED CEILING FIXTURE RETRO-FIT

FIXTURE PRICES DO NOT INCLUDE LAMP.

| MODEL | DESCRIPTION | LIST | CONT. | MIN QTY |
|-------------------|--|--------------------|-------|---------|
| 25-20-DW ===== | 20 WATT RECESSED FLUORESCENT CONVERSION FIXTURE WITH SCREW IN ADAPTOR AND WHITE ACRYLIC DIFFUSER (WHITE FINISH) | 91.80 | 45.90 | 5 |
| 25-22-DW ===== | 22 WATT - SAME AS ABOVE | 104.00 | 52.00 | 100 |
| OPTIONS | | | | |
| DIFFUSER | PQ - PARASQUARE | 13.40 | 6.70 | - |
| | PA - PARAHEX | 14.90 | 7.45 | - |
| BODY TYPE | A - ADJUSTABLE STEM | CONSULT FACTORY... | | |
| BALLAST | C - COLD WEATHER BALLAST | 14.00 | 7.00 | - |

ORDERS BELOW MINIMUM ADD 10%

GP-N-3 REPLACE EXTERIOR INCANDESCENTS WITH COMPACT FLUORESCENT FLOODS

Many buildings at RAAP are lit with inefficient incandescent lighting. This ECD analyzes the replacement of exterior incand. floods with 13W PL compact fluorescent flood retrofits which screw into the incandescent sockets. This type of project is suitable for non-explosion proof fixtures in areas where a 20-30% reduction in light level is acceptable. Costs and savings were calculated on a per unit basis as shown on page 2. Only areas operating 3 shifts/day, 5 days/wk were considered. A list of buildings with incandescent lighting was compiled from the building survey data (page 3). It is assumed that 50% of the exterior fixtures on this list are non-explosion proof floods.

$$\text{Number of fixtures} = 0.5 / (717) = 359$$

$$\text{Energy savings} = \frac{836 \text{ kWh}}{\text{yr}} \times \frac{0.003413 \text{ MBtu}}{\text{kWh}} \times 359 = 1024 \frac{\text{MBtu}}{\text{yr}}$$

$$\text{Energy cost savings} = \frac{\$25.30}{\text{yr-fixture}} \times 359 \text{ fixtures} = \$9083/\text{yr}$$

$$\text{Mater \& Labor cost savings} = \frac{\$18.63}{\text{yr-fixture}} \times 359 = \$6688/\text{yr}$$

$$\text{Total cost savings} = 9083 + 6688 = \$15,771/\text{yr}$$

$$\text{Project cost} = \$66.73/\text{fixture} \times 359 = \$23,956$$

$$(\text{Construction cost} = 23,956 / 1.15 = \$20,831)$$

$$\text{Simple Payback} = \$23,956 / (\$15,771/\text{yr}) = 1.5 \text{ yr}$$

GP-N3 Reduce light levels - limited applications to replace exterior
150 W incandescents with 13 W fluorescent screw-in retrofits

- Assume original light levels can be reduced by 20-30%

- Assume non-explosion proof application

$$\text{Energy savings} = (150 \text{ W} - 16 \text{ W}) \times 24 \frac{\text{hr}}{\text{day}} \times 260 \frac{\text{days}}{\text{yr}} = 836 \frac{\text{kwh}}{\text{yr}}$$

$$\text{Energy cost savings} = 836 \frac{\text{kwh}}{\text{yr}} \times \frac{\$0.03026}{\text{kwh}} = \$25.30 \frac{\text{yr}}{\text{yr}}$$

$$\text{Labor \& mat'l cost savings} = \left(\frac{\text{Incand. cost}}{750 \text{ hr}} - \frac{\text{Fluor. cost}}{10,000 \text{ hr}} \right) \times 6240 \frac{\text{hr}}{\text{yr}}$$

$$= \left[\frac{(\$2.11 \text{ mat'l} + \$1.20 \text{ labor} \times 0.683)}{750 \text{ hr}} - \frac{(\$7.88 \text{ mat'l} + \$1.95 \text{ labor} \times 0.683)}{10,000 \text{ hr}} \right] \times 6240 \frac{\text{hr}}{\text{yr}}$$

$$= \$18.63 \frac{\text{yr}}{\text{yr}}$$

$$\text{Total cost savings} = \$25.30 \frac{\text{yr}}{\text{yr}} + \$18.63 \frac{\text{yr}}{\text{yr}} = \$43.93 \frac{\text{yr}}{\text{yr}}$$

Mat'l cost = \$37.32 for fixture price including lamp (1989 vendor info. Reflect-A-Star flood)

Labor cost = \$1.20 x 1.2 x 0.683 (cost of replacing incand. + 20%)

$$\text{Project cost} = [(1.045 \times \$37.32) + (1.2 \times \$0.98)] \times 1.66 = \$66.73$$

$$\text{Simple payback} = \frac{\$66.73}{\$43.93/\text{yr}} = 1.5 \text{ yr} < 10 \text{ yr} \Rightarrow \text{recommended}$$



SUBJECT _____

AEP NO _____

DESIGNER PFH

SHEET _____ OF _____

CHECKER _____

DATE 10/29/90

DATE _____

QRIP Calc's

Current energy costs:

$$\frac{150w}{\text{lamp}} \times \frac{24 \text{ hr}}{\text{da}} \times 260 \text{ da} \div 1000 \times 359 \text{ lamps} \times \$0.3026/\text{kwh} =$$
$$= \underline{\$10,168/\text{yr.}}$$

Current material & labor costs:

$$\frac{\text{cost/lamp}}{750 \text{ hr}} \times 359 \times \frac{6240 \text{ hrs}}{\text{yr}}$$

$$\frac{2.11 + 1.2 \times 0.68}{750 \text{ hr}} \times 359 \times 6240 = \underline{\$8750/\text{yr}}$$

New energy costs:

$$16 \times 24 \times 260 \div 1000 \times 359 \times 0.03026 = \$1085/\text{yr.}$$

New mat'l & labor costs

$$\frac{7.88 + 1.95 \times 0.68}{10,000} \times 359 \times 6240 = \underline{\$2062/\text{yr}}$$

Labor savings

$$\left(\frac{1.2 \times 0.68}{750} - \frac{1.95 \times 0.68}{10,000} \right) \times 359 \times 6240 = \$2140/\text{yr.}$$

For fluorescents, replace ~~both~~ lamp only.

Radford Army Ammunition Plant
List of Buildings with Incandescent Lighting

| Bldg No | Name/Process | Location | Similar | Fixtures/Bldg. | Total Fixtures |
|-----------------------------|------------------------------|-----------------------|---------|----------------|----------------|
| 1000 -00 | Cotton Linter Warehouse | NC, A&B-Line | 1 | 17 | 17 |
| 1606 -00 | Open Tank Air Dry | Sol. Recovery, A-Line | 10 | 20 | 200 |
| 1611 -00 | Solvent Recovery House | Sol. Recovery, B-Line | 27 | 12 | 324 |
| 3513 -00 | C-1 Press & Cutting House | Green, C-Line | 3 | 20 | 60 |
| 4912 -27 | SG Curing Hse.- Carpet Rolls | Cast Prop. (Rocket) | 10 | 5 | 50 |
| 4924 -06 | Machine and Saw House | Cast Prop. (Rocket) | 1 | 6 | 6 |
| 7106 -04 | Dry House #4 (Cure Grain) | 1st R P | 7 | 8 | 56 |
| 9334 -15 | Blender House | 4th Rolled Powder | 1 | 4 | 4 |
| TOTAL FOR EXTERIOR FIXTURES | | | | | 717 |
| 420 -02 | Acid Waste Disposal (C-Line) | Waste Acid | 1 | 8 | 8 |
| 2019 -00 | Boiling Tub House | NC, B-Line | 3 | 50 | 150 |
| 2022 -00 | Beater House | NC, B-Line | 3 | 40 | 120 |
| 2024 -00 | Poacher & Blending House | NC, B-Line | 3 | 30 | 90 |
| 3513 -00 | C-1 Press & Cutting House | Green, C-Line | 3 | 50 | 150 |
| 4912 -40 | Forced Air Dry House | Pilot B | 21 | 10 | 210 |
| 4912 -11 | LG Mold Loading House | Cast Prop. (Rocket) | 2 | 6 | 12 |
| 4912 -03 | MK 43 Sawing and Inhibiting | Cast Prop. (Rocket) | 1 | 4 | 4 |
| 4915 -00 | Small Grain Mold Assembly | Cast Prop. (Rocket) | 1 | 7 | 7 |
| 4921 -00 | Inspect/Clean NG Tanks * | Cast Prop. (Rocket) | 1 | 21 | 21 |
| 4951 -02 | TOW Launch Saw House | Pilot B | 1 | 8 | 8 |
| 5008 -01 | 15 Inch Press House | Pilot A | 3 | 2 | 6 |
| 6304 -00 | Paste Blending House | 1st R P | 1 | 20 | 20 |
| 7113 -00 | Roll House (Rolled Powder) | 1st R P (F-Line) | 1 | 130 | 130 |
| 9310 -02 | Rolled Powder Building | 4th Rolled Powder | 2 | 300 | 600 |
| TOTAL FOR INTERIOR FIXTURES | | | | | 1536 |



SUBJECT _____

AEP NO _____

DESIGNER _____ *JA*

SHEET _____ OF _____

CHECKER _____

DATE _____

DATE _____

Current mat'l costs:

$$\frac{2.11}{750} \times 359 \times 6240 = \$6302/\text{yr}$$

New mat'l costs:

$$\frac{7.88}{10,000} \times 359 \times 6240 = \$1765/\text{yr}$$

Current labor:

$$8750 - 6302 = \$2448/\text{yr}$$

New labor:

$$2062 - 1765 = \$297/\text{yr}$$



GENERAL ELECTRIC LAMPS

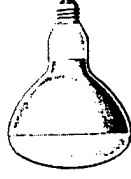
INCANDESCENT LAMPS



A-21



G-16 1/2



R-40



T-10



PAR-38



G-40



R-30

INCANDESCENT

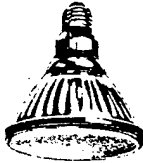
| Bulb | Base | Prod. Code | Lamp Ordering Code | Volts | Std. Pkg. Qty. | Fila-ment Desgn | MOL (In.) | LCL (In.) | Rated Avg. Life Hours | App. Init Lum. | DESCRIPTION See Incandescent footnotes pg. 46 |
|------------------------------|-----------------|------------|--------------------|---------|----------------|-----------------|-----------|-----------|-----------------------|----------------|---|
| 100 WATTS (Continued) | | | | | | | | | | | |
| G-40 | Medium | 39627 | 100G40/W | 120 | 24 | CC-6 | 6 1/16 | -- | 2500 | 1280 | Pearl (White)--Globe |
| G-40 | Medium | 49781 | 100G40/W | 6PK 120 | 6 | CC-6 | 6 1/16 | -- | 2500 | 1280 | Pearl (White)--Globe. Moonglow |
| G-40 | Medium | 13046 | 100G40/W/L | 120 | 24 | CC-6 | 6 1/16 | -- | 4000 | 1220 | Pearl (White)--Globe |
| A-23 | Medium | 18599 | 100A/B | 120 | 120 | CC-6 | 5 1/16 | -- | 750 | -- | *Blue |
| A-23 | Medium | 18610 | 100A/G | 120 | 120 | CC-6 | 5 1/16 | -- | 750 | -- | *Green |
| A-23 | Medium | 18594 | 100A/D | 120 | 120 | CC-6 | 5 1/16 | -- | 750 | -- | *Orange |
| A-23 | Medium | 18632 | 100A/R | 120 | 120 | CC-6 | 5 1/16 | -- | 750 | -- | *Red |
| A-21 | Med. (BB) | 18363 | 100A21/TS | 120 | 120 | C-9 | 4 3/8 | 2 1/8 | 3000 | 1280 | Clear--Traffic Signal. Rated Watts: 98. BDTH (78) |
| A-21 | Med. (BB) | 18365 | 100A21/TS | 130 | 120 | C-9 | 4 3/8 | 2 1/8 | 3000 | 1280 | " |
| A-21 | Med. (BB) | 18386 | 100A21/SP | 120 | 120 | C-5 | 4 3/8 | 3 | 200 | 1340 | Clear--Spotlight Light I.F.--Medical Spotlight |
| A-21 | Med. (BB) | 17860 | 100A21/4SP | 120 | 120 | C-5 | 4 3/8 | 3 | 200 | -- | Inside Frost |
| A-23 | Medium | 18449 | 100A23 | 120 | 120 | CC-6 | 5 1/16 | 4 1/8 | 750 | -- | Clear--Commercial Oven |
| A-23 | Med. (BB) | 18542 | 100A23/20 | 120 | 120 | CC-6 | 5 1/16 | 4 1/8 | 1000 | -- | Clear--Spotlight. BDTH (7,86,99) |
| G-16 1/2 | S.C.Bay. | 18717 | 100G16 1/2/29SC | 120 | 60 | CC-13 | 3 | 1 1/8 | 200 | 1660 | " |
| G-16 1/2 | D.C.Bay. | 18721 | 100G16 1/2/29DC | 120 | 60 | CC-13 | 3 | 1 1/8 | 200 | 1660 | " |
| G-16 1/2 | D.C.Bay. | 18723 | 100G16 1/2/29DC | 130 | 60 | CC-13 | 3 | 1 1/8 | 200 | 1660 | " |
| R-40 | Medium | 18871 | **100R/FL | 120 | 24 | CC-6 | 6 3/16 | -- | 2000 | 1190 | Reflector Flood. I.F. (4,35,56) |
| R-40 | Medium | 18873 | **100R/FL | 130 | 24 | CC-6 | 6 3/16 | -- | 2000 | 1190 | " |
| R-40 | Medium | 18876 | 100R/SP | 120 | 24 | CC-6 | 6 3/16 | -- | 2000 | 1190 | Ref. Spot--Light I.F. (4,35,56) |
| T-8 1/2 | Medium | 18898 | 100T8 1/2/9 | 120 | 24 | CC-13 | 5 3/8 | 3 | 50 | 1920 | Microscope--ANSI: EDR (22,86,99) |
| T-10 (HRG) | D.C.Med. Ring | 18905 | 100T10/7 | 6 | 24 | C-6 | 5 1/2 | 2 1/8 | 50 | -- | ††Contour Projector ANSI: CPS (1,86,99) |
| T-10 (HRG) | Med. Pref | 18907 | 100T10P | 6 | 24 | C-6 | 5 3/4 | 2 1/8 | 50 | -- | ††Contour Projector ANSI: CPT (1,86,99) |
| A-23 | Medium | 18512 | 100A23 | 12 | 120 | C-6 | 5 1/16 | 4 1/8 | 1000 | -- | Inside Frost (53) |
| PAR-38 (HRG) | Med. Side Prong | 18822 | 100PAR38/FL | 12 | 12 | C-6 | 4 1/8 | -- | 1000 | 1400 | PAR--Mine Flood (58) |
| PAR-38 (HRG) | Med. Skir (BB) | 18824 | 100PAR38/2FL | 12 | 12 | C-6 | 5 1/8 | -- | 1000 | 1400 | PAR--Flood (14,56,96) |
| PAR-64 (HRG) | Scr. Term | >39394 | 100PAR64 | 6 | 12 | C-6 | 4 | -- | 50 | -- | Ceillometer--Very Narrow Spot. Filament shielded |
| R-30 (HRG) | Med. (BB) | >39503 | 100R30/CL | 12 | 24 | C-6 | 5 3/8 | -- | 2000 | 1200 | Reflector Flood--Clear (4,14,53) |
| T-8 | S.C.Bay. | 18881 | 100T8/1SC | 20 | 24 | CC-6 | 3 | 2 1/8 | 50 | -- | Clear--Contour Map ANSI: BZA (8,31,61,86,94)@ |
| A-21 | Medium | 18290 | 100A/RS | 30 | 120 | C-9 | 5 1/8 | 3 1/8 | 1000 | -- | I.F.--Rough Serv. |
| A-21 | Med. (BB) | 17845 | 100A21/3 | 32 | 120 | C-5 | 4 3/8 | 3 | 500 | 1610 | Clear--Locomotive Headlight (13) |
| A-23 | Medium | 17904 | 100A | 34 | 120 | C-9 | 5 1/16 | 4 7/8 | 1000 | 2160 | I.F.--Train |
| A-23 | Med. (BB) | >17906 | 100A/BB | 34 | 120 | C-9 | 5 1/16 | 4 7/8 | 1000 | 2160 | " |
| PAR-46 (HRG) | Scr. Term (BB) | 34465 | 100PAR46 | 60 | 12 | CC-2V | 3 3/4 | -- | 800 | -- | Mine Locomotive Headlight (71) |
| A-21 | Medium | 17976 | 100A | 230 | 120 | C-7A | 5 1/8 | 3 1/8 | 1000 | 1280 | Inside Frost |
| A-21 | Medium | 17983 | 100A | 250 | 120 | C-7A | 5 1/8 | 3 1/8 | 1000 | 1280 | " |
| A-21 | Med. (BB) | 18346 | 100A/99 | 230-250 | 120 | C-7A | 5 1/8 | 3 1/8 | 2500 | -- | I.F.--Ext. Serv. |
| A-21 | Medium | 18334 | 100A/RS | 250 | 120 | C-17 | 5 1/8 | 3 1/8 | 1000 | 960 | I.F.--Rough Serv. |

> New product listing.
 * In "base up" use, heat eventually may deteriorate paper-lined or plastic sockets.
 @ Source W x H: 4.5 x 3.0mm. Burn base up.
 †† Filament offset .100" +/- .030" from base axis.
 ** FOR ENERGY SAVING in deep down lights consider the 75ER30 lamp shown on page 23. The resulting cost savings are shown on page 5.



INCANDESCENT LAMPS

GENERAL ELECTRIC LAMPS



PAR-38

INCANDESCENT



R-40

| Bulb | Base | Prod. Code | Lamp Ordering Code | Volts | Std. Pkg. Qty. | Fila-ment Design | MOL (In.) | LCL (In.) | Rated Avg. Life Hours | App. Init Lum. | DESCRIPTION See Incandescent footnotes pg. 46 |
|------------------------------|-----------------|------------|--------------------|-------|----------------|------------------|-----------|-----------|-----------------------|----------------|---|
| 150 WATTS (Continued) | | | | | | | | | | | |
| PAR-46 (HRG) | Med. Side Prong | 41966 | 150PAR46/3NSP | 125 | 12 | CC-13 | 4 | -- | 2000 | 1500 | Narrow Spot (11,56,58,96) |
| PAR-46 (HRG) | Med. Side Prong | 41968 | 150PAR46/3MFL | 125 | 12 | CC-13 | 4 | -- | 2000 | 1500 | Medium Flood (11,56,58,96) |
| PAR-46 (HRG) | Scr. Term (BB) | 19517 | 150PAR46 | 125 | 12 | C-13 | 3 1/4 | -- | 1000 | -- | Mine Locomotive Headlight |
| PAR-46 (HRG) | 3-Prong | >35327 | 150PAR46/TS | 115 | 12 | CC-6 | 4 | -- | 6000 | -- | Traffic Signal Stippled Reflector Tapioca lens cover (2) |
| PAR-38 (HRG) | Med. Side Prong | 44933 | 150PAR/3VWFL | 125 | 12 | C-13 | 4 1/8 | -- | 2000 | -- | ↑ Mine--Wide Flood (56,58,96) |
| PAR-38 (HRG) | Med. Side Prong | 19497 | 150PAR/4 | 125 | 12 | C-13 | 4 1/8 | -- | 2000 | -- | ↑ Mine--Spot (56,58,96) |
| PAR-38 (HRG) | Med. Skir (BB) | 19509 | 150PAR/5 | 125 | 12 | C-13 | 5 1/8 | -- | 2000 | -- | ↑ Mine--Spot (14,56,96) |
| PAR-46 (HRG) | Scr. Term (BB) | 19518 | 150PAR46/3 | 175 | 12 | C-13 | 3 1/4 | -- | 800 | -- | Mine Locomotive Headlight (71) |
| R-40 | Medium | 19797 | **150R/FL | 120 | 24 | CC-6 | 6 1/8 | -- | 2000 | 1900 | Reflector Flood--ANSI: DWC (4,14,35,56) |
| R-40 | Medium | >16445 | 150R/FL-1 6PK | 120 | 30 | CC-6 | 6 1/8 | -- | 2000 | 1900 | Standard Reflector Flood (4,14,35,56) |
| R-40 | Medium | 19799 | **150R/FL | 130 | 24 | CC-6 | 6 1/8 | -- | 2000 | 1900 | Reflector Flood (4,14,35,56) |
| R-40 | Med. (BB) | 14715 | 150R/FL/CVG | 130 | 24 | CC-6 | 6 1/8 | -- | 2000 | -- | >>Refl. Flood--COV-R-GUARD™ (4,35,56,83) |
| R-40 | Medium | 19783 | 150R/SP | 120 | 24 | CC-6 | 6 1/8 | -- | 2000 | 1900 | Refl. Spot--Light I.F. (4,14,35,56) |
| R-40 | Medium | >16446 | 150R/SP-1 6PK | 120 | 30 | CC-6 | 6 1/8 | -- | 2000 | 1900 | Standard Reflector Spot (4,14,35,56) |
| R-40 | Medium | 19785 | 150R/SP | 130 | 24 | CC-6 | 6 1/8 | -- | 2000 | 1900 | Reflector Spot--Light I.F. (4,14,35,56) |
| R-40 | Medium | 19844 | 150R/A | 120 | 24 | CC-6 | 6 1/8 | -- | 2000 | -- | Reflector--Amber (14,35,36) |
| R-40 | Medium | 19823 | 150R/B | 120 | 24 | CC-6 | 6 1/8 | -- | 2000 | -- | Reflector--Blue (14,35,36) |
| R-40 | Medium | 19827 | 150R/BW | 120 | 24 | CC-6 | 6 1/8 | -- | 2000 | -- | Reflector--Blue-White (14,35,36) |
| R-40 | Medium | 19831 | 150R/G | 120 | 24 | CC-6 | 6 1/8 | -- | 2000 | -- | Reflector--Green (14,35,36) |
| R-40 | Medium | 19835 | 150R/PK | 120 | 24 | CC-6 | 6 1/8 | -- | 2000 | -- | Reflector--Pink (14,35,36) |
| R-40 | Medium | 19841 | 150R/R | 120 | 24 | CC-6 | 6 1/8 | -- | 2000 | -- | Reflector--Red (14,35,36) |
| R-40 | Medium | 19851 | 150R/Y | 120 | 24 | CC-6 | 6 1/8 | -- | 2000 | -- | Reflector--Yellow (14,35,36) |
| R-40 | Med. (BB) | 41627 | 150R40/PL 6PK | 120 | 24 | CC-6 | 6 1/8 | -- | 2000 | -- | Reflector Plant Light--"Gro and Sho" (4,14,56) |
| R-40 | Medium | 44674 | 150R40/TB | 120 | 24 | CC-6 | 6 1/8 | -- | 2000 | -- | Jewelry Spot Reflector Transpar-ent Daylight Blue (4,14,35,56,76) |
| R-40 | Medium | 44675 | 150R40/TB | 130 | 24 | CC-6 | 6 1/8 | -- | 2000 | -- | Jewelry Spot Reflector Transpar-ent Daylight Blue (4,14,35,56,76) |
| P-25 | Med. (BB) | 19372 | 150P25/10 | 120 | 60 | C-5 | 4 1/4 | 3 | 200 | 2100 | Light I.F.--Spot-light. Hard glass button |

> New product listing.

>> Teflon® Coated. Teflon is a registered trademark of Dupont.

↑ Operating position horizontal with locating lug up or down, and with lamp supported by bulb rim.

** FOR ENERGY SAVING in deep down lights consider the 75ER30 lamp shown on page 23. The resulting cost savings are shown on page 5.

166 | Lighting

166 100 | Lighting

| 166 100 Lighting | | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL | | |
|--------------------|------|---|-----------------|---------------|--------|------------|-------|--------|-------|----------|-------|-----|
| | | | | | | MAT. | LABOR | EQUIP. | TOTAL | INCL O&P | | |
| 140 | 1600 | 90 watt | 1 Elec | .30 | 26.670 | C | 5,140 | 645 | | 5,785 | 6,600 | 140 |
| | 1650 | 135 watt | | .20 | 40 | | 6,905 | 970 | | 7,875 | 9,025 | |
| | 1700 | 180 watt | | .20 | 40 | | 7,308 | 970 | | 8,278 | 9,475 | |
| | 1750 | Quartz line, clear, 500 watt | | 1.10 | 7.270 | | 1,872 | 175 | | 2,047 | 2,325 | |
| | 1760 | 1500 watt | | .20 | 40 | | 3,427 | 970 | | 4,397 | 5,200 | |
| | 1800 | Incandescent, interior, A21, 100 watt | | 1.60 | 5 | | 173 | 120 | | 293 | 370 | |
| | 1900 | A21, 150 watt | | 1.60 | 5 | | 211 | 120 | | 331 | 410 | |
| | 2000 | A23, 200 watt | | 1.60 | 5 | | 227 | 120 | | 347 | 430 | |
| | 2200 | PS 30, 300 watt | | 1.60 | 5 | | 330 | 120 | | 450 | 540 | |
| | 2210 | PS 35, 500 watt | | 1.60 | 5 | | 576 | 120 | | 696 | 810 | |
| | 2230 | PS 52, 1000 watt | | 1.30 | 6.150 | | 1,525 | 150 | | 1,675 | 1,900 | |
| | 2240 | PS 52, 1500 watt | | 1.30 | 6.150 | | 2,382 | 150 | | 2,532 | 2,850 | |
| | 2300 | R30, 75 watt | | 1.30 | 6.150 | | 375 | 150 | | 525 | 630 | |
| | 2400 | R40, 150 watt | | 1.30 | 6.150 | | 408 | 150 | | 558 | 670 | |
| | 2500 | Exterior, PAR 38, 75 watt | | 1.30 | 6.150 | | 566 | 150 | | 716 | 840 | |
| | 2600 | PAR 38, 150 watt | | 1.30 | 6.150 | | 525 | 150 | | 675 | 795 | |
| | 2700 | PAR 46, 200 watt | | 1.10 | 7.270 | | 1,928 | 175 | | 2,103 | 2,375 | |
| | 2800 | PAR 56, 300 watt | | 1.10 | 7.270 | | 2,193 | 175 | | 2,368 | 2,675 | |
| | 3000 | Guards, fluorescent lamp, 4' long | | 1 | 8 | | 375 | 195 | | 570 | 665 | |
| | 3200 | 8' long | | .90 | 8.890 | | 535 | 215 | | 750 | 905 | |
| 145 | 0010 | RESIDENTIAL FIXTURES | | | | | | | | | | 145 |
| | 0400 | Fluorescent, interior, surface, circline, 32 watt & 40 watt | 1 Elec | 20 | .400 | Ea. | 48 | 9.70 | | 57.70 | 67 | |
| | 0500 | 2' x 2', two U 40 watt | | 8 | 1 | | 66 | 24 | | 90 | 110 | |
| | 0700 | Shallow under cabinet, two 20 watt | | 16 | .500 | | 45 | 12.15 | | 57.15 | 67 | |
| | 0900 | Wall mounted, 41L, one 40 watt, with baffle | | 10 | .800 | | 41 | 19.40 | | 60.40 | 74 | |
| | 1000 | Incandescent, exterior lantern, wall mounted, 60 watt | | 16 | .500 | | 36 | 12.15 | | 48.15 | 57 | |
| | 2100 | Post light, 150W, with 7' post | | 4 | 2 | | 104 | 49 | | 153 | 185 | |
| | 2500 | Lamp holder, weatherproof with 150W PAR | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 | |
| | 2550 | With reflector and guard | | 12 | .667 | | 31 | 16.15 | | 47.15 | 58 | |
| | 2600 | Interior pendant, globe with shade, 150 watt | | 20 | .400 | | 78 | 9.70 | | 87.70 | 100 | |
| 150 | 0010 | TRACK LIGHTING | | | | | | | | | | 150 |
| | 0080 | Track, 1 circuit, 4' section | 1 Elec | 6.70 | 1.190 | Ea. | 33 | 29 | | 62 | 79 | |
| | 0100 | 8' section | | 5.30 | 1.510 | | 48 | 37 | | 85 | 105 | |
| | 0200 | 12' section | | 4.40 | 1.820 | | 81 | 44 | | 125 | 155 | |
| | 0300 | 3 circuits, 4' section | | 6.70 | 1.190 | | 36 | 29 | | 65 | 82 | |
| | 0400 | 8' section | | 5.30 | 1.510 | | 48 | 37 | | 85 | 105 | |
| | 0500 | 12' section | | 4.40 | 1.820 | | 88 | 44 | | 132 | 160 | |
| | 1000 | Feed kit, surface mounting | | 16 | .500 | | 12 | 12.15 | | 24.15 | 31 | |
| | 1100 | End cover | | 24 | .333 | | 1.98 | 8.10 | | 10.08 | 14.05 | |
| | 1200 | Feed kit, stem mounting, 1 circuit | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 | |
| | 1300 | 3 circuit | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 | |
| | 2000 | Electrical joiner for continuous runs, 1 circuit | | 32 | .250 | | 6.55 | 6.05 | | 12.60 | 16.10 | |
| | 2100 | 3 circuit | | 32 | .250 | | 12.10 | 6.05 | | 18.15 | 22 | |
| | 2200 | Fixtures, spotlight, 150 PAR | | 16 | .500 | | 47 | 12.15 | | 59.15 | 70 | |
| | 3000 | Wall washer, 250 watt tungsten halogen | | 16 | .500 | | 101 | 12.15 | | 113.15 | 130 | |
| | 3100 | Low voltage, 2 1/2 watt, 1 circuit | | 16 | .500 | | 102 | 12.15 | | 114.15 | 130 | |
| | 3120 | 3 circuit | | 16 | .500 | | 109 | 12.15 | | 121.15 | 140 | |

66 | Lighting

66 100 | Lighting

| | | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P | |
|-----|------|--------|-----------------|---------------|------|------------|-------|--------|--------|-------------------|-----|
| | | | | | | MAT. | LABOR | EQUIP. | TOTAL | | |
| 135 | 5100 | 1 Elec | 8 | 1 | Ea. | 479 | 24 | | 503 | 565 | 135 |
| | 5110 | | 8 | 1 | | 500 | 24 | | 524 | 585 | |
| | 5120 | | 8 | 1 | | 535 | 24 | | 559 | 625 | |
| | 5130 | | 8 | 1 | | 556 | 24 | | 580 | 646 | |
| | 5140 | | 8 | 1 | | 525 | 24 | | 549 | 615 | |
| | 5150 | | 8 | 1 | | 556 | 24 | | 580 | 645 | |
| | 5160 | ↓ | 8 | 1 | ↓ | 581 | 24 | | 605 | 675 | |
| | 5190 | | | | | | | | | | |
| | 5200 | 1 Elec | 12 | .667 | Ea. | 293 | 16.15 | | 309.15 | 345 | |
| | 5210 | | 12 | .667 | | 314 | 16.15 | | 330.15 | 370 | |
| | 5220 | | 12 | .667 | | 335 | 16.15 | | 351.15 | 390 | |
| | 5230 | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 | |
| | 5240 | | 12 | .667 | | 365 | 16.15 | | 381.15 | 425 | |
| | 5250 | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 | |
| | 5260 | | 12 | .667 | | 398 | 16.15 | | 414.15 | 460 | |
| | 5270 | | 12 | .667 | | 324 | 16.15 | | 340.15 | 380 | |
| | 5280 | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 | |
| | 5290 | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 | |
| | 5300 | | 12 | .667 | | 386 | 16.15 | | 402.15 | 450 | |
| | 5400 | | 3.20 | 2.500 | | 355 | 61 | | 416 | 480 | |
| | 5410 | | 2.70 | 2.960 | | 370 | 72 | | 442 | 515 | |
| | 5420 | | 2.40 | 3.330 | | 398 | 81 | | 479 | 555 | |
| | 5430 | | 3.20 | 2.500 | | 398 | 61 | | 459 | 525 | |
| | 5440 | | 2.70 | 2.960 | | 428 | 72 | | 500 | 575 | |
| | 5450 | ↓ | 2.40 | 3.330 | ↓ | 454 | 81 | | 535 | 620 | |
| 140 | 0010 | LAMPS | | | | | | | | | 140 |
| | 0080 | 1 Elec | 1 | 8 | C | 348 | 195 | | 543 | 670 | |
| | 0100 | | .90 | 8.890 | | 198 | 215 | | 413 | 535 | |
| | 0120 | | .90 | 8.890 | | 442 | 215 | | 657 | 805 | |
| | 0150 | | .80 | 10 | | 874 | 245 | | 1,119 | 1,325 | |
| | 0170 | | .90 | 8.890 | | 270 | 215 | | 485 | 615 | |
| | 0200 | | .90 | 8.890 | | 618 | 215 | | 833 | 995 | |
| | 0300 | | .80 | 10 | | 577 | 245 | | 822 | 990 | |
| | 0350 | | .80 | 10 | | 603 | 245 | | 848 | 1,025 | |
| | 0400 | | .90 | 8.890 | | 750 | 215 | | 965 | 1,150 | |
| | 0500 | | .80 | 10 | | 775 | 245 | | 1,020 | 1,200 | |
| | 0520 | | .90 | 8.890 | | 1,285 | 215 | | 1,500 | 1,725 | |
| | 0550 | | .70 | 11.430 | | 1,285 | 275 | | 1,560 | 1,825 | |
| | 0600 | | .30 | 26.670 | | 2,142 | 645 | | 2,787 | 3,300 | |
| | 0650 | | .30 | 26.670 | | 1,663 | 645 | | 2,308 | 2,775 | |
| | 0700 | | .30 | 26.670 | | 2,968 | 645 | | 3,613 | 4,225 | |
| | 0800 | | .30 | 26.670 | | 2,340 | 645 | | 2,985 | 3,525 | |
| | 0900 | | .20 | 40 | | 5,100 | 970 | | 6,070 | 7,025 | |
| | 1000 | | .30 | 26.670 | | 3,749 | 645 | | 4,394 | 5,075 | |
| | 1100 | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 | |
| | 1200 | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 | |
| | 1300 | | .20 | 40 | | 9,894 | 970 | | 10,864 | 12,300 | |
| | 1320 | | .20 | 40 | | 9,960 | 970 | | 10,930 | 12,400 | |
| | 1330 | | .20 | 40 | | 9,268 | 970 | | 10,238 | 11,600 | |
| | 1350 | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 | |
| | 1360 | | .30 | 26.670 | | 4,871 | 645 | | 5,516 | 6,300 | |
| | 1370 | | .30 | 26.670 | | 5,059 | 645 | | 5,704 | 6,525 | |
| | 1380 | | .30 | 26.670 | | 5,380 | 645 | | 6,025 | 6,875 | |
| | 1400 | | .30 | 26.670 | | 5,727 | 645 | | 6,372 | 7,250 | |
| | 1450 | | .20 | 40 | | 13,352 | 970 | | 14,322 | 16,100 | |
| | 1500 | | .30 | 26.670 | | 3,963 | 645 | | 4,608 | 5,300 | |
| | 1550 | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 | |





LUMATECH

CONTRACTOR PRICE LIST

GP-N-3 p 9 of 10

STD:

STD: PKGS:

PKGS: WGT: LIST: CONTRACTOR:

QTY: (LBS.): PRICE: PRICE:

CODE:

DESCRIPTION:

REFLECT-A-STAR™—COMPACT FLUORESCENT FLOODLIGHT SERIES

10513T

10514T

10515T

10923

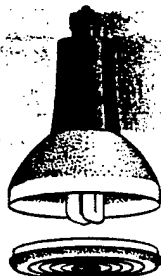
10924

10925

11324

11325

-G



PL5 3.75" Diameter Reflector

PL5 4.50" Diameter Reflector

PL5 5.25" Diameter Reflector

PL9Q 3.75" Diameter Reflector

PL9Q 4.50" Diameter Reflector

PL9Q 5.25" Diameter Reflector

PL13Q 4.50" Diameter Reflector

PL13Q 5.25" Diameter Reflector

Gold reflector option
available in all units

10 11 64.32 33.16

10 11 64.32 33.16

10 11 64.32 33.16

10 11 73.14 36.57

10 11 73.14 36.57

10 11 73.14 36.57

10 11 74.64 37.32

10 11 74.64 37.32

ADD:

5.25

2.63

10003-P*

10003-W

10003-WF

10003-PF

10003-CF

10003-C



Pink Lens

Warmtone Lens

Warmtone Frost Lens

Pink Frost Lens

Clear Frost Lens

Clear Lens (Standard)

10 1 4.35 2.18

10 1 4.35 2.18

10 1 4.35 2.18

10 1 4.35 2.18

10 1 3.00 1.50

10 1 3.00 1.50

10003-U

Ultraviolet Filter Insert Disk

10 1 4.35 2.18

XT-125



Socket extender—extends unit 1.25"

25 4 4.95 2.48

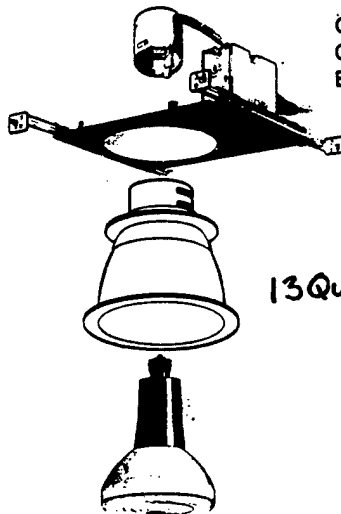
*IMPORTANT: To order optional lenses or filters, please specify reflector size. The last digit of the product code number for the Reflect-A-Star Series indicates the reflector diameter. "3" indicates 3 3/4", "4" indicates 4 1/2" and "5" indicates 5 1/4".

RECESSED DOWNLIGHT KIT*

5111325

5121325

5131325



Clear Reflector Trim

Gold Reflector Trim

Black Reflector Trim

12 70 176.64 88.32

12 70 176.64 88.32

12 70 176.64 103.32

13Quad: 900 lumens as per Bruce Pelton

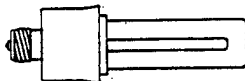
*The recessed downlight kit consists of a frame-in kit, reflector trim in clear, gold or black Alzak® aluminum and a Reflect-A-Star® model number 11325 with standard reflector and lens.

*Fixture price includes lamp. "PL" or "PLQ" refers to lamp type only. GE, Osram, Philips or Sylvania lamps will be supplied at the discretion of Lumatech. All Reflect-A-Star® and MicroLamp® units are ® and CSA Listed.

9P-N-3 2-10 of 10

MicroLamp™—FLUORESCENT ADAPTOR SERIES

20510
20710
20910



PL5
PL7
PL9

| | | | |
|----|----|-------|-------|
| 50 | 28 | 28.17 | 14.09 |
| 50 | 28 | 28.17 | 14.09 |
| 50 | 28 | 28.17 | 14.09 |

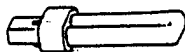
20920
21320

PLQ9
PLQ13

| | | | |
|----|----|-------|-------|
| 50 | 28 | 39.03 | 19.52 |
| 50 | 30 | 39.03 | 19.52 |

FLUORESCENT REPLACEMENT LAMPS

40510
40710
40910
41310



5W Fluorescent "PL" lamp
7W Fluorescent "PL" lamp
9W Fluorescent "PL" lamp
13W Fluorescent "PL" lamp

| | | | |
|----|---|------|------|
| 50 | 4 | 9.00 | 4.50 |
| 50 | 4 | 9.00 | 4.50 |
| 50 | 5 | 9.00 | 4.50 |
| 50 | 6 | 9.75 | 4.88 |

40920
41320



9W Fluorescent "PLQ" lamp
13W Fluorescent "PLQ" lamp

| | | | |
|----|---|-------|------|
| 50 | 7 | 15.75 | 7.88 |
| 50 | 8 | 15.75 | 7.88 |

CONDITIONS OF SALE

ORDER ACCEPTANCE

Orders are subject to approval at Lumatech corporate headquarters.

PRICES

Prices are subject to change without notice. Lumatech reserves the right to accept and bill all orders at prices in effect at the time of the shipment.

TERMS

Net 30 days on approved credit only. 1½% per month will be assessed on past due invoices. Any account submitted for collection is subject to reasonable attorney fees and costs.

FREIGHT

Transportation costs will be pre-paid and billed F.O.B. Oakland, California.

RETURNS

No merchandise may be returned without prior written authorization. Authorization may be requested within 30 days from the date of original shipment. All returns will be subject to a minimum handling and factory inspection charge of 25% of invoiced amounts, plus freight, except on products considered by Lumatech to be defective in workmanship and materials.

CLAIMS FOR DAMAGE OR LOSS IN SHIPMENT

It is the responsibility of the consignee to file a claim with the transportation company in the event of lost or damaged merchandise. Immediately upon receipt of the shipment, the consignee should check for loss or damage. In the event such has occurred the consignee should file a claim with the transportation company promptly.

CANCELLATIONS

Orders are not cancelable except on payment for all costs incurred, engineering work performed, any materials purchased or commitments made on the part of Lumatech. Lumatech reserves the right to assess a minimum cancellation charge equal to 25% of the original purchase price of the order placed by the customer.

PRODUCT SPECIFICATIONS

Subject to change without notice.

CATALOG ERRORS

Every effort is made on the part of Lumatech Corporation to provide accurate pricing, dimensional and physical description information, etc. in our literature and price lists. However, as this information is subject to change without notice, we cannot accept the responsibility for any loss or damages due to informational errors in our publications. We invite your inquiry regarding up to date information.

MINIMUM ORDER

Minimum net invoice amount is \$50.00. Any order under \$50.00 is subject to a \$10.00 handling charge.

LIMITED WARRANTY

The REFLECT-A-STAR™ and MicroLamp™ series fixtures are warranted to be free from defects in workmanship and materials, as manufactured, for a period of three years from the date of original invoice. Lamps are warranted for 90 days only.

Our invoice covers only replacement or repair at our factory of the defective part(s), to the original purchaser, and excludes any responsibility for labor or freight expense incurred by the purchaser or others, for servicing such claim during the warranty period. Lumatech reserves the right to issue credit, repair or replace defective merchandise, at our option, upon receipt of written notification by the original purchaser of the alleged defect, within the warranty period. Lumatech further reserves the right to examination of the alleged defective product, or proof satisfactory to Lumatech of the defect. This limited warranty is in lieu of all other responsibility for labor costs in connection with the installation, removal or replacement of warranted products, or for any consequential damages. Lumatech further reserves the right to refuse to honor the above warranty for any product(s) altered, improperly installed, or installed in application for which not intended.

For Authorized Dealer Contact:

LUMATECH CORPORATION
5515 Doyle St., Emeryville, CA 94608 (415) 654-4300

GP-N-4 GROUP RELAMPING PROJECT:

Replace all 40 W fluorescent lamps with 34 W fluorescents

$$\text{Energy Savings} = \frac{6 \text{ W}}{\text{lamp}} \times \frac{24 \text{ hr}}{\text{day}} \times \frac{260 \text{ days}}{\text{yr}} = 37.4 \frac{\text{kwh}}{\text{yr}} = \frac{0.128 \text{ MHEU}}{\text{yr}}$$

(assume ballast uses same energy)

$$\text{Cost Savings} = 37.4 \frac{\text{kwh}}{\text{yr}} \times \frac{\$0.03026}{\text{kwh}} = \frac{\$1.13}{\text{yr}}$$

Cost of Relamping (1980 Means Electrical):

$$\text{Mat'l} = \$2.70, \text{ Labor} = \$2.15$$

Adjusted for location & experience

$$\text{Mat'l} = 2.70 \times 1.002 = 2.71$$

$$\text{Labor} = 2.15 \times 0.833 \times 1.2 = 1.76$$

$$\text{Construction Cost} = (1.045 \times 2.71 + 1.2 \times 1.76) \times 1.057 = \$7.45$$

$$\text{Simple payback} = \frac{\$7.45}{\$1.13/\text{yr}} = 6.6 \text{ yr}$$

$$\text{Life of lamp} = 20,000 \text{ hr} \times \frac{\text{yr}}{6240 \text{ hr}} = 3.2 \text{ yr} < 6.6 \text{ yr payback}$$

⇒ Not recommended since life of lamp is less than payback.

166 | Lighting

166 100 | Lighting

| | | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P |
|-----|------|--------|-----------------|---------------|------|------------|-------|--------|--------|-------------------|
| | | | | | | MAT. | LABOR | EQUIP. | TOTAL | |
| 135 | 5100 | 1 Elec | 8 | 1 | Ea. | 479 | 24 | | 503 | 565 |
| | 5110 | | 8 | 1 | | 500 | 24 | | 524 | 585 |
| | 5120 | | 8 | 1 | | 535 | 24 | | 559 | 625 |
| | 5130 | | 8 | 1 | | 556 | 24 | | 580 | 645 |
| | 5140 | | 8 | 1 | | 525 | 24 | | 549 | 615 |
| | 5150 | | 8 | 1 | | 556 | 24 | | 580 | 645 |
| | 5160 | ↓ | 8 | 1 | ↓ | 581 | 24 | | 605 | 675 |
| | 5190 | | | | | | | | | |
| | 5200 | 1 Elec | 12 | .667 | Ea. | 293 | 16.15 | | 309.15 | 345 |
| | 5210 | | 12 | .667 | | 314 | 16.15 | | 330.15 | 370 |
| | 5220 | | 12 | .667 | | 335 | 16.15 | | 351.15 | 390 |
| | 5230 | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 |
| | 5240 | | 12 | .667 | | 365 | 16.15 | | 381.15 | 425 |
| | 5250 | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 |
| | 5260 | | 12 | .667 | | 398 | 16.15 | | 414.15 | 460 |
| | 5270 | | 12 | .667 | | 324 | 16.15 | | 340.15 | 380 |
| | 5280 | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 |
| | 5290 | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 |
| | 5300 | | 12 | .667 | | 386 | 16.15 | | 402.15 | 450 |
| | 5400 | | 3.20 | 2.500 | | 355 | 61 | | 416 | 480 |
| | 5410 | | 2.70 | 2.960 | | 370 | 72 | | 442 | 515 |
| | 5420 | | 2.40 | 3.330 | | 398 | 81 | | 479 | 555 |
| | 5430 | | 3.20 | 2.500 | | 398 | 61 | | 459 | 525 |
| | 5440 | | 2.70 | 2.960 | | 428 | 72 | | 500 | 575 |
| | 5450 | ↓ | 2.40 | 3.330 | ↓ | 454 | 81 | | 535 | 620 |
| 140 | 0010 | | | | | | | | | |
| | 0080 | 1 Elec | 1 | 8 | C | 348 | 195 | | 543 | 670 |
| | 0100 | | .90 | 8.890 | | 198 | 215 | | 413 | 535 |
| | 0120 | | .90 | 8.890 | | 442 | 215 | | 657 | 805 |
| | 0150 | | .80 | 10 | | 874 | 245 | | 1,119 | 1,325 |
| | 0170 | | .90 | 8.890 | | 270 | 215 | | 485 | 615 |
| | 0200 | | .90 | 8.890 | | 618 | 215 | | 833 | 995 |
| | 0300 | | .80 | 10 | | 577 | 245 | | 822 | 990 |
| | 0350 | | .80 | 10 | | 603 | 245 | | 848 | 1,025 |
| | 0400 | | .90 | 8.890 | | 750 | 215 | | 965 | 1,150 |
| | 0500 | | .80 | 10 | | 775 | 245 | | 1,020 | 1,200 |
| | 0520 | | .90 | 8.890 | | 1,285 | 215 | | 1,500 | 1,725 |
| | 0550 | | .70 | 11.430 | | 1,285 | 275 | | 1,560 | 1,825 |
| | 0600 | | .30 | 26.670 | | 2,142 | 645 | | 2,787 | 3,300 |
| | 0650 | | .30 | 26.670 | | 1,663 | 645 | | 2,308 | 2,775 |
| | 0700 | | .30 | 26.670 | | 2,968 | 645 | | 3,613 | 4,225 |
| | 0800 | | .30 | 26.670 | | 2,340 | 645 | | 2,985 | 3,525 |
| | 0900 | | .20 | 40 | | 5,100 | 970 | | 6,070 | 7,025 |
| | 1000 | | .30 | 26.670 | | 3,749 | 645 | | 4,394 | 5,075 |
| | 1100 | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 |
| | 1200 | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 |
| | 1300 | | .20 | 40 | | 9,894 | 970 | | 10,864 | 12,300 |
| | 1320 | | .20 | 40 | | 9,960 | 970 | | 10,930 | 12,400 |
| | 1330 | | .20 | 40 | | 9,268 | 970 | | 10,238 | 11,600 |
| | 1350 | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 |
| | 1360 | | .30 | 26.670 | | 4,871 | 645 | | 5,516 | 6,300 |
| | 1370 | | .30 | 26.670 | | 5,059 | 645 | | 5,704 | 6,525 |
| | 1380 | | .30 | 26.670 | | 5,380 | 645 | | 6,025 | 6,875 |
| | 1400 | | .30 | 26.670 | | 5,727 | 645 | | 6,372 | 7,250 |
| | 1450 | | .20 | 40 | | 13,352 | 970 | | 14,322 | 16,100 |
| | 1500 | | .30 | 26.670 | | 3,963 | 645 | | 4,608 | 5,300 |
| | 1550 | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 |



4-FOOT, RAPID-START LAMPS

| | | WATTS | MEAN LUMENS | LUMENS PER WATT | LUMEN LEVEL COMPARED TO STANDARD LAMP | COLOR RENDERING INDEX | COLOR TEMPERATURE | RATED LIFE (HOURS) | ELECTRIC COST SAVINGS PER YEAR | LAMP COST | PAIDBACK |
|-----------------------------|--|-------|-------------|-----------------|---------------------------------------|-----------------------|-------------------|--------------------|--------------------------------|-----------|-------------|
| General Electric | F40CW Standard | 40 | 2,770 | 69.3 | — | 62 | 4,150 | 20,000 | — | \$2.27 | — |
| | F40CW/RS/WM Watt-Miser | 40 | 2,420 | 71.2 | 87.4% | 62 | 4,150 | 20,000 | \$1.44 | \$3.14 | 7.2 months |
| | F40LW/RS/WMII Watt-Miser II | 34 | 2,575 | 75.7 | 93.0% | 49 | 4,200 | 20,000 | \$1.44 | \$3.39 | 9.3 months |
| | F40SP41/RS/WM Watt-Miser Plus | 32 | 2,465 | 77.0 | 99.0% | 70 | 4,100 | 15,000 | \$1.92 | \$4.29 | 12.6 months |
| | F40BX/SP41/RS (not a retrofit; see footnote) | 40 | 2,835 | 70.9 | 102.3% | 82 | 4,100 | 20,000 | — | \$10.28 | — |
| GTE Sylvania | F32T8/SP41/RS (not a retrofit; see footnote) | 32 | 2,734 | 85.0 | 99.0% | 75 | 4,100 | 20,000 | — | \$3.66 | 8.7 months |
| | F40CW Standard | 40 | 2,770 | 69.3 | — | 62 | 4,200 | 20,000 | — | \$2.27 | — |
| | F40CW/RS/SS SuperSaver | 34 | 2,440 | 71.8 | 81.1% | 62 | 4,200 | 20,000 | \$1.44 | \$3.15 | 7.3 months |
| | F40LW/RS/SS SuperSaver | 34 | 2,575 | 75.7 | 93% | 48 | 4,150 | 20,000 | \$1.44 | \$3.39 | 9.3 months |
| | F40/D41/SS (LWX) Designer SuperSaver | 32 | 2,440 | 76.3 | 88.1% | 62 | 4,200 | 20,000 | \$1.44 | \$4.12 | 15.4 months |
| N.A. Philips Lighting Corp. | F40/CW/SSP SuperSaver Plus | 34 | 2,575 | 75.7 | 93% | 67 | 4,100 | 20,000 | \$1.92 | \$3.48 | 7.6 months |
| | F40/D41/SSP (LWX) Designer SuperSaver Plus | 32 | 2,575 | 80.5 | 93% | 67 | 4,100 | 20,000 | \$1.92 | \$4.42 | 13.4 months |
| | FO32 31K/Octron | 32 | 2,600 | 81.3 | 93.9% | 75 | 3,100 | 20,000 | \$1.92 | \$3.67 | 8.7 months |
| | FO32 41K/Octron | 32 | 2,600 | 81.3 | 93.9% | 75 | 4,100 | 20,000 | \$1.92 | \$3.67 | 8.7 months |
| | F40CW Cool White Standard | 40 | 2,770 | 69.3 | — | 67 | 4,100 | 20,000 | — | \$2.26 | — |
| N.A. Philips Lighting Corp. | F40/41U Ultralume Trichromatic Standard | 40 | 2,935 | 73.4 | 106% | 85 | 4,100 | 20,000 | — | \$6.95 | — |
| | F40/SPEC41 SPEC 41 Standard | 40 | 2,920 | 73.0 | 105% | 70 | 4,100 | 20,000 | — | \$3.40 | — |
| | F40AX41 Advantage X Trichromatic Standard | 40 | 3,250 | 81.3 | 117% | 80 | 4,100 | 24,000 | — | \$9.22 | — |
| | F40T10/LW-SB/99 Lite White Extended Service | 40 | 2,720 | 68.0 | 98.2% | 51 | 4,100 | 24,000 | — | \$5.79 | — |
| | F40CW/RS/EW-II Cool White Econ-O-Watt | 34 | 2,460 | 72.4 | 88.9% | 67 | 4,100 | 20,000 | \$1.44 | \$3.13 | 7.3 months |
| N.A. Philips Lighting Corp. | F40/41U/RS/EW-II Ultralume Econ-O-Watt | 34 | 2,650 | 77.9 | 95.7% | 85 | 4,100 | 20,000 | \$1.44 | \$7.17 | 1.8 months |
| | F40/SPEC41/RW/EW-II SPEC 41 Econ-O-Watt | 34 | 2,615 | 76.9 | 94.4% | 70 | 4,100 | 20,000 | \$1.44 | \$3.99 | 4.9 months |
| | F40LW/RS/EW-II Lite White Econ-O-Watt | 34 | 2,620 | 77.0 | 94.6% | 51 | 4,100 | 20,000 | \$1.44 | \$3.38 | 9.3 months |
| | FO32/30 Octolume (Not a retrofit—see footnote) | 32 | 2,650 | 77.9 | 95.7% | 85 | 4,100 | 20,000 | \$1.44 | \$3.65 | 11.6 months |
| | FO32/41 Octolume (Not a retrofit—see footnote) | 32 | 2,650 | 77.9 | 95.7% | 85 | 4,100 | 20,000 | \$1.44 | \$3.65 | 11.6 months |

8-FOOT, SLIMLINE LAMPS

| | | | | | | | | | | | |
|-----------------------------|--|----|-------|------|--------|----|-------|--------|--------|---------|-------------|
| General Electric | P96T12/CW Standard | 75 | 5,800 | 77.3 | — | 62 | 4,150 | 12,000 | — | \$5.76 | — |
| | P96T12/CW/WM Watt-Miser | 60 | 5,150 | 85.8 | 88.8% | 62 | 4,150 | 12,000 | \$3.60 | \$6.66 | 3 months |
| | P96T12/LW/WMII Watt-Miser II | 60 | 5,520 | 92.0 | 95.2% | 49 | 4,200 | 12,000 | \$3.60 | \$7.12 | 4.5 months |
| | P96T12/SP41/WM Watt-Miser | 60 | 5,275 | 87.9 | 90.9% | 70 | 4,100 | 12,000 | \$3.60 | \$8.37 | 8.7 months |
| GTE Sylvania | P96T12/CW/Standard | 75 | 5,800 | 77.3 | — | 62 | 4,200 | 12,000 | — | \$3.59 | — |
| | P96T12/CW/SS SuperSaver | 60 | 5,060 | 84.3 | 87.2% | 62 | 4,200 | 12,000 | \$3.60 | \$6.67 | 3.6 months |
| | P96T12/LW/SS SuperSaver | 60 | 5,380 | 89.7 | 92.8% | 48 | 4,150 | 12,000 | \$3.60 | \$7.12 | 5.1 months |
| | P96T12/D41/SS (LWX) Designer SuperSaver | 60 | 5,380 | 89.7 | 92.8% | 67 | 4,100 | 12,000 | \$3.60 | \$8.62 | 10.1 months |
| N.A. Philips Lighting Corp. | P96T12/CW Cool White Standard | 75 | 5,800 | 77.3 | — | 67 | 4,100 | 12,000 | — | \$5.75 | — |
| | P96T12/41U Ultralume Trichromatic Standard | 75 | 5,875 | 78.3 | 101.3% | 85 | 4,100 | 12,000 | — | \$13.76 | — |
| | P96T12/SPEC 41 Standard | 75 | 5,820 | 77.6 | 100.3% | 70 | 4,100 | 12,000 | — | \$8.72 | — |
| | P96T12/CW/EW Cool White Econ-O-Watt | 60 | 5,150 | 85.8 | 88.7% | 67 | 4,100 | 12,000 | \$3.60 | \$6.66 | 3.03 months |
| N.A. Philips Lighting Corp. | P96T12/41U/EW Ultralume Econ-O-Watt | 60 | 5,345 | 89.1 | 92.2% | 85 | 4,100 | 12,000 | \$3.60 | \$13.17 | immediately |
| | P96T12/SPEC41/EW SPEC 41 Econ-O-Watt | 60 | 5,335 | 88.9 | 92.0% | 70 | 4,100 | 12,000 | \$3.60 | \$8.36 | immediately |
| | P96T12/LW/EW Lite White Econ-O-Watt | 60 | 5,380 | 89.7 | 92.8% | 51 | 4,100 | 12,000 | \$3.60 | \$8.37 | 8.7 months |
| | P96T12/LW/EW Lite White Econ-O-Watt | 60 | 5,380 | 89.7 | 92.8% | 51 | 4,100 | 12,000 | \$3.60 | \$8.37 | 8.7 months |

8-FOOT, HIGH-OUTPUT LAMPS

| | | | | | | | | | | | |
|-----------------------------|---|-----|-------|------|--------|----|-------|--------|--------|---------|-------------|
| General Electric | P96T12/CW/HO Standard | 110 | 8,005 | 72.8 | — | 62 | 4,150 | 12,000 | — | \$6.74 | — |
| | P96T12/CW/WM Watt-Miser | 95 | 7,220 | 76.0 | 90.2% | 62 | 4,150 | 12,000 | \$3.60 | \$6.96 | 0.7 months |
| | P96T12/LW/WMII Watt-Miser II | 95 | 7,655 | 80.6 | 95.6% | 49 | 4,200 | 12,000 | \$3.60 | \$7.53 | 2.7 months |
| | P96T12/SP41/WM Watt-Miser | 95 | 7,840 | 82.5 | 97.9% | 70 | 4,100 | 12,000 | \$3.60 | \$8.81 | 6.9 months |
| GTE Sylvania | P96T12/CW/Standard | 110 | 8,000 | 72.8 | — | 62 | 4,200 | 12,000 | — | \$6.95 | — |
| | P96T12/CW/SS SuperSaver | 95 | 7,220 | 76.0 | 90.3% | 62 | 4,200 | 12,000 | \$3.60 | \$7.17 | 22 days |
| | P96T12/LW/SS SuperSaver | 95 | 7,655 | 80.6 | 95.7% | 48 | 4,150 | 12,000 | \$3.60 | \$7.78 | 2.8 months |
| | P96T12/D41/SS (LWX) Designer SuperSaver | 95 | 7,655 | 80.6 | 95.7% | 67 | 4,100 | 12,000 | \$3.60 | \$8.84 | 6.3 months |
| N.A. Philips Lighting Corp. | P96T12/CW/HO Cool White Standard | 110 | 8,005 | 72.8 | — | 67 | 4,150 | 12,000 | — | \$6.73 | — |
| | P96T12/41U/HO Ultralume Trichromatic Standard | 110 | 8,180 | 74.4 | 102.2% | 85 | 4,100 | 12,000 | — | \$17.76 | — |
| | P96T12/SPEC41/HO SPEC 41 Standard | 110 | 8,160 | 74.2 | 101.9% | 70 | 4,100 | 12,000 | — | \$9.28 | — |
| | P96T12/CW/HO/EW Cool White Econ-O-Watt | 95 | 7,220 | 76.0 | 90.3% | 67 | 4,100 | 12,000 | \$3.60 | \$6.95 | 0.7 months |
| N.A. Philips Lighting Corp. | P96T12/41U/HO/EW Ultralume Econ-O-Watt | 95 | 7,780 | 81.9 | 97.2% | 85 | 4,100 | 12,000 | \$3.60 | \$17.31 | immediately |
| | P96T12/SPEC 41/HO/EW SPEC 41 Econ-O-Watt | 95 | 7,650 | 80.5 | 95.6% | 70 | 4,100 | 12,000 | \$3.60 | \$8.80 | immediately |
| | P96T12/LW/HO/EW Lite White Econ-O-Watt | 95 | 7,660 | 80.6 | 95.7% | 51 | 4,100 | 12,000 | \$3.60 | \$7.54 | 2.7 months |
| | P96T12/LW/HO/EW Lite White Econ-O-Watt | 95 | 7,660 | 80.6 | 95.7% | 51 | 4,100 | 12,000 | \$3.60 | \$7.54 | 2.7 months |

8-FOOT, ULTRA-HIGH-OUTPUT LAMPS

| | | | | | | | | | | | |
|----------------------|---|-----|--------|------|--------|----|-------|--------|---------|---------|-------------|
| General Electric | F96T12/CW/1500 Standard | 215 | 11,050 | 51.4 | — | 62 | 4,150 | — | \$12.59 | — | — |
| | F96T12/CW/1500/WM Watt-Miser | 185 | 10,140 | 54.8 | 91.8% | 62 | 4,150 | 9,000 | \$7.20 | \$12.96 | .6 months |
| | F96T12/LW/1500/WMII Watt-Miser II | 185 | 10,765 | 58.2 | 97.4% | 49 | 4,200 | 9,000 | \$7.20 | \$18.49 | 9.8 months |
| | F96PG17/CW Power Groove STD | 215 | 12,160 | 68.6 | 110.0% | 62 | 4,150 | 12,000 | — | \$14.44 | — |
| GTE Sylvania | F96PG17/CW/WM PG Watt-Miser | 185 | 10,360 | 56.0 | 93.8% | 62 | 4,150 | 12,000 | \$7.20 | \$15.55 | 1.5 months |
| | F96PG17/LW/WMII PG Watt-Miser | 185 | 11,025 | 59.6 | 99.8% | 49 | 4,200 | 12,000 | \$7.20 | \$19.28 | 8.1 months |
| | P96T12/CW/VHO Standard | 215 | 11,050 | 53.5 | — | 62 | 4,200 | 10,000 | — | \$12.96 | — |
| | P96T12/CW/VHO/SS Super Saver | 195 | 10,740 | 55.1 | 93.4% | 62 | 4,200 | 10,000 | \$4.80 | \$13.35 | 30 days |
| Philips Lighting Co. | P96T12/LW/VHO/SS Lite White Super Saver | 195 | 11,400 | 58.5 | 99.1% | 48 | 4,150 | 10,000 | 4.80 | \$19.24 | 15.7 months |
| | P96T12/CW/VHO Cool White Standard | 215 | 11,500 | 53.5 | — | 67 | 4,100 | 12,000 | — | \$14.79 | — |
| | P96T12/CW/VHO/EW Cool White Econ-O-Watt | 185 | 10,780 | 58.2 | 93.7% | 67 | 4,100 | 12,000 | \$7.20 | \$12.95 | immediately |
| | P96T12/LW/VHO/EW Lite White Econ-O-Watt | 185 | 11,400 | 61.6 | 99.1% | 51 | 4,100 | 12,000 | \$7.20 | \$18.27 | 5.8 months |

Circle Number 10

General Electric Co., Lighting Business Group, Cleveland, Ohio 44112. Company recommends any standard or energy-efficient magnetic ballast with a high power factor. Operation on low power factor ballasts, dimming and emergency lighting systems (unless approved by the system manufacturer) or operation on reduced current/reduced light output ballasts is not recommended for energy-saving lamps. FO32 (BLA) for use with RS ballasts designed for this lamp. All statistics based on Cool White or equivalent Light White phosphors. F32T8 lamps for use with RS ballasts designed for this lamp.

GTE Products Corp., Sylvania Lighting Center, Danvers, Mass. 01923. Company recommends any ANSI-approved standard or energy-saving ballast. Octon lamps (1-inch diameter—type 78) are for use with

T32T8 Rapid Start ballast (magnetic or electronic) only. North American Philips Lighting Corp., 200 Frank B. Square Drive, Somerset, N.Y. 08873. Econ-O-Watt lamps are only recommended for use on high-power-factor, lead indoor ballasts that meet ANSI standards. The lamps are not recommended for use in drafty areas, or locations where the temperature is less than 60 degrees F. Also, they should not be operated on normal power factor ballasts, reduced light or reduced current ballasts, dimming ballasts or emergency system inverter ballasts. FO32 Octolume lamps are operated on Rapid Start ballasts for 32-watt, T8 sources.

In applications for all energy-efficient lamps, the ambient temperature must be at least 60 degrees. Efficiency figures above do not include energy consumed or lost by the ballast.

The "Mean Lumens" column lists the mean (maintained) lumens emitted by the lamp at 40 percent of its rated life. The "Lumens Per Watt" column uses the mean lumens to figure the lamp's efficiency. The closer to 100 the "Color Rendering Index" (CRI), the closer it is to reproducing colors accurately, as by sunlight. The "Color Temperature" (Kelvins) should match other lamps in the room; incandescent lamps are about 2,900 Kelvins and natural sunlight is about 5,500 to 6,500 Kelvins.

Rated life of the lamps listed above is based on 3-hour burning cycles. The "Electric Cost Per Year" and "Payback" are both based on 3,000 hours of lamp operation per year and an electricity rate of 8 cents per kilowatt hour (Kwh). The "Payback" listed above is based on the cost premium of the energy-efficient lamp over the

standard lamp. The prices of the above lamps are suggested list prices to the end user for a single lamp. Discounts are usually available with quantity purchases. The above listing is a representative sample from a range of manufacturers. Space limitations prevent all companies and models from being listed. EUN takes no responsibility for misapplication of products, since data is based on manufacturers' statements. Occupancy sensors and heat pumps will be featured in upcoming Product Guides. Manufacturers are encouraged to send model information including prices to Product Guide Editor, Energy User News, 7 East 12th St., New York, N.Y. 10003; or to call (212) 741-4485. This Product Guide is copyright Energy User News, February 1989, and may not be reproduced without permission.

GP-N-5

Ballast replacement and group relamping project

- Replace standard 40W lamps with 34 w watt-miser plus lamps, and replace standard ballasts with watt-miser ballasts. Light level will be 90% of original.
- Assume 24 hr/day, 5 day/week operation
- Calculations are for 2-lamp, 1-ballast fixtures.

$$\text{Energy savings} = \left(\frac{181 - 127 \text{ W}}{2} \right) \times \frac{24 \text{ hr}}{\text{day}} \times \frac{260 \text{ days}}{\text{yr}} = 168.5 \frac{\text{kwh}}{\text{yr}}$$

$$\text{Cost Savings} = 168.5 \frac{\text{kwh}}{\text{yr}} \times \frac{\$0.0320}{\text{kwh}} = \$5.10 \text{ yr}$$

$$\text{Matl} = 2(\$2.70) \times 1.002 + \$23.04 = \$28.45$$

$$\text{Labor} = [2(\$2.15) + \$21] \times 0.683 \times 1.2 = \$20.74$$

location exp-proof

$$\begin{aligned} \text{Construction cost} &= [(1.045 \times \$28.45) + (1.2 \times \$20.74)] \times 1.507 \\ &= \$82.31 \end{aligned}$$

$$\text{Simple payback} = \frac{\$82.31}{\$5.10/\text{yr}} = 16.1 \text{ yr} > 10 \text{ yr}$$

THE NEW AGE OF 4-FOOT FLUORESCENT LIGHTING

— THE COMBINATIONS —

BALLASTS

| LAMPS | STANDARD | WATT-MISER™ | MAXI-MISER™ | OPTIMISER | PERFORMANCE™ (ELECTRONIC) |
|-----------------------|---|---|---|--|---|
| STANDARD | Low efficiency High watts UNECONOMICAL Watts = 181 Light = 100% | Good efficiency Moderate watts Watts = 163 Light = 100% | Good efficiency High light output Watts = 168 Light = 104% | High efficiency Low watts Watts = 135 Light = 92% | U.L. listed, however FE-MM is recommended. Watts = NA Light = NA |
| WATT-MISER® | Moderate efficiency Moderate watts Watts = 159 Light = 91% | Very good efficiency Low watts Watts = 140 Light = 90% | Very good efficiency Good light output Watts = 150 Light = 97% | Very high efficiency Lowest watts LOWEST OP COST Watts = 116 Light = 84% | Not recommended Use FE-WM |
| WATT-MISER® PLUS | Good Efficiency Low watts Watts = 144 Light = 91% | High efficiency Very low watts LOWEST OWN & OP COST Watts = 127 Light = 90% | High efficiency Low watts Watts = 137 Light = 97% | Not recommended | Not recommended Use FE-WM |
| MAXI-MISER™ | Moderate efficiency High light output Watts = 186 Light = 106% | Good efficiency High light output LOWEST COST OF LIGHT Watts = 167 Light = 106% | Very good efficiency Highest light output LOWEST COST OF LIGHT Watts = 173 Light = 111% | High efficiency Good light output LOWEST COST OF LIGHT Watts = 140 Light = 98% | Not recommended Use FE-MM |
| OPTIMISER | NO | NO | NO | Very high efficiency Very low watts LOWEST OP COST Watts = 120 Light = 88% | NO |
| E-TYPE WATT-MISER® | NO | NO | NO | NO | Highest efficiency* Lowest watts LOWEST OP COST Watts = 117 Light = 90% |
| E-TYPE MAXI-MISER™ | NO | NO | NO | NO | Highest efficiency* High light output Watts = 134 Light = 101% |

NOTE: Applies to performance in 4-lamp 2 x 4 recessed prismatic troffers, energy cost of 8¢/KWH and 9000 burning hours per year. Light values are based on mean lumens of 8135 lamps. Conclusions shown in CAPS assume typical costs and can vary—especially with energy rates. Where more than one combination is shown as "LOWEST..." their costs are nearly equal and significantly lower than the rest. "LOWEST OWN & OP" and "LOWEST OP COST" are costs per fixture; "LOWEST COST OF LIGHT" is total cost per unit of light.

* The Performance system will typically be LOWEST COST OF LIGHT at higher energy rates and longer burning hours.

GENERAL ELECTRIC



(OVER)

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YOUR BEST SOURCE FOR BALLASTS AND ENERGY SYSTEMS

General Electric Ballasts and Energy Systems are available locally from your authorized General Electric stocking distributor. To serve your lighting needs, most distributors can provide you "off-the-shelf" delivery of the most popular ballasts used today. Select the ballast or system right for your application—then contact your GE distributor for prompt and courteous service. **Quick Reference Guide to the Most Popular Standard & Energy Saving Ballasts**

FOR FLUORESCENT LAMPS

| Product Code | Catalog Number | Line Volts | Pkg. Qty. | Ballast Type | Lamps Operated by Ballasts Number & Type |
|--|----------------|------------|-----------|------------------|---|
| PERFORMANCE™ ELECTRONIC BALLASTS | | | | | |
| 14868 | E40-120-2 | 120 | 20 | PERFORMANCE | (2) FE40/WM or (2) FE40/MM or (2) F40T12/RS |
| 14869 | E40-277-2 | 277 | 20 | PERFORMANCE | (2) F40T12/RS |
| 14870 | E40-120-3 | 120 | 20 | PERFORMANCE | (3) FE40/WM or (3) FE40/MM or (3) F40T12/RS |
| 14871 | E40-277-3 | 277 | 20 | PERFORMANCE | (3) F40T12/RS |
| T8 RAPID START | | | | | |
| 16764 | 8G4126W18 | 120 | 20 | T-8 WATT-MISER™ | (2) F32T8RS or (2) F25T8RS |
| 16767 | 8G4136W18 | 277 | 20 | T-8 WATT-MISER™ | (2) F25T8RS |
| ELECTRO-MAGNETIC BALLASTS—F30 RAPID START | | | | | |
| 14282 | M28-120F+ | 120 | 10 | OPTIMISER | (2) |
| 46067 | 8G3971WF | 120 | 10 | Standard | F30 Rapid Start |
| 46035 | 8G3905WF* | 120 | 10 | Low-Temp. | Standard |
| 14283 | M28-277F+ | 277 | 10 | OPTIMISER | or |
| 46070 | 8G3972WF | 277 | 10 | Standard | WATT-MISER* |
| F40 RAPID START | | | | | |
| 14284 | M28-120-1F | 120 | 10 | OPTIMISER | (1) |
| 48582 | 8G1078WF | 120 | 10 | MAXI-MISER™ II | F40 Rapid Start |
| 48571 | 8G1074WF | 120 | 10 | WATT-MISER | Standard |
| 45686 | •8G1063WF | 120 | 10 | Standard | or |
| 46075 | 8G5001WF* | 120 | 10 | Dimming | WATT-MISER |
| 45900 | 8G3688WF* | 120 | 10 | Low Temp. | or |
| 45210 | 8G1075F* | 120 | 10 | Low Power Factor | F40 MAXI-MISER |
| 14285 | M28-277-1F | 277 | 10 | OPTIMISER | |
| 48589 | 8G1088WF | 277 | 10 | MAXI-MISER II | |
| 48585 | 8G1084WF | 277 | 10 | WATT-MISER | |
| 45709 | •8G1068WF | 277 | 10 | Standard | |
| 14282 | M28-120F++ | 120 | 10 | OPTIMISER | (2) |
| 45204 | 8G1028WF++ | 120 | 10 | MAXI-MISER II | F40 Rapid Start |
| 45203 | 8G1024WF | 120 | 10 | WATT-MISER | Standard |
| 45201 | •8G1022WF | 120 | 10 | Standard | or |
| 46035 | 8G3905WF* | 120 | 10 | *Low Temp. | WATT-MISER |
| 46077 | 8G5007WF* | 120 | 10 | Dimming | or |
| 14283 | M28-277F++ | 277 | 10 | OPTIMISER | F40 MAXI-MISER |
| 45208 | 8G1038WF++ | 277 | 10 | MAXI-MISER II | |
| 45207 | 8G1034WF | 277 | 10 | WATT-MISER | |
| 45206 | •8G1032WF | 277 | 10 | Standard | |
| 14277 | 8G1324W** | 120 | 20 | WATT-MISER | (3) |
| 14279 | 8G1334W** | 277 | 20 | WATT-MISER | F40 WATT-MISER |
| INSTANT START | | | | | |
| 45221 | 8G1600WF | 120 | 6 | Standard | (2) |
| 45789 | 8G1628WF* | 120 | 6 | Low Temp. | F48T12, F40/IS, |
| 45812 | 8G1710WF | 277 | 6 | Standard | F40T17/IS or |
| 45791 | 8G1631WF* | 277 | 6 | Low Temp. | WATT-MISERS |
| 45213 | 8G1008WF | 120 | 6 | MAXI-MISER II | (2) |
| 45212 | 8G1004WF | 120 | 6 | | F96/84/72T12 |
| 45215 | •8G1011WF | 120 | 6 | Standard | Instant Start |
| 45779 | 8G1490WF* | 120 | 6 | Low Temp. | or |
| 45219 | 8G1018WF | 277 | 6 | MAXI-MISER II | WATT-MISERS |
| 45216 | 8G1014WF | 277 | 6 | WATT-MISER | |
| 45218 | •8G1015WF | 277 | 6 | STD.-6 Leads | |
| 46954 | •8G1899WF | 277 | 6 | STD.-4 Leads | |
| 45818 | 8G1762WF | 120 | 6 | Standard-0°F | (1) |
| 45821 | 8G1764WF | 277 | 6 | Standard-0°F | F96/84/72T12 |
| HIGH OUTPUT 800m.a. | | | | | |
| 46966 | 8G3885WF | 120 | 6 | Standard | (2) |
| 46030 | 8G3900WF | 120 | 6 | Low Temp. | F48T12/HO or |
| 46020 | 8G3887WF | 277 | 6 | Standard | WATT-MISERS |

• Not approved for installation in the state of New York or California.

+ U.L. listed only for reduced wattage, F30T12 lamps.

* Not recommended for use with Watt-Miser and other reduced wattage type fluorescent lamps.

++ Not recommended for use with Watt-Miser U-shaped lamps.

** U.L. listed only for Watt-Miser and other reduced wattage lamps.

GE WATT-MISER™ BALLASTS USE LESS WATTS PER FIXTURE TO DELIVER HIGH ENERGY SAVINGS



Watt-Miser Ballasts

- Compatible with standard or energy-saving lamps (3-lamp WM ballast compatible only with ES lamps)
- Cooler operation extends ballast life
- Dimensionally interchangeable with standard ballasts.
- CBM-certified by ETL with standard lamps. (3-lamp WM ballast not CBM certified)
- UL-listed, Class P.

The GE Watt-Miser ballast is inherently more energy-efficient than a standard ballast. Even greater savings come from pairing Watt-Miser ballasts with today's popular reduced-wattage lamps. Watt-Miser ballasts are offered for 4' Rapid Start; 8' Instant Start; and 8' High Output applications. A 3-lamp Watt-Miser ballast in a standard rapid start case is available for use with four-foot energy-saving lamps. The chart shows fixture watts and energy \$ that can be saved by replacing standard lamps and ballasts with Watt-Miser ballasts and energy-saving lamps.

Lamp/Ballast System Replacement Chart

| Fluorescent Fixture Type | Standard System ⁽¹⁾ | | | Watt-Miser System | | |
|------------------------------------|--------------------------------|-------------------|--|--|-------------------------|--|
| | Lamp Type | Watts Per Fixture | Lamp Type ⁽²⁾ | Watt-Miser Ballast ⁽⁴⁾ | Watts Saved Per Fixture | Energy ⁽³⁾ \$ Saved Per Fixture |
| 4-LAMP TROFFER | F40 F40 (34W) | 181 159 | F40LW/RS/WMII F40LW/RS/WMII | (2)8G1024W (2)8G1024W | 41 19 | \$ 9.84 \$ 4.56 |
| 3-LAMP TROFFER | F40 | 149 | F40LW/RS/WMII | (1)8G1024W and (1)8G1074W (1)8G1324W | 40 43 | \$ 9.60 \$10.32 |
| 2-LAMP INDUSTRIAL | F40 F96T12 F96T12/HO | 96 172 255 | F40LW/RS/WMII F96T12/LW/WMII F96T12/LW/HO/WMII | 8G1024W 8G1004W 8G1154W | 25 46 56 | \$ 6.00 \$16.56 \$20.16 |
| 2-LAMP, SURFACE-MOUNT, WRAP AROUND | F40 | 82 | F40LW/RS/WMII | 8G1024W | 16 | \$ 3.36 |
| 4-LAMP, SURFACE-MOUNT, WRAP AROUND | F40 | 165 | F40LW/RS/WMII | (2)8G1024W | 32 | \$ 6.72 |

(1) Fixture equipped with standard ballast and lamp shown.

(2) Other energy-saving lamps may be used to obtain similar savings.

(3) Annual energy savings at 8¢ KWH; 3000 Hrs.—F40; 4500 Hrs.—F96.

(4) Ballast codes shown are 120-volt. For complete application information, see product tables.

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166 | Lighting

| 166 100 Lighting | | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P |
|--------------------|------|--------|-----------------|---------------|------|------------|-------|--------|--------|-------------------|
| | | | | | | MAT. | LABOR | EQUIP. | TOTAL | |
| 135 | 5100 | 1 Elec | 8 | 1 | Ea. | 479 | 24 | | 503 | 565 |
| | 5110 | | 8 | 1 | | 500 | 24 | | 524 | 585 |
| | 5120 | | 8 | 1 | | 535 | 24 | | 559 | 625 |
| | 5130 | | 8 | 1 | | 556 | 24 | | 580 | 645 |
| | 5140 | | 8 | 1 | | 525 | 24 | | 549 | 615 |
| | 5150 | | 8 | 1 | | 556 | 24 | | 580 | 645 |
| | 5160 | ↓ | 8 | 1 | ↓ | 581 | 24 | | 605 | 675 |
| | 5190 | | | | | | | | | |
| | 5200 | 1 Elec | 12 | .667 | Ea. | 293 | 16.15 | | 308.15 | 345 |
| | 5210 | | 12 | .667 | | 314 | 16.15 | | 330.15 | 370 |
| | 5220 | | 12 | .667 | | 335 | 16.15 | | 351.15 | 390 |
| | 5230 | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 |
| | 5240 | | 12 | .667 | | 365 | 16.15 | | 381.15 | 425 |
| | 5250 | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 |
| | 5260 | | 12 | .667 | | 398 | 16.15 | | 414.15 | 460 |
| | 5270 | | 12 | .667 | | 324 | 16.15 | | 340.15 | 380 |
| | 5280 | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 |
| | 5290 | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 |
| | 5300 | | 12 | .667 | | 386 | 16.15 | | 402.15 | 450 |
| | 5400 | | 3.20 | 2.500 | | 355 | 61 | | 416 | 480 |
| | 5410 | | 2.70 | 2.960 | | 370 | 72 | | 442 | 515 |
| | 5420 | | 2.40 | 3.330 | | 398 | 81 | | 479 | 555 |
| | 5430 | | 3.20 | 2.500 | | 398 | 61 | | 459 | 525 |
| | 5440 | | 2.70 | 2.960 | | 428 | 72 | | 500 | 575 |
| | 5450 | ↓ | 2.40 | 3.330 | ↓ | 454 | 81 | | 535 | 620 |
| 140 | 0010 | LAMPS | | | | | | | | 140 |
| | 0080 | 1 Elec | 1 | 8 | C | 348 | 195 | | 543 | 670 |
| | 0100 | | .90 | 8.890 | | 198 | 215 | | 413 | 535 |
| | 0120 | | .90 | 8.890 | | 442 | 215 | | 657 | 805 |
| | 0150 | | .80 | 10 | | 874 | 245 | | 1,119 | 1,325 |
| | 0170 | | .90 | 8.890 | | 270 | 215 | | 485 | 615 |
| | 0200 | | .90 | 8.890 | | 618 | 215 | | 833 | 995 |
| | 0300 | | .80 | 10 | | 577 | 245 | | 822 | 990 |
| | 0350 | | .80 | 10 | | 603 | 245 | | 848 | 1,025 |
| | 0400 | | .90 | 8.890 | | 750 | 215 | | 965 | 1,150 |
| | 0500 | | .80 | 10 | | 775 | 245 | | 1,020 | 1,200 |
| | 0520 | | .90 | 8.890 | | 1,285 | 215 | | 1,500 | 1,725 |
| | 0550 | | .70 | 11.430 | | 1,285 | 275 | | 1,560 | 1,825 |
| | 0600 | | .30 | 26.670 | | 2,142 | 645 | | 2,787 | 3,300 |
| | 0650 | | .30 | 26.670 | | 1,663 | 645 | | 2,308 | 2,775 |
| | 0700 | | .30 | 26.670 | | 2,968 | 645 | | 3,613 | 4,225 |
| | 0800 | | .30 | 26.670 | | 2,340 | 645 | | 2,985 | 3,525 |
| | 0900 | | .20 | 40 | | 5,100 | 970 | | 6,070 | 7,025 |
| | 1000 | | .30 | 26.670 | | 3,749 | 645 | | 4,394 | 5,075 |
| | 1100 | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 |
| | 1200 | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 |
| | 1300 | | .20 | 40 | | 9,894 | 970 | | 10,864 | 12,300 |
| | 1320 | | .20 | 40 | | 9,960 | 970 | | 10,930 | 12,400 |
| | 1330 | | .20 | 40 | | 9,268 | 970 | | 10,238 | 11,600 |
| | 1350 | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 |
| | 1360 | | .30 | 26.670 | | 4,871 | 645 | | 5,516 | 6,300 |
| | 1370 | | .30 | 26.670 | | 5,059 | 645 | | 5,704 | 6,525 |
| | 1380 | | .30 | 26.670 | | 5,380 | 645 | | 6,025 | 6,875 |
| | 1400 | | .30 | 26.670 | | 5,727 | 645 | | 6,372 | 7,250 |
| | 1450 | | .20 | 40 | | 13,352 | 970 | | 14,322 | 16,100 |
| | 1500 | | .30 | 26.670 | | 3,963 | 645 | | 4,608 | 5,300 |
| | 1550 | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 |



Telephone Call

Confirmation

reynolds; smith and hills

Project No. 86-240-001

PTAC No. 865911

Local 396-7446 L.D. 988-7351 (813) Tampa Placed ☒ Rec'd 5-22-87
T. Masters Conversed with Stan Jefson / Joe Howley
 Of G.E. Lamp Marketing / Engineering Regarding ballasts

Stan Jefson provided costs, Joe Howley provided wattages, light
 output, lifetimes

| 4 ft | | | Cost | Life (function of heat) |
|--------------|----------|-----|---------|-------------------------|
| Standard | 8G1022WF | (S) | \$15.86 | 10-12 yr |
| Wattmiser | 8G1024WF | (W) | \$21.94 | 24 yr |
| Maximiser II | 8G1028WF | (M) | \$22.89 | 24 yr |
| Optimiser | M28-120F | (O) | \$34.10 | 30 yr |

energy-
efficient

- Maximiser II - patented, full light output using energy saving
 lamps, may be able to delamp with this one

- Optimiser - patented, newest, lowest wattage input

8 ft

| | | | | |
|--------------|----------|-----|---------|-------|
| Standard | 8G1011WF | (S) | \$25.90 | 12 yr |
| Wattmiser | 8G1004WF | (W) | \$36.86 | 24 yr |
| Maximiser II | 8G1008WF | (M) | \$39.17 | 24 yr |

Distribution:

166 | Lighting

GP-N-5 0.7 of 7

| 166 100 Lighting | | CREW | DAILY OUTPUT | MAN-HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P | |
|--------------------|---|--------|--------------|-----------|------|------------|-------|--------|-------|----------------|-----|
| | | | | | | MAT. | LABOR | EQUIP. | TOTAL | | |
| 6020 | Recessed, 200 watt | 1 Elec | 6.70 | 1.190 | Ea. | 51 | 29 | | 80 | 99 | 130 |
| 6030 | Pendent, 200 watt | | 6.70 | 1.190 | | 43 | 29 | | 72 | 90 | |
| 6040 | Wall, 200 watt | | 8 | 1 | | 44 | 24 | | 68 | 84 | |
| 6100 | Fluorescent, surface mounted, 2 lamps, 4'L. RS. 40 watt | | 3.20 | 2.500 | | 70 | 61 | | 131 | 165 | |
| 6110 | Industrial, 2 lamps 4' long in tandem, 430 MA | | 2.20 | 3.640 | | 139 | 88 | | 227 | 280 | |
| 6130 | 2 lamps 4' long, 800 MA | | 1.90 | 4.210 | | 100 | 100 | | 200 | 260 | |
| 6160 | Pendent, indust, 2 lamps 4'L in tandem, 430 MA | | 1.90 | 4.210 | | 149 | 100 | | 249 | 315 | |
| 6170 | 2 lamps 4' long, 430 MA | | 2.30 | 3.480 | | 80 | 84 | | 164 | 210 | |
| 6180 | 2 lamps 4' long, 800 MA | | 1.70 | 4.710 | | 109 | 115 | | 224 | 290 | |
| 6200 | Mercury vapor with ballast, 175 watt | | 3.20 | 2.500 | | 226 | 61 | | 287 | 340 | |
| 6300 | Explosionproof | | | | | | | | | | |
| 6310 | Metal halide, ballast, ceiling, surface mounted, 175 watt | 1 Elec | 2.90 | 2.760 | Ea. | 668 | 67 | | 735 | 835 | |
| 6320 | 250 watt | | 2.70 | 2.960 | | 775 | 72 | | 847 | 960 | |
| 6330 | 400 watt | | 2.40 | 3.330 | | 836 | 81 | | 917 | 1,050 | |
| 6340 | Ceiling, pendent mounted, 175 watt | | 2.60 | 3.080 | | 640 | 75 | | 715 | 815 | |
| 6350 | 250 watt | | 2.40 | 3.330 | | 745 | 81 | | 826 | 940 | |
| 6360 | 400 watt | | 2.10 | 3.810 | | 816 | 92 | | 908 | 1,025 | |
| 6370 | Wall, surface mounted, 175 watt | | 2.90 | 2.760 | | 698 | 67 | | 765 | 865 | |
| 6380 | 250 watt | | 2.70 | 2.960 | | 805 | 72 | | 877 | 990 | |
| 6390 | 400 watt | | 2.40 | 3.330 | | 856 | 81 | | 937 | 1,050 | |
| 6400 | High pressure sodium, ceiling surface mounted, 70 watt | | 3 | 2.670 | | 724 | 65 | | 789 | 890 | |
| 6410 | 100 watt | | 3 | 2.670 | | 738 | 65 | | 803 | 905 | |
| 6420 | 150 watt | | 2.70 | 2.960 | | 765 | 72 | | 837 | 945 | |
| 6430 | Pendent mounted, 70 watt | | 2.70 | 2.960 | | 678 | 72 | | 750 | 850 | |
| 6440 | 100 watt | | 2.70 | 2.960 | | 698 | 72 | | 770 | 875 | |
| 6450 | 150 watt | | 2.40 | 3.330 | | 724 | 81 | | 805 | 915 | |
| 6460 | Wall mounted, 70 watt | | 3 | 2.670 | | 750 | 65 | | 815 | 920 | |
| 6470 | 100 watt | | 3 | 2.670 | | 775 | 65 | | 840 | 945 | |
| 6480 | 150 watt | | 2.70 | 2.960 | | 780 | 72 | | 852 | 965 | |
| 6510 | Incandescent, ceiling mounted, 200 watt | | 4 | 2 | | 250 | 49 | | 299 | 345 | |
| 6520 | Pendent mounted, 200 watt | | 3.50 | 2.290 | | 219 | 55 | | 274 | 320 | |
| 6530 | Wall mounted, 200 watt | | 4 | 2 | | 270 | 49 | | 319 | 370 | |
| 6600 | Fluorescent, RS, 4' long, ceiling mounted, two 40 watt | | 2.70 | 2.960 | | 1,310 | 72 | | 1,382 | 1,550 | |
| 6610 | Three 40 watt | | 2.20 | 3.640 | | 1,915 | 88 | | 2,003 | 2,225 | |
| 6620 | Four 40 watt | | 1.90 | 4.210 | | 2,490 | 100 | | 2,590 | 2,900 | |
| 6630 | Pendent mounted, two 40 watt | | 2.30 | 3.480 | | 1,390 | 84 | | 1,474 | 1,650 | |
| 6640 | Three 40 watt | | 1.90 | 4.210 | | 2,020 | 100 | | 2,120 | 2,375 | |
| 6650 | Four 40 watt | | 1.70 | 4.710 | | 2,570 | 115 | | 2,685 | 3,000 | |
| 6700 | Mercury vapor with ballast, surface mounted, 175 watt | | 2.70 | 2.960 | | 545 | 72 | | 617 | 705 | |
| 6710 | 250 watt | | 2.70 | 2.960 | | 586 | 72 | | 658 | 750 | |
| 6740 | 400 watt | | 2.40 | 3.330 | | 714 | 81 | | 795 | 905 | |
| 6750 | Pendent mounted, 175 watt | | 2.40 | 3.330 | | 550 | 81 | | 631 | 725 | |
| 6760 | 250 watt | | 2.40 | 3.330 | | 561 | 81 | | 642 | 735 | |
| 6770 | 400 watt | | 2.10 | 3.810 | | 683 | 92 | | 775 | 885 | |
| 6780 | Wall mounted, 175 watt | | 2.70 | 2.960 | | 576 | 72 | | 648 | 740 | |
| 6790 | 250 watt | | 2.70 | 2.960 | | 632 | 72 | | 704 | 800 | |
| 6820 | 400 watt | | 2.40 | 3.330 | | 750 | 81 | | 831 | 945 | |
| 6850 | Vandalproof, surface mounted, fluorescent, two 40 watt | | 3.20 | 2.500 | | 105 | 61 | | 166 | 205 | |
| 6860 | Incandescent, one 150 watt | | 8 | 1 | | 45 | 24 | | 69 | 85 | |
| 6900 | Mirror light, fluorescent, RS. acrylic enclosure, two 40 watt | | 8 | 1 | | 61 | 24 | | 85 | 105 | |
| 6910 | One 40 watt | | 8 | 1 | | 56 | 24 | | 80 | 97 | |
| 6920 | One 20 watt | | 12 | .667 | | 49 | 16.15 | | 65.15 | 78 | |
| 7000 | Low bay, aluminum reflector, 70 watt, high pressure sodium | | 4 | 2 | | 298 | 49 | | 347 | 400 | |
| 7010 | 250 watt, high pressure sodium | | 3.20 | 2.500 | | 535 | 61 | | 596 | 680 | |
| 7020 | 400 watt, high pressure sodium | | 2.50 | 3.200 | | 561 | 78 | | 639 | 730 | |
| 7500 | Ballast replacement, by weight of ballast, to 15' high | | | | | | | | | | |
| 7520 | Indoor fluorescent, less than 2 lbs. | 1 Elec | 10 | .800 | Ea. | | 19.40 | | 19.40 | 29 | |
| 7540 | 2 40W. watt reducer, 2 to 5 lbs. | | 9.40 | .851 | | 17 | 21 | | 38 | 49 | |

GP-N-6 Replace explosion proof 150 W incandescents with 50 W HPS fixtures

Note: 50 W HPS has been color corrected. 35 W HPS would provide equivalent lumens but yellowish light.

$$\text{Energy savings} = (150 \text{ W} - 70 \text{ W}) \times 24 \frac{\text{hr}}{\text{day}} \times \frac{365 \text{ days}}{\text{yr}} = 701 \frac{\text{kwh}}{\text{yr}}$$

$$\text{Energy Cost Savings} = 701 \frac{\text{kwh}}{\text{yr}} \times \frac{\$0.03026}{\text{kwh}} = \frac{\$21.21}{\text{yr}}$$

$$\text{Mat'l \& Labor cost Savings} = \left(\frac{\text{Incand. cost}}{750 \text{ hr}} - \frac{\text{HPS cost}}{24,000 \text{ hr}} \right) \times 8760 \frac{\text{hr}}{\text{yr}}$$

$$= \left[\frac{(\$2.11 \text{ mat'l} + \$1.20 \text{ labor} \times 0.683 \times 1.2 \text{ exp pf})}{750 \text{ hr}} - \frac{(\$30 \text{ mat'l} + \$6.45 \text{ labor} \times 0.683 \times 1.2)}{24,000 \text{ hr}} \right] \times 8760 \frac{\text{hr}}{\text{yr}} = \frac{\$23.25}{\text{yr}}$$

$$\text{Total cost savings} = \frac{\$21.21}{\text{yr}} + \frac{\$23.25}{\text{yr}} = \frac{\$44.46}{\text{yr}}$$

$$\text{Mat'l cost} = \$220 \text{ for fixture w/ lamp} \times 1.15 \text{ inflation (1985 vendor quote)}$$

$$\text{Labor cost} = \$72 \times 1.2 \text{ exp pf} \times 0.683 = \$59.01$$

$$\text{Construction cost} = [(\$253 \times 1.045) + (\$59.01 \times 1.2)] \times 1.507 = \$505$$

$$\text{Simple payback} = \frac{\$505}{\$44.46 / \text{yr}} = 11.4 \text{ yr} > 10 \text{ yrs} \Rightarrow \text{not recommended}$$

ECP ENERGY CONSERVATION PRODUCTS, 511 CANAL STREET, NYC, NY, 10013—TEL (212)-925-5991

POWER CONSUMPTION AND LUMEN OUTPUT DATA

| | WATTS | LINE WATTS | TOTAL LUMEN OUTPUT | LUMENS PER WATT | HOURS OF RATED LIFE | |
|------------------------------------|-------|------------|-----------------------|--------------------|------------------------|---|
| ***** MERCURY VAPOR (DELUXE WHITE) | | | | | | |
| * | 1000 | 1075 | 63000 | 59 | 24000 | * |
| * | 400 | 450 | 23000 | 56 | 24000 | * |
| * | 250 | 290 | 13000 | 42 | 24000 | * |
| * | 175 | 205 | 8500 | 49 | 24000 | * |
| * | 100 | 120 | 4500 | 42 | 24000 | * |
| * | 75 | 93 | 3150 | 37 | 16000 | * |
| * | 50 | 61 | 1680 | 31 | 16000 | * |
| ***** METAL HALIDE | | | | | | |
| * | 1500 | 1600 | 155000 | 103 | 3000 | * |
| * | 1000 | 1100 | 110000 | 100 | 12000 | * |
| * | 400 | 460 | 34000 | 85 | 15000 | * |
| * | 175 | 210 | 14000 | 85 | 7500 | * |
| ***** HIGH PRESSURE SODIUM | | | | | | |
| * | 1000 | 1080 | 140000 | 130 | 24000 | * |
| * | 400 | 480 | 50000 | 104 | 24000 | * |
| * | 250 | 310 | 27500 | 89 | 24000 | * |
| * | 150 | 200 | 16000 | 80 | 24000 | * |
| * | 100 | 135 | 9500 | 70 | 24000 | * |
| * | 70 | 85 | 5800 | 68 | 24000 | * |
| * | 50 | 70 | 4000 | 57 | 24000 | * |
| * | 35 | 42 | 2850 | 67 | 18000 | * |
| ***** FLUORESCENT | | | | | | |
| STRAIGHT | 40 | 48 | 3150 | 66 | 20000+ | * |
| CIRCLINE | 32 | 37 | 1830 | 50 | 12000+ | * |
| CIRCLINE | 22 | 25 | 1050 | 42 | 12000+ | * |
| CIRCLINE | 20 | 23 | 850 | 37 | 12000+ | * |
| TWIN TUBE | 13 | 16 | 900 | 56 | 10000+ | * |
| TWIN TUBE | 9 | 12 | 600 | 50 | 10000+ | * |
| STRAIGHT | 8 | 11 | 400 | 36 | 7500+ | * |
| TWIN TUBE | 7 | 10 | 400 | 40 | 10000+ | * |
| STRAIGHT | 6 | 9 | 300 | 33 | 7500+ | * |
| TWIN TUBE | 5 | 8 | 250 | 31 | 10000+ | * |
| ***** INCANDESCENT | | | | | | |
| * | 1000 | 1000 | 23740 | 24 | 1000 | * |
| * | 750 | 750 | 17040 | 23 | 1000 | * |
| * | 500 | 500 | 10850 | 22 | 1000 | * |
| * | 200 | 200 | 3710 | 19 | 750 | * |
| * | 150 | 150 | 2880 | 19 | 750 | * |
| * | 100 | 100 | 1750 | 18 | 750 | * |
| * | 75 | 75 | 1190 | 16 | 750 | * |
| ***** QUARTS—IODINE | | | | | | |
| * | 1500 | 1500 | 35800 | 24 | 3000 | * |
| * | 1000 | 1000 | 23400 | 23 | 2000 | * |
| * | 500 | 500 | 10950 | 22 | 2600 | * |
| * | 250 | 250 | 4850 | 19 | 2000 | * |

166 | Lighting**166 100 | Lighting**

| | | | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL |
|-----|------|--|--------|-----------------|---------------|------|------------|-------|--------|--------|----------|
| | | | | | | | MAT. | LABOR | EQUIP. | TOTAL | INCL O&P |
| 140 | 1600 | 90 watt | 1 Elec | .30 | 26.670 | C | 5,140 | 645 | | 5,785 | 6,600 |
| | 1650 | 135 watt | | .20 | 40 | | 6,905 | 970 | | 7,875 | 9,025 |
| | 1700 | 180 watt | | .20 | 40 | | 7,308 | 970 | | 8,278 | 9,475 |
| | 1750 | Quartz line, clear, 500 watt | | 1.10 | 7.270 | | 1,872 | 175 | | 2,047 | 2,325 |
| | 1760 | 1500 watt | | .20 | 40 | | 3,427 | 970 | | 4,397 | 5,200 |
| | 1800 | Incandescent, interior, A21, 100 watt | | 1.60 | 5 | | 173 | 120 | | 293 | 370 |
| | 1900 | A21, 150 watt | | 1.60 | 5 | | 211 | 120 | | 331 | 410 |
| | 2000 | A23, 200 watt | | 1.60 | 5 | | 227 | 120 | | 347 | 430 |
| | 2200 | PS 30, 300 watt | | 1.60 | 5 | | 330 | 120 | | 450 | 540 |
| | 2210 | PS 35, 500 watt | | 1.60 | 5 | | 576 | 120 | | 696 | 810 |
| | 2230 | PS 52, 1000 watt | | 1.30 | 6.150 | | 1,525 | 150 | | 1,675 | 1,900 |
| | 2240 | PS 52, 1500 watt | | 1.30 | 6.150 | | 2,382 | 150 | | 2,532 | 2,850 |
| | 2300 | R30, 75 watt | | 1.30 | 6.150 | | 375 | 150 | | 525 | 630 |
| | 2400 | R40, 150 watt | | 1.30 | 6.150 | | 408 | 150 | | 558 | 670 |
| | 2500 | Exterior, PAR 38, 75 watt | | 1.30 | 6.150 | | 566 | 150 | | 716 | 840 |
| | 2600 | PAR 38, 150 watt | | 1.30 | 6.150 | | 525 | 150 | | 675 | 795 |
| | 2700 | PAR 46, 200 watt | | 1.10 | 7.270 | | 1,928 | 175 | | 2,103 | 2,375 |
| | 2800 | PAR 56, 300 watt | | 1.10 | 7.270 | | 2,193 | 175 | | 2,368 | 2,675 |
| | 3000 | Guards, fluorescent lamp, 4' long | | 1 | 8 | | 375 | 195 | | 570 | 695 |
| | 3200 | 8' long | | .90 | 8.890 | | 535 | 215 | | 750 | 905 |
| 145 | 0010 | RESIDENTIAL FIXTURES | | | | | | | | | 145 |
| | 0400 | Fluorescent, interior, surface, circine, 32 watt & 40 watt | 1 Elec | 20 | .400 | Ea. | 48 | 9.70 | | 57.70 | 67 |
| | 0500 | 2' x 2', two U 40 watt | | 8 | 1 | | 66 | 24 | | 90 | 110 |
| | 0700 | Shallow under cabinet, two 20 watt | | 16 | .500 | | 45 | 12.15 | | 57.15 | 67 |
| | 0900 | Wall mounted, 4L, one 40 watt, with baffle | | 10 | .800 | | 41 | 19.40 | | 60.40 | 74 |
| | 1000 | Incandescent, exterior lantern, wall mounted, 60 watt | | 16 | .500 | | 36 | 12.15 | | 48.15 | 57 |
| | 2100 | Post light, 150W, with 7' post | | 4 | 2 | | 104 | 49 | | 153 | 185 |
| | 2500 | Lamp holder, weatherproof with 150W PAR | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 |
| | 2550 | With reflector and guard | | 12 | .667 | | 31 | 16.15 | | 47.15 | 58 |
| | 2600 | Interior pendant, globe with shade, 150 watt | | 20 | .400 | | 78 | 9.70 | | 87.70 | 100 |
| 150 | 0010 | TRACK LIGHTING | | | | | | | | | 150 |
| | 0080 | Track, 1 circuit, 4' section | 1 Elec | 6.70 | 1.190 | Ea. | 33 | 29 | | 62 | 79 |
| | 0100 | 8' section | | 5.30 | 1.510 | | 48 | 37 | | 85 | 105 |
| | 0200 | 12' section | | 4.40 | 1.820 | | 81 | 44 | | 125 | 155 |
| | 0300 | 3 circuits, 4' section | | 6.70 | 1.190 | | 36 | 29 | | 65 | 82 |
| | 0400 | 8' section | | 5.30 | 1.510 | | 48 | 37 | | 85 | 105 |
| | 0500 | 12' section | | 4.40 | 1.820 | | 88 | 44 | | 132 | 160 |
| | 1000 | Feed kit, surface mounting | | 16 | .500 | | 12 | 12.15 | | 24.15 | 31 |
| | 1100 | End cover | | 24 | .333 | | 1.98 | 8.10 | | 10.08 | 14.05 |
| | 1200 | Feed kit, stem mounting, 1 circuit | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 |
| | 1300 | 3 circuit | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 |
| | 2000 | Electrical joiner for continuous runs, 1 circuit | | 32 | .250 | | 6.55 | 6.05 | | 12.60 | 16.10 |
| | 2100 | 3 circuit | | 32 | .250 | | 12.10 | 6.05 | | 18.15 | 22 |
| | 2200 | Fixtures, spotlight, 150 PAR | | 16 | .500 | | 47 | 12.15 | | 59.15 | 70 |
| | 3000 | Wall washer, 250 watt tungsten halogen | | 16 | .500 | | 101 | 12.15 | | 113.15 | 130 |
| | 3100 | Low voltage, 2 1/2 watt, 1 circuit | | 16 | .500 | | 102 | 12.15 | | 114.15 | 130 |
| | 3120 | 3 circuit | | 16 | .500 | | 109 | 12.15 | | 121.15 | 140 |

Project No. 290 0379 000
Local _____ LD. ⁽⁷¹⁸⁾ 851-4577 Placed ✓ Rec'd. ✓ Date 6-7-90
T. Todd Conversed With Mr. Singer
Of American Scientific Lighting Co. Regarding HPS retrofits

For retrofits of incandescent fixtures, the "Bulb Lumenight" and "Colorlight" products are recommended. The lamps are replaceable in both, and the "colorlight" is more whitish. Contractors costs (including lamp) for quantities of 100+ are as follows:

| | | |
|----------------|-------------|--------------|
| Bulb Lumenight | 35 W - \$45 | (lamps only) |
| | 50 W - \$45 | \$16 - \$20 |

(also come in 70 W, 100 W, 150 W)

| | | |
|------------|-------------|--------------|
| Colorlight | 50 W - \$67 | (lamps only) |
| | | \$30 |

They will send a copy of their catalog for dimensions.

166 | Lighting

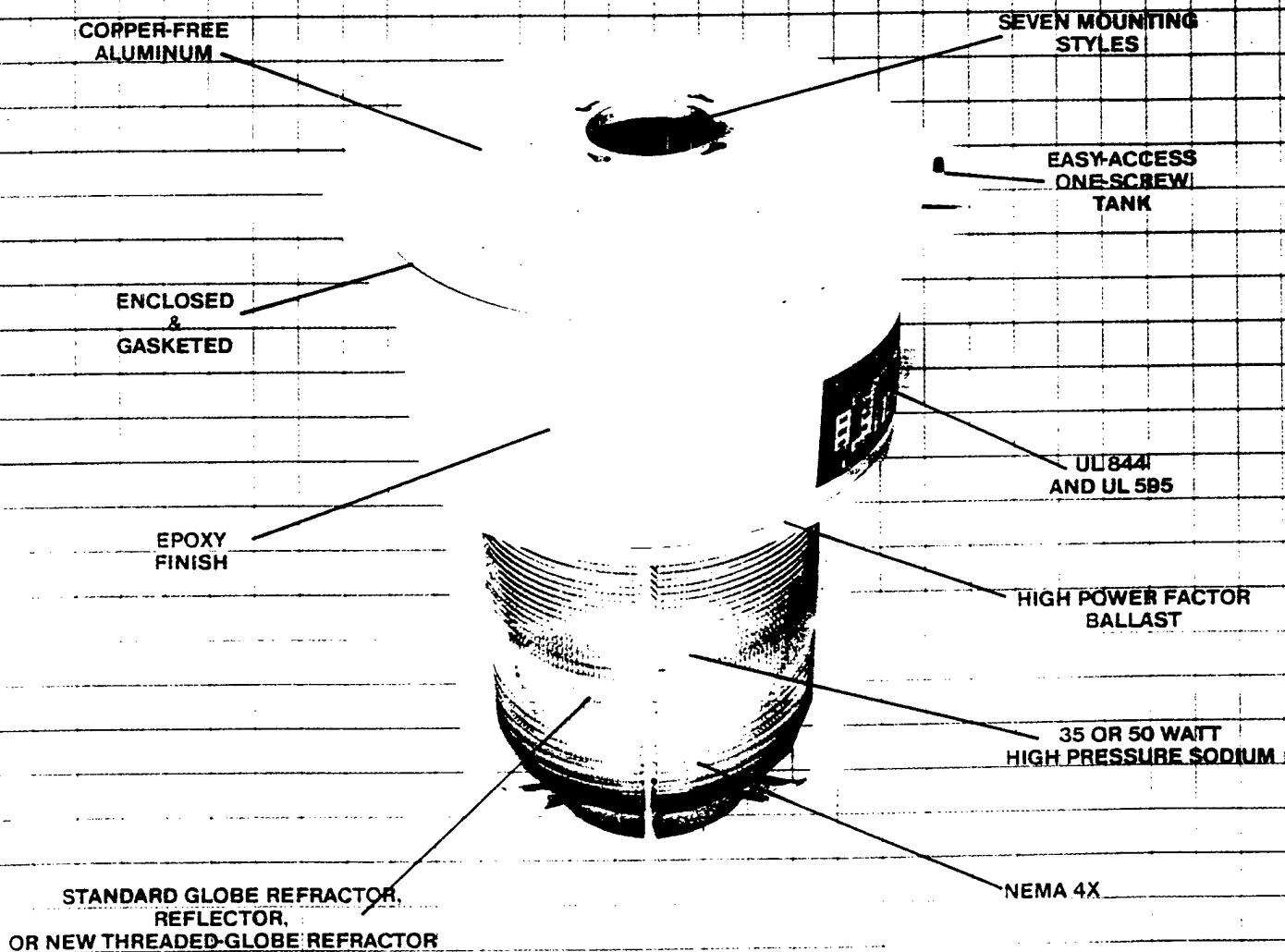
| 166 100 Lighting | | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P | |
|--------------------|------------|--------|-----------------|---------------|------|------------|-------|--------|--------|-------------------|-----|
| | | | | | | MAT. | LABOR | EQUIP. | TOTAL | | |
| 135 | 5100 | 1 Elec | 8 | 1 | Ea. | 479 | 24 | | 503 | 565 | 135 |
| | 5110 | | 8 | 1 | | 500 | 24 | | 524 | 585 | |
| | 5120 | | 8 | 1 | | 535 | 24 | | 559 | 625 | |
| | 5130 | | 8 | 1 | | 556 | 24 | | 580 | 645 | |
| | 5140 | | 8 | 1 | | 525 | 24 | | 549 | 615 | |
| | 5150 | | 8 | 1 | | 556 | 24 | | 580 | 645 | |
| | 5160 | | 8 | 1 | | 581 | 24 | | 605 | 675 | |
| | 5190 | | | | | | | | | | |
| | 5200 | 1 Elec | 12 | .667 | Ea. | 293 | 16.15 | | 309.15 | 345 | |
| | 5210 | | 12 | .667 | | 314 | 16.15 | | 330.15 | 370 | |
| | 5220 | | 12 | .667 | | 335 | 16.15 | | 351.15 | 390 | |
| | 5230 | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 | |
| | 5240 | | 12 | .667 | | 365 | 16.15 | | 381.15 | 425 | |
| | 5250 | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 | |
| | 5260 | | 12 | .667 | | 398 | 16.15 | | 414.15 | 460 | |
| | 5270 | | 12 | .667 | | 324 | 16.15 | | 340.15 | 380 | |
| | 5280 | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 | |
| | 5290 | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 | |
| | 5300 | | 12 | .667 | | 386 | 16.15 | | 402.15 | 450 | |
| | 5400 | | 3.20 | 2.500 | | 355 | 61 | | 416 | 480 | |
| | 5410 | | 2.70 | 2.960 | | 370 | 72 | | 442 | 515 | |
| | 5420 | | 2.40 | 3.330 | | 398 | 81 | | 479 | 555 | |
| | 5430 | | 3.20 | 2.500 | | 398 | 61 | | 459 | 525 | |
| | 5440 | | 2.70 | 2.960 | | 428 | 72 | | 500 | 575 | |
| | 5450 | | 2.40 | 3.330 | | 454 | 81 | | 535 | 620 | |
| 140 | 0010 LAMPS | | | | | | | | | | 140 |
| | 0080 | 1 Elec | 1 | 8 | C | 348 | 195 | | 543 | 670 | |
| | 0100 | | .90 | 8.890 | | 198 | 215 | | 413 | 535 | |
| | 0120 | | .90 | 8.890 | | 442 | 215 | | 657 | 805 | |
| | 0150 | | .80 | 10 | | 874 | 245 | | 1,119 | 1,325 | |
| | 0170 | | .90 | 8.890 | | 270 | 215 | | 485 | 615 | |
| | 0200 | | .90 | 8.890 | | 618 | 215 | | 833 | 995 | |
| | 0300 | | .80 | 10 | | 577 | 245 | | 822 | 990 | |
| | 0350 | | .80 | 10 | | 603 | 245 | | 848 | 1,025 | |
| | 0400 | | .90 | 8.890 | | 750 | 215 | | 965 | 1,150 | |
| | 0500 | | .80 | 10 | | 775 | 245 | | 1,020 | 1,200 | |
| | 0520 | | .90 | 8.890 | | 1,285 | 215 | | 1,500 | 1,725 | |
| | 0550 | | .70 | 11.430 | | 1,285 | 275 | | 1,560 | 1,825 | |
| | 0600 | | .30 | 26.670 | | 2,142 | 645 | | 2,787 | 3,300 | |
| | 0650 | | .30 | 26.670 | | 1,663 | 645 | | 2,308 | 2,775 | |
| | 0700 | | .30 | 26.670 | | 2,968 | 645 | | 3,613 | 4,225 | |
| | 0800 | | .30 | 26.670 | | 2,340 | 645 | | 2,985 | 3,525 | |
| | 0900 | | .20 | 40 | | 5,100 | 970 | | 6,070 | 7,025 | |
| | 1000 | | .30 | 26.670 | | 3,749 | 645 | | 4,394 | 5,075 | |
| | 1100 | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 | |
| | 1200 | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 | |
| | 1300 | | .20 | 40 | | 9,894 | 970 | | 10,864 | 12,300 | |
| | 1320 | | .20 | 40 | | 9,960 | 970 | | 10,930 | 12,400 | |
| | 1330 | | .20 | 40 | | 9,268 | 970 | | 10,238 | 11,600 | |
| | 1350 | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 | |
| | 1360 | | .30 | 26.670 | | 4,871 | 645 | | 5,516 | 6,300 | |
| | 1370 | | .30 | 26.670 | | 5,059 | 645 | | 5,704 | 6,525 | |
| | 1380 | | .30 | 26.670 | | 5,380 | 645 | | 6,025 | 6,875 | |
| | 1400 | | .30 | 26.670 | | 5,727 | 645 | | 6,372 | 7,250 | |
| | 1450 | | .20 | 40 | | 13,352 | 970 | | 14,322 | 16,100 | |
| | 1500 | | .30 | 26.670 | | 3,963 | 645 | | 4,608 | 5,300 | |
| | 1550 | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 | |



HAZLUX®

35/50

LOW-WATTAGE HIGH-PRESSURE SODIUM FIXTURES



- EASILY REPLACES OR RETROFITS INCANDESCENT FIXTURES

- 1 TO 3 YEAR PAYBACK

- 35 WATT H.P.S. REPLACES 100/150 INCANDESCENTS

- 50 WATT H.P.S. REPLACES 150/200 INCANDESCENTS

HAZLUX[®] 35/50

ENCLOSED & GASKETED

CLASS I, DIVISION 2

CLASS II, DIVISIONS 1 and 2

CLASS III

UL 844/UL 595 LISTED

**NOW, 35 WATT HIGH PRESSURE SODIUM
FOR HAZARDOUS LOCATION APPLICATIONS**

SUITABLE FOR MOST INDUSTRIAL APPLICATIONS...

The HAZLUX 35/50 is the first low wattage High Pressure Sodium fixture designed for hazardous location operations. It is UL 844 listed and is ideal for eye-level operations where fixtures are lower and closer to production such as corridors, production sites, and low overhead facilities like stairwells, catwalks, and tunnels.

RETURN ON INVESTMENT IN ONE TO THREE YEARS...

Depending on your application, the HAZLUX 35/50 fixture can pay for itself in one to three years. It uses less energy, provides more light, and dramatically reduces relamping maintenance in comparison to incandescent fixtures.

MORE LIGHT USING LESS ENERGY...

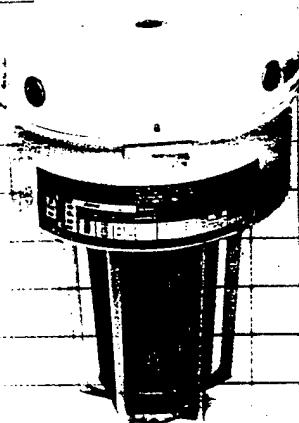
The HAZLUX 35/50 uses efficient High Pressure Sodium lamps which use less power to produce more light. A 35 Watt H.P.S. lamp provides 25% more lumens using less than half the power of a 100 Watt incandescent.

LESS RELAMPING SAVES LAMP COSTS & LABOR...

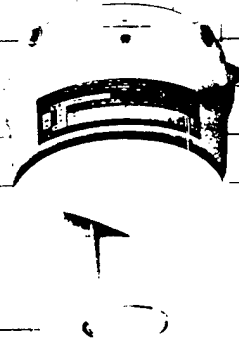
High Pressure Sodium lamps operate up to 24,000 hours; typical incandescent lamps last only 750 hours. Compare the HAZLUX 35/50 which requires relamping once or twice in five years to an incandescent fixture demanding more than 30 relampings in the same period.

**THE IDEAL RETROFIT FOR EXISTING INCANDESCENT
FIXTURES...**

The HAZLUX 35/50 easily fits on existing incandescent fittings through the use of HAZLUX Outlet Box "V010" which fits standard "ordinary location" four inch outlet boxes. Retrofitting to more economical and more efficient High Pressure Sodium 35 or 50 Watt lamps could not be easier.



GLOBE/GUARD TYPE



STANDARD OR ANGLE REFLECTORS


THREADED-GLOBE
"TR" REFRACTOR

THE TYPICAL COST TO OPERATE ONE HAZLUX 35/50 IS \$20.05 ANNUALLY... COMPARED TO \$101.88 TO OPERATE AN INCANDESCENT FIXTURE FOR ONE YEAR.

COMPARE THE FACTS

1. H.P.S. lamps consume less energy but produce more lumens than incandescents.
2. H.P.S. lamps last more than 30 times longer than incandescents.

COST COMPARISON CHART

| | HAZLUX 35W H.P.S. | HAZLUX 50W H.P.S. | INCANDESCENT FIXTURES 100W | | INCANDESCENT FIXTURES 150W | | INCANDESCENT FIXTURES 200W | |
|--|----------------------|----------------------|-------------------------------|---------|-------------------------------|---------|-------------------------------|---------|
| LUMENS | 2200 | 4000 | 1750 | 1490 | 2880 | 2310 | 4010 | 3410 |
| ENERGY CONSUMED | 43 W | 60 W | 100 W | 100 W | 150 W | 150 W | 200 W | 200 W |
| ENERGY COST PER YEAR ¹ | \$9.42 | \$13.14 | \$21.90 | \$21.90 | \$32.85 | \$32.85 | \$43.80 | \$43.80 |
| LAMP LIFE IN HOURS | 16,000 ^A | 24,000 | 750 | 2,500 | 750 | 2,500 | 750 | 2,500 |
| LAMPS BOUGHT PER YEAR | .27 | .18 | 5.8 | 1.75 | 5.8 | 1.75 | 5.8 | 1.75 |
| COST OF LAMPS BOUGHT PER YEAR | \$8.21 | \$5.47 | \$2.92 | \$1.75 | \$5.84 | \$3.50 | \$11.68 | \$7.00 |
| LAMPING LABOR PER YEAR ² | \$2.16 | \$1.44 | \$46.40 | \$14.00 | \$46.40 | \$14.00 | \$46.40 | \$14.00 |
| ANNUAL COST | \$19.79 | \$20.05 | \$71.22 | \$37.65 | \$85.09 | \$50.35 | \$101.88 | \$64.80 |

¹ Determined at .05 KWH.

^A This lamp may soon be upgraded to 24,000 hours

² Determined at \$8.00 per relamping






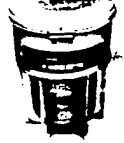
Chart based on 4,380 hours burning time per year (12 hours per day x 365 days).

Lamp costs: 35W = \$30; 50W = \$30; 100W = \$.50/1.00; 150W = \$1.00/2.00; 200W = \$2.00/4.00

Comparisons should not be made solely on the above figures. Wire size, feeders, buss, circuit breakers, etc., must be considered - along with safety, reliability and fewer fixtures required.

CATALOG NUMBERS & PRICING *

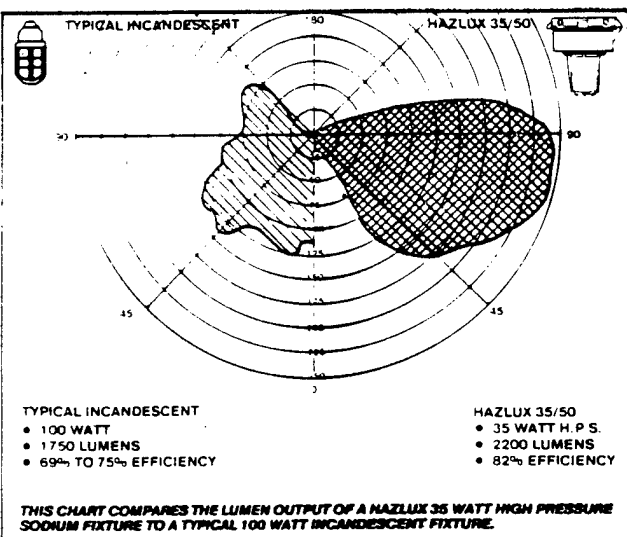
(120 V.A.C. STANDARD)

| |  |  |  |  |  |  |
|-------------------------------|---|---|---|---|---|---|
| | PENDANT | CONE PENDANT | WALL | STANCHION | CEILING | OUTLET BOX |
| STANDARD GLOBE | 35 WATT DS03P12-GG-P2 \$207.00 | DS03P12-GG-A2 \$238.00 | DS03P12-GG-B2 \$226.00 | DS03P12-GG-S4 \$226.00 | DS03P12-GG-C2 \$210.00 | DS03P12-GG-010 \$210.00 |
| | 50 WATT DS05P12-GG-P2 \$220.00 | DS05P12-GG-A2 \$255.00 | DS05P12-GG-B2 \$239.00 | DS05P12-GG-S4 \$239.00 | DS05P12-GG-C2 \$223.00 | DS05P12-GG-010 \$223.00 |
| | | | | | | |
| THREADED "TR" REFRACTOR GLOBE | 35 WATT DS03P12R-R5G-P2 \$236.00 | DS03P12R-R5G-A2 \$267.00 | DS03P12R-R5G-B2 \$255.00 | DS03P12R-R5G-S4 \$255.00 | DS03P12R-R5G-C2 \$239.00 | DS03P12R-R5G-010 \$239.00 |
| | 50 WATT DS05P12R-R5G-P2 \$249.00 | DS05P12R-R5G-A2 \$280.00 | DS05P12R-R5G-B2 \$268.00 | DS05P12R-R5G-S4 \$268.00 | DS05P12R-R5G-C2 \$252.00 | DS05P12R-R5G-010 \$252.00 |
| | | | | | | |

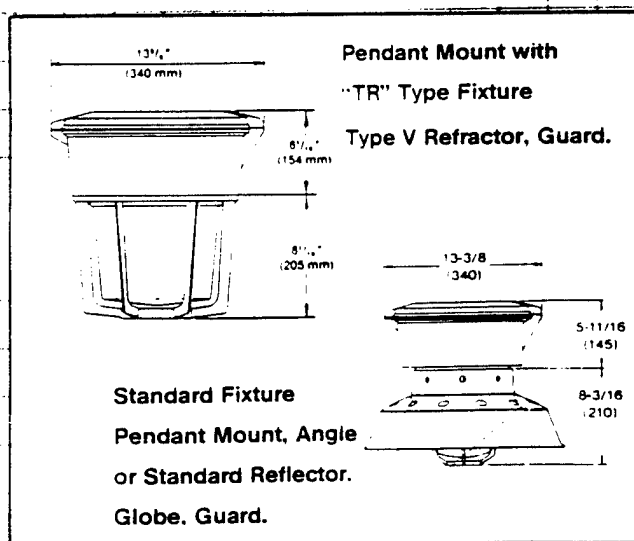
*Catalog Numbers listed include Globe & Guard, 3/4" Conduit Opening; (1 1/4" Stanchion). "TR" Type V Refractor & Guard, 1" Conduit Openings and 1 1/2" Stanchion Conduit Openings Available. Angle, Standard Dome Reflectors, I and Types I and III Refractors Available; consult Factory.

For Flexible Pendant Substitute, "F2" for "P2" in Pendant Mount Catalog Number.

PHOTOMETRICS



DIMENSIONS



The HAZLUX 3
enclosed & gasketed
35 to 1000 watts



The HAZLUX 5
explosion-proof
50-250 watts

ITT WEAVER

8676 Pennell Drive
St. Louis, MO 63114

66 | Lighting

| 166 100 Lighting | | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P | |
|--------------------|---|--------|-----------------|---------------|------|------------|-------|--------|-------|-------------------|-----|
| | | | | | | MAT. | LABOR | EQUIP. | TOTAL | | |
| 6030 | Recessed, 200 watt | 1 Elec | 6.70 | 1.190 | Ea. | 51 | 29 | | 80 | 99 | 130 |
| 6030 | Pendent, 200 watt | | 6.70 | 1.190 | | 43 | 29 | | 72 | 90 | |
| 6040 | Wall, 200 watt | | 8 | 1 | | 44 | 24 | | 68 | 84 | |
| 6100 | Fluorescent, surface mounted, 2 lamps, 4'L, RS, 40 watt | | 3.20 | 2.500 | | 70 | 61 | | 131 | 165 | |
| 6110 | Industrial, 2 lamps 4' long in tandem, 430 MA | | 2.20 | 3.640 | | 139 | 88 | | 227 | 280 | |
| 6130 | 2 lamps 4' long, 800 MA | | 1.90 | 4.210 | | 100 | 100 | | 200 | 260 | |
| 6160 | Pendent, indust, 2 lamps 4'L in tandem, 430 MA | | 1.90 | 4.210 | | 149 | 100 | | 249 | 315 | |
| 6170 | 2 lamps 4' long, 430 MA | | 2.30 | 3.480 | | 80 | 84 | | 164 | 210 | |
| 6180 | 2 lamps 4' long, 800 MA | | 1.70 | 4.710 | | 109 | 115 | | 224 | 290 | |
| 6200 | Mercury vapor with ballast, 175 watt | | 3.20 | 2.500 | | 226 | 61 | | 287 | 340 | |
| 6300 | Explosionproof | | | | | | | | | | |
| 6310 | Metal halide, ballast, ceiling, surface mounted, 175 watt | 1 Elec | 2.90 | 2.760 | Ea. | 668 | 67 | | 735 | 835 | |
| 6320 | 250 watt | | 2.70 | 2.960 | | 775 | 72 | | 847 | 960 | |
| 6330 | 400 watt | | 2.40 | 3.330 | | 836 | 81 | | 917 | 1,050 | |
| 6340 | Ceiling, pendent mounted, 175 watt | | 2.60 | 3.080 | | 640 | 75 | | 715 | 815 | |
| 6350 | 250 watt | | 2.40 | 3.330 | | 745 | 81 | | 826 | 940 | |
| 6360 | 400 watt | | 2.10 | 3.810 | | 816 | 92 | | 908 | 1,025 | |
| 6370 | Wall, surface mounted, 175 watt | | 2.90 | 2.760 | | 698 | 67 | | 765 | 865 | |
| 6380 | 250 watt | | 2.70 | 2.960 | | 805 | 72 | | 877 | 990 | |
| 6390 | 400 watt | | 2.40 | 3.330 | | 856 | 81 | | 937 | 1,050 | |
| 6400 | High pressure sodium, ceiling surface mounted, 70 watt | | 3 | 2.670 | | 724 | 65 | | 789 | 890 | |
| 6410 | 100 watt | | 3 | 2.670 | | 738 | 65 | | 803 | 905 | |
| 6420 | 150 watt | | 2.70 | 2.960 | | 765 | 72 | | 837 | 945 | |
| 6430 | Pendent mounted, 70 watt | | 2.70 | 2.960 | | 678 | 72 | | 750 | 850 | |
| 6440 | 100 watt | | 2.70 | 2.960 | | 698 | 72 | | 770 | 875 | |
| 6450 | 150 watt | | 2.40 | 3.330 | | 724 | 81 | | 805 | 915 | |
| 6470 | Wall mounted, 70 watt | | 3 | 2.670 | | 750 | 65 | | 815 | 920 | |
| 6470 | 100 watt | | 3 | 2.670 | | 775 | 65 | | 840 | 945 | |
| 6480 | 150 watt | | 2.70 | 2.960 | | 780 | 72 | | 852 | 965 | |
| 6510 | Incandescent, ceiling mounted, 200 watt | | 4 | 2 | | 250 | 49 | | 299 | 345 | |
| 6520 | Pendent mounted, 200 watt | | 3.50 | 2.290 | | 219 | 55 | | 274 | 320 | |
| 6530 | Wall mounted, 200 watt | | 4 | 2 | | 270 | 49 | | 319 | 370 | |
| 6600 | Fluorescent, RS, 4' long, ceiling mounted, two 40 watt | | 2.70 | 2.960 | | 1,310 | 72 | | 1,382 | 1,550 | |
| 6610 | Three 40 watt | | 2.20 | 3.640 | | 1,915 | 88 | | 2,003 | 2,225 | |
| 6620 | Four 40 watt | | 1.90 | 4.210 | | 2,490 | 100 | | 2,590 | 2,900 | |
| 6630 | Pendent mounted, two 40 watt | | 2.30 | 3.480 | | 1,390 | 84 | | 1,474 | 1,650 | |
| 6640 | Three 40 watt | | 1.90 | 4.210 | | 2,020 | 100 | | 2,120 | 2,375 | |
| 6650 | Four 40 watt | | 1.70 | 4.710 | | 2,570 | 115 | | 2,685 | 3,000 | |
| 6700 | Mercury vapor with ballast, surface mounted, 175 watt | | 2.70 | 2.960 | | 545 | 72 | | 617 | 705 | |
| 6710 | 250 watt | | 2.70 | 2.960 | | 586 | 72 | | 658 | 750 | |
| 6740 | 400 watt | | 2.40 | 3.330 | | 714 | 81 | | 795 | 905 | |
| 6750 | Pendent mounted, 175 watt | | 2.40 | 3.330 | | 550 | 81 | | 631 | 725 | |
| 6760 | 250 watt | | 2.40 | 3.330 | | 561 | 81 | | 642 | 735 | |
| 6770 | 400 watt | | 2.10 | 3.810 | | 683 | 92 | | 775 | 885 | |
| 6780 | Wall mounted, 175 watt | | 2.70 | 2.960 | | 576 | 72 | | 648 | 740 | |
| 6790 | 250 watt | | 2.70 | 2.960 | | 632 | 72 | | 704 | 800 | |
| 6820 | 400 watt | | 2.40 | 3.330 | | 750 | 81 | | 831 | 945 | |
| 6850 | Vandalproof, surface mounted, fluorescent, two 40 watt | | 3.20 | 2.500 | | 105 | 61 | | 166 | 205 | |
| 6860 | Incandescent, one 150 watt | | 8 | 1 | | 45 | 24 | | 69 | 85 | |
| 6900 | Mirror light, fluorescent, RS, acrylic enclosure, two 40 watt | | 8 | 1 | | 61 | 24 | | 85 | 105 | |
| 6910 | One 40 watt | | 8 | 1 | | 56 | 24 | | 80 | 97 | |
| 6920 | One 20 watt | | 12 | .667 | | 49 | 16.15 | | 65.15 | 78 | |
| 7010 | Low bay, aluminum reflector, 70 watt, high pressure sodium | | 4 | 2 | | 298 | 49 | | 347 | 400 | |
| 7010 | 250 watt, high pressure sodium | | 3.20 | 2.500 | | 535 | 61 | | 596 | 680 | |
| 7020 | 400 watt, high pressure sodium | | 2.50 | 3.200 | | 561 | 78 | | 639 | 730 | |
| 7500 | Ballast replacement, by weight of ballast, to 15' high | | | | | | | | | | |
| 7520 | Indoor fluorescent, less than 2 lbs. | 1 Elec | 10 | .800 | Ea. | | 19.40 | | 19.40 | 29 | |
| 7540 | 2 40W. watt reducer, 2 to 5 lbs. | " | 9.40 | .851 | " | 17 | 21 | | 38 | 49 | |

GP-N-7

Replace existing ballasts with energy efficient ballasts
in fluorescent 4' fixtures

- Assume lamps will be retrofitted with ballasts for compatibility & acceptable light output.
- Calculations show energy savings and costs for ballasts only.
- Assume standard 2-lamp industrial ballast is replaced with watt-wiser 2-lamp ballast.

$$\text{Energy savings} = [96 - 2(40)] - [71 - 2(34)] \text{ W} = 13 \text{ W/fixture}$$

$$= \frac{13 \text{ W}}{\text{fixture}} \times \frac{24 \text{ hr}}{\text{day}} \times \frac{365 \text{ days}}{\text{yr}} = 114 \frac{\text{kwh}}{\text{yr}} \text{ max.}$$

$$\text{Cost savings} = \frac{114 \text{ kwh}}{\text{yr}} \times \frac{\$0.03026}{\text{kwh}} = \frac{\$3.45}{\text{yr}}$$

$$\text{Cost for mat'l only} = \$21.94 \quad (1987 \text{ vendor quote})$$

assuming 5% inflation to 1990\$, material cost = \$23.04

Cost for labor = \$21 (1989 Means Electrical)

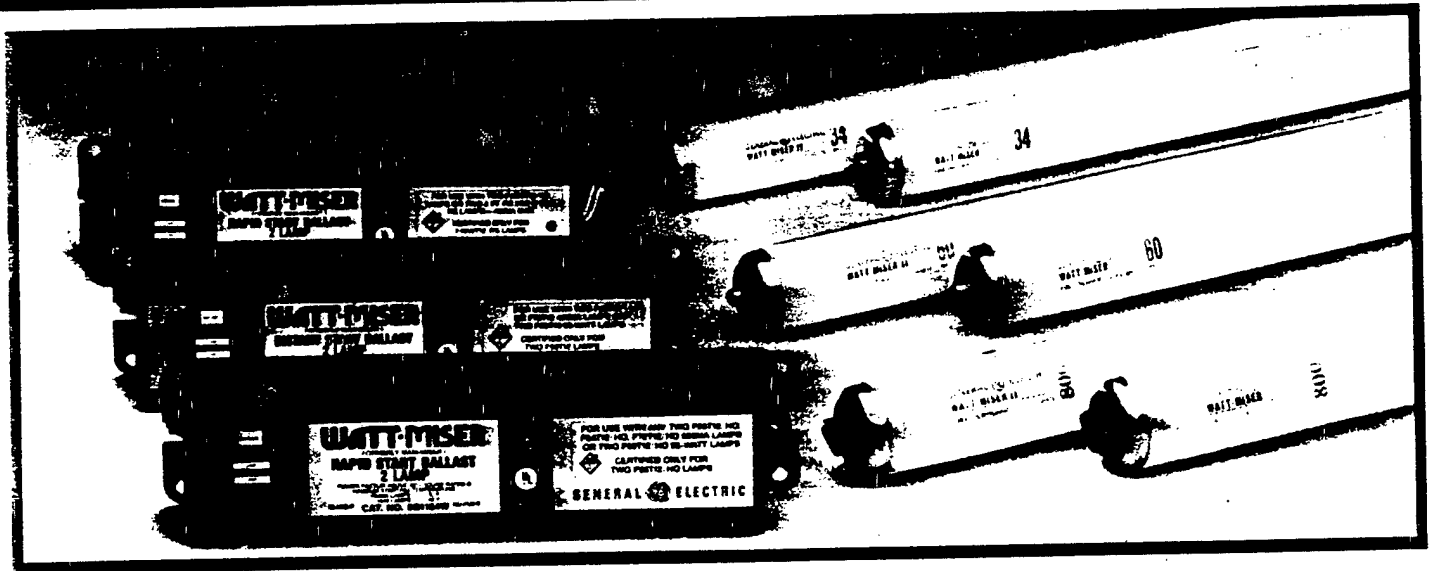
$$\text{Construction cost} = [\$23.04 + (\$21 \times 0.683)] \times 1.507 = \$56.34$$

$$\text{Simple payback} = \frac{\$56.34}{\$3.45/\text{yr}} = 16.3 \text{ yr} > 10 \text{ yr}$$

this project is not recommended due to high payback
even when continuous operation is assumed.

(see combination ballast/relamping project)

GE WATT-MISER™ BALLASTS USE LESS WATTS PER FIXTURE TO DELIVER HIGH ENERGY SAVINGS



Watt-Miser Ballasts

- Compatible with standard or energy-saving lamps
(3-lamp WM ballast compatible only with ES lamps)
- Cooler operation extends ballast life
- Dimensionally interchangeable with standard ballasts.
- CBM-certified by ETL with standard lamps.
(3-lamp WM ballast not CBM certified)
- UL-listed, Class P.

The GE Watt-Miser ballast is inherently more energy-efficient than a standard ballast. Even greater savings come from pairing Watt-Miser ballasts with today's popular reduced-wattage lamps. Watt-Miser ballasts are offered for 4' Rapid Start; 8' Instant Start; and 8' High Output applications. A 3-lamp Watt-Miser ballast in a standard rapid start case is available for use with four-foot energy-saving lamps. The chart shows fixture watts and energy \$ that can be saved by replacing standard lamps and ballasts with Watt-Miser ballasts and energy-saving lamps.

Lamp / Ballast System Replacement Chart

| Fluorescent Fixture Type | Standard System ⁽¹⁾ | | Watt-Miser System | | | |
|--|--------------------------------|-------------------------|-----------------------------|--|-------------------------------|--|
| | Lamp Type | Watts Per Fixture | Lamp Type ⁽²⁾ | Watt- Miser Ballast ⁽⁴⁾ | Watts Saved Per Fixture | Energy ⁽³⁾ \$ Saved Per Fixture |
| 4-LAMP TROFFER | F40 | 181 | F40LW/RS/WMII | (2)8G1024W | 41 | \$ 9.84 |
| | F40 (34W) | 159 | F40LW/RS/WMII | (2)8G1024W | 19 | \$ 4.56 |
| 3-LAMP TROFFER | F40 | 149 | F40LW/RS/WMII | (1)8G1024W and (1)8G1074W | 40 | \$ 9.60 |
| | | | | (1)8G1324W | 43 | \$10.32 |
| 2-LAMP INDUSTRIAL | F40 | 96 | F40LW/RS/WMII | 8G1024W | 25 | \$ 6.00 |
| | F96T12 | 172 | F96T12/LW/WMII | 8G1004W | 46 | \$16.56 |
| | F96T12/HO | 255 | F96T12/LW/HO/WMII | 8G1154W | 56 | \$20.16 |
| 2-LAMP, SURFACE- MOUNT, WRAP AROUND | F40 | 82 | F40LW/RS/WMII | 8G1024W | 16 | \$ 3.36 |
| 4-LAMP, SURFACE- MOUNT, WRAP AROUND | F40 | 165 | F40LW/RS/WMII | (2)8G1024W | 32 | \$ 6.72 |

- (1) Fixture equipped with standard ballast and lamp shown.
 (2) Other energy-saving lamps may be used to obtain similar savings.
 (3) Annual energy savings at 8¢ KWH; 3000 Hrs. — F40; 4500 Hrs. — F96.
 (4) Ballast codes shown are 120-volt. For complete application information, see product tables.

Telephone Call

Confirmation

reynolds, smith and hills

Project No. 8F-210-00

PTAC No. 865911

Local 396-7446 L.D. (813) Tampa 988-7351 Placed ☒ Rec'd ☐ Date 5-27-87

T. Masters Conversed with Stan Jefson / Joe Howley
Of G.E. Lamp Marketing / Engineering Regarding ballasts

Stan Jefson provided costs, Joe Howley provided wattages, light output, lifetimes

| 4 ft | | | Cost | Life (function of heat) |
|--------------|----------|-----|---------|-------------------------|
| Standard | 8G1022WF | (S) | \$15.86 | 10-12 yr |
| Wattwiser | 8G1024WF | (W) | \$21.94 | 24 yr |
| Maximiser II | 8G1028WF | (M) | \$22.89 | 24 yr |
| Optimiser | M28-120F | (O) | \$34.10 | 30 yr |

energy-efficient

- Maximiser II - patented, full light output using energy saving lamps, may be able to delamp with this one

- Optimiser - patented, newest, lowest wattage input

8 ft

| | | | | |
|--------------|----------|-----|---------|-------|
| Standard | 8G1011WF | (S) | \$25.90 | 12 yr |
| Wattwiser | 8G1004WF | (W) | \$36.86 | 24 yr |
| Maximiser II | 8G1008WF | (M) | \$39.17 | 24 yr |

Distribution:

166 | Lighting

GP-N-7 p. 4 of 4

| 166 100 Lighting | | CREW | DAILY OUTPUT | MAN-HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P | |
|--------------------|--|--------|--------------|-----------|------|------------|-------|--------|-------|----------------|-----|
| | | | | | | MAT. | LABOR | EQUIP. | TOTAL | | |
| 130 | 6020 Recessed, 200 watt | 1 Elec | 6.70 | 1.190 | ↓ | 51 | 29 | | 80 | 99 | 130 |
| | 6030 Pendant, 200 watt | | 6.70 | 1.190 | | 43 | 29 | | 72 | 90 | |
| | 6040 Wall, 200 watt | | 8 | 1 | | 44 | 24 | | 68 | 84 | |
| | 6100 Fluorescent, surface mounted, 2 lamps, 4'L, RS, 40 watt | | 3.20 | 2.500 | | 70 | 61 | | 131 | 165 | |
| | 6110 Industrial, 2 lamps 4' long in tandem, 430 MA | | 2.20 | 3.640 | | 139 | 88 | | 227 | 280 | |
| | 6130 2 lamps 4' long, 800 MA | | 1.90 | 4.210 | | 100 | 100 | | 200 | 260 | |
| | 6160 Pendant, indust, 2 lamps 4'L in tandem, 430 MA | | 1.90 | 4.210 | | 149 | 100 | | 249 | 315 | |
| | 6170 2 lamps 4' long, 430 MA | | 2.30 | 3.480 | | 80 | 84 | | 164 | 210 | |
| | 6180 2 lamps 4' long, 800 MA | | 1.70 | 4.710 | | 109 | 115 | | 224 | 290 | |
| | 6200 Mercury vapor with ballast, 175 watt | | 3.20 | 2.500 | ↓ | 226 | 61 | | 287 | 340 | |
| | 6300 Explosionproof | | | | | | | | | | |
| | 6310 Metal halide, ballast, ceiling, surface mounted, 175 watt | 1 Elec | 2.90 | 2.760 | ↓ | 668 | 67 | | 735 | 835 | |
| | 6320 250 watt | | 2.70 | 2.960 | | 775 | 72 | | 847 | 960 | |
| | 6330 400 watt | | 2.40 | 3.330 | | 836 | 81 | | 917 | 1,050 | |
| | 6340 Ceiling, pendant mounted, 175 watt | | 2.60 | 3.080 | | 640 | 75 | | 715 | 815 | |
| | 6350 250 watt | | 2.40 | 3.330 | | 745 | 81 | | 826 | 940 | |
| | 6360 400 watt | | 2.10 | 3.810 | | 816 | 92 | | 908 | 1,025 | |
| | 6370 Wall, surface mounted, 175 watt | | 2.90 | 2.760 | | 698 | 67 | | 765 | 865 | |
| | 6380 250 watt | | 2.70 | 2.960 | | 805 | 72 | | 877 | 990 | |
| | 6390 400 watt | | 2.40 | 3.330 | | 856 | 81 | | 937 | 1,050 | |
| | 6400 High pressure sodium, ceiling surface mounted, 70 watt | | 3 | 2.670 | | 724 | 65 | | 789 | 890 | |
| | 6410 100 watt | | 3 | 2.670 | | 738 | 65 | | 803 | 905 | |
| | 6420 150 watt | | 2.70 | 2.960 | | 765 | 72 | | 837 | 945 | |
| | 6430 Pendant mounted, 70 watt | | 2.70 | 2.960 | | 678 | 72 | | 750 | 850 | |
| | 6440 100 watt | | 2.70 | 2.960 | | 698 | 72 | | 770 | 875 | |
| | 6450 150 watt | | 2.40 | 3.330 | | 724 | 81 | | 805 | 915 | |
| | 6460 Wall mounted, 70 watt | | 3 | 2.670 | | 750 | 65 | | 815 | 920 | |
| | 6470 100 watt | | 3 | 2.670 | | 775 | 65 | | 840 | 945 | |
| | 6480 150 watt | | 2.70 | 2.960 | | 780 | 72 | | 852 | 965 | |
| | 6510 Incandescent, ceiling mounted, 200 watt | | 4 | 2 | | 250 | 49 | | 299 | 345 | |
| | 6520 Pendant mounted, 200 watt | | 3.50 | 2.290 | | 219 | 55 | | 274 | 320 | |
| | 6530 Wall mounted, 200 watt | | 4 | 2 | | 270 | 49 | | 319 | 370 | |
| | 6600 Fluorescent, RS, 4' long, ceiling mounted, two 40 watt | | 2.70 | 2.960 | | 1,310 | 72 | | 1,382 | 1,550 | |
| | 6610 Three 40 watt | | 2.20 | 3.640 | | 1,915 | 88 | | 2,003 | 2,225 | |
| | 6620 Four 40 watt | | 1.90 | 4.210 | | 2,490 | 100 | | 2,590 | 2,900 | |
| | 6630 Pendant mounted, two 40 watt | | 2.30 | 3.480 | | 1,390 | 84 | | 1,474 | 1,650 | |
| | 6640 Three 40 watt | | 1.90 | 4.210 | | 2,020 | 100 | | 2,120 | 2,375 | |
| | 6650 Four 40 watt | | 1.70 | 4.710 | | 2,570 | 115 | | 2,685 | 3,000 | |
| | 6700 Mercury vapor with ballast, surface mounted, 175 watt | | 2.70 | 2.960 | | 545 | 72 | | 617 | 705 | |
| | 6710 250 watt | | 2.70 | 2.960 | | 586 | 72 | | 658 | 750 | |
| | 6740 400 watt | | 2.40 | 3.330 | | 714 | 81 | | 795 | 905 | |
| | 6750 Pendant mounted, 175 watt | | 2.40 | 3.330 | | 550 | 81 | | 631 | 725 | |
| | 6760 250 watt | | 2.40 | 3.330 | | 561 | 81 | | 642 | 735 | |
| | 6770 400 watt | | 2.10 | 3.810 | | 683 | 92 | | 775 | 885 | |
| | 6780 Wall mounted, 175 watt | | 2.70 | 2.960 | | 576 | 72 | | 648 | 740 | |
| | 6790 250 watt | | 2.70 | 2.960 | | 632 | 72 | | 704 | 800 | |
| | 6820 400 watt | | 2.40 | 3.330 | | 750 | 81 | | 831 | 945 | |
| | 6850 Vandalproof, surface mounted, fluorescent, two 40 watt | | 3.20 | 2.500 | | 105 | 61 | | 166 | 205 | |
| | 6860 Incandescent, one 150 watt | | 8 | 1 | | 45 | 24 | | 69 | 85 | |
| | 6900 Mirror light, fluorescent, RS, acrylic enclosure, two 40 watt | | 8 | 1 | | 61 | 24 | | 85 | 105 | |
| | 6910 One 40 watt | | 8 | 1 | | 56 | 24 | | 80 | 97 | |
| | 6920 One 20 watt | | 12 | .667 | | 49 | 16.15 | | 65.15 | 78 | |
| | 7000 Low bay, aluminum reflector, 70 watt, high pressure sodium | | 4 | 2 | | 298 | 49 | | 347 | 400 | |
| | 7010 250 watt, high pressure sodium | | 3.20 | 2.500 | | 535 | 61 | | 596 | 680 | |
| | 7020 400 watt, high pressure sodium | ↓ | 2.50 | 3.200 | ↓ | 561 | 78 | | 639 | 730 | |
| | 7500 Ballast replacement, by weight of ballast, to 15' high | | | | | | | | | | |
| | 7520 Indoor fluorescent, less than 2 lbs. | 1 Elec | 10 | .800 | ↓ | | 19.40 | | 19.40 | 29 | |
| | 7540 2 40W. watt reducer, 2 to 5 lbs. | " | 9.40 | .851 | " | 17 | 21 | | 38 | 49 | |

GP-N-8 REPLACE INCANDESCENTS WITH COLOR-CORRECTED HPS
SCREW-INS FOR EXPLOSION PROOF FIXTURES

Calculations were made on a per-unit basis for installing 50 W HPS color-corrected units within the existing explosion-proof incandescent fixtures. The per-unit calculations are on page 2. Only areas operating 3 shifts/day, 5 days/wk were considered. From the building survey data, a list of the buildings with potential incandescent lighting projects was compiled (page 3). It is assumed for this ECO that 90% of the interior fixtures are explosion proof and can be retrofitted in this manner. Exact dimensions of fixtures and screw-in retrofits should be verified.

$$\text{Total fixtures} = 0.9(1536) = 1382$$

$$\text{Energy Savings} = 49.9 \frac{\text{kwh}}{\text{yr}} \times 0.003413 \frac{\text{MBtu}}{\text{kwh}} \times 1382 \text{ fixtures} = 2354 \frac{\text{MBtu}}{\text{yr}}$$

$$\text{Energy cost savings} = \$ \frac{15.11}{\text{yr-fixture}} \times 1382 = \$20,882/\text{yr}$$

$$\text{Matl & Labor cost savings} = \$ \frac{7.39}{\text{yr-fixture}} \times 1382 = \$10,213/\text{yr}$$

$$\text{Total cost savings} = 20,882 + 10,213 = \$31,095/\text{yr}$$

$$\text{Project cost} = \$ \frac{118.65}{\text{fixture}} \times 1382 = \$163,974$$

$$(\text{Construction cost} = \$163,974 / 1.15 = \$147,062)$$

$$\text{Simple payback} = \frac{\$163,974}{\$31,095/\text{yr}} = 5.3 \text{ yr}$$

GP-N-8 Replace interior 150-200 W incandescents with 50 W HPS screw-in retrofits for explosion-proof applications

- Assume color rendition is important in this area, so the 50 W HPS (color-corrected) is chosen even though lumens exceed requirements.

$$\text{Energy savings} = (150 \text{ W} - 70 \text{ W}) \times 24 \frac{\text{hr}}{\text{day}} \times 260 \frac{\text{days}}{\text{yr}} = 499 \frac{\text{kwh}}{\text{yr}}$$

$$\text{Energy cost savings} = 499 \frac{\text{kwh}}{\text{yr}} \times \frac{\$0.03026}{\text{kwh}} = \$15.11 \frac{\text{yr}}{\text{yr}}$$

$$\text{Labor \& Mat'l cost savings} = \left(\frac{\text{Incand cost}}{750 \text{ hr}} - \frac{\text{HPS cost}}{12,000 \text{ hr}} \right) \times 6240 \frac{\text{hr}}{\text{yr}}$$

$$= \left[\frac{(\$2.11 \text{ mat'l} + \$1.20 \text{ labor} \times 0.683 \times 1.2)}{750 \text{ hr}} - \frac{(\$30.00 \text{ mat'l} + \$6.45 \text{ labor} \times 0.683 \times 1.2)}{12,000 \text{ hr}} \right] \times 6240 \frac{\text{hr}}{\text{yr}} = \$7.39 \frac{\text{yr}}{\text{yr}}$$

$$\text{Total cost savings} = \$15.11 \frac{\text{yr}}{\text{yr}} + \$7.39 \frac{\text{yr}}{\text{yr}} = \$22.50 \frac{\text{yr}}{\text{yr}}$$

Mat'l cost = \$67.00 for fixture w/lamp (1990 vendor info.)

$$\text{Labor cost} = \$1.20 \times 1.20 \text{ retrofit} \times 1.2 \text{ exp-proof} \times 0.683 = \$1.18$$

$$\text{Project Cost} = [(1.045 \times \$67.00) + (1.2 \times \$1.18)] \times 1.661 = \$118.65$$

$$\text{Simple payback} = \frac{\$118.65}{\$22.50/\text{yr}} = 5.3 \text{ yr} < 10 \text{ yr}$$

Note: HPS lamps are replaceable in the retrofit ballasts.

Radford Army Ammunition Plant
List of Buildings with Incandescent Lighting

| Bldg No | Name/Process | Location | Similar | Fixtures/Bldg. | Total Fixtures |
|-----------------------------|------------------------------|-----------------------|---------|----------------|----------------|
| 1000 -00 | Cotton Linter Warehouse | NC, A&B-Line | 1 | 17 | 17 |
| 1606 -00 | Open Tank Air Dry | Sol. Recovery, A-Line | 10 | 20 | 200 |
| 1611 -00 | Solvent Recovery House | Sol. Recovery, B-Line | 27 | 12 | 324 |
| 3513 -00 | C-1 Press & Cutting House | Green, C-Line | 3 | 20 | 60 |
| 4912 -27 | SG Curing Hse.- Carpet Rolls | Cast Prop. (Rocket) | 10 | 5 | 50 |
| 4924 -06 | Machine and Saw House | Cast Prop. (Rocket) | 1 | 6 | 6 |
| 7106 -04 | Dry House #4 (Cure Grain) | 1st R P | 7 | 8 | 56 |
| 9334 -15 | Blender House | 4th Rolled Powder | 1 | 4 | 4 |
| TOTAL FOR EXTERIOR FIXTURES | | | | | 717 |
| 420 -02 | Acid Waste Disposal (C-Line) | Waste Acid | 1 | 8 | 8 |
| 2019 -00 | Boiling Tub House | NC, B-Line | 3 | 50 | 150 |
| 2022 -00 | Beater House | NC, B-Line | 3 | 40 | 120 |
| 2024 -00 | Poacher & Blending House | NC, B-Line | 3 | 30 | 90 |
| 3513 -00 | C-1 Press & Cutting House | Green, C-Line | 3 | 50 | 150 |
| 4912 -40 | Forced Air Dry House | Pilot B | 21 | 10 | 210 |
| 4912 -11 | LG Mold Loading House | Cast Prop. (Rocket) | 2 | 6 | 12 |
| 4912 -03 | MK 43 Sawing and Inhibiting | Cast Prop. (Rocket) | 1 | 4 | 4 |
| 4915 -00 | Small Grain Mold Assembly | Cast Prop. (Rocket) | 1 | 7 | 7 |
| 4921 -00 | Inspect/Clean NG Tanks * | Cast Prop. (Rocket) | 1 | 21 | 21 |
| 4951 -02 | TOW Launch Saw House | Pilot B | 1 | 8 | 8 |
| 5008 -01 | 15 Inch Press House | Pilot A | 3 | 2 | 6 |
| 6304 -00 | Paste Blending House | 1st R P | 1 | 20 | 20 |
| 7113 -00 | Roll House (Rolled Powder) | 1st R P (F-Line) | 1 | 130 | 130 |
| 9310 -02 | Rolled Powder Building | 4th Rolled Powder | 2 | 300 | 600 |
| TOTAL FOR INTERIOR FIXTURES | | | | | 1536 |

GP-N-8

[illegible]

ECP ENERGY CONSERVATION PRODUCTS, 511 CANAL STREET, NYC, NY, 10013—TEL (212)-925-5991

POWER CONSUMPTION AND LUMEN OUTPUT DATA

| | WATTS | LINE WATTS | TOTAL LUMEN OUTPUT | LUMENS PER WATT | HOURS OF RATED LIFE | |
|------------------------------------|-------|------------|-----------------------|--------------------|------------------------|---|
| ***** MERCURY VAPOR (DELUXE WHITE) | | | | | | |
| * | 1000 | 1075 | 63000 | 59 | 24000 | * |
| * | 400 | 450 | 23000 | 56 | 24000 | * |
| * | 250 | 290 | 13000 | 42 | 24000 | * |
| * | 175 | 205 | 8500 | 49 | 24000 | * |
| * | 100 | 120 | 4500 | 42 | 24000 | * |
| * | 75 | 93 | 3150 | 37 | 16000 | * |
| * | 50 | 61 | 1680 | 31 | 16000 | * |
| ***** METAL HALIDE | | | | | | |
| * | 1500 | 1600 | 155000 | 103 | 3000 | * |
| * | 1000 | 1100 | 110000 | 100 | 12000 | * |
| * | 400 | 460 | 34000 | 85 | 15000 | * |
| * | 175 | 210 | 14000 | 85 | 7500 | * |
| ***** HIGH PRESSURE SODIUM | | | | | | |
| * | 1000 | 1080 | 140000 | 130 | 24000 | * |
| * | 400 | 480 | 50000 | 104 | 24000 | * |
| * | 250 | 310 | 27500 | 89 | 24000 | * |
| * | 150 | 200 | 16000 | 80 | 24000 | * |
| * | 100 | 135 | 9500 | 70 | 24000 | * |
| * | 70 | 85 | 5800 | 68 | 24000 | * |
| * | 50 | 70 | 4000 | 57 | 24000 | * |
| * | 35 | 42 | 2850 | 67 | 18000 | * |
| ***** FLUORESCENT | | | | | | |
| STRAIGHT | 40 | 48 | 3150 | 66 | 20000+ | * |
| CIRCLINE | 32 | 37 | 1830 | 50 | 12000+ | * |
| CIRCLINE | 22 | 25 | 1050 | 42 | 12000+ | * |
| CIRCLINE | 20 | 23 | 850 | 37 | 12000+ | * |
| TWIN TUBE | 13 | 16 | 900 | 56 | 10000+ | * |
| TWIN TUBE | 9 | 12 | 600 | 50 | 10000+ | * |
| STRAIGHT | 8 | 11 | 400 | 36 | 7500+ | * |
| TWIN TUBE | 7 | 10 | 400 | 40 | 10000+ | * |
| STRAIGHT | 6 | 9 | 300 | 33 | 7500+ | * |
| TWIN TUBE | 5 | 8 | 250 | 31 | 10000+ | * |
| ***** INCANDESCENT | | | | | | |
| * | 1000 | 1000 | 23740 | 24 | 1000 | * |
| * | 750 | 750 | 17040 | 23 | 1000 | * |
| * | 500 | 500 | 10850 | 22 | 1000 | * |
| * | 200 | 200 | 3710 | 19 | 750 | * |
| * | 150 | 150 | 2880 | 19 | 750 | * |
| * | 100 | 100 | 1750 | 18 | 750 | * |
| * | 75 | 75 | 1190 | 16 | 750 | * |
| ***** QUARTS—IODINE | | | | | | |
| * | 1500 | 1500 | 35800 | 24 | 3000 | * |
| * | 1000 | 1000 | 23400 | 23 | 2000 | * |
| * | 500 | 500 | 10950 | 22 | 2600 | * |
| * | 250 | 250 | 4850 | 19 | 2000 | * |

| LAMP | WATTAGE | APPX LUMENS | AVERAGE LIFE HRS. | STANDARD CASE QTY. |
|------|---------|----------------|----------------------|-----------------------|
|------|---------|----------------|----------------------|-----------------------|

RAPID START FLUORESCENT U LAMPS

| | | | | |
|---------------|----|-------|--------|----|
| FB40/U6/CW/EW | 34 | 2,600 | 12,000 | 12 |
| FB40/U6/CW | 40 | 2,950 | 12,000 | 12 |

INSTANT START SLIMLINE FLUORESCENT LAMPS

| | | | | |
|--------------|----|-------|--------|----|
| F7ZT12/CW | 55 | 4,550 | 12,000 | 12 |
| F96T12/CW/EW | 60 | 5,600 | 15,000 | 15 |
| F96T12/CW | 75 | 6,200 | 12,000 | 15 |

HIGH & VERY HIGH OUTPUT FLUORESCENT LAMPS

| | | | | |
|------------------|-----|--------|--------|----|
| F96T12/CW/HO/EW | 95 | 8,300 | 12,000 | 15 |
| F96T12/CW/HO | 110 | 9,200 | 12,000 | 15 |
| F96T12/CW/VHO/EW | 185 | 14,000 | 12,000 | 15 |
| F96T12/CW/VHO | 215 | 15,500 | 12,000 | 15 |

METAL HALIDE UNIVERSAL BURN MEDIUM BASE LAMPS

| | | | | |
|---------|-----|--------|--------|----|
| MH35/U | 35 | 2,300 | 5,000 | 12 |
| MH50/U | 50 | 3,400 | 5,000 | 12 |
| MH70/U | 70 | 5,500 | 5,000 | 12 |
| MH100/U | 100 | 7,200 | 7,500 | 12 |
| MH150/U | 150 | 12,000 | 10,000 | 12 |

METAL HALIDE UNIVERSAL BURN MOGUL BASE LAMPS

| | | | | |
|------------|------|---------|--------|----|
| MH175/U | 175 | 14,000 | 10,000 | 12 |
| MH175/C/U | 175 | 14,000 | 10,000 | 12 |
| MH250/U | 250 | 20,500 | 10,000 | 12 |
| MH250/C/U | 250 | 20,500 | 10,000 | 12 |
| MH400/U | 400 | 36,000 | 20,000 | 6 |
| MH400/C/U | 400 | 36,000 | 20,000 | 6 |
| MH1000/U | 1000 | 110,000 | 12,000 | 6 |
| MH1000/C/U | 1000 | 105,000 | 12,000 | 6 |

COMPACT DOUBLE ENDED HQI METAL HALIDE LAMPS

| | | | | |
|---------|-----|--------|--------|----|
| HQI 70 | 70 | 5,000 | 10,000 | 12 |
| HQI 150 | 150 | 11,000 | 10,000 | 12 |
| HQI 250 | 250 | 19,000 | 10,000 | 12 |
| HQI 400 | 400 | 25,000 | 10,000 | 12 |

HIGH PRESSURE SODIUM MEDIUM BASE LAMPS

| | | | | |
|-------------|-----|--------|--------|----|
| LU35/MED | 35 | 2,250 | 16,000 | 12 |
| LU35/D/MED | 35 | 2,150 | 16,000 | 12 |
| LU50/MED | 50 | 4,000 | 24,000 | 12 |
| LU50/D/MED | 50 | 3,800 | 24,000 | 12 |
| LU70/MED | 70 | 6,300 | 24,000 | 12 |
| LU70/D/MED | 70 | 5,985 | 24,000 | 12 |
| LU100/MED | 100 | 9,500 | 24,000 | 12 |
| LU100/D/MED | 100 | 8,800 | 24,000 | 12 |
| LU150/MED | 150 | 16,000 | 24,000 | 12 |
| LU150/D/MED | 150 | 15,000 | 24,000 | 12 |

COLOR IMPROVED HIGH PRESSURE SODIUM LAMP

| | | | | |
|----------|----|-------|--------|----|
| CHT50SDX | 50 | 2,500 | 12,000 | 12 |
|----------|----|-------|--------|----|

HIGH PRESSURE SODIUM ED-23½ MOGUL BASE LAMPS

| | | | | |
|------------|-----|--------|--------|----|
| LU50 | 50 | 4,000 | 24,000 | 12 |
| LU50/D | 50 | 3,800 | 24,000 | 12 |
| LU70 | 70 | 6,300 | 24,000 | 12 |
| LU70/D | 70 | 5,985 | 24,000 | 12 |
| LU100 | 100 | 9,500 | 24,000 | 12 |
| LU100/D | 100 | 8,800 | 24,000 | 12 |
| LU150/55 | 150 | 16,000 | 24,000 | 12 |
| LU150/55/D | 150 | 15,000 | 24,000 | 12 |

| LAMP | WATTAGE | APPX LUMENS | AVERAGE LIFE HRS. | STANDARD CASE QTY. |
|------|---------|----------------|----------------------|-----------------------|
|------|---------|----------------|----------------------|-----------------------|

HIGH PRESSURE SODIUM E-18 MOGUL BASE LAMPS

| | | | | |
|---------|-----|--------|--------|----|
| LU200 | 200 | 22,000 | 24,000 | 12 |
| LU250 | 250 | 29,000 | 24,000 | 12 |
| LU250/D | 250 | 26,000 | 24,000 | 12 |
| LU310 | 310 | 37,000 | 24,000 | 12 |
| LU400 | 400 | 50,000 | 24,000 | 12 |

LOW PRESSURE SODIUM LAMPS

| | | | | |
|--------|-----|--------|--------|----|
| SOX10 | 10 | 1,000 | 9,000 | 20 |
| SOX18 | 18 | 1,800 | 14,000 | 20 |
| SOX35 | 35 | 4,800 | 18,000 | 12 |
| SOX55 | 55 | 8,000 | 18,000 | 9 |
| SOX90 | 90 | 13,500 | 18,000 | 9 |
| SOX135 | 135 | 22,500 | 18,000 | 9 |
| SOX180 | 180 | 33,000 | 18,000 | 9 |

MR16 LOW VOLTAGE 12V TUNGSTEN HALOGEN LAMPS

| | | | | |
|---------|----|--------|-------|----|
| ESX (N) | 20 | 3,300 | 2,000 | 20 |
| BAB (W) | 20 | 460 | 2,000 | 20 |
| EYR (N) | 42 | 7,300 | 2,000 | 20 |
| EYS (M) | 42 | 2,500 | 2,000 | 20 |
| EYP (W) | 42 | 1,200 | 2,000 | 20 |
| EXT (N) | 50 | 9,150 | 3,000 | 20 |
| EXZ (M) | 50 | 3,000 | 3,000 | 20 |
| EXN (W) | 50 | 1,500 | 3,000 | 20 |
| EYF (N) | 75 | 11,500 | 3,500 | 20 |
| EYJ (M) | 75 | 4,500 | 3,500 | 20 |
| EYC (W) | 75 | 2,000 | 3,500 | 20 |

MR16 LINE VOLTAGE 120V MEDIUM BASE TUNGSTEN HALOGEN LAMPS

| | | | | |
|------------|-----|-------|-------|----|
| M/JDR75W/N | 75 | 6,300 | 2,000 | 12 |
| M/JDR75W/M | 75 | 3,500 | 2,000 | 12 |
| M/JDR75W/W | 75 | 2,100 | 2,000 | 12 |
| M/JDR100/N | 100 | 8,500 | 2,000 | 12 |
| M/JDR100/M | 100 | 4,500 | 2,000 | 12 |
| M/JDR100/W | 100 | 3,000 | 2,000 | 12 |

MR16 LINE VOLTAGE 120V INTERMEDIATE BASE TUNGSTEN HALOGEN LAMPS

| | | | | |
|------------|-----|-------|-------|----|
| I/JDR75W/N | 75 | 6,300 | 2,000 | 12 |
| I/JDR75W/M | 75 | 3,500 | 2,000 | 12 |
| I/JDR75W/W | 75 | 2,100 | 2,000 | 12 |
| I/JDR100/N | 100 | 8,500 | 2,000 | 12 |
| I/JDR100/M | 100 | 4,500 | 2,000 | 12 |
| I/JDR100/W | 100 | 3,000 | 2,000 | 12 |

TUNGSTEN HALOGEN LINE VOLTAGE MEDIUM BASE TUBULAR LAMPS

| | | | | |
|----------|-----|-------|-------|----|
| 64484/CL | 75 | 1,200 | 2,000 | 15 |
| 64484/FR | 75 | 1,140 | 2,000 | 15 |
| 64486/CL | 100 | 1,600 | 2,000 | 15 |
| 64486/FR | 100 | 1,520 | 2,000 | 15 |
| 64488/CL | 150 | 2,760 | 2,000 | 15 |
| 64488/FR | 150 | 2,622 | 2,000 | 15 |

TUNGSTEN HALOGEN LINE VOLTAGE DOUBLE ENDED LAMPS

| | | | | |
|------------|------|--------|-----|----|
| Q100T3/CL | 100 | 1,600 | 200 | 12 |
| Q150T3/CL | 150 | 2,800 | 200 | 12 |
| Q200T3/CL | 200 | 3,600 | 200 | 12 |
| Q300T3/CL | 300 | 6,000 | 200 | 12 |
| Q500T3/CL | 500 | 11,000 | 200 | 12 |
| Q1500T3/CL | 1500 | 33,000 | 200 | 12 |

166 | Lighting

| | 66 100 Lighting | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P | |
|-----|--|--------|-----------------|---------------|------|------------|-------|--------|--------|-------------------|-----|
| | | | | | | MAT. | LABOR | EQUIP. | TOTAL | | |
| 140 | 1600 90 watt | 1 Elec | .30 | 26.670 | C | 5.140 | 645 | | 5.785 | 6.600 | 140 |
| | 1650 135 watt | | .20 | 40 | | 6.905 | 970 | | 7.875 | 9.025 | |
| | 1700 180 watt | | .20 | 40 | | 7.308 | 970 | | 8.278 | 9.475 | |
| | 1750 Quartz line, clear, 500 watt | | 1.10 | 7.270 | | 1.872 | 175 | | 2.047 | 2.325 | |
| | 1760 1500 watt | | .20 | 40 | | 3.427 | 970 | | 4.397 | 5.200 | |
| | 1800 Incandescent, interior, A21, 100 watt | | 1.60 | 5 | | 173 | 120 | | 293 | 370 | |
| | 1900 A21, 150 watt | | 1.60 | 5 | | 211 | 120 | | 331 | 410 | |
| | 2000 A23, 200 watt | | 1.60 | 5 | | 227 | 120 | | 347 | 430 | |
| | 2200 PS 30, 300 watt | | 1.60 | 5 | | 330 | 120 | | 450 | 540 | |
| | 2210 PS 35, 500 watt | | 1.60 | 5 | | 576 | 120 | | 696 | 810 | |
| | 2230 PS 52, 1000 watt | | 1.30 | 6.150 | | 1.525 | 150 | | 1.675 | 1.900 | |
| | 2240 PS 52, 1500 watt | | 1.30 | 6.150 | | 2.382 | 150 | | 2.532 | 2.850 | |
| | 2300 R30, 75 watt | | 1.30 | 6.150 | | 375 | 150 | | 525 | 630 | |
| | 2400 R40, 150 watt | | 1.30 | 6.150 | | 408 | 150 | | 558 | 670 | |
| | 2500 Exterior, PAR 38, 75 watt | | 1.30 | 6.150 | | 566 | 150 | | 716 | 840 | |
| | 2600 PAR 38, 150 watt | | 1.30 | 6.150 | | 525 | 150 | | 675 | 795 | |
| | 2700 PAR 46, 200 watt | | 1.10 | 7.270 | | 1.928 | 175 | | 2.103 | 2.375 | |
| | 2800 PAR 56, 300 watt | | 1.10 | 7.270 | | 2.193 | 175 | | 2.368 | 2.675 | |
| | 3000 Guards, fluorescent lamp, 4' long | | 1 | 8 | | 375 | 195 | | 570 | 695 | |
| | 3200 8' long | | .90 | 8.890 | | 535 | 215 | | 750 | 905 | |
| 145 | 0010 RESIDENTIAL FIXTURES | | | | | | | | | | 145 |
| | 0400 Fluorescent, interior, surface, circline, 32 watt & 40 watt | 1 Elec | 20 | .400 | Ea. | 48 | 9.70 | | 57.70 | 67 | |
| | 0500 2' x 2', two U 40 watt | | 8 | 1 | | 66 | 24 | | 90 | 110 | |
| | 0700 Shallow under cabinet, two 20 watt | | 16 | .500 | | 45 | 12.15 | | 57.15 | 67 | |
| | 0800 Wall mounted, 41, one 40 watt, with baffle | | 10 | .800 | | 41 | 19.40 | | 60.40 | 74 | |
| | 0900 Incandescent, exterior lantern, wall mounted, 60 watt | | 16 | .500 | | 36 | 12.15 | | 48.15 | 57 | |
| | 2100 Post light, 150W, with 7' post | | 4 | 2 | | 104 | 49 | | 153 | 185 | |
| | 2500 Lamp holder, weatherproof with 150W PAR | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 | |
| | 2550 With reflector and guard | | 12 | .667 | | 31 | 16.15 | | 47.15 | 58 | |
| | 2600 Interior pendent, globe with shade, 150 watt | | 20 | .400 | | 78 | 9.70 | | 87.70 | 100 | |
| 150 | 0010 TRACK LIGHTING | | | | | | | | | | 150 |
| | 0080 Track, 1 circuit, 4' section | 1 Elec | 6.70 | 1.190 | Ea. | 33 | 29 | | 62 | 79 | |
| | 0100 8' section | | 5.30 | 1.510 | | 48 | 37 | | 85 | 105 | |
| | 0200 12' section | | 4.40 | 1.820 | | 81 | 44 | | 125 | 155 | |
| | 0300 3 circuits, 4' section | | 6.70 | 1.190 | | 36 | 29 | | 65 | 82 | |
| | 0400 8' section | | 5.30 | 1.510 | | 48 | 37 | | 85 | 105 | |
| | 0500 12' section | | 4.40 | 1.820 | | 88 | 44 | | 132 | 160 | |
| | 1000 Feed kit, surface mounting | | 16 | .500 | | 12 | 12.15 | | 24.15 | 31 | |
| | 1100 End cover | | 24 | .333 | | 1.98 | 8.10 | | 10.08 | 14.05 | |
| | 1200 Feed kit, stem mounting, 1 circuit | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 | |
| | 1300 3 circuit | | 16 | .500 | | 16 | 12.15 | | 28.15 | 35 | |
| | 2000 Electrical joiner for continuous runs, 1 circuit | | 32 | .250 | | 6.55 | 6.05 | | 12.60 | 16.10 | |
| | 2100 3 circuit | | 32 | .250 | | 12.10 | 6.05 | | 18.15 | 22 | |
| | 2200 Fixtures, spotlight, 150 PAR | | 16 | .500 | | 47 | 12.15 | | 59.15 | 70 | |
| | 3000 Wall washer, 250 watt tungsten halogen | | 16 | .500 | | 101 | 12.15 | | 113.15 | 130 | |
| | 3100 Low voltage, 2 1/2 watt, 1 circuit | | 16 | .500 | | 102 | 12.15 | | 114.15 | 130 | |
| | 3120 3 circuit | | 16 | .500 | | 109 | 12.15 | | 121.15 | 140 | |

166 | Lighting

| | 66 100 Lighting | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P |
|-----|---|--------|-----------------|---------------|------|------------|-------|--------|--------|-------------------|
| | | | | | | MAT. | LABOR | EQUIP. | TOTAL | |
| 135 | 5100 175 watt metal halide | 1 Elec | 8 | 1 | Ea. | 479 | 24 | | 503 | 565 |
| | 5110 250 watt metal halide | | 8 | 1 | | 500 | 24 | | 524 | 585 |
| | 5120 150 watt high pressure sodium | | 8 | 1 | | 535 | 24 | | 559 | 625 |
| | 5130 250 watt high pressure sodium | | 8 | 1 | | 556 | 24 | | 580 | 645 |
| | 5140 72"H 18" sq., 400 watt metal halide | | 8 | 1 | | 525 | 24 | | 549 | 615 |
| | 5150 250 watt high pressure sodium | | 8 | 1 | | 556 | 24 | | 580 | 645 |
| | 5160 400 watt high pressure sodium | ↓ | 8 | 1 | ↓ | 581 | 24 | | 605 | 675 |
| | 5190 Portable rectangle, 6" high 13.5" x 20" | | | | | | | | | |
| | 5200 175 watt metal halide | 1 Elec | 12 | .667 | Ea. | 293 | 16.15 | | 309.15 | 345 |
| | 5210 250 watt metal halide | | 12 | .667 | | 314 | 16.15 | | 330.15 | 370 |
| | 5220 150 watt high pressure sodium | | 12 | .667 | | 335 | 16.15 | | 351.15 | 390 |
| | 5230 250 watt high pressure sodium | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 |
| | 5240 8" high 18" x 24", 400 watt metal halide | | 12 | .667 | | 365 | 16.15 | | 381.15 | 425 |
| | 5250 250 watt high pressure sodium | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 |
| | 5260 400 watt high pressure sodium | | 12 | .667 | | 398 | 16.15 | | 414.15 | 460 |
| | 5270 Portable square, 15" high 13.5" sq., 175 watt metal halide | | 12 | .667 | | 324 | 16.15 | | 340.15 | 380 |
| | 5280 250 watt metal halide | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 |
| | 5290 150 watt high pressure sodium | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 |
| | 5300 250 watt high pressure sodium | | 12 | .667 | | 386 | 16.15 | | 402.15 | 450 |
| | 5400 Pendent 16" round/square, 175 watt metal halide | | 3.20 | 2.500 | | 355 | 61 | | 416 | 480 |
| | 5410 250 watt metal halide | | 2.70 | 2.960 | | 370 | 72 | | 442 | 515 |
| | 5420 400 watt metal halide | | 2.40 | 3.330 | | 398 | 81 | | 479 | 555 |
| | 5430 150 watt high pressure sodium | | 3.20 | 2.500 | | 398 | 61 | | 459 | 525 |
| | 5440 250 watt high pressure sodium | | 2.70 | 2.960 | | 428 | 72 | | 500 | 575 |
| | 5450 400 watt high pressure sodium | ↓ | 2.40 | 3.330 | ↓ | 454 | 81 | | 535 | 620 |
| 140 | 0010 LAMPS | | | | | | | | | 140 |
| | 0080 Fluorescent, rapid start, cool white, 2' long, 20 watt | 1 Elec | 1 | 8 | C | 348 | 195 | | 543 | 670 |
| | 0100 4' long, 40 watt | | .90 | 8.890 | | 198 | 215 | | 413 | 535 |
| | 0120 3' long, 30 watt | | .90 | 8.890 | | 442 | 215 | | 657 | 805 |
| | 0150 U-40 watt | | .80 | 10 | | 874 | 245 | | 1,119 | 1,325 |
| | 0170 4' long, 35 watt energy saver | | .90 | 8.890 | | 270 | 215 | | 485 | 615 |
| | 0200 Slimline, 4' long, 40 watt | | .90 | 8.890 | | 618 | 215 | | 833 | 995 |
| | 0300 8' long, 75 watt | | .80 | 10 | | 577 | 245 | | 822 | 990 |
| | 0350 8' long, 60 watt energy saver | | .80 | 10 | | 603 | 245 | | 848 | 1,025 |
| | 0400 High output, 4' long, 60 watt | | .90 | 8.890 | | 750 | 215 | | 965 | 1,150 |
| | 0500 8' long, 110 watt | | .80 | 10 | | 775 | 245 | | 1,020 | 1,200 |
| | 0520 Very high output, 4' long, 110 watt | | .90 | 8.890 | | 1,285 | 215 | | 1,500 | 1,725 |
| | 0650 8' long, 215 watt | | .70 | 11.430 | | 1,285 | 275 | | 1,560 | 1,825 |
| | 0600 Mercury vapor, mogul base, deluxe white, 100 watt | | .30 | 26.670 | | 2,142 | 645 | | 2,787 | 3,300 |
| | 0650 175 watt | | .30 | 26.670 | | 1,663 | 645 | | 2,308 | 2,775 |
| | 0700 250 watt | | .30 | 26.670 | | 2,968 | 645 | | 3,613 | 4,225 |
| | 0800 400 watt | | .30 | 26.670 | | 2,340 | 645 | | 2,985 | 3,525 |
| | 0900 1000 watt | | .20 | 40 | | 5,100 | 970 | | 6,070 | 7,025 |
| | 1000 Metal halide, mogul base, 175 watt | | .30 | 26.670 | | 3,749 | 645 | | 4,394 | 5,075 |
| | 1100 250 watt | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 |
| | 1200 400 watt | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 |
| | 1300 1000 watt | | .20 | 40 | | 9,894 | 970 | | 10,864 | 12,300 |
| | 1320 1000 watt, 125,000 initial lumens | | .20 | 40 | | 9,960 | 970 | | 10,930 | 12,400 |
| | 1330 1500 watt | | .20 | 40 | | 9,268 | 970 | | 10,238 | 11,600 |
| | 1350 Sodium high pressure, 70 watt | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 |
| | 1360 100 watt | | .30 | 26.670 | | 4,871 | 645 | | 5,516 | 6,300 |
| | 1370 150 watt | | .30 | 26.670 | | 5,059 | 645 | | 5,704 | 6,525 |
| | 1380 250 watt | | .30 | 26.670 | | 5,380 | 645 | | 6,025 | 6,875 |
| | 1400 400 watt | | .30 | 26.670 | | 5,727 | 645 | | 6,372 | 7,250 |
| | 1450 1000 watt | | .20 | 40 | | 13,352 | 970 | | 14,322 | 16,100 |
| | 1500 Low pressure, 35 watt | | .30 | 26.670 | | 3,963 | 645 | | 4,608 | 5,300 |
| | 1550 55 watt | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 |

Project No. 290 0379 000Local (718) LD. 851-1577 Placed ✓ Rec'd. ✓ Date 6-7-90T. Todd
of American Scientific Lighting Co. Converted With Mr. Singer
Regarding HPS retrofits

For retrofits of incandescent fixtures, the "Bulb Lumenight" and "Colorlight" products are recommended. The lamps are replaceable in both, and the "Colorlight" is more whitish. Contractors costs (including lamp) for quantities of 100+ are as follows:

| | | |
|----------------|-------------|--------------|
| Bulb Lumenight | 35 W - \$45 | (lamps only) |
| | 50 W - \$45 | \$16 - \$20 |

(also come in 70 W, 100 W, 150 W)

| | | |
|------------|-------------|--------------|
| Colorlight | 50 W - \$67 | (lamps only) |
| | | \$30 |

They will send a copy of their catalog for dimensions.



GP-N-8

P. 10 of 10

DOWNLITE™ CONVERSION SERIES: COMPACT FLUORESCENT REFLECTOR LAMPS

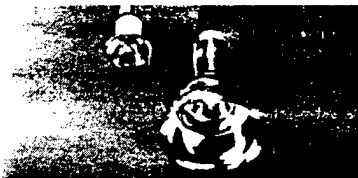


GLOBE FLECTOR™ LUMA FLECTOR™

- **LAMP:** Compact disposable fluorescent globe or tubular lamp/Standard or tapered base
- **REFLECTOR:** Highly polished aluminum
- **WATTAGE:** Fifteen
- **LUMENS:** 1350
- **COLOR:** Warm white/2800k
- **USE:** Indoor only
- **BURNING POSITION:** Any
- **LAMP LIFE:** 9,000 hours
- **INSTALLATION:** Screws into any 120V medium base socket
- **PACKAGING:** Ten conversions per carton

| CATALOG NUMBER | LAMP | DIMENSIONS |
|----------------|------------|--|
| DGF S/15 | BFG15 LE/A | Reflector Diameter 5 1/8" Overall Length 6 1/4" |
| DGF T/15 | BFG15 LE/T | Reflector Diameter 5 1/8" Overall Length 6 3/4" |
| DLF S/15 | BFT15 LE/A | Reflector Diameter 5 1/8" Overall Length 6 3/4" |
| DLF T/15 | BFT15 LE/T | Reflector Diameter 5 1/8" Overall Length 7" |

LINE VOLTAGE/LOW VOLTAGE MR16 HALOGEN CONVERSIONS



HALOGENLITE™ 120V

- **LAMP:** MR16 Dichro-Cool tungsten halogen/Medium base or intermediate with medium adapter base and clip on lens/Line voltage/Cool crisp white light 3000K/Dimmable up to twenty five percent/Medium beam spread
- **LAMP LIFE:** 2,000 hours/High lumen maintenance
- **INSTALLATION:** Screws directly into any ventilated 120V medium base porcelain socket rated above 100 watt/Minimum front diameter opening 4 3/4"
- **PACKAGING:** Ten lamps per carton

HALOGENLITE™ 12V

- **ADAPTER:** Molded Valox® plastic/Vented to cool internal components
- **FINISH:** Black
- **LAMP:** MR16 Dichro-Cool tungsten halogen/Low voltage/Stepdown transformer/Dimmable/Cool crisp white light 3000K/Natural sunlight appearance
- **LIFE:** 2000 hours — 20 watt/3000 hours — 50 watt
- **INSTALLATION:** DH 12/20 screws into any medium base porcelain socket rated for 75 watts/DH 12/50 into socket rated for 150 watts
- **PACKAGING:** Four conversions per carton/Lamp included

| CATALOG NUMBER | LAMP | DIMENSIONS |
|--------------------------|--------|--------------------------|
| MEDIUM | | |
| DH 120 M/75 | JDR75 | Lamp Diameter 2" |
| DH 120 M/100 | JDR100 | Overall Length 2 5/16" |
| INTERMEDIATE | | |
| DH 120 I/75 | JDR75 | Lens Diameter 2 1/8" |
| DH 120 I/100 | JDR100 | Overall Length 5 3/8" |
| OPTIONS: | | |
| R Reflector | | M Medium Beam Spread 18° |
| N Narrow Beam Spread 10° | | W Wide Beam Spread 28° |

| CATALOG NUMBER | LAMP | DIMENSIONS |
|----------------|-------|-------------------------|
| DH 12/20 | JR/20 | Adapter Diameter 3 1/4" |
| DH 12/50 | JR50 | Overall Length 6" |
| DH 12/20/R40 | JR/20 | Adapter Diameter 3 1/4" |
| DH 12/50/R40 | JR/50 | Overall Length 7 3/4" |
| | | Lens Diameter 5" |

| | | |
|---------------------|--|----------------------|
| OPTIONS: | | |
| BAB Flood/20w | | EXT Narrow Spot/50w |
| ESX Narrow Spot/20w | | EXZ Narrow Flood/50w |
| | | EXN Flood/50w |

COLOR IMPROVED HPS HIGH HAT CONVERSION



COLORLITE 50™

- **ADAPTER:** Heavy gauge spun aluminum
- **FINISH:** Caustic etching
- **REFLECTOR:** Highly polished aluminum/Vented slots for cool operation
- **LAMP COLOR:** 2500K • **LAMP LIFE:** 12000 Hours
- **INSTALLATION:** Adapter screws into a standard 120V high hat fixture/Medium base porcelain socket required/Fixture rated for a minimum of 150 watts/Minimum front diameter opening 5"
- **PACKAGING:** Four conversions per carton/Lamp included

| CATALOG NUMBER | LAMP | DIMENSIONS |
|----------------|-----------|---|
| DC/50 | NHT50 SDX | Adapter Diameter 3 1/8" Reflector Diameter 5 1/4" Overall Height 8 1/2" |

ECO# GP-N-9

Replace all 40 W fluorescent lamps with 34 W fluorescents
upon failure.

- Assume no add'l labor costs are incurred since lamps would be replaced anyway.

$$\text{Energy Savings} = \frac{6 \text{ W}}{\text{lamp}} \times \frac{24 \text{ hr}}{\text{day}} \times \frac{260 \text{ days}}{\text{yr}} = 37.4 \frac{\text{kwh}}{\text{yr}} \quad \begin{matrix} 21273 \\ \text{MWh/yr} \end{matrix}$$

$$\text{Cost Savings} = 37.4 \frac{\text{kwh}}{\text{yr}} \times \frac{\$0.03026}{\text{kwh}} = \frac{\$1.13}{\text{yr}}$$

$$\begin{aligned} \text{Mat'l cost} &= \text{cost of 34W fluor.} - \text{cost of 40W fluor.} \\ &= \$2.70 - \$1.98 = \$0.72 \end{aligned}$$

$$\text{Project cost} = \$0.72 \times 1.045 = \$0.75 / \text{lamp}$$

$$\text{Simple payback} = \frac{\$0.75}{\$1.13 / \text{yr}} = 0.7 \text{ yr}$$

$$\text{Life of lamp} = 20,000 \text{ hr} \times \frac{\text{yr}}{6240 \text{ hr}} = 3.2 \text{ yr} > 0.7 \text{ yr}$$

166 | Lighting

166 100 | Lighting

| | | | CREW | DAILY OUTPUT | MAN- HOURS | UNIT | BARE COSTS | | | | TOTAL INCL O&P |
|-----|------|--|--------|-----------------|---------------|------|------------|-------|--------|--------|-------------------|
| | | | | | | | MAT. | LABOR | EQUIP. | TOTAL | |
| 135 | 5100 | 175 watt metal halide | 1 Elec | 8 | 1 | Ea. | 479 | 24 | | 503 | 565 |
| | 5110 | 250 watt metal halide | | 8 | 1 | | 500 | 24 | | 524 | 585 |
| | 5120 | 150 watt high pressure sodium | | 8 | 1 | | 535 | 24 | | 559 | 625 |
| | 5130 | 250 watt high pressure sodium | | 8 | 1 | | 556 | 24 | | 580 | 645 |
| | 5140 | 72"H 18" sq., 400 watt metal halide | | 8 | 1 | | 525 | 24 | | 549 | 615 |
| | 5150 | 250 watt high pressure sodium | | 8 | 1 | | 556 | 24 | | 580 | 645 |
| | 5160 | 400 watt high pressure sodium | ↓ | 8 | 1 | ↓ | 581 | 24 | | 605 | 675 |
| | 5190 | Portable rectangle, 6" high 13.5" x 20" | | | | | | | | | |
| | 5200 | 175 watt metal halide | 1 Elec | 12 | .667 | Ea. | 293 | 16.15 | | 309.15 | 345 |
| | 5210 | 250 watt metal halide | | 12 | .667 | | 314 | 16.15 | | 330.15 | 370 |
| | 5220 | 150 watt high pressure sodium | | 12 | .667 | | 335 | 16.15 | | 351.15 | 390 |
| | 5230 | 250 watt high pressure sodium | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 |
| | 5240 | 8" high 18" x 24", 400 watt metal halide | | 12 | .667 | | 365 | 16.15 | | 381.15 | 425 |
| | 5250 | 250 watt high pressure sodium | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 |
| | 5260 | 400 watt high pressure sodium | | 12 | .667 | | 398 | 16.15 | | 414.15 | 460 |
| | 5270 | Portable square, 15" high 13.5" sq., 175 watt metal halide | | 12 | .667 | | 324 | 16.15 | | 340.15 | 380 |
| | 5280 | 250 watt metal halide | | 12 | .667 | | 376 | 16.15 | | 392.15 | 435 |
| | 5290 | 150 watt high pressure sodium | | 12 | .667 | | 360 | 16.15 | | 376.15 | 420 |
| | 5300 | 250 watt high pressure sodium | | 12 | .667 | | 386 | 16.15 | | 402.15 | 450 |
| | 5400 | Pendent 16" round/square, 175 watt metal halide | | 3.20 | 2.500 | | 355 | 61 | | 416 | 480 |
| | 5410 | 250 watt metal halide | | 2.70 | 2.960 | | 370 | 72 | | 442 | 515 |
| | 5420 | 400 watt metal halide | | 2.40 | 3.330 | | 398 | 81 | | 479 | 555 |
| | 5430 | 150 watt high pressure sodium | | 3.20 | 2.500 | | 398 | 61 | | 459 | 525 |
| | 5440 | 250 watt high pressure sodium | | 2.70 | 2.960 | | 428 | 72 | | 500 | 575 |
| | 5450 | 400 watt high pressure sodium | ↓ | 2.40 | 3.330 | ↓ | 454 | 81 | | 535 | 620 |
| 140 | 0010 | LAMPS | | | | | | | | | |
| | 0080 | Fluorescent, rapid start, cool white, 2' long, 20 watt | 1 Elec | 1 | 8 | C | 348 | 195 | | 543 | 670 |
| | 0100 | 4' long, 40 watt | | .90 | 8.890 | | 198 | 215 | | 413 | 535 |
| | 0120 | 3' long, 30 watt | | .90 | 8.890 | | 442 | 215 | | 657 | 805 |
| | 0150 | U-40 watt | | .80 | 10 | | 874 | 245 | | 1,119 | 1,325 |
| | 0170 | 4' long, 35 watt energy saver | | .90 | 8.890 | | 270 | 215 | | 485 | 615 |
| | 0200 | Slimline, 4' long, 40 watt | | .90 | 8.890 | | 618 | 215 | | 833 | 995 |
| | 0300 | 8' long, 75 watt | | .80 | 10 | | 577 | 245 | | 822 | 990 |
| | 0350 | 8' long, 60 watt energy saver | | .80 | 10 | | 603 | 245 | | 848 | 1,025 |
| | 0400 | High output, 4' long, 60 watt | | .90 | 8.890 | | 750 | 215 | | 965 | 1,150 |
| | 0500 | 8' long, 110 watt | | .80 | 10 | | 775 | 245 | | 1,020 | 1,200 |
| | 0520 | Very high output, 4' long, 110 watt | | .90 | 8.890 | | 1,285 | 215 | | 1,500 | 1,725 |
| | 0550 | 8' long, 215 watt | | .70 | 11.430 | | 1,285 | 275 | | 1,560 | 1,825 |
| | 0600 | Mercury vapor, mogul base, deluxe white, 100 watt | | .30 | 26.670 | | 2,142 | 645 | | 2,787 | 3,300 |
| | 0650 | 175 watt | | .30 | 26.670 | | 1,663 | 645 | | 2,308 | 2,775 |
| | 0700 | 250 watt | | .30 | 26.670 | | 2,968 | 645 | | 3,613 | 4,225 |
| | 0800 | 400 watt | | .30 | 26.670 | | 2,340 | 645 | | 2,985 | 3,525 |
| | 0900 | 1000 watt | | .20 | 40 | | 5,100 | 970 | | 6,070 | 7,025 |
| | 1000 | Metal halide, mogul base, 175 watt | | .30 | 26.670 | | 3,749 | 645 | | 4,394 | 5,075 |
| | 1100 | 250 watt | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 |
| | 1200 | 400 watt | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 |
| | 1300 | 1000 watt | | .20 | 40 | | 9,894 | 970 | | 10,864 | 12,300 |
| | 1320 | 1000 watt, 125,000 initial lumens | | .20 | 40 | | 9,960 | 970 | | 10,930 | 12,400 |
| | 1330 | 1500 watt | | .20 | 40 | | 9,268 | 970 | | 10,238 | 11,600 |
| | 1350 | Sodium high pressure, 70 watt | | .30 | 26.670 | | 4,712 | 645 | | 5,357 | 6,125 |
| | 1360 | 100 watt | | .30 | 26.670 | | 4,871 | 645 | | 5,516 | 6,300 |
| | 1370 | 150 watt | | .30 | 26.670 | | 5,059 | 645 | | 5,704 | 6,525 |
| | 1380 | 250 watt | | .30 | 26.670 | | 5,380 | 645 | | 6,025 | 6,875 |
| | 1400 | 400 watt | | .30 | 26.670 | | 5,727 | 645 | | 6,372 | 7,250 |
| | 1450 | 1000 watt | | .20 | 40 | | 13,352 | 970 | | 14,322 | 16,100 |
| | 1500 | Low pressure, 35 watt | | .30 | 26.670 | | 3,963 | 645 | | 4,608 | 5,300 |
| | 1550 | 55 watt | | .30 | 26.670 | | 4,386 | 645 | | 5,031 | 5,775 |



ECO # GP-N-10

Replace all standard efficiency fluorescent ballasts with high efficiency ballasts upon failure.

- Assume no additional labor costs would be incurred since ballasts would be replaced anyway.
- Assume 2 lamps per ballast for 4' fixtures.

$$\text{Energy savings} = [96 - 2(40)] - [71 - 2(34)] \text{ W} = 13 \text{ W/fixture}$$

$$= \frac{13 \text{ W}}{\text{fixture}} \times \frac{24 \text{ hr}}{\text{day}} \times \frac{260 \text{ days}}{\text{yr}} = 81 \frac{\text{kwh}}{\text{yr}} \text{ per fixture}$$

$$\text{Cost savings} = 81 \frac{\text{kwh}}{\text{yr}} \times \frac{\$0.03026}{\text{kwh}} = \frac{\$2.45}{\text{yr}} \text{ per fixture}$$

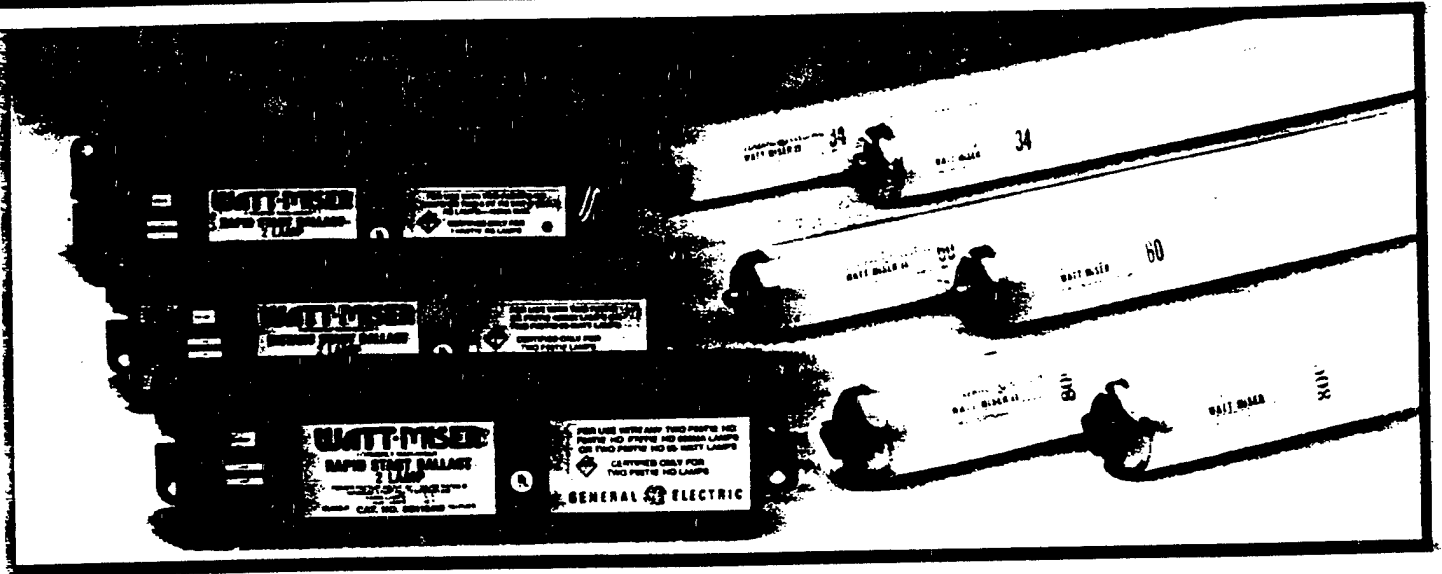
$$\begin{aligned} \text{Mat'l cost} &= \text{cost of energy efficient ballast} - \text{cost of standard ballast} \\ &= (\$21.94 - \$15.86) \times 1.05 \text{ inflation} = \$6.38 \end{aligned}$$

$$\text{Project cost} = \$6.38 \times 1.045 = \$6.67$$

$$\text{Simple payback} = \frac{\$6.67}{\$2.45/\text{yr}} = 2.7 \text{ yr}$$

$$\text{Life of ballast} \approx 24 \text{ yr} > 2.7 \text{ yr payback}$$

GE WATT-MISER™ BALLASTS USE LESS WATTS PER FIXTURE TO DELIVER HIGH ENERGY SAVINGS



Watt-Miser Ballasts

- Compatible with standard or energy-saving lamps
(3-lamp WM ballast compatible only with ES lamps)
- Cooler operation extends ballast life
- Dimensionally interchangeable with standard ballasts.
- CBM-certified by ETL with standard lamps.
(3-lamp WM ballast not CBM certified)
- UL-listed, Class P.

The GE Watt-Miser ballast is inherently more energy-efficient than a standard ballast. Even greater savings come from pairing Watt-Miser ballasts with today's popular reduced-wattage lamps. Watt-Miser ballasts are offered for 4' Rapid Start; 8' Instant Start; and 8' High Output applications. A 3-lamp Watt-Miser ballast in a standard rapid start case is available for use with four-foot energy-saving lamps. The chart shows fixture watts and energy \$ that can be saved by replacing standard lamps and ballasts with Watt-Miser ballasts and energy-saving lamps.

Lamp Ballast System Replacement Chart

| Fluorescent Fixture Type | Standard System ⁽¹⁾ | | Watt-Miser System | | | |
|--|--------------------------------|-------------------------|--|--|-------------------------------|--|
| | Lamp Type | Watts Per Fixture | Lamp Type ⁽²⁾ | Watt- Miser Ballast ⁽⁴⁾ | Watts Saved Per Fixture | Energy ⁽³⁾ \$ Saved Per Fixture |
| 4-LAMP TROFFER | F40 F40 (34W) | 181 159 | F40LW/RS/WMII F40LW/RS/WMII | (2)8G1024W (2)8G1024W | 41 19 | \$ 9.84 \$ 4.56 |
| 3-LAMP TROFFER | F40 | 149 | F40LW/RS/WMII | (1)8G1024W and (1)8G1074W (1)8G1324W | 40 43 | \$ 9.60 \$10.32 |
| 2-LAMP INDUSTRIAL | F40 F96T12 F96T12/HO | 96 172 255 | F40LW/RS/WMII F96T12/LW/WMII F96T12/LW/HO/WMII | 8G1024W 8G1004W 8G1154W | 25 46 56 | \$ 6.00 \$16.56 \$20.16 |
| 2-LAMP, SURFACE- MOUNT, WRAP AROUND | F40 | 82 | F40LW/RS/WMII | 8G1024W | 16 | \$ 3.36 |
| 4-LAMP, SURFACE- MOUNT, WRAP AROUND | F40 | 165 | F40LW/RS/WMII | (2)8G1024W | 32 | \$ 6.72 |

(1) Fixture equipped with standard ballast and lamp shown.

(2) Other energy-saving lamps may be used to obtain similar savings.

(3) Annual energy savings at 8¢ KWH; 3000 Hrs. — F40; 4500 Hrs. — F96.

(4) Ballast codes shown are 120-volt. For complete application information, see product tables.

Telephone Call

Confirmation

reynolds; smith and hills

Local 396-7446 ^{(813) Tampa} L.D. 988-7351 Placed ☒ Rec'd _____ Date 5-27-87
 T. Masters _____ Conversed with Stan Jefson / Joe Howley
 Of G. E. Lamp Marketing / Engineering Regarding ballasts

Stan Jefson provided costs, Joe Howley provided wattages, light output, life-times

| 4 ft | | | Cost | Life (function of heat) |
|--------------|----------|-----|---------|-------------------------|
| Standard | 8G1022WF | (S) | \$15.86 | 10-12 yr |
| Wattmiser | 8G1024WF | (W) | \$21.94 | 24 yr |
| Maximiser II | 8G1028WF | (M) | \$22.89 | 24 yr |
| Optimiser | M28-120F | (O) | \$34.10 | 30 yr |

energy-efficient

- Maximiser II - patented, full light output using energy saving lamp; may be able to delamp with this one

- Optimiser - patented, newest; lowest wattage input

8 ft

| | | | | |
|--------------|----------|-----|---------|-------|
| Standard | 8G1011WF | (S) | \$25.90 | 12 yr |
| Wattmiser | 8G1004WF | (W) | \$36.86 | 24 yr |
| Maximiser II | 8G1008WF | (M) | \$39.17 | 24 yr |

Distribution:

ECO#GP-W-1

INSTALL VINYL STRIP CURTAINS

Assumptions:

1. The average outdoor air temperature is 45°F.
2. The indoor design temperature is 75°F.
3. Average wind speed is 9 knots according to the Facility Design and Planning, Engineering Weather Data, Department of the Army Technical Manual. Assume the average wind speed at the door openings is 3 miles per hour.
4. Assume a door opening of 8 feet by 8 feet, and the door(s) are open for 1 shift per day.

Calculations:

$$Q_{loss} = \dot{m} C_p \Delta T$$

$$\dot{m} = 3 \frac{\text{miles}}{\text{hr}} \times \frac{5280 \text{ ft}}{\text{mi}} \times 8 \text{ ft} \times 8 \text{ ft} \times \frac{1 \text{ lb}}{13.5 \text{ ft}^3} = 75,093 \text{ lb/hr}$$

$$C_p = 0.24 \frac{\text{Btu}}{\text{lb} \cdot ^\circ\text{F}}$$

$$\Delta T = 75^\circ\text{F} - 45^\circ\text{F} = 30^\circ\text{F}$$

$$Q_{loss} = 75,093 \frac{\text{lb}}{\text{hr}} \times 0.24 \frac{\text{Btu}}{\text{lb} \cdot ^\circ\text{F}} \times 30^\circ\text{F} = 0.5 \frac{\text{MBtu}}{\text{hr}}$$

The savings occur $8760 \frac{\text{hr}}{\text{yr}} \times \frac{4 \text{ mo}}{12 \text{ mo}} \times \frac{8 \text{ hr}}{24 \text{ hr}} = 973$ hours per year if utilized for the months of December - March when the normal daily mean temperature is 41°F.

GP-W-1

Calculations (continued):

Steam Savings:

$$0.5 \text{ MBtu/hr} \times 973 \text{ hr/yr} \times 25 \text{ bldgs} = \underline{12,162.5 \text{ MBtu/yr}}$$

Coal Savings:

$$12,162.5 \text{ MBtu/yr} \times 1.32 = \underline{16,055 \text{ MBtu/yr}}$$

$$16,055 \text{ MBtu/yr} \times \$1.61/\text{MBtu} = \underline{25,849/\text{yr}}$$

Elec. Price Diff. Costs

$$12,163 \text{ MBtu/yr} \times \$1.11 = \underline{\$13,501/\text{yr}}$$

Project Cost:

$$\text{Construction Cost} = \$18,247 \quad \text{See Cost Estimate Sheet}$$

Simple Payback:

$$\text{Payback} = \text{Cost} \div \text{Savings}$$

$$= \$18,247 \div (\$25,849/\text{yr} - \$13,501/\text{yr})$$

$$= \$18,247 \div \$12,348/\text{yr} = \underline{1.5 \text{ year}}$$

Buildings Identified During Survey With Potential
For Utilization Of Clear Vinyl Strip Curtains.

| <u>Area</u> | <u>No. Bldgs.</u> | <u>Typ. Bldg. No.</u> | <u>Building Name</u> |
|-------------|-------------------|-----------------------|----------------------|
| Sol. Rec. | 15 | 1611-00 | Solvent Recovery |
| NC-B & C | 2 | 2010-00 | Dry House & Conveyor |
| NC-B & C | 2 | 2026-00 | Final Wringer House |
| 1st RP | 1 | 7113-00 | Roll House |
| 4th RP | 4 | 9309-04 | Rolled Powder |
| Rocket | 1 | 4924-01 | Motor Load House |
| Total | 25 | | |

ADIABATIC FLAME TEMPERATURE &
COMBUSTION CALCULATIONS

INPUT- INPUT- INPUT- INPUT- INPUT- INPUT-

| | | | |
|--------|------|------|-----------|
| CLIENT | COE | DATE | 14-Jun-90 |
| ----- | | | |
| PLANT | RAAP | TIME | 12:44 PM |
| ----- | | | |

| FUEL ULTIMATE ANALYSIS | | | | |
|------------------------|---------|----------------------|-------------------|------------------|
| CONSTITUENT | WT.PCT. | DRY FUEL RECEIVED | DRY & ASH FREE | ADJUSTED FUEL |
| CARBON | 9.85 | 86.40 | 86.40 | 86.40 |
| HYDROGEN | 1.45 | 12.70 | 12.70 | 12.70 |
| OXYGEN | 0.01 | 0.10 | 0.10 | 0.10 |
| NITROGEN | 0.01 | 0.10 | 0.10 | 0.10 |
| SULFUR | 0.08 | 0.70 | 0.70 | 0.70 |
| CHLORINE | 0.00 | 0.00 | 0.00 | 0.00 |
| WATER | 88.60 | 0.00 | 0.00 | 0.00 |
| INERTS | 0.00 | 0.00 | 0.00 | 0.00 |
| ----- | | | | |
| TOTAL | 100.00 | 100.00 | 100.00 | 100.00 |

| | |
|--------------------------------------|--------|
| FUEL RATE (TONS/DAY) | 27 |
| TOTAL AIR ASSIGNED (%) | 115 |
| FUEL HIGHER HEATING VALUE (BTU/LB) | 1274 |
| HEAT LOSS DUE TO UNBURNED CARBON (%) | 0.00 |
| CARBON IN RESIDUE (%) | 0.00 |
| EXIT GAS TEMPERATURE (Deg. F) | 500 |
| ----- | |
| AMBIENT DRY BULB TEMP (Deg.F) | 80 |
| HUMIDITY RATIO (LBS H2O/LB DRY AIR) | 0.0132 |
| BAROMETRIC PRESSURE (IN.Hg.) | 29.92 |
| RADIATION LOSS (%) | 0.00 |
| UNACCOUNTABLE LOSS (%) | 0.00 |
| ENTHALPY ADDED IN BOILER (BTU/LB) | 0 |

ADIABATIC FLAME TEMPERATURE &
COMBUSTION CALCULATIONS

O U T P U T - O U T P U T - O U T P U T - O U T P U T - O U T P U T - O U T P U T -

| | | | |
|--------|------|-------|-----------|
| CLIENT | COE | DATE | 14-Jun-90 |
| ----- | | ----- | |
| PLANT | RAAP | TIME | 12:44 PM |
| ----- | | ----- | |

| HEAT LOSSES | MMBTU/HR | PERCENT |
|----------------------------------|-------------|---------------|
| ----- | ----- | ----- |
| IN DRY FLUE GAS | 0.44 | 15.40 |
| FROM H2O IN AIR | 0.00 | -0.08 |
| FROM H2O IN FUEL--SENSIBLE | -0.09 | -3.15 |
| FROM H2O IN FUEL--LATENT | 2.53 | 87.83 |
| TOTAL IN WET FLUE GAS | 2.88 | 100.00 |
| DUE TO UNBURNED CARBON | 0.00 | 0.00 |
| DUE TO HOT ASH | 0.00 | 0.00 |
| DUE TO RADIATION & UNACCOUNTABLE | 0.00 | 0.00 |
| <u>TOTAL</u> | <u>2.88</u> | <u>100.00</u> |

| | |
|--------------------------------------|--------|
| BOILER EFFICIENCY (%) | 0.00 |
| STEAM GENERATED (LBS/HR) | ERR |
| UNBURNED CARBON (LBS/HR) | 0 |
| LBS OF WET FLUE GAS PER LB FUEL | 2.90 |
| SPEC.VOL.OF WET FLUE GAS (CU.FT./LB) | 28.72 |
| AIR TO FUEL RATIO (LB AIR/LB FUEL) | 1.88 |
| COMB. AIR SPECIFIC VOL. (CU.FT/LB) | 13.712 |
| COMBUSTION AIR FLOW (LBS/HR) | 4295 |

F L U E G A S A N A L Y S I S

| | % BY VOLUME | | % BY WEIGHT | |
|-----|-------------|--------|-------------|--------|
| | WET | DRY | WET | DRY |
| | --- | --- | --- | --- |
| CO2 | 6.89 | 13.39 | 12.43 | 19.38 |
| SO2 | 0.0209 | 0.0406 | 0.0549 | 0.0856 |
| O2 | 1.49 | 2.89 | 1.95 | 3.04 |
| HCL | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| N2 | 43.08 | 83.68 | 49.72 | 77.49 |
| H2O | 48.52 | | 35.83 | |

FLUE GAS FLOWS

| | WET | DRY |
|-----------------------|------|-------|
| | --- | --- |
| MASS (LBS/HR) | 6552 | 4204 |
| VOLUME (ACFM) | 3137 | 1615 |
| (SCFM)(70DEG.F.) | 1732 | 891 |
| @ 12% CO2 | 995 | 995 |
| *F* FACTOR | | |
| (DSCF/MMBTU @12% CO2) | | 20749 |

ADIABATIC FLAME TEMPERATURE & COMBUSTION CALCULATIONS

INPUT- INPUT- INPUT- INPUT- INPUT- INPUT-

| | | | |
|--------|------|------|-----------|
| CLIENT | COE | DATE | 14-Jun-90 |
| PLANT | RAAP | TIME | 12:46 PM |

FUEL ULTIMATE ANALYSIS

| CONSTITUENT | WT.PCT. | DRY FUEL RECEIVED | DRY & ASH FREE | ADJUSTED FUEL |
|-------------|---------|----------------------|-------------------|------------------|
| CARBON | 9.85 | 86.40 | 86.40 | 86.40 |
| HYDROGEN | 1.45 | 12.70 | 12.70 | 12.70 |
| OXYGEN | 0.01 | 0.10 | 0.10 | 0.10 |
| NITROGEN | 0.01 | 0.10 | 0.10 | 0.10 |
| SULFUR | 0.08 | 0.70 | 0.70 | 0.70 |
| CHLORINE | 0.00 | 0.00 | 0.00 | 0.00 |
| WATER | 88.60 | 0.00 | 0.00 | 0.00 |
| INERTS | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 100.00 | 100.00 | 100.00 | 100.00 |

| | |
|--------------------------------------|--------|
| FUEL RATE (TONS/DAY) | 27 |
| TOTAL AIR ASSIGNED (%) | 115 |
| FUEL HIGHER HEATING VALUE (BTU/LB) | 1274 |
| HEAT LOSS DUE TO UNBURNED CARBON (%) | 0.00 |
| CARBON IN RESIDUE (%) | 0.00 |
| EXIT GAS TEMPERATURE (Deg. F) | 1400 |
| AMBIENT DRY BULB TEMP (Deg.F) | 80 |
| HUMIDITY RATIO (LBS H2O/LB DRY AIR) | 0.0132 |
| BAROMETRIC PRESSURE (IN.Hg.) | 29.92 |
| RADIATION LOSS (%) | 0.00 |
| UNACCOUNTABLE LOSS (%) | 0.00 |
| ENTHALPY ADDED IN BOILER (BTU/LB) | 0 |

ADIABATIC FLAME TEMPERATURE &
COMBUSTION CALCULATIONS

O U T P U T-O U T P U T-O U T P U T-O U T P U T-O U T P U T-O U T P U T-

| | | | |
|--------|-------|------|-----------|
| CLIENT | COE | DATE | 14-Jun-90 |
| | ----- | | ----- |
| PLANT | RAAP | TIME | 12:46 PM |
| | ----- | | ----- |

| HEAT LOSSES | MMBTU/HR | PERCENT |
|----------------------------------|-------------|---------------|
| ----- | ----- | ----- |
| IN DRY FLUE GAS | 1.46 | 50.59 |
| FROM H2O IN AIR | 0.02 | 0.82 |
| FROM H2O IN FUEL--SENSIBLE | 0.97 | 33.62 |
| FROM H2O IN FUEL--LATENT | 2.53 | 87.83 |
| TOTAL IN WET FLUE GAS | 4.97 | 172.86 |
| DUE TO UNBURNED CARBON | 0.00 | 0.00 |
| DUE TO HOT ASH | 0.00 | 0.00 |
| DUE TO RADIATION & UNACCOUNTABLE | 0.00 | 0.00 |
| <u>TOTAL</u> | <u>4.97</u> | <u>172.86</u> |

| | |
|--------------------------------------|--------|
| BOILER EFFICIENCY (%) | -72.86 |
| STEAM GENERATED (LBS/HR) | ERR |
| UNBURNED CARBON (LBS/HR) | 0 |
| LBS OF WET FLUE GAS PER LB FUEL | 2.90 |
| SPEC.VOL.OF WET FLUE GAS (CU.FT./LB) | 55.65 |
| AIR TO FUEL RATIO (LB AIR/LB FUEL) | 1.88 |
| COMB. AIR SPECIFIC VOL. (CU.FT/LB) | 13.712 |
| COMBUSTION AIR FLOW (LBS/HR) | 4295 |

F L U E G A S A N A L Y S I S

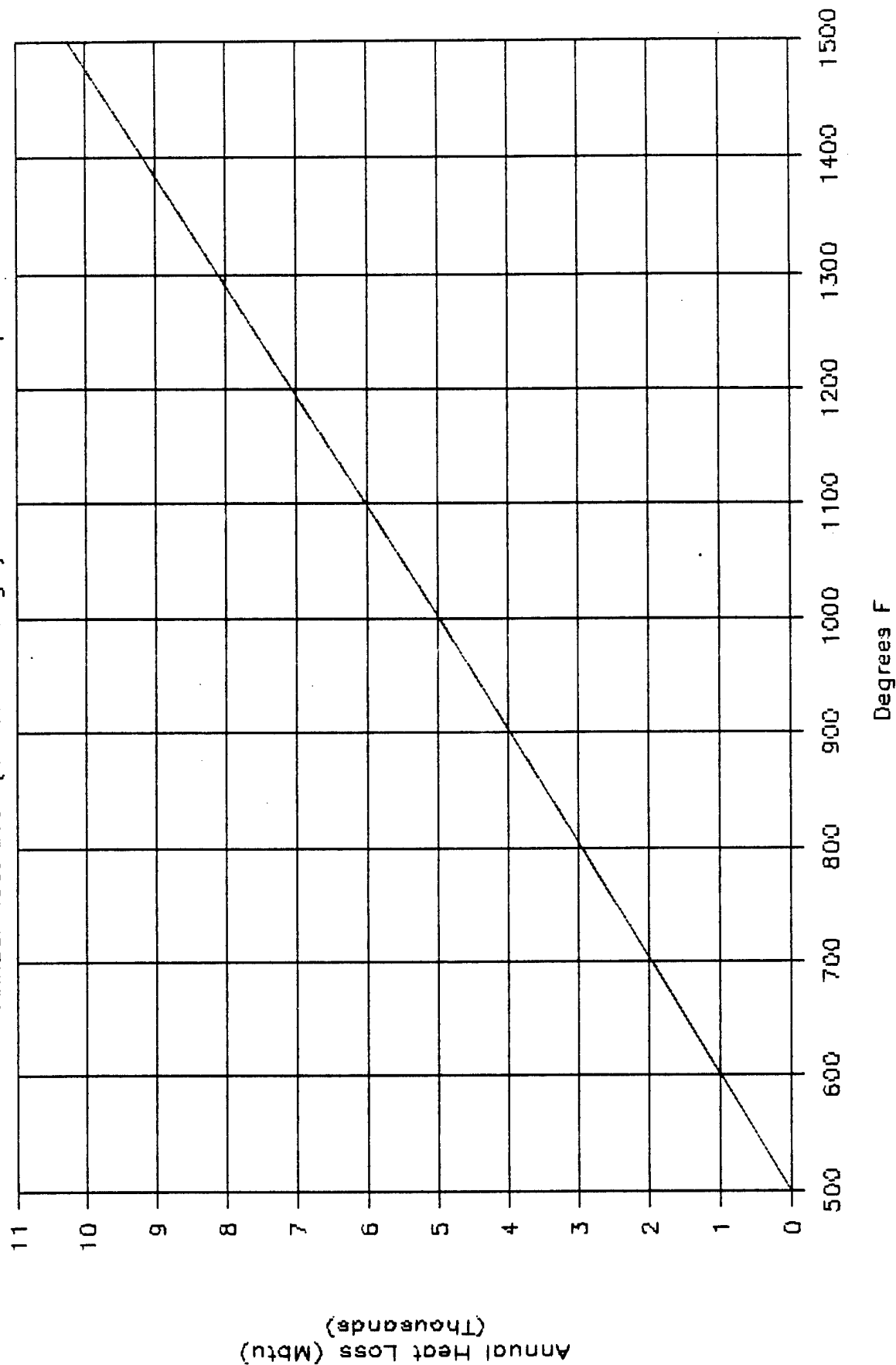
| | % BY VOLUME | | % BY WEIGHT | |
|-----|-------------|--------|-------------|--------|
| | WET | DRY | WET | DRY |
| | --- | --- | --- | --- |
| CO2 | 6.89 | 13.39 | 12.43 | 19.38 |
| SO2 | 0.0209 | 0.0406 | 0.0549 | 0.0856 |
| O2 | 1.49 | 2.89 | 1.95 | 3.04 |
| HCL | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| N2 | 43.08 | 83.68 | 49.72 | 77.49 |
| H2O | 48.52 | | 35.83 | |

FLUE GAS FLOWS

| | WET | DRY |
|-----------------------|------|-------|
| MASS (LBS/HR) | 6552 | 4204 |
| VOLUME (ACFM) | 6077 | 3129 |
| (SCFM)(700DEG.F.) | 1732 | 891 |
| @ 12% CO2 | 995 | 995 |
| WF FACTOR | | |
| (DSCF/MMBTU @12% CO2) | | 20749 |

Radford Army Ammunition Plant

Annual Heat Loss (above 500 Deg.F) vs Exit Gas Temp.





SUBJECT _____

AEP NO _____

DESIGNER G. FALLON

SHEET _____ OF _____

CHECKER P. HUTCHINSDATE 6/14/90DATE 6/14/90

ECO # GP-X-2 REDUCE WATER FLOW INTO INCINERATOR Combustion Program

The Combustion program was adapted to ELIMINATE boiler Absorbtions of Heat by zeroing the appropriate parameters. Those are shown on the "INPUT" pages of the ENCLOSED RUNS.

The INCINERATOR EVAPORATES 2000 LBS/HR OF WATER. THE FUEL FLOW NECESSARY TO ACCOMPLISH THAT WHILE MAINTAINING A 1000°F EXIT GAS TEMPERATURE WAS DETERMINED BY ITERATION. This relationship was subsequently maintained FOR THE REMAINING COMPUTER RUNS.

The graph was Generated by VARYING THE WATER FLOW (and therefore FUEL FLOW) WHILE MAINTAINING THE 1000°F EXIT GAS TEMPERATURE.

ENERGY LOSS AT 2000 LBS/HR H₂O COMPUTER SHEETS

ENERGY LOSS FROM ~~PAGE 2A~~ = 4.45 MBTU/HR

ENERGY LOSS AT 1800 LBS/HR H₂O COMPUTER SHEETS

ENERGY LOSS FROM ~~PAGE 2A~~ = 4.00 MBTU/HR

ANNUAL ENERGY SAVED FROM EACH INCINERATOR

DATA SHOWS 50% INCINERATOR LOAD FACTOR

$$(4.45 - 4.00) \text{ MBTU/HR} \times 8760 \text{ HR/YR} \times .5 = 1971 \text{ MBTU/YR}$$

ENERGY SAVINGS FOR BOTH INCINERATORS

$$1971 \text{ MBTU/YR} \times 2 = 3942 \text{ MBTU/YR}$$



SUBJECT _____
DESIGNER PFH
CHECKER _____

AEP NO _____
SHEET _____ OF _____
DATE 10/29/90
DATE _____

For QRIP

Current energy use for 1 incinerator

From Table 2-1 annual fuel oil bill is
\$343,763 (Other, #2 fuel oil)

For one incinerator

$$\$343,763 / 2 = \$171,882 / \text{yr.}$$

Savings for one incinerator hydroclone is

$$3942 / 2 = 1971 \text{ MBtu fuel oil}$$

Value of savings =

$$1971 \times \$4.27 = \$8416 / \text{yr.}$$

ADIABATIC FLAME TEMPERATURE &
COMBUSTION CALCULATIONS

INPUT- INPUT- INPUT- INPUT- INPUT- INPUT-

| | | | |
|--------|------|------|-----------|
| CLIENT | COE | DATE | 14-Jun-90 |
| ----- | | | |
| PLANT | RAAP | TIME | 12:31 PM |
| ----- | | | |

| FUEL ULTIMATE ANALYSIS | | | | |
|------------------------|---------|----------------------|-------------------|------------------|
| CONSTITUENT | WT.PCT. | DRY FUEL RECEIVED | DRY & ASH FREE | ADJUSTED FUEL |
| CARBON | 12.48 | 86.40 | 86.40 | 86.40 |
| HYDROGEN | 1.83 | 12.70 | 12.70 | 12.70 |
| OXYGEN | 0.01 | 0.10 | 0.10 | 0.10 |
| NITROGEN | 0.01 | 0.10 | 0.10 | 0.10 |
| SULFUR | 0.10 | 0.70 | 0.70 | 0.70 |
| CHLORINE | 0.00 | 0.00 | 0.00 | 0.00 |
| WATER | 85.56 | 0.00 | 0.00 | 0.00 |
| INERTS | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 100.00 | 100.00 | 100.00 | 100.00 |

| | |
|--------------------------------------|--------|
| FUEL RATE (TONS/DAY) | 28 |
| TOTAL AIR ASSIGNED (%) | 115 |
| FUEL HIGHER HEATING VALUE (BTU/LB) | 1902 |
| HEAT LOSS DUE TO UNBURNED CARBON (%) | 0.00 |
| CARBON IN RESIDUE (%) | 0.00 |
| EXIT GAS TEMPERATURE (Deg. F) | 1000 |
| AMBIENT DRY BULB TEMP (Deg.F) | 80 |
| HUMIDITY RATIO (LBS H2O/LB DRY AIR) | 0.0132 |
| BAROMETRIC PRESSURE (IN.Hg.) | 29.92 |
| RADIATION LOSS (%) | 0.00 |
| UNACCOUNTABLE LOSS (%) | 0.00 |
| ENTHALPY ADDED IN BOILER (BTU/LB) | 0 |

ADIABATIC FLAME TEMPERATURE &
COMBUSTION CALCULATIONS

O U T P U T-O U T P U T-O U T P U T-O U T P U T-O U T P U T-O U T P U T-

| | | | |
|--------|------|-------|-----------|
| CLIENT | COE | DATE | 14-Jun-90 |
| ----- | | ----- | |
| PLANT | RAAP | TIME | 12:31 PM |
| ----- | | ----- | |

| HEAT LOSSES | MMBTU/HR | PERCENT |
|----------------------------------|----------|---------|
| ----- | ----- | ----- |
| IN DRY FLUE GAS | 1.31 | 29.37 |
| FROM H2O IN AIR | 0.02 | 0.35 |
| FROM H2O IN FUEL--SENSIBLE | 0.50 | 11.21 |
| FROM H2O IN FUEL--LATENT | 2.63 | 59.06 |
| TOTAL IN WET FLUE GAS | 4.45 | 100.00 |
| DUE TO UNBURNED CARBON | 0.00 | 0.00 |
| DUE TO HOT ASH | 0.00 | 0.00 |
| DUE TO RADIATION & UNACCOUNTABLE | 0.00 | 0.00 |
| TOTAL | 4.45 | 100.00 |

| | |
|--------------------------------------|--------|
| BOILER EFFICIENCY (%) | 0.00 |
| STEAM GENERATED (LBS/HR) | ERR |
| UNBURNED CARBON (LBS/HR) | 0 |
| LBS OF WET FLUE GAS PER LB FUEL | 3.41 |
| SPEC.VOL.OF WET FLUE GAS (CU.FT./LB) | 42.47 |
| AIR TO FUEL RATIO (LB AIR/LB FUEL) | 2.38 |
| COMB. AIR SPECIFIC VOL. (CU.FT/LB) | 13.712 |
| COMBUSTION AIR FLOW (LBS/HR) | 5635 |

F L U E G A S A N A L Y S I S

| | % BY VOLUME | | % BY WEIGHT | |
|-----|-------------|--------|-------------|--------|
| | WET | DRY | WET | DRY |
| | --- | --- | --- | --- |
| CO2 | 7.64 | 13.39 | 13.41 | 19.38 |
| SO2 | 0.0232 | 0.0406 | 0.0592 | 0.0856 |
| O2 | 1.65 | 2.89 | 2.11 | 3.04 |
| HCL | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| N2 | 47.77 | 83.68 | 53.61 | 77.49 |
| H2O | 42.91 | | 30.81 | |

FLUE GAS FLOWS

| | WET | DRY |
|-----------------------|------|-------|
| MASS (LBS/HR) | 7972 | 5516 |
| VOLUME (ACFM) | 5643 | 3222 |
| (SCFM)(70DEG.F.) | 2049 | 1170 |
| @ 12% CO2 | 1305 | 1305 |
| *F* FACTOR | | |
| (DSCF/MMBTU @12% CO2) | | 17605 |

ADIABATIC FLAME TEMPERATURE &
COMBUSTION CALCULATIONS

INPUT- INPUT- INPUT- INPUT- INPUT- INPUT-

| | | | |
|---|------|------|-----------|
| CLIENT | COE | DATE | 14-Jun-90 |
| <hr style="border-top: 1px dashed black;"/> | | | |
| PLANT | RAAP | TIME | 06:54 PM |
| <hr style="border-top: 1px dashed black;"/> | | | |

FUEL ULTIMATE ANALYSIS

| CONSTITUENT | WT.PCT. | DRY FUEL RECEIVED | DRY & ASH FREE | ADJUSTED FUEL |
|---|---------|----------------------|-------------------|------------------|
| CARBON | 12.48 | 86.40 | 86.40 | 86.40 |
| HYDROGEN | 1.83 | 12.70 | 12.70 | 12.70 |
| OXYGEN | 0.01 | 0.10 | 0.10 | 0.10 |
| NITROGEN | 0.01 | 0.10 | 0.10 | 0.10 |
| SULFUR | 0.10 | 0.70 | 0.70 | 0.70 |
| CHLORINE | 0.00 | 0.00 | 0.00 | 0.00 |
| WATER | 85.56 | 0.00 | 0.00 | 0.00 |
| INERTS | 0.00 | 0.00 | 0.00 | 0.00 |
| <hr style="border-top: 1px dashed black;"/> | | | | |
| TOTAL | 100.00 | 100.00 | 100.00 | 100.00 |

| | |
|--------------------------------------|--------|
| FUEL RATE (TONS/DAY) | 25 |
| TOTAL AIR ASSIGNED (%) | 115 |
| FUEL HIGHER HEATING VALUE (BTU/LB) | 1902 |
| HEAT LOSS DUE TO UNBURNED CARBON (%) | 0.00 |
| CARBON IN RESIDUE (%) | 0.00 |
| EXIT GAS TEMPERATURE (Deg. F) | 1000 |
| AMBIENT DRY BULB TEMP (Deg.F) | 80 |
| HUMIDITY RATIO (LBS H2O/LB DRY AIR) | 0.0132 |
| BAROMETRIC PRESSURE (IN.Hg.) | 29.92 |
| RADIATION LOSS (%) | 0.00 |
| UNACCOUNTABLE LOSS (%) | 0.00 |
| ENTHALPY ADDED IN BOILER (BTU/LB) | 0 |

ADIABATIC FLAME TEMPERATURE &
COMBUSTION CALCULATIONS

O U T P U T-O U T P U T-O U T P U T-O U T P U T-O U T P U T-O U T P U T-

| | | | |
|--------|------|-------|-----------|
| CLIENT | COE | DATE | 14-Jun-90 |
| ----- | | ----- | |
| PLANT | RAAP | TIME | 06:54 PM |
| ----- | | ----- | |

| HEAT LOSSES | MMBTU/HR | PERCENT |
|----------------------------------|----------|---------|
| ----- | ----- | ----- |
| IN DRY FLUE GAS | 1.18 | 29.37 |
| FROM H2O IN AIR | 0.01 | 0.35 |
| FROM H2O IN FUEL--SENSIBLE | 0.45 | 11.21 |
| FROM H2O IN FUEL--LATENT | 2.36 | 59.07 |
| TOTAL IN WET FLUE GAS | 4.00 | 100.00 |
| DUE TO UNBURNED CARBON | 0.00 | 0.00 |
| DUE TO HOT ASH | 0.00 | 0.00 |
| DUE TO RADIATION & UNACCOUNTABLE | 0.00 | 0.00 |
| TOTAL | 4.00 | 100.00 |

| | |
|--------------------------------------|--------|
| BOILER EFFICIENCY (%) | 0.00 |
| STEAM GENERATED (LBS/HR) | ERR |
| UNBURNED CARBON (LBS/HR) | 0 |
| LBS OF WET FLUE GAS PER LB FUEL | 3.41 |
| SPEC.VOL.OF WET FLUE GAS (CU.FT./LB) | 42.47 |
| AIR TO FUEL RATIO (LB AIR/LB FUEL) | 2.38 |
| COMB. AIR SPECIFIC VOL. (CU.FT/LB) | 13.712 |
| COMBUSTION AIR FLOW (LBS/HR) | 5071 |

F L U E G A S A N A L Y S I S

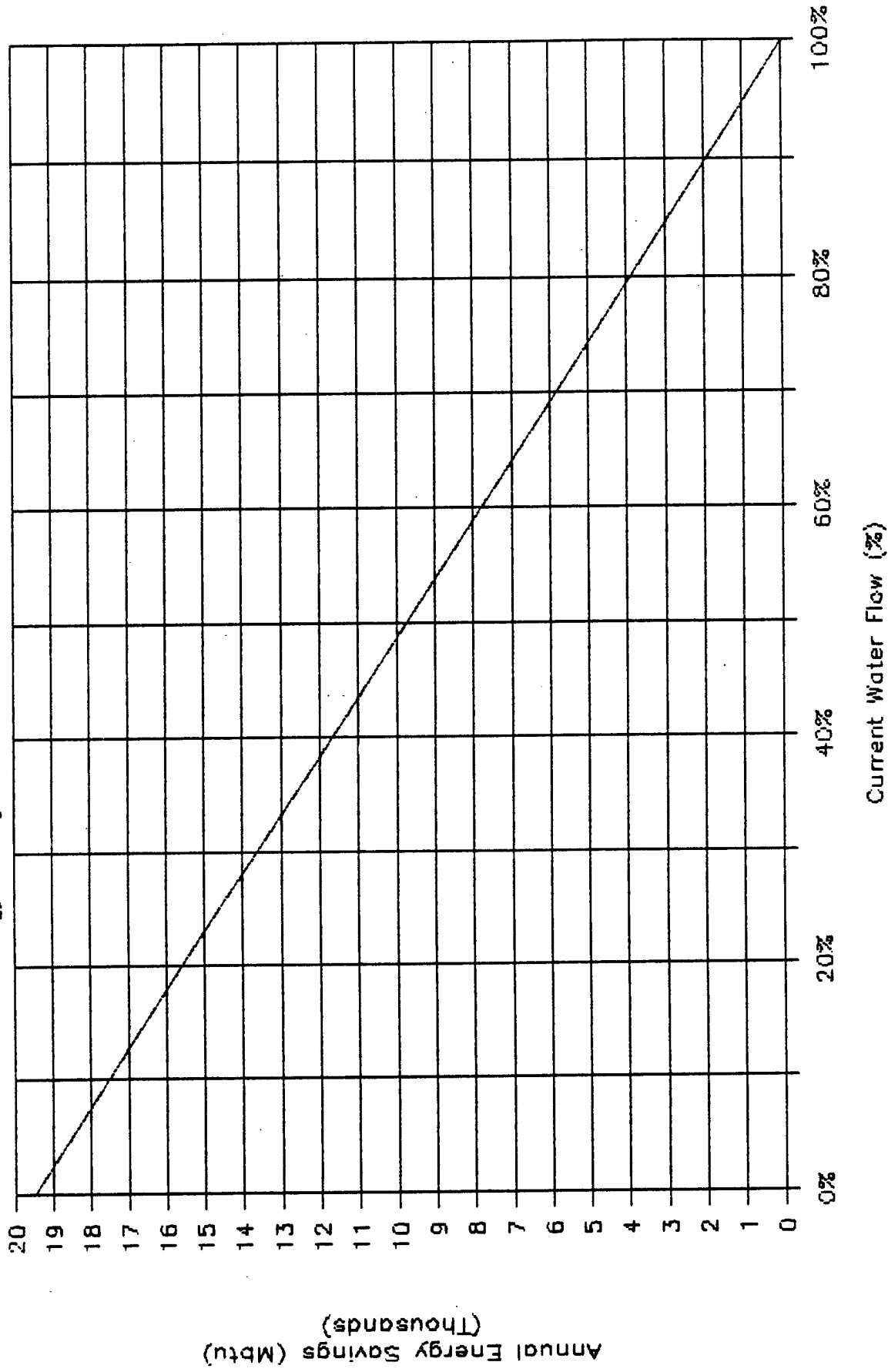
| | % BY VOLUME | | % BY WEIGHT | |
|-----|-------------|--------|-------------|--------|
| | ----- | | ----- | |
| | WET | DRY | WET | DRY |
| | --- | --- | --- | --- |
| CO2 | 7.64 | 13.39 | 13.41 | 19.38 |
| SO2 | 0.0232 | 0.0406 | 0.0592 | 0.0856 |
| O2 | 1.65 | 2.89 | 2.11 | 3.04 |
| HCL | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| N2 | 47.77 | 83.68 | 53.61 | 77.49 |
| H2O | 42.91 | | 30.81 | |

FLUE GAS FLOWS

| | WET | DRY |
|-----------------------|------|-------|
| | --- | --- |
| MASS (LBS/HR) | 7175 | 4964 |
| VOLUME (ACFM) | 5079 | 2899 |
| (SCFM)(70DEG.F.). | 1844 | 1053 |
| @ 12% CO2 | 1174 | 1174 |
| *F* FACTOR | | |
| (DSCF/MMBTU @12% CO2) | | 17605 |

Radford Army Ammunition Plant

Annual Energy Savings vs Percent Current Water Flow (3.9 gpm)



Project No. 290-0379-000

Local _____ L.D. X Placed X Rec'd. _____ Date 5-22-90

Conversed With (404) 394-6200

Of ~~EDDORR~~ OLIVER Regarding HYDROCLONES

1" HYDROCLONE IS CORRECT SIZE PROVIDED PARTICLES
CAN PASS 4mm ORIFICE WILL GET 50/50 SPLIT
DOWN TO 30 μ AT 50 PSIA DP. COST IS \$100.00

Distribution:

SHEET 1 OF

PROJECT

| | | | |
|--------------------|------|----------|---------|
| Basis for Estimate | Date | Estimate | Remarks |
| | | | |
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LOCATION

☐ CODE A (No design completed)
☒ CODE B (Preliminary design)
☐ CODE C (Final design)
☐ OTHER (Specify)

ARCHITECT ENGINEER

REYNOLDS, SMITH AND HILLS A.E.P., INC.

DRAWING NO.

ESTIMATOR

G. FALLON

CHECKED BY

BY CPA

| ADD HYDROCLONE SUMMARY TO INCIN. SLURRY LINE | QUANTITY | | LABOR | | MATERIAL | | TOTAL COST |
|--|--------------|---------------|-------------|-----------------|-------------|-------|-----------------|
| | NO. UNITS | UNIT MEAS. | PER UNIT | TOTAL | PER UNIT | TOTAL | |
| 1 IN HYDROCLONE | 1 | EA | 30 | 30 | \$100 | 100 | 130 |
| 1" 316SS pipe | 300 | ft | 3.99 | 1197 | 7.42 | 2226 | 3423 |
| Fiberglass INSULATION | | | | | | | |
| (2) SERVICE JACKET | | | | | | | |
| 1" WALL, 1" pipe | 300 | ft | 1.56 | 468 | 1.37 | 411 | 879 |
| | | | | | | | |
| SUB TOTAL | | | | 1695 | | 2737 | 4402 |
| | | | | | | | |
| LOCATION | | | .683 | 1158 | 1.002 | 2742 | 3900 |
| | | | | | | | |
| SALES TAX (4.5%) | | | | 0 | | 123 | 123 |
| SUB TOTAL | | | | 1158 | | 2865 | 4023 |
| FICA / INSURANCE (20%) | | | | | | | 805 |
| SUB TOT | | | | | | | 4828 |
| OH (15%) | | | | | | | 724 |
| SUB TOT | | | | | | | 5552 |
| PROFIT (10%) | | | | | | | 555 |
| SUB TOT | | | | | | | 6107 |
| BOND (1%) | | | | | | | 61 |
| SUB TOT | | | | | | | 6168 |
| CONTINGENCY (7.5%) | | | | | | | 463 |
| SUB TOT | | | | | | | 6631 |
| Hercules Support (2%) | | | | | | | 393 |
| TOTAL | | | | | | | 7029 |
| | | | | | | | |
| | | | | Two hydroclones | | | 12 |
| | | | | <u>Total</u> | | | <u>\$14,058</u> |



SUBJECT _____

AEP NO _____

DESIGNER G. FALLON

SHEET _____ OF _____

CHECKER P. HUGHINSDATE 6/14/90DATE 6/14/90

ECO # GP-X-3 REDUCE INCINERATOR EXCESS AIR COMBUSTION PROGRAM

THE BOILER/COMBUSTION PROGRAM WAS ADAPTED TO IGNORE HEAT ABSORPTIONS BY ZEROING BOILER RELATED INPUT PARAMETERS.

WITH THE MASS & ENERGY FLOWS BALANCED FOR A 1000°F EXIT GAS TEMPERATURE AND 115 % AIR FLOW, THE HEAT LOSSES IN THE STACK GASES ARE 4.45 MBTU/HR (PAGE 2). FOR 300% AIR FLOW (215% O₂ IN STACK) THE LOSSES ARE 6.57 MBTU/HR (PAGE 5).

ANNUAL ENERGY SAVINGS

$$(6.57 - 4.45) \text{ MBTU/HR} \times 3760 \times .5 = 9286 \text{ MBTU/yr}$$

FOR BOTH INCINERATORS

$$9286 \times 2 = 18572 \text{ MBTU/yr.}$$

COST SAVINGS

$$18572 \text{ MBTU/yr} \times \$4.27/\text{MBTU} = \$79,306/\text{yr.}$$

ADIABATIC FLAME TEMPERATURE &
COMBUSTION CALCULATIONS

INPUT- INPUT- INPUT- INPUT- INPUT- INPUT-

| | | | |
|--------|------|------|-----------|
| CLIENT | COE | DATE | 14-Jun-90 |
| ----- | | | |
| PLANT | RAAP | TIME | 01:08 PM |
| ----- | | | |

FUEL ULTIMATE ANALYSIS

| CONSTITUENT | WT.PCT. | DRY FUEL RECEIVED | DRY & ASH FREE | ADJUSTED FUEL |
|-------------|---------|----------------------|-------------------|------------------|
| ----- | | | | |
| CARBON | 12.48 | 86.40 | 86.40 | 86.40 |
| HYDROGEN | 1.83 | 12.70 | 12.70 | 12.70 |
| OXYGEN | 0.01 | 0.10 | 0.10 | 0.10 |
| NITROGEN | 0.01 | 0.10 | 0.10 | 0.10 |
| SULFUR | 0.10 | 0.70 | 0.70 | 0.70 |
| CHLORINE | 0.00 | 0.00 | 0.00 | 0.00 |
| WATER | 85.56 | 0.00 | 0.00 | 0.00 |
| INERTS | 0.00 | 0.00 | 0.00 | 0.00 |
| ----- | | | | |
| TOTAL | 100.00 | 100.00 | 100.00 | 100.00 |

| | |
|--------------------------------------|--------|
| FUEL RATE (TONS/DAY) | 28 |
| TOTAL AIR ASSIGNED (%) | 115 |
| | |
| FUEL HIGHER HEATING VALUE (BTU/LB) | 1902 |
| HEAT LOSS DUE TO UNBURNED CARBON (%) | 0.00 |
| CARBON IN RESIDUE (%) | 0.00 |
| EXIT GAS TEMPERATURE (Deg. F) | 1000 |
| AMBIENT DRY BULB TEMP (Deg.F) | 80 |
| HUMIDITY RATIO (LBS H2O/LB DRY AIR) | 0.0132 |
| BAROMETRIC PRESSURE (IN.Hg.) | 29.92 |
| RADIATION LOSS (%) | 0.00 |
| UNACCOUNTABLE LOSS (%) | 0.00 |
| ENTHALPY ADDED IN BOILER (BTU/LB) | 0 |

ADIABATIC FLAME TEMPERATURE &
COMBUSTION CALCULATIONS

O U T P U T-O U T P U T-O U T P U T-O U T P U T-O U T P U T-O U T P U T-

| | | | |
|--------|------|------|-----------|
| CLIENT | COE | DATE | 14-Jun-90 |
| PLANT | RAAP | TIME | 01:08 PM |

| HEAT LOSSES | MMBTU/HR | PERCENT |
|----------------------------------|----------|---------|
| IN DRY FLUE GAS | 1.31 | 29.37 |
| FROM H2O IN AIR | 0.02 | 0.35 |
| FROM H2O IN FUEL--SENSIBLE | 0.50 | 11.21 |
| FROM H2O IN FUEL--LATENT | 2.63 | 59.07 |
| TOTAL IN WET FLUE GAS | 4.45 | 100.00 |
| DUE TO UNBURNED CARBON | 0.00 | 0.00 |
| DUE TO HOT ASH | 0.00 | 0.00 |
| DUE TO RADIATION & UNACCOUNTABLE | 0.00 | 0.00 |
| TOTAL | 4.45 | 100.00 |

| | |
|--------------------------------------|--------|
| BOILER EFFICIENCY (%) | 0.00 |
| STEAM GENERATED (LBS/HR) | ERR |
| UNBURNED CARBON (LBS/HR) | 0 |
| LBS OF WET FLUE GAS PER LB FUEL | 3.41 |
| SPEC.VOL.OF WET FLUE GAS (CU.FT./LB) | 42.47 |
| AIR TO FUEL RATIO (LB AIR/LB FUEL) | 2.38 |
| COMB. AIR SPECIFIC VOL. (CU.FT/LB) | 13.712 |
| COMBUSTION AIR FLOW (LBS/HR) | 5635 |

FLUE GAS ANALYSIS

| | % BY VOLUME | | % BY WEIGHT | |
|-----|-------------|--------|-------------|--------|
| | WET | DRY | WET | DRY |
| CO2 | 7.64 | 13.39 | 13.41 | 19.38 |
| SO2 | 0.0232 | 0.0406 | 0.0592 | 0.0856 |
| O2 | 1.65 | 2.89 | 2.11 | 3.04 |
| HCL | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| N2 | 47.77 | 83.68 | 53.61 | 77.49 |
| H2O | 42.91 | | 30.81 | |

FLUE GAS FLOWS

| | WET | DRY |
|-----------------------|------|-------|
| MASS (LBS/HR) | 7972 | 5516 |
| VOLUME (ACFM) | 5643 | 3222 |
| (SCFM)(700 DEG. F.) | 2049 | 1169 |
| @ 12% CO2 | 1305 | 1305 |
| "F" FACTOR | | |
| (DSCF/MMBTU @12% CO2) | | 17605 |

ADIABATIC FLAME TEMPERATURE &
COMBUSTION CALCULATIONS

INPUT- INPUT- INPUT- INPUT- INPUT- INPUT-

| | | | |
|--------|------|------|-----------|
| CLIENT | COE | DATE | 14-Jun-90 |
| <hr/> | | | |
| PLANT | RAAP | TIME | 01:19 PM |
| <hr/> | | | |

FUEL ULTIMATE ANALYSIS

| CONSTITUENT | WT.PCT. | DRY FUEL RECEIVED | DRY & ASH FREE | ADJUSTED FUEL |
|-------------|---------|----------------------|-------------------|------------------|
| CARBON | 12.48 | 86.40 | 86.40 | 86.40 |
| HYDROGEN | 1.83 | 12.70 | 12.70 | 12.70 |
| OXYGEN | 0.01 | 0.10 | 0.10 | 0.10 |
| NITROGEN | 0.01 | 0.10 | 0.10 | 0.10 |
| SULFUR | 0.10 | 0.70 | 0.70 | 0.70 |
| CHLORINE | 0.00 | 0.00 | 0.00 | 0.00 |
| WATER | 85.56 | 0.00 | 0.00 | 0.00 |
| INERTS | 0.00 | 0.00 | 0.00 | 0.00 |
| <hr/> | | | | |
| TOTAL | 100.00 | 100.00 | 100.00 | 100.00 |

| | |
|--------------------------------------|--------|
| FUEL RATE (TONS/DAY) | 28 |
| TOTAL AIR ASSIGNED (%) | 300 |
| <hr/> | |
| FUEL HIGHER HEATING VALUE (BTU/LB) | 1902 |
| HEAT LOSS DUE TO UNBURNED CARBON (%) | 0.00 |
| CARBON IN RESIDUE (%) | 0.00 |
| EXIT GAS TEMPERATURE (Deg. F) | 1000 |
| AMBIENT DRY BULB TEMP (Deg.F) | 80 |
| HUMIDITY RATIO (LBS H2O/LB DRY AIR) | 0.0132 |
| BAROMETRIC PRESSURE (IN.Hg.) | 29.92 |
| RADIATION LOSS (%) | 0.00 |
| UNACCOUNTABLE LOSS (%) | 0.00 |
| ENTHALPY ADDED IN BOILER (BTU/LB) | 0 |

ADIABATIC FLAME TEMPERATURE &
COMBUSTION CALCULATIONS

O U T P U T-O U T P U T-O U T P U T-O U T P U T-O U T P U T-O U T P U T-

| | | | |
|--------|------|-------|-----------|
| CLIENT | COE | DATE | 14-Jun-90 |
| ----- | | ----- | |
| PLANT | RAAP | TIME | 01:19 PM |
| ----- | | ----- | |

| HEAT LOSSES | MMBTU/HR | PERCENT |
|----------------------------------|----------|---------|
| ----- | ----- | ----- |
| IN DRY FLUE GAS | 3.41 | 76.62 |
| FROM H2O IN AIR | 0.04 | 0.90 |
| FROM H2O IN FUEL--SENSIBLE | 0.50 | 11.21 |
| FROM H2O IN FUEL--LATENT | 2.63 | 59.07 |
| TOTAL IN WET FLUE GAS | 6.57 | 147.80 |
| DUE TO UNBURNED CARBON | 0.00 | 0.00 |
| DUE TO HOT ASH | 0.00 | 0.00 |
| DUE TO RADIATION & UNACCOUNTABLE | 0.00 | 0.00 |
| TOTAL | 6.57 | 147.80 |

| | |
|--------------------------------------|--------|
| BOILER EFFICIENCY (%) | -47.80 |
| STEAM GENERATED (LBS/HR) | ERR |
| UNBURNED CARBON (LBS/HR) | 0 |
| LBS OF WET FLUE GAS PER LB FUEL | 7.29 |
| SPEC.VOL.OF WET FLUE GAS (CU.FT./LB) | 39.60 |
| AIR TO FUEL RATIO (LB AIR/LB FUEL) | 6.21 |
| COMB. AIR SPECIFIC VOL. (CU.FT/LB) | 13.712 |
| COMBUSTION AIR FLOW (LBS/HR) | 14699 |

F L U E G A S A N A L Y S I S

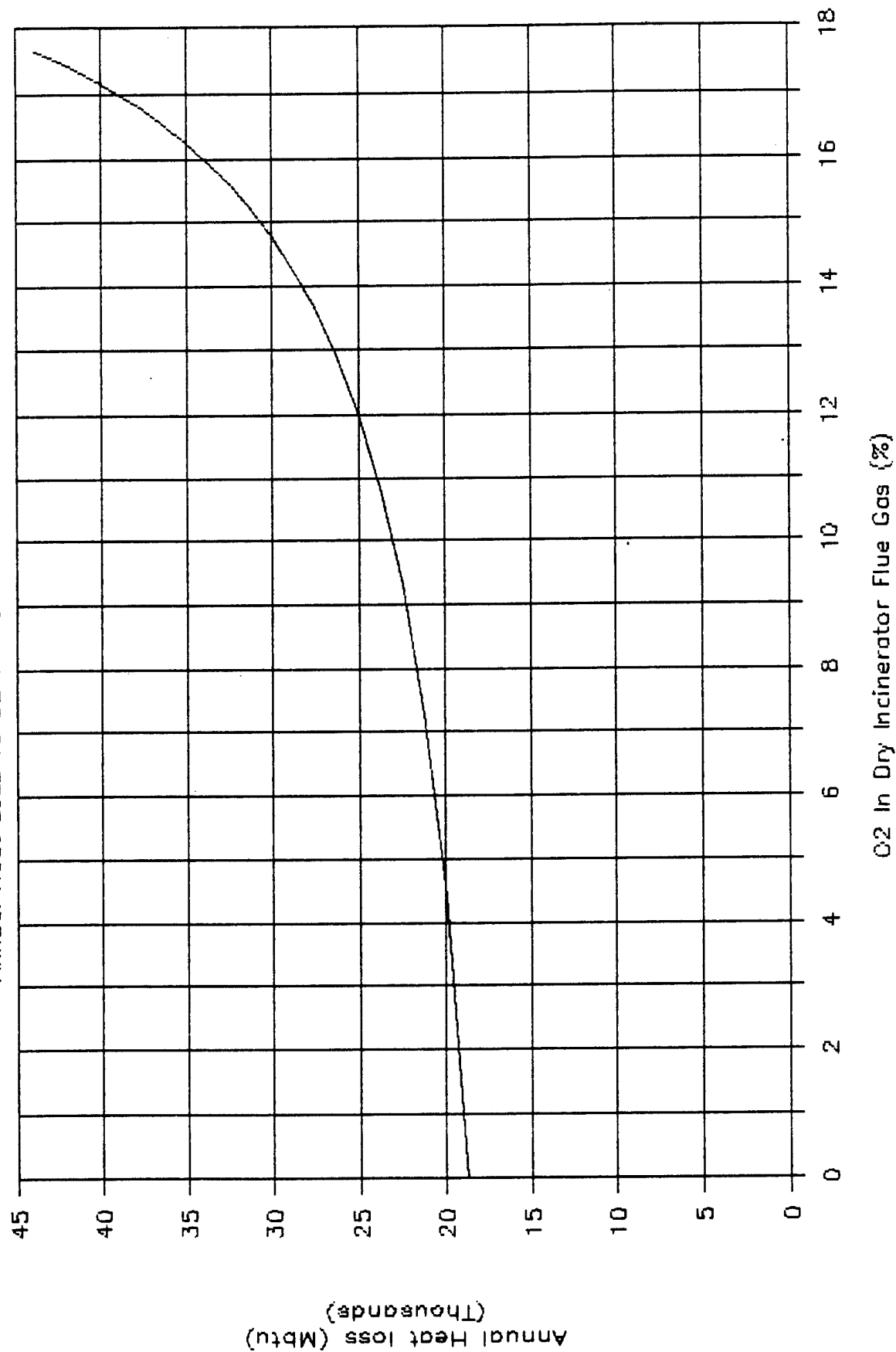
| | % BY VOLUME | | % BY WEIGHT | |
|-----|-------------|--------|-------------|--------|
| | WET | DRY | WET | DRY |
| | --- | --- | --- | --- |
| CO2 | 3.84 | 4.95 | 6.27 | 7.39 |
| SO2 | 0.0116 | 0.0150 | 0.0277 | 0.0327 |
| O2 | 11.05 | 14.27 | 13.14 | 15.48 |
| HCL | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| N2 | 62.54 | 80.76 | 65.44 | 77.09 |
| H2O | 22.57 | | 15.11 | |

FLUE GAS FLOWS

| | WET | DRY |
|-----------------------|-------|-------|
| | --- | --- |
| MASS (LBS/HR) | 17036 | 14462 |
| VOLUME (ACFM) | 11245 | 8707 |
| (SCFM)(700EG.F.) | 4082 | 3161 |
| @ 12% CO2 | 1305 | 1305 |
| 'F' FACTOR | | |
| (DSCF/MMBTU @12% CO2) | | 17605 |

Radford Army Ammunition Plant

Annual Heat Loss vs O₂ In Incinerator Flue @ 1000 F



ECD#GP-X-4 INSTALL TURNING VANES IN BOILER DUCTS
PRESSURE DROP WITH EXISTING SQUARE CORNER

ASSUME: 5280 FT/MIN, 300°F EXIT GAS TEMP,

ASPECT RATIO (W/D) = 1

FROM FIG 20 (ATTACHED) PRESSURE DROP IS 0.8 IN.W.C

PRESSURE DROP WITH 24" RADIUS BEND IN LIEU OF
SQUARE CORNER ASSUME 6' X 6' DUCT.

$$R/D = \frac{24/12}{6} = .333$$

FROM FIG 20 DP = 0.28 IN.W.C.

FAN ENERGY SAVED

$$VOLUME = 6' \times 6' \times 5280 \text{ FT/MIN} = 190,000 \text{ ACFM}$$

$$ENERGY = \frac{(190,000)(0.8 - 0.28)}{6356 \times .7} \times 746 = 16.56 \text{ KW}$$

ASSUME 50% LOAD FACTOR ON FAN

$$16.56 \text{ KW} \times 8760 \text{ hr/yr} \times .5 = 72532 \text{ Kwh/yr.}$$

$$72532 \text{ Kwh/yr} \times 3413 \frac{\text{BTU}}{\text{Kwh}} \times 10^{-6} \frac{\text{MBTU}}{\text{BTU}} = 248 \text{ MBTU/yr}$$

Typically 3 boilers operate in winter and 2 in the summer.

Assuming 2.5 boilers and 4 elbows per boiler

$$\text{gives } 2.5 \times 4 \times 248 \text{ MBTU/yr} = \underline{2480 \text{ MBTU/yr}}$$



SUBJECT _____

AEP NO _____

DESIGNER _____ PFD

SHEET _____ OF _____

CHECKER _____

DATE _____

DATE _____

QRIP Calc's

Current energy use =

$$\frac{(190,000)(0.3)}{6356 \times 0.7} \times \frac{1416}{1000} \times \frac{3760}{2} \times 0.03026 = \$ 102600$$

$$\$ 3378 \times 102600 = \$ 346,750 / yr$$

FRICTION LOSS IN RECTANGULAR DUCTS

All of the losses are figured for unlined steel ducts at 70 F and A/B ratio = 1. Correct for other temperatures and ratios as shown.

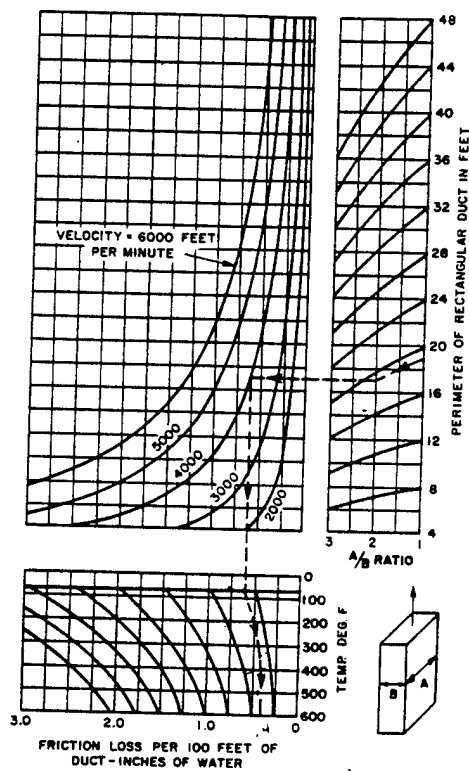


Fig. 19

72

FRICTION LOSS IN PLAIN RECTANGULAR ELBOWS

All of the losses are figured for unlined steel elbows at 70 F and W/D ratio = 1. Correct for other temperatures and ratios as shown.

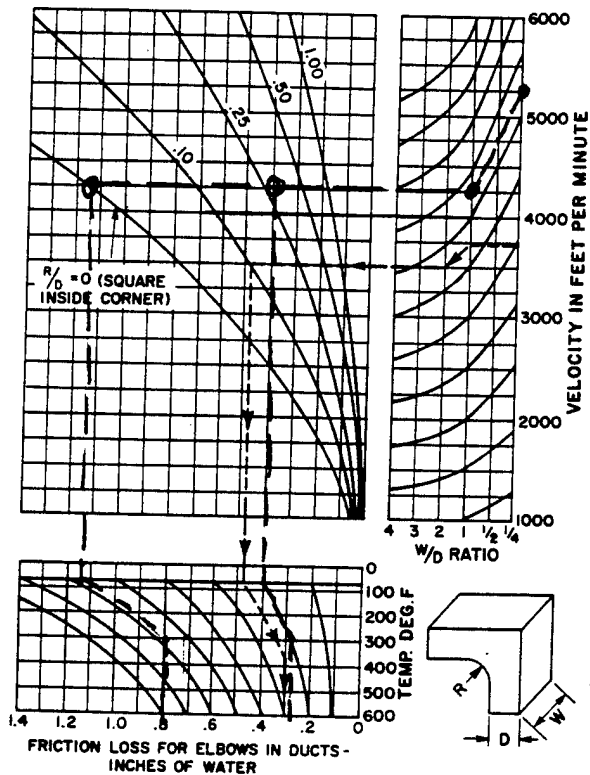


Fig. 20

73

24" RADIUS BEND MAT'L COST

ASSUME: 7 gauge PLATE, 6 ft WIDE DUCT, \$2/LB STEEL

AREA

$$24 \text{ IN} \times \frac{1 \text{ FT}}{12 \text{ IN}} \times \frac{2\pi}{4} \times 6 \text{ FT} = 18.85 \text{ FT}^2/\text{bend}$$

Weight

7 gauge PLATE weighs 7.5 LBS/FT²

$$18.85 \text{ FT}^2/\text{bend} \times 7.5 \text{ LBS/FT}^2 = 141 \text{ LBS/bend}$$

Cost

STEEL PLATE COSTS ABOUT \$2/LB * FABRICATED

* MEANS. SPECIALTY STEEL

$$141 \text{ LBS/bend} \times \$2/\text{LB} = \$282/\text{bend.}$$

ECO# GP-X-5

INSTALL THERMOSTAT CONTROL IN MOTOR HOUSES

Assumptions:

1. Based on the Department of the Army Technical Manual a freeze is possible for Roanoke, VA from October to May. This analysis assumes the radiators in the motor houses are left on for this period.
2. The main plant boiler efficiency is 76.6% and 15% distribution losses.
3. The average motor house dimensions are 7.5' by 7.5' by 7.5'.
4. The 99% winter design temperature is 9°F for Radford Ordnance Works (DA Technical Manual).
5. The design temperature for the motor house is assumed to be 60°F.

Current Energy Consumption:

$$\text{Heat loss} = Q = U \cdot A \cdot \Delta T$$

$$U = 1/R_t$$

$$U = 1/1.69$$

$$U = 0.59 \frac{\text{Btu}}{\text{Hr} \cdot \text{ft}^2 \cdot ^\circ\text{F}}$$

Outside air film (15 mph)

Asbestos shingles (1/4" lapped)

Wood siding (1/2" pine)

Inside air film (still)

Total

$$R = 0.17 \frac{\text{Hr} \cdot \text{ft}^2 \cdot ^\circ\text{F}}{\text{Btu}}$$

$$R = 0.21$$

$$R = 0.63$$

$$R = 0.68$$

$$R_t = 1.69 \frac{\text{Hr} \cdot \text{ft}^2 \cdot ^\circ\text{F}}{\text{Btu}}$$

$$A = \text{Surface Area} = (7.5 \text{ ft} \times 7.5 \text{ ft}) / \text{exposure} \times 5 \text{ exposures} = 281 \text{ ft}^2$$

$$\Delta T = \text{Inside Temp} - \text{Outside Temp} = 60^\circ\text{F} - 9^\circ\text{F} = 51^\circ\text{F}$$

GP-X-5
Calculations (continued):

Since the radiators currently have no thermostat, the radiator output is assumed constant for all outside air temperatures.

$$Q = U \cdot A \cdot \Delta T, \text{ existing energy consumption}$$

$$Q = 0.59 \frac{\text{Btu}}{\text{hr} \cdot \text{ft}^2 \cdot ^\circ\text{F}} * 281 \text{ ft}^2 * 51^\circ\text{F} = 8455 \text{ Btu/hr}$$

With thermostatic control, the motor house can be maintained at 40°F to prevent freezing. The on/off control valve will reduce the radiator operating times.

$$\text{Current operating time} = 8 \text{ mo} * 30 \frac{\text{day}}{\text{mo}} * \frac{24 \text{ hr}}{\text{day}} = 5760 \text{ hrs}$$

$$\text{New operating time} = 1833 \text{ hours} \quad \left\{ \begin{array}{l} \text{Dept. of Army} \\ \text{Tech. Manual} \end{array} \right\}$$

(hours temp. is at or below 40°F)

$$\text{Steam savings} = 8455 \frac{\text{Btu}}{\text{hr}} * (5760 - 1833) \text{ hrs/yr} * 105 \text{ buildings}$$

$$\text{Steam Savings} = 33.2 \text{ MBtu/yr} * 105 = 3486 \text{ MBtu/yr}$$

$$\text{Coal Savings} = 3486 \frac{\text{MBtu}}{\text{yr}} * 1.32 = 4602 \text{ MBtu/yr}$$

$$\text{Energy Cost Savings} = 4602 \frac{\text{MBtu}}{\text{yr}} * 1.61 \frac{\$}{\text{MBtu}} = \$7409/\text{yr}$$

$$\text{Elec. Price Diff Cost} = 3486 * \$1.11 = \$3869/\text{yr}$$

SUBJECT T-stat Control System
DESIGNER W. T. Todd
CHECKER JA

AEP NO. _____
SHEET 3 OF _____
DATE _____
DATE _____

GP-X-5
Calculations (continued):

$$\text{Net cost savings} = \$7409 - 3869 = \$3540/\text{yr}$$

Construction Cost:

$$\text{Project Cost} = \underline{\$40,273}$$

See construction cost
estimate sheet for details.

Simple Payback

$$\begin{aligned}\text{Payback} &= \text{Cost} \div \text{Annual Savings} \\ &= \$40,273 \div 3540 \text{ \$/yr} \\ &= \underline{11.4 \text{ years}}\end{aligned}$$

| | | | | | | | |
|--|--|-------------------------|--|--|--|------------|--|
| CONSTRUCTION COST ESTIMATE | | | | DATE PREPARED Sept. 19, 1990 | | SHEET 4 OF | |
| PROJECT ENERGY ENGINEERING ANALYSIS | | | | BASIS FOR ESTIMATE <input checked="" type="checkbox"/> CODE A (No design completed) <input type="checkbox"/> CODE B (Preliminary design) <input type="checkbox"/> CODE C (Final design) <input type="checkbox"/> OTHER (Specify) _____ | | | |
| LOCATION RADFORD ARMY AMMUNITION PLANT | | | | | | | |
| ARCHITECT ENGINEER REYNOLDS, SMITH AND HILLS A.E.P., INC. | | | | | | | |
| DRAWING NO. NA | | ESTIMATOR W. T. Todd | | CHECKED BY <i>[Signature]</i> | | | |

| T-Stat Control SUMMARY | QUANTITY | | LABOR | | MATERIAL | | TOTAL COST |
|--|-----------|------------|----------|---------|----------|--------|--------------|
| | NO. UNITS | UNIT MEAS. | PER UNIT | TOTAL | PER UNIT | TOTAL | |
| Steam Valve - 2 Position | 1 | Ea | 15 | 15.00 | 125 | 125.00 | 140.00 |
| Thermostat - J.C.#T-26 | 1 | Ea | 25 | 25.00 | 50 | 50.00 | 75.00 |
| Power Connection | 1 | Ea | 25 | 25.00 | 20 | 20.00 | 45.00 |
| Subtotal | | | | 65.00 | | 195.00 | 260.00 |
| Location Adjustments | | | 0.683 | (20.61) | 1.002 | 0.39 | (20.22) |
| Sales Tax | | | | | 4.5% | 8.79 | 8.79 |
| FICA / Insurance | | | 20% | 8.88 | | | 8.88 |
| Subtotal | | | | | | | 257.45 |
| Overhead | 15% | | | | | | 38.62 |
| Profit | 10% | | | | | | 29.61 |
| Performance Bond | 1% | | | | | | 3.26 |
| RAAP Support | 6% | | | | | | 19.74 |
| Contingency | 10% | | | | | | 34.86 |
| Construction Cost (each building) | | | | | | | \$ 383.55 |
| Construction Cost (for 105 buildings) | | | | | | | \$ 40,272.75 |
| Vendor Quote for Material Costs - Johnson Controls | | | | | | | |
| Labor Costs from Means Mechanical Cost Data | | | | | | | |

Project No. 290-0379-000

Local 733-1411 L.D. Placed Rec'd. 9-19-90

Bill Todd Conversed With Sam Pruitt

Of Johnson Controls Regarding T-stat Control - Radford AAP

Radiators can be controlled with a thermostat and a steam valve. The thermostat is a J.C. model #T-26 and costs about \$50. Johnson Controls does not make a 2-position steam valve anymore but many other companies do - the cost ~~is~~ ranges from \$100 to \$150.

Distribution:

W. T. Tolb
[Signature]

MOTOR HOUSES UNDER 100 FT²

| Name | Area | Sq. Ft. | Number | Page #'s |
|----------------------|-------------|------------|--------|----------|
| Motor House | NC-A | 48 | 2 | 9 |
| Motor House | A-Green | 47 | 1 | 10 |
| - Elevator Mtr. Hse. | Sol. Rec. | 56 | 63 | 11-16 |
| - Elevator Mtr. Hse. | A-Finish | 56 | 5 | 16-17 |
| Motor House | NC-B | 48 | 1 | 19 |
| Motor House | B-Green | 47 | 1 | 20 |
| Motor House | NC-C | 48 | 2 | 21 |
| - Motor House | C-Green | 47 | 1 | 22 |
| Elevator Mtr. Hse. | C-Finish | 56 | 3 | 24 |
| - Elevator Mtr. Hse. | C-Green | 56 | 2 | 24 |
| Motor House | Premix-1 | 96 | 2 | 30 |
| - Motor House | Double Base | 78 | 1 | 30 |
| - Elev. Mtr. Hse. | Double Base | 56 | 1 | 30 |
| - Elevator Mtr. Hse. | Sol. Rec. | 56 | 12 | 30-31 |
| - Motor House | A-Finish | 55 | 4 | 34-35 |
| Motor House | Premix 1 | 54, 78, 53 | 3 | 36 |
| Motor House | RP-4 | 99 | 1 | 45 |
| TOTAL | | | 105 | |



SUBJECT _____

AEP NO _____

DESIGNER G. FALLON

SHEET _____ OF _____

CHECKER P. HUTCHINGDATE 6/14/90DATE 6/14/90

ECO # GP-X-6 CHANGE INCINERATOR FUEL TO NAT. GAS
INCINERATOR FUEL COST SAVINGS

FUEL OIL SAVINGS = 86,217 MBTU/yr

NAT GAS INCREASE = 86,217 MBTU/yr

Current energy ^{costs} ~~are~~:

$$86,217 \times 4.27 = \$368,148/\text{yr.}$$

New energy costs:

$$86,217 \times 3.36 = \$289,689/\text{yr.}$$

$$\text{Savings} = \$78,458/\text{yr.}$$

Project No. 290-0379-000Local _____ L.D. X Placed X Rec'd. _____ Date 5-31-90By G. F. _____ Conversed With Pat ZEEK _____Of Radford (U.S. Gov't) _____ Regarding Gas line for incinerator _____Incinerator Gas line - Past study citation.Date of Study - ~~87~~ '86Scope of work - ie: Incinerator Business new? NO!Total installed cost - \$142,960 +Any Energy Savings? - (NO.)How much - 0"Put or Pay" contract with Gas company
is under negotiation and proceeding
slowly.Original \$87-130,000/yr. savings200-250K ~~instl~~ installed cost.Because of fuel oil and natural gas price
fluctuations Radford projects a 25-30%
cost saving to switch to natural gas.

Distribution:

ECO# MF-X-1

AUTOMATIC SHUT-OFF OF PRE-HEAT COIL AT F.A.D.'s

Assumptions:

1. The outside air opening is 3' x 3' and the flow rate is 11,000 ft³/min for each side of the FAD buildings.
2. The steam pre-heat coil is made from iron pipe that an inside diameter of 1 inch and an outside diameter of 1 1/4 inches, and is 30 feet in length.
3. 40 lb. steam is supplied to the pre-heat coils from October through May. They are currently controlled manually.
4. There are 4005 hours during October - May when the temperature is greater than or equal to 40°F. Department of the Army Technical Manual, Engineering Weather Data, pages 3-398 & 3-399.
5. Temperature in the FAD's is controlled about 50% of the time.
6. Assume the coils will only operate when the outside air temperature is below 40°F, and the average temperature during these months is 49°F, Statistical Abstract of the U.S., 1987.

Calculations:

Evaluate properties at $T_m = (T_{\text{pipe}} + T_o) / 2$

From steam tables @ 40 psig: $T_{\text{pipe}} = 287^\circ\text{F}$

$$T_m = (287^\circ\text{F} + 49^\circ\text{F}) / 2 = 168^\circ\text{F}$$

Calculations (Continued):

When FAD is not operating - heat transfer from preheat coil occurs due to natural convection (h_{nc}) and radiation (h_r).

$$h_t = h_{nc} + h_r$$

$$h_{nc} = (N_{nu} * k) / L_c$$

$$L_c = D = 0.104 \text{ ft}$$

$$N_{nu} = C (N_{gr} N_{pr})^n$$

$$N_{gr} = L_c^3 * \rho^2 * \beta * \Delta T * g / \nu^2$$

$$N_{pr} = C_p * \nu / k = 0.72$$

$$\nu = 1.390 \text{ EE } -5 \text{ lb/ft}^2 \cdot \text{sec}$$

$$\rho = 0.064 \text{ lb/ft}^3$$

$$\beta = 1.61 \text{ EE } -3 \text{ } ^\circ\text{F}^{-1}$$

$$\frac{g \beta \rho^2}{\nu^2} = 1.14 \text{ EE } 6 \text{ } ^\circ\text{F}^{-1} \text{ ft}^3$$

P.E. Review Manual
Appendix 3.4

$$N_{gr} = (0.104 \text{ ft})^3 * 238^\circ\text{F} * 1.14 \text{ EE } 6 \frac{1}{\text{ft}^3 \cdot ^\circ\text{F}} = 3.05 \text{ EE } 5$$

$$N_{gr} N_{pr} = 3.05 \text{ EE } 5 * 0.72 = 2.20 \text{ EE } 5$$

$$C = 0.53, n = 0.25$$

Table 3.7, pg 3-17
PE Review Manual

Calculations (continued):

$$N_{nu} = \frac{h_{nc} L_c}{k} = C (N_{gr} N_{pr})^n = 0.53 (2.20 \text{ EE } 5)^{0.25} = 11.37$$

$$h_{nc} = 11.37 * k / L_c = \frac{11.37 * 0.0168 \frac{\text{Btu}}{\text{hr} \cdot \text{ft} \cdot ^\circ \text{F}}}{0.104 \text{ ft}} = 1.84 \frac{\text{Btu}}{\text{hr} \cdot \text{ft}^2 \cdot ^\circ \text{F}}$$

$$h_r = \frac{F_e F_a \sigma (T_p^4 - T_w^4)}{T_p - T_a}$$

$$T_p = \text{Temperature of pipe} \approx 287^\circ \text{F} = 747^\circ \text{R}$$

$$T_w = \text{Temperature of wall} \approx 49^\circ \text{F} = 509^\circ \text{R}$$

$$T_a = \text{Ambiant air temp.} \approx 49^\circ \text{F} = 509^\circ \text{R}$$

$$\sigma = \text{S-B constant} = 0.1713 \text{ EE } -8 \frac{\text{Btu}}{\text{hr} \cdot \text{ft}^2 \cdot ^\circ \text{R}^4}$$

$$E_p = \text{emissivity of pipe} \approx 0.64 \quad \text{oxidized cast iron at } 168^\circ \text{F} \\ \text{Appendix 3.5, pg 3-30}$$

$$F_e = E_p \text{ (For enclosed body, } A_w \gg A_p) = 0.64 \quad \text{Table 3.11}$$

$$F_a = \text{Shape Factor} = 1 \text{ (For surrounded radiator)} \quad \text{Page 3-24}$$

$$h_r = \frac{0.64 * 1 * 0.1713 \text{ EE } -8 \frac{\text{Btu}}{\text{hr} \cdot \text{ft}^2 \cdot ^\circ \text{R}^4} [(747^\circ \text{R})^4 - (509^\circ \text{R})^4]}{(287 - 49)^\circ \text{F}}$$

$$h_r = \frac{267.8 \text{ Btu/hr} \cdot \text{ft}^2}{238^\circ \text{F}} = 1.13 \text{ Btu/hr} \cdot \text{ft}^2 \cdot ^\circ \text{F}$$

$$h_t = h_{nc} + h_r = 1.84 + 1.13 = 2.97 \text{ Btu/hr} \cdot \text{ft}^2 \cdot ^\circ \text{F}$$

MF-X-1
Calculations (continued):

$$\Delta T = 287^{\circ}\text{F} - 49^{\circ}\text{F} = 238^{\circ}\text{F}$$

$$A = \pi DL = \pi * 0.104\text{ft} * 30\text{ft} = 9.8\text{ft}^2$$

$$Q = h_t A \Delta T = \text{energy use while FAD is not operating}$$

$$Q = 2.97 \frac{\text{Btu}}{\text{hr} \cdot \text{ft}^2 \cdot ^{\circ}\text{F}} \times 9.8\text{ft}^2 \times 238^{\circ}\text{F} \times 4005 \frac{\text{hr}}{\text{yr}} \times 0.5 = 13.9 \frac{\text{MBtu}}{\text{yr}}$$

Steam Savings:

$$\begin{aligned} \text{Steam Savings} &= Q \times \# \text{Systems/Bldg} \times \# \text{Bldgs.} \\ &= 13.9 \frac{\text{MBtu}}{\text{yr}} \times \frac{2 \text{ Systems}}{\text{Bldg}} \times 21 \text{ Bldg} = \underline{583.8 \frac{\text{MBtu}}{\text{yr}}} \end{aligned}$$

Coal Savings:

$$\text{Savings} = 583.8 \frac{\text{MBtu}}{\text{yr}} * 1.21 = \underline{706 \frac{\text{MBtu}}{\text{yr}}}$$

$$\text{\$ Savings} = 706 \frac{\text{MBtu}}{\text{yr}} \times 1.61 \frac{\text{\$}}{\text{MBtu}} = \underline{\$1137 / \text{yr}}$$

Elec Price Diff Costs

$$= 583.8 \text{ MBtu/yr} * \$0.35 / \text{MBtu} = \underline{\$204 / \text{yr}}$$

Net Cost Savings

$$\text{\$ Savings} = \$706 - 204 = \underline{\underline{\$502 / \text{yr}}}$$

MF-X-1

Calculations (Continued):

Project Cost:

Construction Cost = \$60,871

See Cost Estimate Sht.

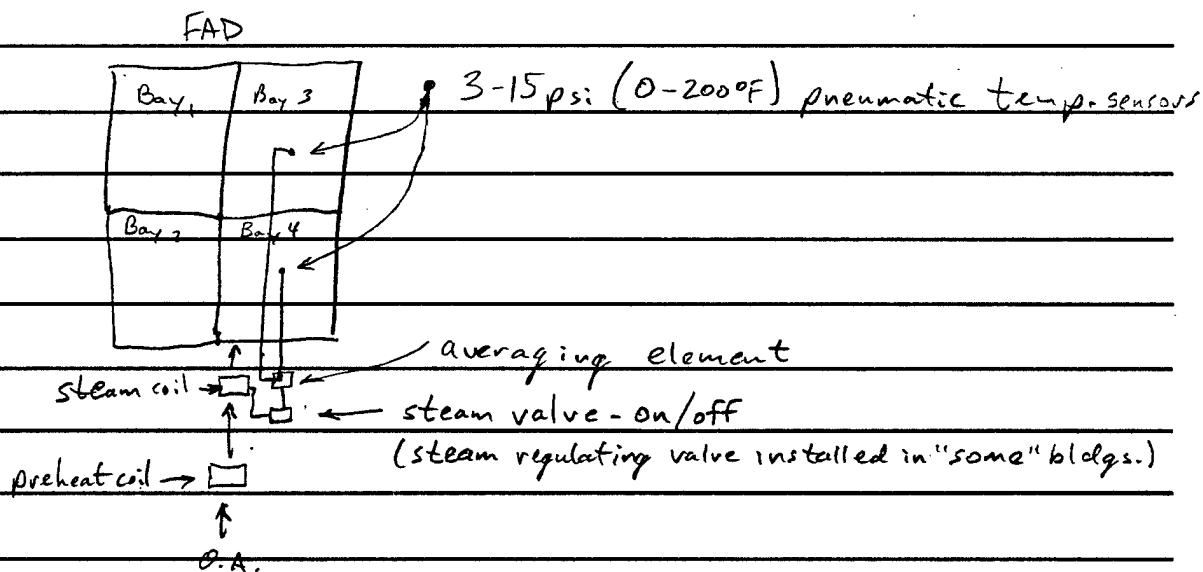
Simple Payback:

Payback = Cost ÷ Savings

$$= \$60,871 \div \$502/\text{yr} = \underline{121.2 \text{ years}}$$

* U.S. GOVERNMENT PRINTING OFFICE : 1959 O-516148
(TRANSLUCENT)

Project No. 290 0379 000
703/639-8549
Local L.D. Placed Rec'd. 6-8-90
B. Todd Conversed With Rodney Epperly
Of RAAP Maintenance Regarding FAD Heating Systems



Mr. Childers has the most knowledge of the FAD buildings - this is the second week of his 3 week vacation.

9-19-90 Called Steve Debussk / Junior Childers

Active FAD's operate approximately 70 to 80 hours per week. The Fans are operating and the temp. is maintained during these hours.

Distribution:

Project No. 290-0379-000Local 733-1411 L.D. _____Placed _____Rec'd. _____ Date 6-11-90B. ToddConversed With Sam PruittOf Johnson ControlsRegarding RAAP - Preheat Coil Control

Pre-heat pipes can be controlled either with
pneumatic or electric controls. Requires a
2-way modulating valve and a 2-position Outside
air thermostat.

Sam will prepare a preliminary design sketch and
estimate, and FAX them to me today.

Distribution:

JOHNSON
CONTROLS
8245 Bayberry Road
Jacksonville, FL 32256

FAX # (904) 733-3335

TO:

RSH.

DATE:

6-11-90

TIME:

ATTN:

BILL TODD

TELECOPY #

731-1673

CONFIRMATION #

NUMBER OF PAGES (INCLUDING COVER)

3

MESSAGE REMARKS:

Mr. TODD

The attached are sketches and prices
for material only for 2 ways to control
Preheats - Note this method puts the
Discharge Temp after O.A. Drops under
control with an ADJUSTABLE setpoint.

COPY SENT BY:

Sam Pruitt

IF YOU HAVE ANY PROBLEMS RECEIVING THIS MESSAGE, PLEASE CONTACT
AT (904) 733-1411.

WORKSHEET

JOHNSON
CONTROLS

Subject:

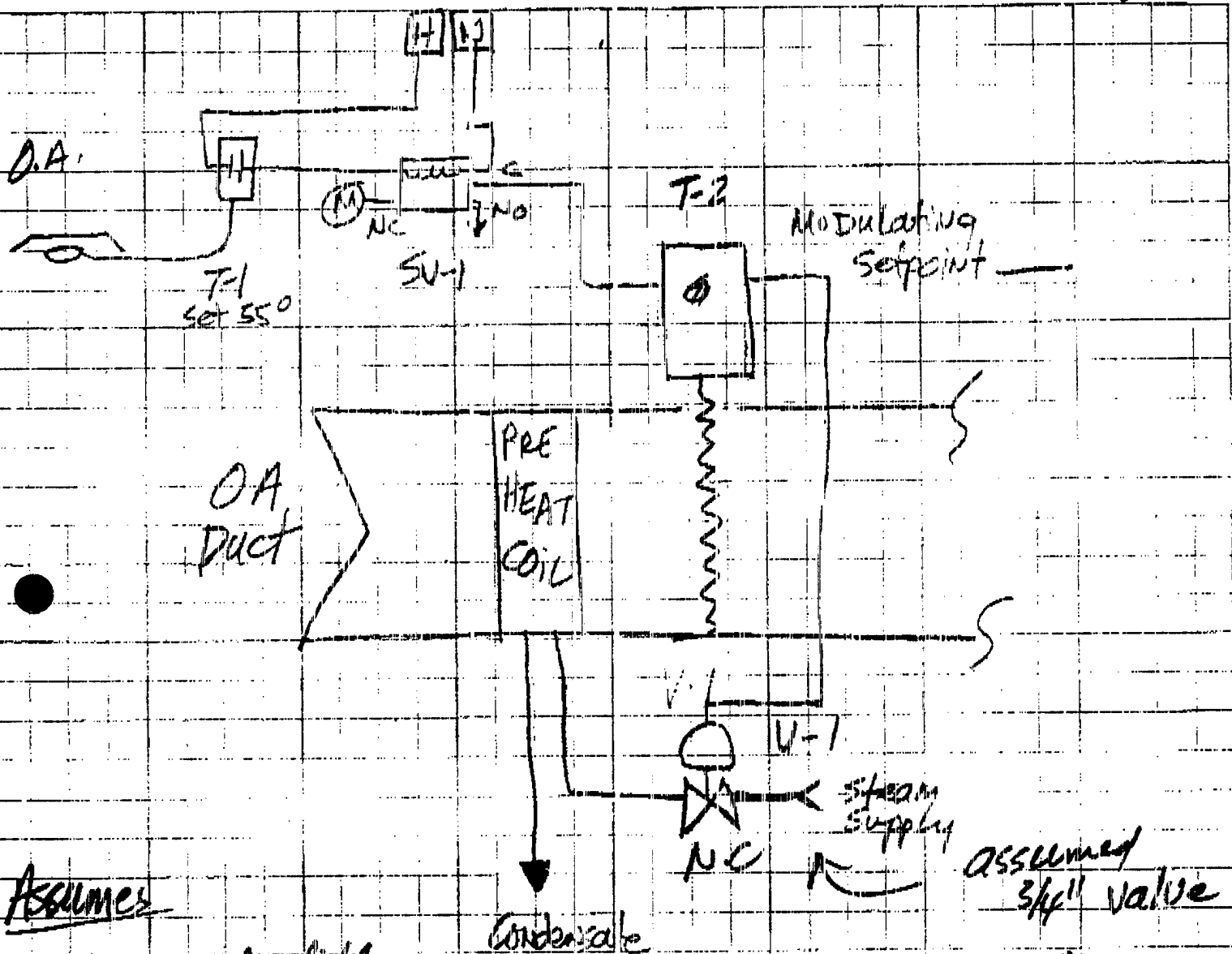
120VAC

Date:

Sam Elliott

PAGE

1 of 2

Assumes

- 20 PSF Air Available
- Installation not included
- Steam valve < 3/4"

Pneumatic Option

| | |
|------|-------------|
| T-1 | — \$ 90.00 |
| SV-1 | — \$ 115.00 |
| T-2 | — \$ 350.00 |
| V-1 | — \$ 200.00 |

155.00
Misc 50.00

800.00

RSA

Bill Todd

WORKSHEET

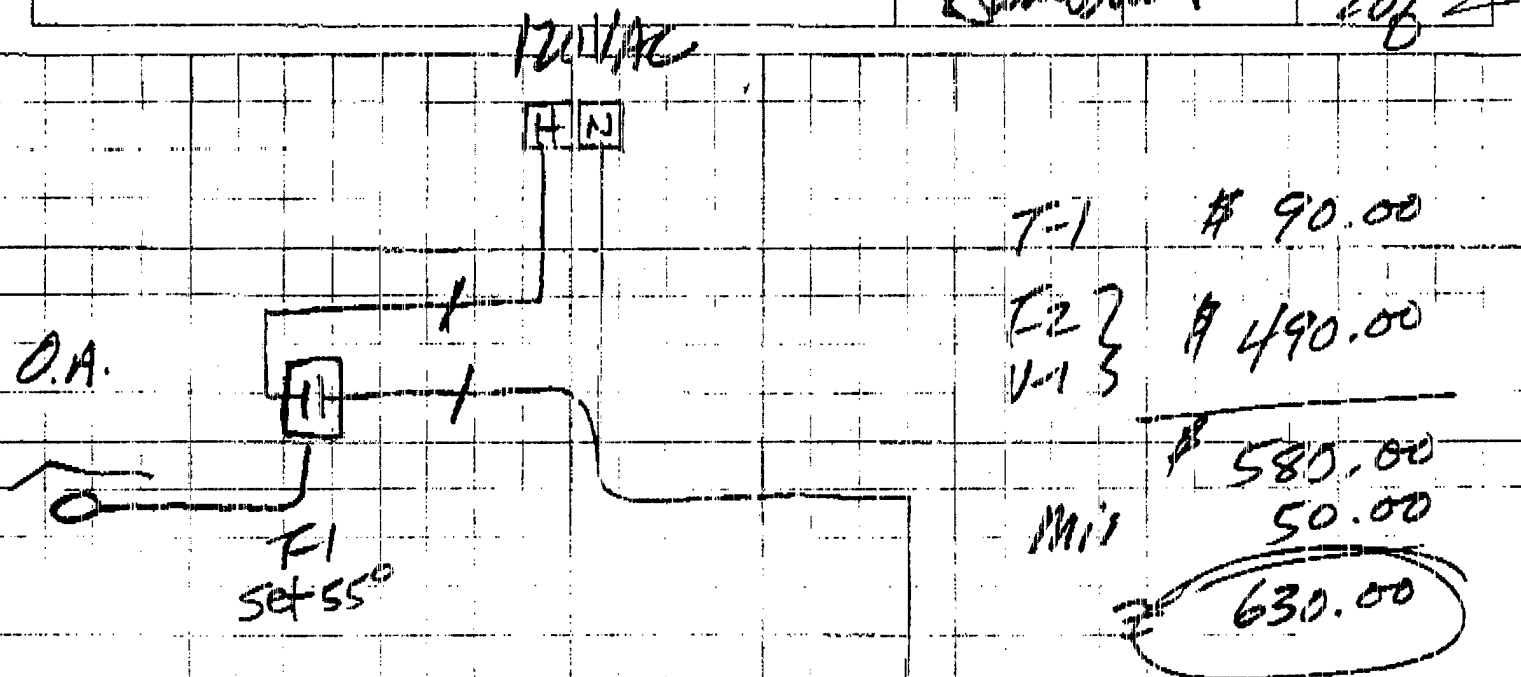
JOHNSON
CONTROLS

Subject:

Date:

Page:

2 of 2

O.A.
Duct

PRE
HEAT
FIRE

CONDENSATE

N.C.

Steam

Modulating
Setpoint
Combination

3/4" Valve

Assumes

1. 120VAC Power Available
2. Steam valve 3/4"

Electric Option

ECO # NC-U-1

1. Calculate tub heat loss

Assumptions:

Tub dimensions 18' dia 12' hi
Steel thickness 0.25"
 $T_{out} = 62 F$
 $T_{in} = 212 F$

Calculate tub surface area

$$\begin{aligned} \text{top} &= \pi D^2/4 = 254 \text{ sf} \\ \text{bottom} &= \text{"} = 254 \text{ sf} \\ \text{sides} &= \pi D H = 679 \text{ sf} \end{aligned}$$

Calculate heat transfer coefficients

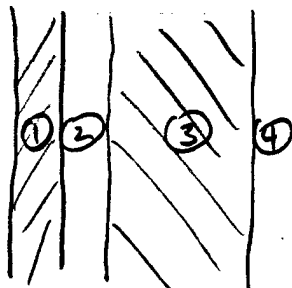
SIDES



w/o insulation

$$\begin{aligned} \textcircled{1} \text{ steel (0.25")} &= \frac{R}{-} \\ \textcircled{2} \text{ outside air film} &= \frac{1.35}{-} \\ \Sigma &= 1.35 \end{aligned}$$

$$U = 1/\Sigma R = 0.741$$

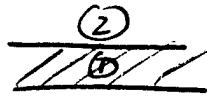


w/ insulation

$$\begin{aligned} \textcircled{1} \text{ steel} &= \frac{R}{-} \\ \textcircled{2} \text{ air space (1")} &= 1.25 \\ \textcircled{3} \text{ fiberglass (2")} &= 8.00 \\ \textcircled{4} \text{ air film} &= 0.68 \\ \hline &= 9.93 \end{aligned}$$

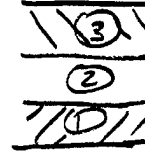
$$U = 1/\Sigma R = 0.10$$

TOP



- ① steel
- ② outside film

R
—
1.1
1.1

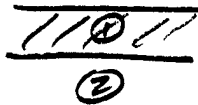


- ① steel —
 - ② space 1.83
 - ③ insul. 8.00
 - ④ film 0.61
- 10.44

$$U = 1 / \sum R = 0.91$$

$$U = 1 / \sum R = 0.096$$

BOTTOM



- ① steel
- ② outside film

R
—
2.70
2.70

$$U = 1 / \sum R = 0.37$$

2. Calculate total heat loss without insulation

$$Q = U A \Delta T = (0.74)(679)(150) + (0.91)(254)(150) + (0.37)(254)(150) = 124,137 \text{ Btu/hr}$$

3. Calculate heat loss with insulation on top and sides

$$Q = U A \Delta T = (0.10)(679)(150) + (0.096)(254)(150) + (0.37)(254)(150) = 27,940 \text{ Btu/hr}$$

4. Energy savings are the difference = 96,197 Btu/hr per tub

NC-U-1

5. Calculate coal savings per tub

$$(96,197 \text{ Btu/hr}) \times 1.32 \frac{\text{Btu coal}}{\text{Btu steam}} = \underline{126,980 \text{ Btu/hr}}$$

6. Calculate annual savings per tub

Assume tub operates 75%
of the time

$$126,980 \text{ Btu/hr} \times 8760 \times 0.75 = \underline{834.3 \text{ MBtu}}$$

per tub

7. Calculate total annual savings
Insulate five boiling tubs and
three poachers

$$\begin{aligned} 834.3 \times 5 &= 6674 \text{ MBtu} \\ 6674 \times 1.61 \text{ \$/MBtu} &= \$10,745/\text{yr} \end{aligned}$$

8. Calculate Electricity Price
Differential Costs

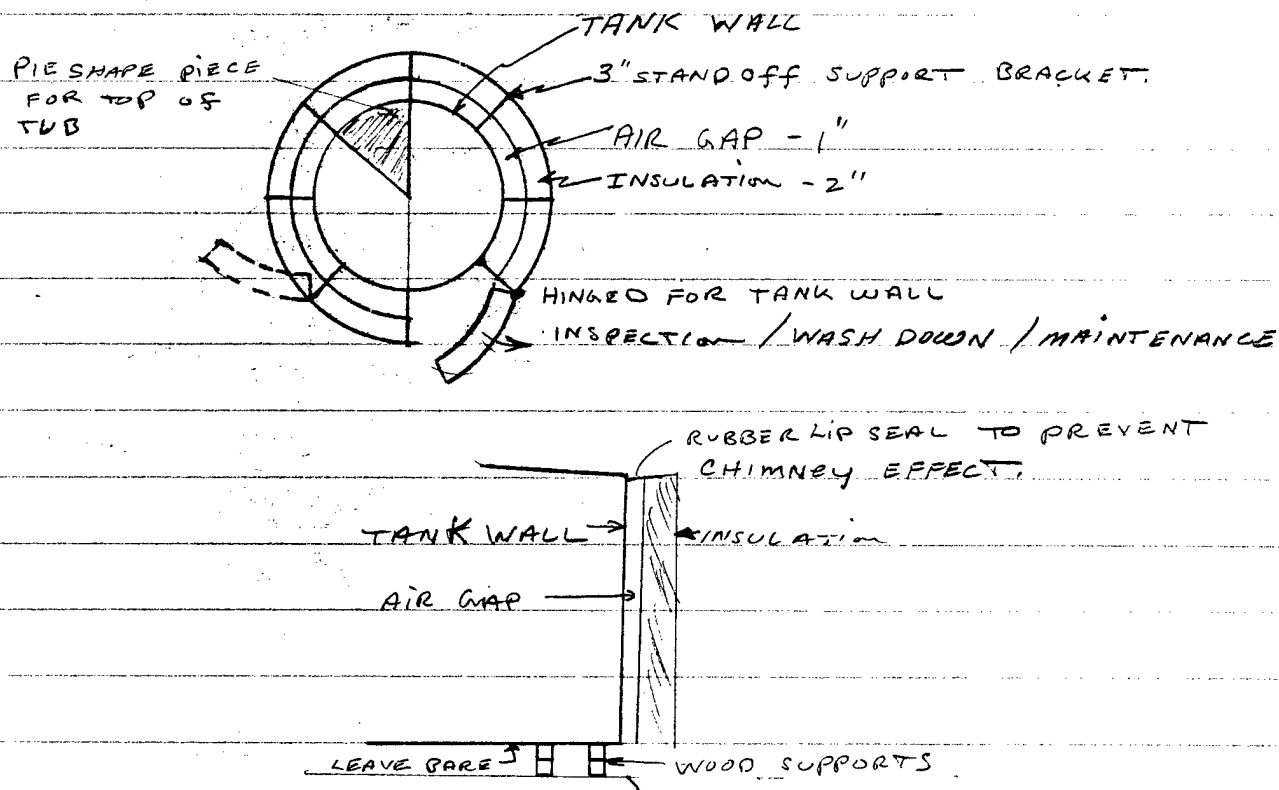
$$\begin{aligned} (96,197 \text{ Btu/hr/tub}) \times 8760 \times 0.75 \times 3 \text{ tubs} &= \underline{5056 \text{ MBtu/yr}} \\ 5056 \times \$1.11 &= \underline{\$5612/\text{yr}} \end{aligned}$$

Cost Estimate

INSULATION COSTS (1989 Means Mech. p 171)

$$\begin{array}{rcl}
 \$0.42/\text{ft}^2 \text{ mat} & & \$0.42 \\
 \$1.11/\text{ft}^2 \text{ labor} & \times 0.68 \text{ adj} & = 0.75 \\
 \hline
 \$1.57/\text{ft}^2 \text{ total} & & \\
 \hline
 & & \$1.17 \times 933 \text{ sf} = \underline{\$1092}
 \end{array}$$

NOTE: FOR SAFETY REASONS INSULATION MAY NOT BE APPLIED DIRECTLY TO THE TANK WALL. A 1 INCH STAND OFF SUPPORT FRAME SHOULD BE USED



RE-PIPING COSTS

ASSUME: SCH 40, 316 SS, WELDED, 4" ϕ , 24' EQUIV.,

\$45/LF (MEANS PG. 75)

\$36/LF mat

\$36 mat

9/LF lab * 0.68 (adj.) = 6 lab

\$45/LF total

\$42 ft

INSULATION SUPPORT BRACKET

ASSUME: 96 ft 3'x3" STAINLESS & \$3.75/LF

ASSUME: 1 WEEK INSTALLATION, @ \$35.00/MHR,

2 MEN.

35 X 2 X 40 = \$2800 labor

96 X 3.75 = 360 materials

TOTAL 3160

TOTAL INSTALLED COST

INSULATION

\$ 1092

lab mat
700 392

Re Piping

1008

144 864

SUPPORT BRACKET

3160
\$ 5260

2800 360
3644 1616



SUBJECT _____

AEP NO _____

DESIGNER GFSHEET 1 OF _____CHECKER YHDATE 9-24-90

DATE _____

ECO # NC -X- 1 INITIAL BOILING TUB HEAT EXCHANGER

Hercules data shows boiling tubs
consume 1403 LBS/HR of 40 PSI STEAM for
a tub on boil.

HEAT CONSUMPTION

$$\frac{1408 \text{ LBS/HR/TUB} \times 1175 \text{ BTU/LB}}{10^6 \text{ BTU/MBTU}} = 1.654 \text{ MBTU/HR/TUB}$$

OTHER DATA SHOWS A TUB IS ON BOIL FOR
ABOUT 75% OF ITS CYCLE

ANNUAL HEAT CONSUMED

$$1.654 \text{ MBTU/HR/TUB} \times 8760 \times .75 = 10,870 \text{ MBTU/year/tub}$$

PERCENT HEAT SAVED BY CONDENSING STEAM

$$\begin{aligned} \% &= \frac{h_{fg}}{h_f} \times 100 \\ &= \frac{919 \text{ BTU/LB}}{1175 \text{ BTU/LB}} \times 100 = 78.2\% \end{aligned}$$

ANNUAL HEAT SAVED @ TUBS

$$10,870 \text{ MBTU/year/tub} \times .752 = 8501 \text{ MBTU/yr/tub}$$

ANNUAL COAL SAVINGS

$$\text{Coal savings} = 8501 \times 1.32 = 11,221 \text{ MBTU/tub}$$

3/91



SUBJECT _____

AEP NO _____

DESIGNER GFSHEET 2 OF _____CHECKER DA

DATE _____

DATE _____

NC-X-1Electricity price differential costs:

$$\$1.11/\text{MBTU} \times 8501 \text{ MBTU} = \underline{\$9436} \text{ /yr /TUB}$$

3/91

RS&H

SUBJECT _____

AEP NO _____

DESIGNER _____

SHEET 3 OF _____

CHECKER _____

DATE 9/25/90

DATE _____

NC-X-1

CALCULATE # of tubes to be used each year

$$27.9 \times 10^6 \text{ # NC/yr} \div 30,000 \text{ LBS NC/TUB cycle} = 930 \text{ Tub cycles/yr}$$

$$\frac{930 \text{ Tub cy/yr} \times 100 \text{ HR/cy}}{8760 \text{ HR/yr}} = 10.6 \text{ TUBS} \approx 11 \text{ TUBS.}$$

assuming 85% AVAILABILITY

$$\frac{11 \text{ TUBS}}{.85} = 12.9 \approx 13 \text{ TUBS.}$$

RAAP COAL ENERGY SAVINGS

$$11,221 \text{ MBTU/yr/TUB} \times 11 \text{ TUBS} = 123,431 \text{ MBTU COAL/yr}$$

$$123,431 \times \$1.61 = \$198,724/\text{yr.}$$

Electricity Price Differential Costs:

$$\frac{8501 \text{ MBTU}}{\text{Tub}} \times \$1.11/\text{MBTU} \times 11 \text{ tubs} = \$103,797$$

RAAP NET SAVINGS

$$\$198,724 - 103,797 = \$94,927/\text{yr}$$



SUBJECT _____
DESIGNER GF
CHECKER PH

AEP NO _____
SHEET 4 OF _____
DATE _____
DATE _____

NC-X-1

TOTAL INSTALLED COST

COST = \$44613 FOR 5 TUBS

$$\frac{\$44613}{5 \text{ TUBS}} \times 13 \text{ TUBS} = \$115,993$$

SIMPLE PAYBACK

$$\frac{\$115,993}{94,927} = \underline{1.2 \text{ yrs}}$$

For QIRIP:

TOTAL COAL USED PER TUB

$$\underline{10,370 \text{ mBtu/gr/tub}} \times \underline{1.32 \frac{\text{Thru coal}}{\text{mBtu stn}}} = \underline{14,348 \text{ mBtu}}$$

$$\text{FUEL COST} = 14,348 \text{ mBtu} \times \$1.61/\text{mBtu} = \underline{\$23,100}$$

SAVINGS = COAL SAVINGS - ELEC
PRICE DIFF COSTS

$$= (11,221 \text{ mBtu} \times \$1.61) - \$9436 = \underline{\$8630}$$

DIFF
(Proposed METHOD)

$$= \underline{\$14,470}$$

$$\text{COST} = \frac{\$115,993}{5} = \underline{\underline{\$3924}}$$

| CONSTRUCTION COST ESTIMATE | | | | DATE PREPARED | | SHEET OF | |
|--|-----------|------------|-----------------------|---|------------------|----------|------------|
| PROJECT ENERGY ENGINEERING ANALYSIS | | | | BASIS FOR ESTIMATE <input type="checkbox"/> CODE A (No design completed) <input type="checkbox"/> CODE B (Preliminary design) <input type="checkbox"/> CODE C (Final design) <input type="checkbox"/> OTHER (Specify) _____ | | | |
| LOCATION RADFORD ARMY AMMUNITION PLANT | | | | | | | |
| ARCHITECT ENGINEER REYNOLDS, SMITH AND HILLS A.E.P., INC. | | | | | | | |
| DRAWING NO. ECO # GE NC-X-1 | | | ESTIMATOR G Fallon | | CHECKED BY JH | | |
| PERC. LINE H/X SUMMARY | QUANTITY | | LABOR | | MATERIAL | | TOTAL COST |
| | NO. UNITS | UNIT MEAS. | PER UNIT | TOTAL | PER UNIT | TOTAL | |
| HEAT EXCHANGER | | | | | | | |
| 3" SS 150 LB FLANGE | 4 | ea | 29.00 | 116 | 129.15 | 517 | 633 |
| SS 150 LB 4X3 REDUCE | 2 | ea | 30.00 | 60 | 100.00 | 200 | 260 |
| 3" SCH 80 316 PIPE | 20 | ft | 8.60 | 172 | 57.28 | 1145 | 1317 |
| 4" SCH 40 316 PIPE | 20 | ft | 9.05 | 181 | 35.56 | 707 | 888 |
| Pump | | | | | | | |
| mech | 1 | ea | 88 | 88 | 1560 | 1560 | 1648 |
| ELEC (means pg 277) | 1 | ea | 430 | 430 | 290 | 290 | 720 |
| INSULATION | | | | | | | |
| 4" pipe - 2" THK | 20 | ft | 2.99 | 60 | 5.57 | 111 | 171 |
| SUB TOTAL (ONE TUB) | | | | | | | |
| | | | | 1107 | | 4530 | 5637 |
| 5 TUBS | 5 | | 1107 | 5535 | 4530 | 22650 | 28185 |
| LOCATION FACTOR | | | .683 | 3780 | 1.002 | 22695 | 26475 |
| SALES TAX | | | 1 | 3780 | 1.048 | 23716 | 27496 |
| FICA INS | | | 1.2 | 4536 | 1.00 | 23716 | 28252 |
| OVER HEAD 15% | | | | | | | 32490 |
| PROFIT 10% | | | | | | | 35739 |
| BOND 1% | | | | | | | 36096 |
| CONTINGENCY 10% | | | | | | | 39706 |
| HERCULES 6% | | | | | | | 42088 |
| DESIGN FEE 6% | | | | | | | 44613 |
| TOTAL | | | | | | | |
| | | | | | | | 44613 |
| 13 TUBS | 13/5 | | | | | | \$115,994 |
| SOURCE: 1989 MEANS | | | | | | | |

ECO# SR-I-1

REMOVE STEAM COIL FROM A.C.S.R. DUCTWORK

Assumptions:

1. The 450 hp exhaust fan motors are oversized by 20%.
2. The total pressure on the fan is 2.0 inches of water.
3. The efficiency of the fan and drive assembly is 65%.
4. The efficiency of the fan motor is 85%.
5. There are three steam coils with 1 row and 14 fins per inch. The pressure drop across each coil is 0.75 inches of water.
6. The exhaust system operates 24 hours per day, 260 days per year (6240 hrs/yr).

Current Energy Consumption:

$$\text{Bhp} = \text{Motor hp} \div 1.2 = 450 \text{ hp} \div 1.2 = 375 \text{ Bhp}$$

$$\text{Power} = \frac{\text{Bhp} \times 0.746 \frac{\text{Kw}}{\text{hp}}}{\text{Motor Eff.}} = \frac{375 \times 0.746}{0.85} = 329 \text{ Kw}$$

$$\text{Annual energy use} = 329 \text{ Kw} \times 6240 \frac{\text{hrs}}{\text{yr}} = \underline{2,052,960 \text{ Kwh/yr}}$$

$$\text{Annual energy use} = 2,052.96 \frac{\text{Mwh}}{\text{yr}} \times 3.413 \frac{\text{MBtu}}{\text{Mwh}} = \underline{7007 \text{ MBtu/yr}}$$

$$\text{Annual energy cost} = 2,052,960 \frac{\text{Kwh}}{\text{yr}} \times 0.03026 \text{ \$/Kwh} = \underline{\$62,123/\text{yr}}$$

ECO Costs:

Cost for removing steam coils, replacing ductwork
and adjusting fan drive = \$16,997

Refer to Construction Cost Estimate sheet
for detailed itemization of costs.

Simple Payback:

ECO Payback = Cost ÷ Savings

Payback = $\$16,997 \div \$13,973/\text{yr} = \underline{1.2 \text{ years}}$

Additional Energy Consumption:

There is no additional energy consumption required by this ECO.

Energy Savings:

$$\text{Exhaust CFM} = \frac{\text{Bhp} \times \text{Fan.Eff.} \times 6350}{\text{Total Pressure}}$$

$$\text{CFM} = \frac{375 \text{ hp} \times 0.65 \times 6350}{20 \text{ in H}_2\text{O}} = 77,390 \frac{\text{cu.ft.}}{\text{min}}$$

The reduction in total pressure by removing the steam coils would be:

$$\text{TP}_r = 0.75 \text{ in. H}_2\text{O} / \text{coil} \times 3 \text{ coils} = 2.25 \text{ in. H}_2\text{O}$$

The reduction in fan horsepower required is:

$$\text{HP}_r = \frac{\text{CFM} \times \text{TP}_r}{\text{Fan.Eff.} \times 6350} = \frac{77390 \times 2.25}{0.65 \times 6350} = 42 \text{ hp}$$

$$\text{Power} = \frac{\text{hp} \times 0.746}{\text{Motor Eff.}} = \frac{42 \times 0.746}{0.85} = 37 \text{ Kw}$$

$$\text{Energy Savings} = 2 \text{ bldgs} \times 37 \frac{\text{Kw}}{\text{bldg.}} \times 6240 \text{ hr/yr} = 461,760 \text{ Kwh/yr}$$

$$\text{Energy Savings} = 461.76 \frac{\text{Mwh}}{\text{yr}} \times \frac{3.413 \text{ MBtu}}{\text{Mwh}} = 1576 \text{ MBtu/yr}$$

$$\text{Annual cost savings} = 461,760 \frac{\text{Kwh}}{\text{yr}} \times 0.03026 \text{ \$/Kwh} = \underline{\underline{\$13,973/\text{yr}}}$$

| CONSTRUCTION COST ESTIMATE | | | | DATE PREPARED 5/21/90 | | SHEET 4 OF | |
|--|-----------|-------------------------|----------|--|----------|------------|--------------------|
| PROJECT ENERGY ENGINEERING ANALYSIS | | | | BASIS FOR ESTIMATE <input checked="" type="checkbox"/> CODE A (No design completed) <input type="checkbox"/> CODE B (Preliminary design) <input type="checkbox"/> CODE C (Final design) <input type="checkbox"/> OTHER (Specify) _____ | | | |
| LOCATION RADFORD ARMY AMMUNITION PLANT | | | | | | | |
| ARCHITECT ENGINEER REYNOLDS, SMITH AND HILLS A.E.P., INC. | | | | | | | |
| DRAWING NO. NA | | ESTIMATOR W. T. Todd | | CHECKED BY | | | |
| Remove Steam Coils SUMMARY | QUANTITY | | LABOR | | MATERIAL | | TOTAL COST |
| | NO. UNITS | UNIT MEAS. | PER UNIT | TOTAL | PER UNIT | TOTAL | |
| Duct Demolition, 72" | 30 | LF | 2.70 | 81.00 | — | — | 81.00 |
| Coil Removal, 500 lb ea | 1.5 | Ton | 395 | 592.50 | — | — | 592.50 |
| Duct, 72" stainless steel | 30 | LF | 31 | 930.00 | 63 | 1890.00 | 2820.00 |
| Duct insulation; 1 1/2", 1 1/2 lb | 565 | SF | 1.07 | 604.55 | 0.52 | 293.80 | 898.35 |
| Duct ins. jacket, Gal. Steel | 30 | LF | 22.95 | 688.50 | 28.52 | 855.60 | 1544.10 |
| Adjust fan, balance air | 1 | EA | 150 | 150.00 | 25 | 25.00 | 175.00 |
| Subtotal | | | | 3046.05 | | 3064.40 | 6110.45 |
| Location Adjustments | | | 0.683 | (965.60) | 1.002 | 6.13 | (959.47) |
| Sales Tax | | | | | 4.5% | 137.62 | 137.62 |
| FICA / Insurance | | | 20% | 416.09 | | | 416.09 |
| Subtotal | | | | | | | 5704.69 |
| Overhead | | | 15% | | | | 855.70 |
| Profit | | | 10% | | | | 656.04 |
| Performance Bond | | | 1% | | | | 72.16 |
| Contingency | | | 10% | | | | 728.86 |
| RAAP Support | | | 6% | | | | 481.05 |
| Construction Cost (for each building) | | | | | | | 8498.50 |
| Construction Cost (For two buildings) | | | | | | | <u>\$16,997.00</u> |
| Source: | | | | | | | |
| Means Mechanical Cost Data, 1989, Bare Costs | | | | | | | |

Project No. 2900379 000

Local _____ (L.D.) _____ (Placed) _____ Rec'd. _____ Date 5/17/90
_____ Bill Todd _____ Conversed With Everett Grubb / H. Hill
Of RAAP Maintenance _____ Regarding Activated Carbon Sol. Recovery

Mr. Grubb was not available so I spoke with an assistant about heat recovery potential.

* Solvent condenser uses filtered water (not chilled water) at 40 lbs pressure.

* Steam coils are not used. The steam valves to these coils have been shut off.

Distribution:

Cost Estimate Backup

Means Mech
Page

12 Coil removal 500 lb each \$395 / ton

12 Duct removal 72" wide \$2.70 / LF

231 New Duct - S. Steel 72" round

$$\text{mat} = \left(\frac{35 - 31.5}{4} \right) \times 32 + 35 = \$63.00 / \text{LF}$$

$$\text{Lab} = \left(\frac{15.4 - 13.45}{4} \right) \times 32 + 15.40 = \$31.00 / \text{LF}$$

171 Duct insulation

$$\text{Total} = 2 \times 3.14 \times 3 \text{ Ft} \times 30 \text{ Ft} = 565 \text{ sq. Ft.}$$

229 insulation jacket 74" ϕ

gal. steel

$$\text{mat} = \left(\frac{13.95 - 11.65}{6} \right) \times 38 + 13.95 = \$28.52 / \text{LF}$$

$$\text{Lab} = \left(\frac{13.45 - 11.95}{6} \right) \times 38 + 13.45 = \$22.95 / \text{LF}$$

256 Fan adjustment (air balance) \$175 each

COST ESTIMATE BACKUP

Means Mech

Page

12

Coil removal 500 lb each \$395 / ton

12

Duct removal 72" wide \$2.70 / LF

231

New Duct - S. Steel 72" round

$$\text{Mat} = \left(\frac{35 - 31.5}{4} \right) \times 32 + 35 = \$63.00 / \text{LF}$$

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171

Duct insulation

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229

insulation jacket 74" ϕ

gal. steel

$$\text{mat} = \left(\frac{13.95 - 11.65}{6} \right) \times 38 + 13.95 = \$28.52 / \text{LF}$$

$$\text{Lab} = \left(\frac{13.45 - 11.95}{6} \right) \times 38 \times 13.45 = \$22.95 / \text{LF}$$

256

Fan adjustment (air balance) \$175 each



SUBJECT _____
DESIGNER PH
CHECKER _____

AEP NO _____
SHEET _____ OF _____
DATE 11/2/90
DATE _____

Low/lost, No/lost Calculations

LCNC 1

1. Repair steam leaks (assume all are valves)

Cost labor
11 leaks
4 hours
44 total hrs.
17.33 \$/hr

materials
\$ 1000
11
\$ 1,000

\$ 785

Source 59/90 Means

TOTAL COST = \$ 11,785

Savings

50 1/8" hole 40 gpm steam losses 500 MBtu/yr
valves + 1200000 yr

1.32 MBtu coal for 1 MBtu steam
(App. 12 - Steam-to-Coal conversion
factors)

$$500 \times 1.32 \times 11 = 7260 \text{ MBtu/yr}$$

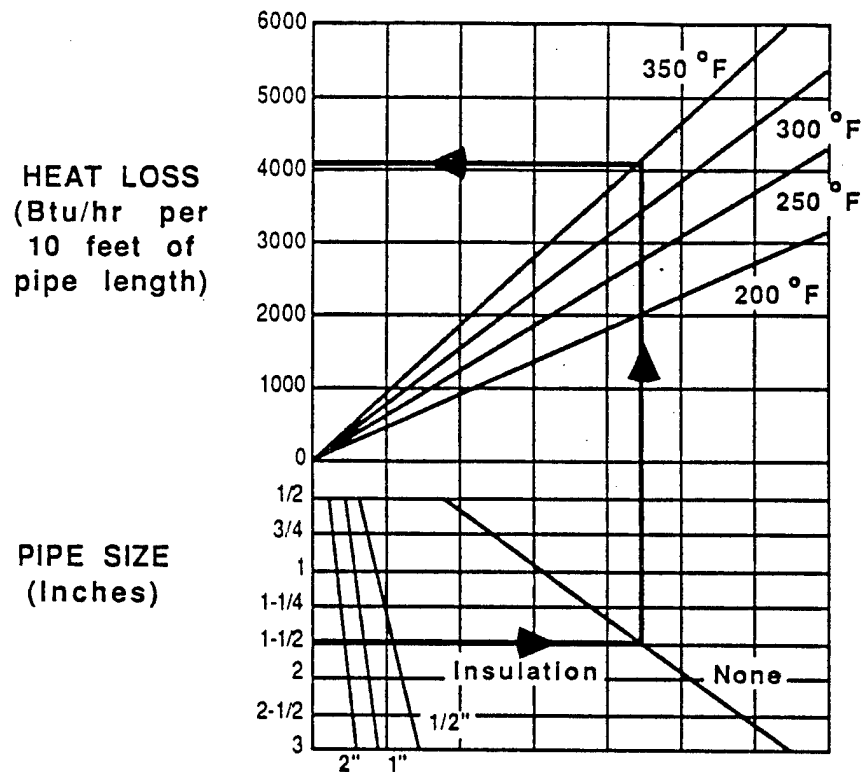
$$7260 \times \$1.61/\text{MBtu} = \$11,689/\text{yr}$$

Elec. Price Diff costs

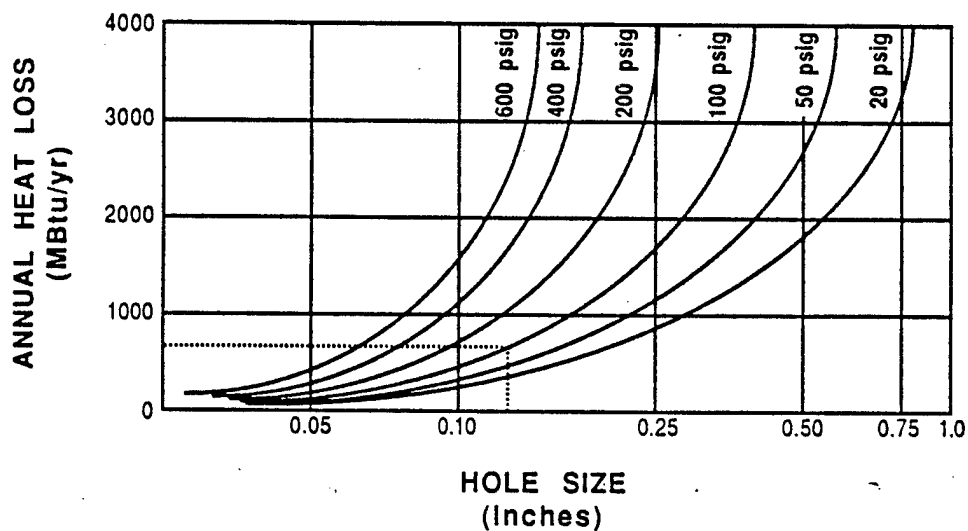
$$500 \times 11 \times \$1.11 = \$6105/\text{yr}$$

$$\text{Net Savings} = \$11,689 - 6105 = \$5584/\text{yr}$$

PIPING HEAT LOSSES



CALCULATED HEAT LOSS DUE TO STEAM LEAKS





SUBJECT _____

AEP NO _____

DESIGNER _____

SHEET _____ OF _____

CHECKER _____

DATE _____

DATE _____

LCNC-2 Turn off Unneeded Lights

Energy Savings

20 instances x 10 lights (avg) x 60 watts

$$\times 10 \text{ hrs/day} \times 365 \text{ da/yr} = 43,800 \frac{\text{kwh}}{\text{yr}}$$

$$\begin{aligned} \text{Cost savings} &= 43,800 \times \$0.03026 \\ &= \$1325 / \text{yr.} \end{aligned}$$



SUBJECT _____
DESIGNER RA
CHECKER _____

AEP NO _____
SHEET _____ OF _____
DATE 11/3/90
DATE _____

LCNE 3 Repair Steam Pipe Insulation

2" calcium silicate with aluminum jacket

Costs/Hr Labor Materials

Source 39/90 Means

| hrs | \$ | |
|------|------|---------|
| 0.25 | 4.46 | \$ 4.75 |

Eight instances @ 10' per

Total

| | | |
|----------|------------------------------|---------------|
| Manhours | $0.25 \times 10 \times 18 =$ | 45 |
| labor \$ | $45 \times 17.32 =$ | \$ 302 |
| Material | $4.75 \times 10 \times 18 =$ | <u>\$ 250</u> |

total cost = \$ 1657

Energy Savings

Heat loss (per degree)

No insulation, 6 pipe, 250°F 10' = 4000 Btu/hr

2" insulation

Elec. Price Diff. Costs = $3700 \times 8760 \times 8 \times 1.11 \div 10^6 =$ 288

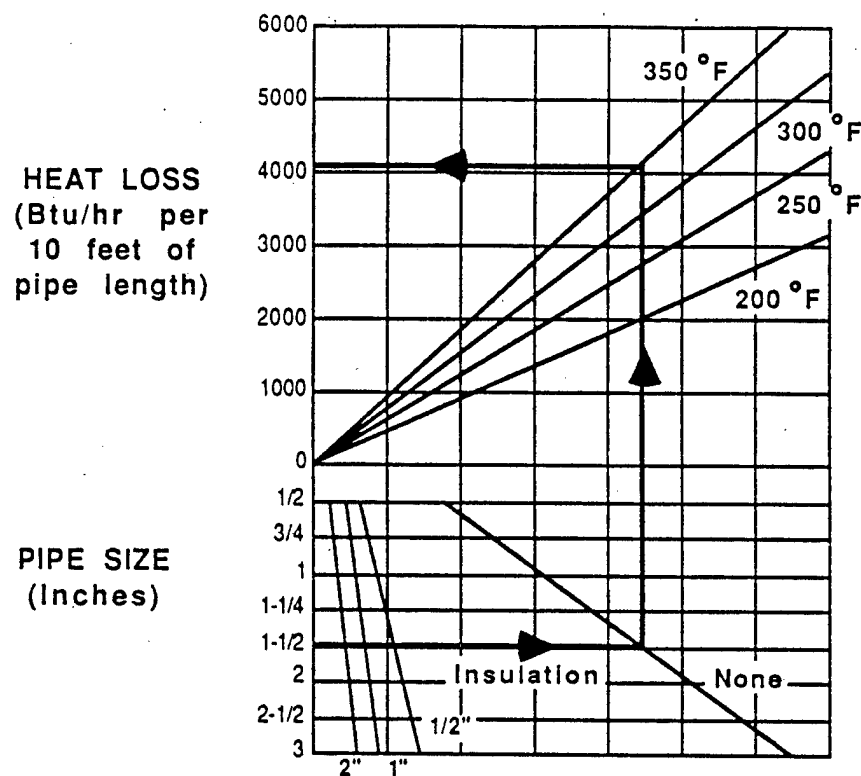
500

3700 Btu/hr

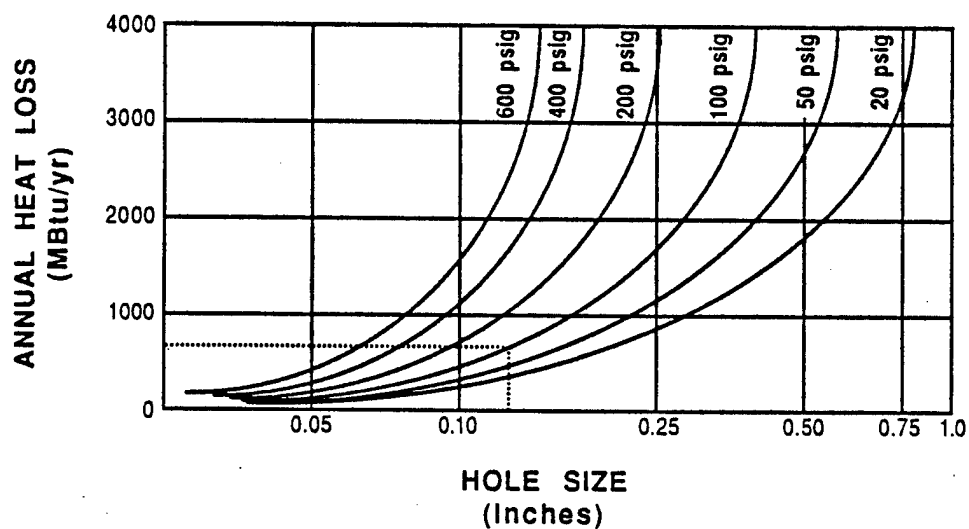
| | | |
|---------------------|---|------------------|
| Cost savings | $= 3700 \times 1.32 \times 8760 \times 8 =$ | 342 MBtu/yr |
| Energy Cost savings | $= 342 \times 1.61 =$ | \$ 551/yr |
| Net Savings | $= 551 - 288 =$ | <u>\$ 263/yr</u> |

3/91

PIPING HEAT LOSSES



CALCULATED HEAT LOSS DUE TO STEAM LEAKS





SUBJECT _____
DESIGNER AK
CHECKER _____

AEP NO _____
SHEET _____ OF _____
DATE _____
DATE _____

LC NC 4 Turn off steam when not needed.

A radiator uses about 2000 Btu/hr
(3 ft², 4 column)

If used during the non-heating season
this uses

$$2000 \frac{\text{Btu}}{\text{hr}} \times 5 \frac{\text{months}}{\text{yr}} \times \frac{3 \text{ da}}{\text{mon}} \times \frac{24 \text{ hr}}{\text{da}} \times \frac{1.32 \text{ stn coal}}{\text{Btu}} = 9.5 \text{ MBtu/yr (coal) per rad.}$$

$$3 \text{ instances, 2 equivalent to 7 radiators each} = 7.2 \text{ MBtu stn yr/rad}$$

$$\text{Coal Savings} = 9.5 \times 21 = 200 \text{ MBtu/yr (coal)}$$

$$\text{Coal Cost Savings} = 200 \times 1.61 = \$322/\text{yr}$$

$$\text{Elec. Price Diff Costs} = 7.2 \times 21 \times \$1.11 = \$168/\text{yr}$$

$$\text{Net Savings} = \$322 - \$168 = \$154/\text{yr}$$

Add for turning off carpet roll tables and
rocker cabinets on weekends

$$200 \text{ Btu/hr/sf} \times 157^\circ\text{F} \times 6' = 180 \text{ sf}$$

$$\text{From ASHRAE } 200 \text{ Btu/hr/sf} = 34.6 \frac{\text{MBtu}}{\text{yr}} (\text{stn})$$

$$\text{Energy Savings} = 180 \times 200 \times 5 \frac{\text{months}}{\text{yr}} \times \frac{3 \text{ da}}{\text{mon}} \times \frac{24 \text{ hr}}{\text{da}} \times 1.32 = 45.6 \frac{\text{MBtu}}{\text{yr}} (\text{coal})$$

$$\text{Energy Cost Savings} = 46 \times 1.61 = \$74/\text{yr/table} \times 4 \text{ table} = \$296/\text{yr} = 134 \frac{\text{MBtu}}{\text{yr}}$$

$$\text{Elec Price Diff Cost} = 34.6 \times 1.11 \times 4 = \$154/\text{yr} \quad \text{Net Savings} = \$142/\text{yr}$$

$$\text{Totals} = 384 \text{ MBtu/yr} \quad \$296/\text{yr}$$

3/91



SUBJECT _____
DESIGNER DPH
CHECKER _____

AEP NO _____
SHEET _____ OF _____
DATE _____
DATE _____

LCNE 5 Repair compressed air leaks

Savings

From ASHRAE, a $\frac{1}{8}$ " hole wastes \$932/yr
at 4¢/kwh

at 3.026¢/kwh \Rightarrow \$742 /yr

$742 / 3.026 \text{¢} = 24,550 \text{ kwh}$

54 MBtu/yr

Costs

Labor

2 hrs
\$17.33/hr

35.66

Materials

\$50

50

none 59/90 MBtu/yr

Total cost = \$ 86

TYPICAL COSTS FOR STUCK OPEN STEAM TRAPS (1)

| STEAM PRESSURE = 100 PSIG (342 F) | | | | STEAM PRESSURE = 200 PSIG | | |
|-----------------------------------|---------|---------|----------|---------------------------|----------|----------|
| TRAP SIZE (INCHES) => | 1/8 | 3/16 | 1/4 | 1/8 | 3/16 | 1/4 |
| STEAM ENERGY LOSS (MBTU/YR) ==> | 500 | 1100 | 2100 | 1250 | 2200 | 4000 |
| STEAM COST (\$/MBTU) | | | | | | |
| \$3.00 | \$1,000 | \$2,200 | \$4,200 | \$2,500 | \$4,400 | \$8,000 |
| \$3.58 (Note 2) | \$1,789 | \$3,936 | \$7,514 | \$4,473 | \$7,872 | \$14,313 |
| \$5.00 | \$2,500 | \$5,500 | \$10,500 | \$6,250 | \$11,000 | \$20,000 |

- (1) BASED ON A STEAM ENERGY VALUE OF 1000 BTU/LB AND STEAM LEAKAGE RATES AS GIVEN IN THE BARRON'S MANUAL OF ENERGY SAVINGS IN EXISTING PLANTS.
 (2) CALCULATED USING A NATURAL GAS COST OF \$2.29/MBTU AND ASSUMING A COMBUSTION EFFICIENCY OF 80% AND 20% DISTRIBUTION SYSTEM LOSSES.

ANNUAL COST FOR TYPICAL COMPRESSED AIR LEAKS

| SYSTEM PRESSURE | HOLE DIAMETER | CUBIC FEET OF COMPRESSED AIR WASTED PER YEAR | COST OF ENERGY WASTED \$/YEAR (1) |
|-----------------|---------------|--|-----------------------------------|
| 100 PSIG | 3/8-inch | 79,000,000 | \$8,734 |
| | 1/8-inch | 8,880,000 | \$982 |
| | 1/32-inch | 553,000 | \$61 |
| 70 PSIG | 3/8-inch | 59,100,000 | \$5,300 |
| | 1/8-inch | 6,560,000 | \$588 |
| | 1/32-inch | 410,000 | \$37 |

- (1) BASED ON AN AVERAGE LOCAL ELECTRICITY COST OF 4.0¢/kWh INCLUDING DEMAND CHARGES.

Telephone Call Confirmation

Project No. _____

(703) 639-8783

reynolds, smith and hills

Local _____ L.D. ☒ Placed ☒ Rec'd _____ Date 11/1/90
 Of P. Hutchins Converted with John Parkins
Hercules (Radford) Regarding Programming Doc's.

- JP returned my call and gave instructions for completing QRIP and OSD PIF forms
- He also said no forms need to be completed for ECM projects, as they would combine many projects into a single annual submittal under the Production Support and Equipment Replacement program. He would need a project write up and life cycle cost analysis with back up calc's.

QRIP and OSD PIF FY92 implementation date
 ECM FY95 "

Escalate construction costs at % per year

| | FY | | |
|--------|----|--------|-------|
| 1.09 | 92 | 1.1358 | FY 92 |
| 1.1264 | 93 | 1.1737 | FY 93 |
| 1.1985 | 95 | 1.2488 | FY 95 |

Call letter for SP PSS&H
 documents Project Administration

Distribution:

Telephone Call Confirmation

Project No. 290 0379-000
(309) 782-5743

reynolds, smith and hills

Local _____ L.D. ☒ _____ Placed _____ Rec'd ☒ _____ Date 8/31/90
P. HUTCHINS _____ Conversed with Gary Bodtram
Of AMCCOM _____ Regarding Energy Project Funding

G.B. indicated that the following changes in project cost requirements apply for AMC installations.

QRIP - Project Cost Range - \$5000 - \$100,000

PECIP - \geq \$100,000

OSD PIF - \geq \$100,000 (DDO)

ECIP does not apply for GOCOs, use ECAM instead.

ECAM requires form P-15 (see AR 700-90). If greater than \$200,000, it requires form 1391.

OSD PIF funds are recommended over PECIP because the money is from DDO

Distribution:

Telephone Call Confirmation

Project No. _____

reynolds, smith and hills

Local _____ L.D. _____ Placed ☒ Rec'd _____ Date 11/2/90
Of P. Hutchins Hercules Conversed with T. Pifer Regarding Hercules Labor Rates

TP said to use \$17.83/hr for labor rate
at the Pipe Shop

Distribution: